



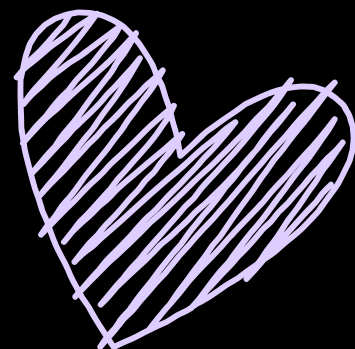
**Salford CVS**  
Making a difference in Salford

# Annual Report

For the year ending 31st March 2024

Being

Inspired





# Contents

<b>Introduction</b> <b>Alison Page, Chief Executive</b>	<b>3</b>
<b>A Year in the Life of</b> <b>Salford CVS</b>	<b>5</b>
<b>Foreword</b> <b>Grace Dyke, Chair</b>	<b>11</b>
<b>Legal and Administrative</b> <b>Information</b>	<b>12</b>
<b>Our Strategic</b> <b>Priorities</b>	<b>15</b>
<b>NAVCA Core Functions</b> <b>of Infrastructure</b>	<b>18</b>
<b>Looking Back, Moving</b> <b>Forward - Plans for 2024/25</b>	<b>83</b>
<b>Policies</b>	<b>86</b>
<b>Structure, Governance</b> <b>and Management</b>	<b>88</b>

# Contents

**Financial Review**

**89**

**Funds Held as Custodian**

**89**

**Statement of Trustees' Responsibilities**

**90**

**Report of the Independent Auditors to the Trustees of Salford CVS**

**92**

**Statement of Financial Activities**

**98**

**Balance Sheet**

**99**

**Cash Flow Statement**

**101**

**Notes forming part of the Financial Statements**

**102**

**Organisational Information**

**156**

# Inspiration

## Introduction - Alison Page, Chief Executive



### Being Inspired

When you've been in a job a fair while, in my experience you need to be **regularly inspired** in order to be able to keep on doing what I call the 'hard and boring stuff...'

It's not surprising I've been in a reflective mood whilst writing this introduction – winter 2023 was notable for many things, including my 60th birthday... and Spring 2024 marked my 11th completed year as the Chief Executive of Salford CVS.

What keeps me in this job is the need to (a) **make a difference** (no wonder that became the Salford CVS strapline when I came into post); and (b) to **feel inspired**, at least some of the time.

So I'm pleased to report that there is much to read in this report that I feel is **both impactful and inspiring** – I hope you do too.

Please have a read (with a cuppa) of this **annual report** when you get chance – we've printed a few copies and it's available on our **website** too, along with all of our other recent reports. In fact, please do take a look at our website in any event – [www.salfordcvs.co.uk](http://www.salfordcvs.co.uk) - it's recently had a refresh!

In this annual report you'll read about our work as the **local infrastructure organisation** (LIO) for Salford – organised in four chapters (the NAVCA core functions of local infrastructure). NAVCA are our national membership body.

You'll also get a flavour of all the work we've been doing with other LIO partners across **Greater Manchester**, particularly via **10GM Ltd**, the social enterprise, guided by cooperative principles, that we 'co-own' alongside Action Together (Oldham, Rochdale, Tameside), Bolton CVS, and Macc (Manchester).

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

It's been a tumultuous year, internationally, nationally, and locally –

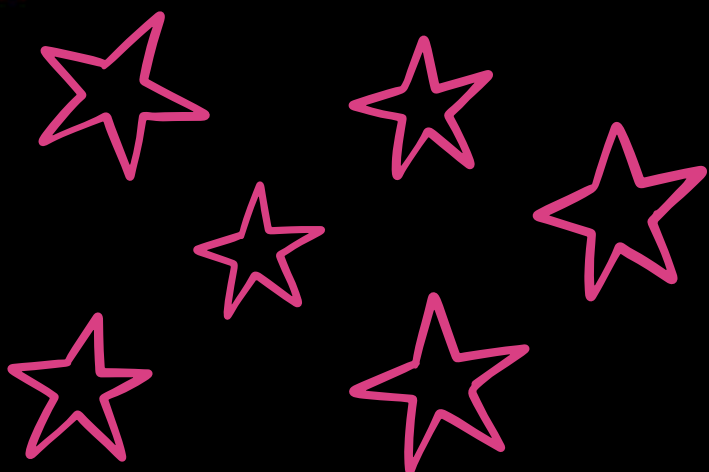
- ‘wars’ in Ukraine, Palestine, and lots of other places
- further **oppression** of women and girls in Afghanistan
- global warming and the consequential **climate emergency** the world is facing
- growing **poverty** gaps in this country – with the north disproportionately impacted
- machinery of government changes – Labour are now ‘in power’ after a long wait
- a big financial hole to deal with (apparently)
- **racism and riots** rife

And, as ever, communities are picking up the pieces.

During the past 12 months, much of the **VCSE sector** (voluntary organisations, community groups, charities, the community work of faith organisations, social enterprises) – broad as it is – has experienced what it always does – the need to manage often **increasing and more complex demand** alongside a **lack of recognition** and **scarcity of funding** (the two usually go together).

**For anyone who is about to tell me I shouldn't be ‘too political’, I say this... the personal is political,** and it's not possible for anyone running a charity such as ours to refrain from having an opinion. I've been here in **Salford** too long and am too old not to **speak up!**

On that note, happy reading...




# A Year in the Life of Salford CVS... some highlights from 2023/24

## April

-  We started the year by organising visits for Cllr Sharmina August and Rebecca Long-Bailey MP to Salford's **Women's Refuges**, run by **Salford Women's Aid**. We joined them in meeting some of the women currently housed there, hearing first-hand about the impact of this work.
-  We secured **UK Shared Prosperity Fund E11 funding**, aimed at supporting local infrastructure organisations, such as Salford CVS, across Greater Manchester



-  We organised a big **Essential Information Day**, in person, where VCSE groups and organisations could drop in to discuss the A-Z of the support we provide, from advice on legal structures to information about our **Wellbeing Matters** social prescribing partnership programme

## May

-  Spring 2023 saw us work to revitalise our **Salford4Good** fundraising arm, with some key external events including a high profile Art Battle fundraiser at Media City, where we raised much-needed funds to redistribute to our sector
-  We took part in the **Yemeni Community Association's** cultural day event in Eccles, learning more about what they offer in the local community
-  We held a range of our quarterly **Vocal VCSE Forums**, including two practitioner forums – Environment and Volunteer Coordinators




# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

## June


-  We were excited to join with other anchor organisations in organising **We Invented the Weekend**, Salford's new fabulous festival of free time – recruiting, training and supporting volunteers at the two day event in MediaCity
-  We attended the launch of the new **Local Anchors Network** at The Lowry Theatre – led by local social enterprise Unlimited Potential - part of the city's work around creating a more inclusive economy
-  This was a busy month, featuring lots of events, and we were pleased to take part in the **Salford Business Awards** and **The Pink Picnic** event



## July

-  We attended the **Living Wage Foundation's annual awards**, this year held at the National Football Museum in Manchester. Salford CVS is proud to have been an accredited Living Wage Employer since 2013 and a recognised Living Wage Funder since 2018.



-  We organised a world café conversation event at Buile Hill on the topic '**Access to Primary Care**', to explore barriers and come up with solutions as to how VCSE and primary care colleagues could work together effectively in order to support local people to access timely and appropriate support

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

### August

- We were pleased to take our **Albert Gubay Charitable Foundation** colleagues out and about in Salford to visit some of the VCSE core partners from our VCSE Learning, Skills and Work partnership – we visited The Broughton Trust, The Shed (Salford Foundation) and Salford Loaves and Fishes
- As part of our role in Greater Manchester's **VCSE Leadership Group**, we helped organise a small round table event between VCSE Leaders and NHS GM Integrated Care, meeting with senior colleagues including Sir Richard Leese and Mark Fisher – resulting in a renewed commitment to **The Compact** (national agreement) and the **GM VCSE Accord**

### September

- Every year, on 10th September, organisations around the world get together to raise awareness about suicide prevention. In Salford, local charity **START** organise an annual **Reach Out: Start to End Suicide** procession and vigil, which this year our CEO was very proud to be asked to host.



- Our annual **Seldom Heard** young people event, with a range of young people sourced via VCSE groups and organisations and city leaders, took place at Pendelton Gateway. The themes were mental health and safety in public places. We were pleased to once again work with young leaders from **Salford Youth Council** to organise and co-host.
- We organised a large **grants celebration and learning event**, focused on the impact of our **Third Sector Fund**. The event was held at **The Lowry** (a registered charity), and featured a range of keynote speakers and some fantastic stories of how our grants make a difference to the people and communities of Salford.
- We helped organise and participated in our annual **10GM** partnership and collaboration networking day, with over 100 staff coming together from Salford CVS, Bolton CVS, Action Together and Macc at the **Mechanics Institute** in Manchester (birthplace of the Trades Union Congress).

## October

October was a busy month for events, with us taking the stage to present the impact of our grants programme and personal recovery support fund work at the **Achieve BST** (Bolton, Salford, Trafford) drug and alcohol recovery partnership event, led by Greater Manchester Mental Health NHS Foundation Trust (GMMH)

As partners in the Salford **Living Well** community mental health service (delivered in partnership between GMMH, START, Six Degrees, Mind in Salford, Salford CVS and Wellbeing Matters) we were pleased to help run a big event at Buile Hill Park Hall

The highlight of our October was once again organising and delivering a fabulously impactful **Annual VCSE conference** on the theme of **Justice for Disabled People**



## November

In November Salford CVS was very proud to become accredited by the Living Wage Foundation as a **Living Hours Employer**

We held an event at The Lowry for our **Wishing Tree Seeds of Change** project, delivered by Salford CVS with The Lowry as part of the Salford Family Hub partnership. The project sought to connect with children, young people and families across Salford by providing a creative consultative mechanism for them to shape services within the Family Hubs.



This year we held our **50th Annual General Meeting** since we became Salford CVS in 1973 (after Manchester and Salford Council for Social Service amicably split to become Manchester CVS and Salford CVS). We had a great turnout from our members, as always, and ended the night with our ever-popular '**Pitch in Sixty Seconds**' activity, with three organisations sharing a prize totalling £1,750.

## December

It was fabulous to once again hold our in-person **Heart of Salford** event – we'd had a gap during the COVID years, finding alternative ways to celebrate volunteering and voluntary action. A highlight in our calendar, this year we went back to our roots by holding the event at Buile Hill Park Hall.



We were pleased to be joined by shortlisted stars from the world of volunteering and voluntary action, alongside guests including Paul Dennett, our Salford City Mayor; Cllr Gina Reynolds, Ceremonial Mayor; Paaniz Afrang, Salford's Youth Mayor and Tom Stannard, Chief Executive of Salford City Council.

**Salford Social Enterprise City**, which Salford CVS co-facilitate alongside the **Business Group Salford**, held their annual Festive Sup event at the New Oxford in **Bexley Square**. It was a chance to socialise for local emerging and established social enterprises, and to pitch for small investment; with those attending voting (but not for their own initiative).

The calendar year ended with us organising a **Vocal VCSE Leaders** networking event and festive lunch – a much-needed chance for frontline VCSE Chief Executives to get together!

## January




January saw our Chief Executive attend the annual Salford **Holocaust Memorial** event, where she once again lit a candle on behalf of the lesbian and gay community



The weather was challenging on the day of our aptly named **Answer Cancer 'winter warmer'** cancer champions event, but that didn't stop us celebrating the fantastic work of our volunteer champions from across a wide array of communities of geography, identity and experience in Greater Manchester



One of the roles Salford CVS plays in Salford and Greater Manchester is as a partner in **civil contingencies** work. This month saw us deliver Reception Centre training to some of our staff, partners and local volunteers, who want to help us make a difference in our city at times of crisis.

## February

-  This month we were pleased to be able to organise a round table event with **Mark Fisher, Chief Executive of NHS GM**, and a small number of our Salford VCSE Leaders. The discussion acknowledged the difficulties the NHS in Greater Manchester found itself in (financially and in terms of delivering outcomes), but also with a clear understanding of the role the VCSE sector plays and can play and a joint commitment to work together more closely going forward.
-  The **10GM Ltd annual general meeting** took place at the **Friends Meeting House** in Manchester, where a good turnout of partners heard about achievements during the year and plans for the future. Salford CVS' Chief Executive is a Founder Director of 10GM and gave an overview of the history of the 10GM partnership.
-  February also saw us take the council's Chief Executive, **Tom Stannard**, and Deputy Mayor, **Councillor John Merry**, on in-person visits to three VCSE organisations in Salford – this quarter they were to Eccles-based **MS Therapy NW centre**, **Barton Athletic Club** and the **Yemeni Community Centre**. As ever, the work of Salford's VCSE sector and the difference it makes was very evident to see!



## March

-  This month saw the **Our Business GM** launch event representing the work **10GM** and **Cooperatives UK** are undertaking together around supporting the social economy in Greater Manchester (GM). The launch featured a supportive speech from the Mayor of Greater Manchester, Andy Burnham, with a wide range of key partners from across sectors in GM in attendance. This work is funded via UK Shared Prosperity Fund.
-  Our CEO was pleased to attend the annual **GM=EqAI** (Greater Manchester Equality Alliance) event at the St Thomas Centre in Manchester to hear more about members' work on a wide range of initiatives
-  The year 2023/24 ended with us participating in the annual **Greater Manchester Moving** conference, held at The Lowry in Salford. Salford CVS are core members of the **Salford Physical Activity Alliance**.

## **Chair's Foreword - Grace Dyke**

**It is my pleasure to present Salford CVS' 2024 Annual Report.**

This year has been one of great progress and impact, driven by our three core strands of work: Influence, Connect, and Develop.



These pillars fulfil our mission to **'Make a difference in Salford'**.

### **Influence**

At Salford CVS, we believe in giving a voice to the VCSE sector to ensure its perspectives are included where decisions are made. We held numerous Vocal VCSE forums meetings and events this year, spanning various sectors including children and young people, health and wellbeing and equality, diversity and inclusion to name a few. We've continued to ensure that organisations across Salford, from grassroots to larger charities and social enterprises, are treated as equal partners in strategic discussions that impact the communities we serve and contribute to the city's key strategies and programmes.

### **Connect**

Our membership grew and we built connections within our membership and beyond, which is fundamental to what we do. A highlight for me this year was our annual conference, which was themed 'Justice for Disabled People - The Role of the VCSE sector'.

It provided an opportunity for the sector to network, collaborate and plan positive action. Our annual 'Seldom Heard' event, which took place in September, always inspires me due to its forward-thinking and inclusive approach to partnerships and decision-making. The event connected young people with city and civic leaders to share their concerns and experiences of life in Salford – with the leaders committing to action which we will follow up next year.

### **Develop**

This past year, we continued to provide crucial capacity-building support to the sector, including grants administration, training, and advice for members. We've administered significant funding, supporting groups and organisations to collaborate and deliver services that truly make a difference. Our Volunteer Centre continues to support the strategic development of volunteering, while developing new opportunities and championing the role of volunteering within the city. Finally, I want to acknowledge the changes to our Board of Trustees. Whilst we bid farewell and express our huge gratitude to Adam Webster, who has served with incredible dedication as Vice-Chair, we are thrilled to welcome four new trustees: Francesca Todde, Aderonke Apata, Lewis Hellewell, and Teresa Pepper. Their diverse experience and unwavering passion for the city and our sector will help us navigate the challenges ahead, while continuing to support the organisation and its members to make a difference in Salford.

Grace Dyke  
Chair, Salford CVS' Board of Trustees

# Legal and Administrative Information

The Charity (no. 519361) is a Company Limited by Guarantee (no. 01948293), with its governing document being its Memorandum and Articles of Association. The liability of the members in respect of the guarantee is limited to £10 each. As of 31st March 2024 there were **1,035** full members and **11** associate members. The charity's trading name is Salford CVS. The Directors are appointed according to the Articles of Association and are referred to as the Board of Trustees.

## **Salford CVS & Volunteer Centre Registered address:**

The Old Town Hall, 5 Irwell Place, Eccles, Salford, M30 0FN

## **Board of Trustees**

**Grace Dyke**

Chair, maternity leave January – August 2023

**Adam Webster**

Acting Chair, January – August 2023,  
Vice Chair Sept 2023 – June 2024

**John Phillips**

Treasurer

**Ray Mashiter**

**Barbara Bentham**

**Yen Siang Tan**

**Ben Whalley**

**Francesca Todde**

Appointed 27th February 2024

**Aderonke Apata**

Appointed 26th March 2024

**Lewis Hellewell**

Appointed 27th February 2024

**Teresa Pepper**

Appointed 27th February 2024

## **Council Representatives**

### **Non-voting ambassadors**

**Cllr Sharmina August**  
to 4th September 2024

## **Senior Management Team**

**Alison Page** – Chief Executive

**Kirsten Robinson** – Deputy Chief Executive

**Bethan Kelly** – Chief Operating Officer  
(appointed May 2024)





Salford CVS has stringent processes in place that benchmark all paid roles against best practice industry standards. As per Board agreed systems, pay scales are appraised annually against role responsibilities, which ensure fair and appropriate remuneration commensurate to all role responsibilities. Salford CVS does not engage in any bonus or performance related pay systems.

The Trustees, who are also the Directors of the Charity for the purposes of the Companies Act 2006, present their report with the financial statements of the Charity for the year ended 31st March 2024. The Trustees have adopted the provision of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1st January 2019).

## **Principle Objectives**

**The charity's principle objectives as set out in its Memorandum of Association are:**

 To promote any charitable purposes for the benefit of the public principally but not exclusively in the local government area of Salford and its environs (area of benefit). And in particular, build the capacity of third-sector organisations and provide them with the necessary support, information and services to enable them to pursue or contribute to any charitable purpose.

 To promote, organise and facilitate cooperation and partnership working between third sector, statutory and other relevant bodies in the achievement of the above purposes within the area of benefit. For the purposes of this article:

- **'third sector'** means charities, voluntary organisations and social enterprises
- **'charities'** are organisations which are established for exclusively charitable purposes in accordance with the law of England and Wales
- **'voluntary organisations and social enterprises'** are independent organisations, which are established for purposes that add value to the community as a whole, or a significant section of the community, and which are not permitted by their constitution to make a profit for private distribution. Voluntary organisations and social enterprises do not include local government or other statutory authorities.



## Public Benefit Outcomes

Salford CVS operates for the benefit of its membership and our ethos is demonstrated in public benefit to the citizens of Salford. Trustees have referred to the Charity Commission's general guidance on public benefit when reviewing the Strategy, Vision, Mission and Values of the organisation and our thematic strands of work.

In particular, the Trustees have considered how our planned activities, developments and decisions affect our impact on Salford citizens. We use monitoring and evaluation systems to demonstrate our outcomes and impact, which further demonstrate our public benefit.

Underlying this is our commitment to Quality, which is one of our six Values.

## Custodian Funds

The charity holds funds on behalf of other organisations as a custodian.

There are a number of reasons why the organisations cannot hold their own funds, including: the organisation is too small to operate a bank account; there are not sufficient people in the organisation for adequate controls as stipulated by a grant provider; or, the organisation does not feel it has appropriate resources to handle its own funds.

When a fund is taken on by the charity, there is both an application form and ID provided by the organisation; or, the terms from the grant provider are that the funds are held by the charity. Any movement of funds must be supported by written authorisation from a designated member of the organisation.



# Our Strategic Priorities

Ensuring our work delivers our objectives



During the year 2023/24 we continued to deliver against the strategic priorities outlined in our **Strategic Plan**, which sets out for stakeholders our mission, vision, values, strategic priorities and associated work strands. With Board agreement we had decided to extend our current plan until late 2024 due to a pending election and potential change in government.

Salford CVS determines its **priorities** in consultation with our staff and trustees, our members and wider VCSE sector colleagues, public sector partners and

other stakeholders and continue to review these annually.

Our **Strategic Plan 2025 – 2028** and associated priorities are being refreshed by our Management Team during 2024, in consultation with our wider staff team and Board of Trustees (and informed by our members, partners and operating context), with the draft coming to the **Annual General Meeting** in December 2024 for discussion with our members, before being launched in January 2025.

Theme	Work Strands		
Investment	Funding and Fundraising	Contracts and Commissioning	Trading
Voice	Representation	Influencing	Campaigning
Share	Resources	Information	Collaboration
Volunteer	Governance	Good Practice	Brokerage
Community	Poverty	Inequality	Wellbeing
Impact	Compliance	Quality	Social Value

**Salford CVS is the city-wide infrastructure organisation for the Voluntary, Community and Social Enterprise sector; providing specialist information, advice, development support and opportunities for influence and collaboration.**

We provide support for organisations to establish and develop including training for their staff, volunteers and trustees. Our **Volunteer Centre** provides support for individuals who want to volunteer and assistance for organisations developing volunteer programmes.

Salford CVS has a proud history of making a difference in Salford **since 1919**, initially as Manchester and Salford Council for Social Service, before we separated in **1973** to become Manchester CVS and Salford CVS.

We are a well-respected partner in this city and have excellent relationships with both VCSE and public sector organisations. We are financially stable with a clear business plan and a highly skilled and motivated staff team and board of trustees.

As a **membership organisation**, we work hard to address the needs and represent the interests of **over one thousand** Voluntary, Community and Social Enterprise (VCSE) member organisations.

Our **Annual General Meeting** is always widely publicised and well attended, with a clear focus on our status as a membership organisation and how we endeavour to engage, involve and support our members throughout the year.

## **Mission Statement**

**Making a Difference in Salford**

## **Vision**

**A robust Voluntary, Community and Social Enterprise sector that meets the diverse needs and aspirations of the people of Salford**



## Values

### Making a difference through

<b>Passion</b>	Passionate about the Voluntary, Community and Social Enterprise sector
<b>Innovation</b>	Innovative in our approach
<b>Quality</b>	Quality at the heart of all our activities
<b>Cooperation</b>	Stronger when we work cooperatively with others to achieve our vision
<b>Diversity</b>	Celebrating diversity and promoting equality in Salford
<b>Impact</b>	Demonstrating impact and making a difference every time

# NAVCA Core Functions of Local Infrastructure

Salford CVS is a long-standing member of **NAVCA**, the national membership body for local VCSE infrastructure organisations. We have aligned our **Annual Report for 2023/24** against the NAVCA, nationally recognised **four key functions of local VCSE infrastructure**, reporting on our progress during the year against these functions.

What follows is a snapshot of our activities and achievements during 2023/24 under those four headings:

-  **Leadership and advocacy**
-  **Partnership and collaborations**
-  **Capacity building**
-  **Volunteering**

Some areas of our work more closely align with these headings than others – for instance our work on **Grants and Investments** and our **Communications** work in reality operate across all four headings. However, for ease of compiling this report, we have chosen to describe our activities under one heading for each of our areas of work...



**Leadership and advocacy:** Local infrastructure organisations are leaders in their communities, strengthening our sector's voice and influence on key decision-makers and funders. They support and empower vulnerable and marginalised communities, working towards a more equal society.



**Partnerships and collaborations:** Local infrastructure organisations create opportunities for collaborative working by building networks and partnerships between local organisations and strategic partners. Through nurturing these relationships, communities are better equipped in both the development of ongoing projects and times of crisis.



**Capacity building:** When local voluntary and community organisations have access to practical support, people and communities become more resilient and able to flourish. Local infrastructure organisations can provide training, resources or advice to facilitate community development.



**Volunteering:** Volunteering is integral to thriving communities. Local infrastructure organisations encourage and nurture volunteering opportunities, so that people can build connections and work together on things they care about, driving positive change locally.



# Leadership and Advocacy

## IN Salford

During the year 2023/24 **Salford CVS** and our wider team of **Vocal VCSE Representatives** continued to work in close partnership with public and independent sector colleagues, including by contributing to the vision for **The Salford Way** – a blueprint for working together to tackle poverty, inequalities and ill health and aiming to create a more inclusive and green economy that benefits local people and communities.

Salford CVS strategic staff and our Vocal Forum VCSE sector colleagues played a key role in the city during 2023/24, acting as the sector’s **voice and seeking to influence Salford’s strategic partnerships** and their sub-groups, including:

-  City Leaders
-  Health Locality Leaders
-  Locality Board for Health and Care (now known as the Salford Integrated Care Partnership Committee)

-  Provider Collaborative Board
-  Health and Wellbeing Board
-  Clinical and Care Professional Leadership Forum
-  Living Well Mental Health Collaborative
-  0-25 Advisory Board
-  Safeguarding Children’s Partnership
-  Safeguarding Adults Board
-  Community Safety Partnership
-  Skills & Work Board
-  Culture & Place Partnership
-  Climate Action Board and three sub-groups
-  Strategic Housing Partnership
-  Equality Network
-  Women & Girls Commission
-  Inclusive Economy Strategy Group
-  Tackling Poverty Strategy Group

During 2023/24 a key focus for Salford CVS was to refresh our system for **recruiting and supporting Vocal VCSE Representatives**, leading to us introducing **monthly online reps meetings** for all of the health and social care reps.

We then held a big in-person event for all of **Salford's Vocal VCSE reps**, including those on other (non-health) partnership boards such as 0-25 Advisory Board, to discuss how we **effectively participate** and what key points we wanted to make in the various partnership boards. We also discussed plans for how we manage broader feedback to the wider VCSE sector.



Salford CVS and some of our VCSE reps also participated in an important planning workshop with members of the Salford Integrated Care Partnership Committee. They agreed **seven key priorities** that the Salford system would focus on in response to NHS GM ICS setting GM-wide priorities in it's new strategy: **Improving health and care in Greater Manchester 2023-2028** [gm-icp-strategy-190423.pdf](https://www.gm-icp.org.uk/wp-content/uploads/2023/04/gm-icp-strategy-190423.pdf)



## Annual VCSE Conference

One of Salford CVS' functions in the leadership and advocacy space is to **encourage and mobilise** voluntary and community action by creating opportunities for our sector to come together, share learning and insight, and **galvanise VCSE action**.

A key arena for this work is our **Annual VCSE Conference** – a large, well-attended in-person event that we organise for our sector every year. The theme in 2023 was **Justice for Disabled People: The role of the VCSE sector in Salford**.



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

We managed to secure some fantastic speakers, including the inspirational Scottish entrepreneur, television personality and professional traveller **Amar Latif OBE - “The blind guy who wants to show you the world”**. Amar was our morning keynote speaker, who after he had us all spellbound during his engaging and inspirational presentation, then stayed behind to meet a massive queue of excited delegates who wanted to speak to him.



Our afternoon keynote speaker was the **Salford City Mayor, Paul Dennett**, who committed to ensure that in Salford the voices and views of Disabled people would be heard by both politicians and officers at the council.



The conference **inspired** many of us in the room to think about our VCSE services and how we can make them more accessible, effective and timely.

In addition to our two keynote speakers, we managed to secure a wide variety of workshop speakers, who shared their expertise on different areas / themes, answered questions, and facilitated productive discussions.

There were **eight workshops** in total, led by Salford CVS staff and expert VCSE practitioners from across the sector, which covered a broad range of issues, including unlocking potential; barriers to inclusion and how to overcome them; tackling exploitation and abuse of Disabled people; and navigating the impact of multiple identities in life.



When conference participants were asked what they had found most interesting, quite a few referred to the presentation by Amar Latif. This is a quote from one person, which was echoed by many others:

***“Listening to Amar Latif was inspirational and shows what is possible with self-belief”***

## Seldom Heard

Another key piece of work during 2023/24 on the theme of leadership and advocacy was our work on trying to ensure the voices of some of Salford's **seldom heard young people** were amplified and taken notice of by key leaders in the city. Working with **Salford Youth Council**, we organised a well-attended event to bring together young leaders and city leaders from the statutory, voluntary and independent sectors.



The purpose of the event was to enable **marginalised young people**, who seldom have a voice in the city and little means of accessing the main city leaders, to meet with these city leaders, present and discuss key issues of importance and seek pledges from those leaders to act. The principle behind this event is that it is young people led, so following a number of engagement sessions facilitated by Salford CVS before the event itself, the young people selected the theme for the 2023 event as **Mental Health & Safety in public places**.

Staff from Salford CVS identified a number of underrepresented young people's groups operating within the city and made contact with them to explore and secure their involvement in the event. We then worked with them in advance of the event itself.

The event was opened by Alison Page, CEO of Salford CVS and **Paaniz Afrang, Salford's Youth Mayor**. Members of **Salford Youth Council** also attended to support the facilitation of the event alongside Salford CVS staff. They did a sterling job of staffing reception, signing everyone in and escorting them to the correct places. They also supported the groups of young people and facilitated a getting to know each other ice-breaker for everyone attending, which included Tom Stannard, Chief Executive of Salford City Council. The young people's groups presenting to city leaders were: **GM Youth Network; 42nd Street; Bridgewater Youth; Irlam Girls; Mancunian Way**

After the event leaders made pledges to address the issues raised by the young people, which Salford CVS then followed up on after the event to ensure progress was being made. Two of the many positive comments from the event:

*"The environment created feels authentic, passionate and driven by young people!"*

*"Whilst the focus was absolutely serious, it exceeded my expectations in terms of youth ownership"*

Seldom Heard is a priority annual event in the Salford CVS calendar and we continue to work with young people and city leaders throughout the year.

## Voice and influence

Another key function of Salford CVS in the leadership and advocacy space is strengthening the VCSE sector's **voice and influence** with key decision-makers and funders.

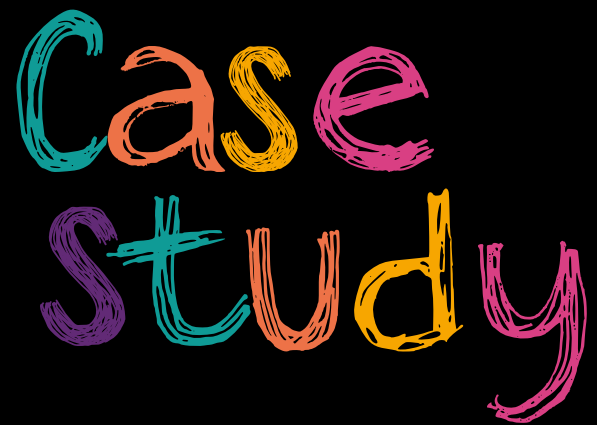
We achieve this in a number of ways – by organising larger events such as our **Annual VCSE Conference** and **Seldom Heard**; by convening **round tables** for our VCSE Leaders with key public sector colleagues. During this year we organised round table events with our **City Mayor**, the new interim Director of Adult Social Care; and the new Director of Children's Services at the council.



We also organised **World Café Conversation** events - one between the wider VCSE sector and public sector colleagues from primary care and another with adult social care colleagues.

During 2023/24 we also planned and facilitated **20 Vocal Forums** and **five Vocal Roundtables** with a collective attendance of **387** participants from Salford's VCSE sector.





## Vocal VCSE Leaders Forum

Between April 2023 to March 2024 members of the Salford Vocal VCSE Leaders Forum came together regularly to work in partnership with our public sector colleagues to build a better, fairer, greener, safer and healthier Salford.



During the year we planned, facilitated and chaired **seven Vocal VCSE Leaders Forum** meetings.

We also organised **five Vocal VCSE round-table events**, which were well attended with **387** people participating.

These included an event introducing the new Interim Director of Adult Services at the council, **Maggie Kufeldt**.



At this roundtable, Vocal VCSE leaders heard from Maggie about the priorities, challenges and opportunities facing Adult Services. We then had an engaging Q&A and discussion session, led by Salford CVS's CEO. We reached agreement with Maggie that we would all work better together in the following ways going forward:

-  Vocal Leaders acting as a critical friend – providing information about what is and isn't working to Adult Services
-  In return, Maggie committed that she would ensure her services would scale up co-production with the VCSE sector

This approach continued with the arrival of the new Strategic Director of Adult Services, **Becky Wilkinson**, in early 2024; with our CEO and Strategic Lead of Health and Care taking Becky on a 'magical mystery tour' to visit and meet relevant VCSE groups and organisations across the city.

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

Also this year we held a round table with **Melissa Caslake**, the new Director of Children's Services at Salford Council. Vocal VCSE Leaders met with Melissa at an event we held at **Salford Lad's Club**, which included scene setting from Salford CVS, a presentation from Melissa and questions fielded from leaders. A productive discussion followed with actions agreed by both parties to alleviate challenges and progress how the VCSE sector and local authority work together to effectively support the children and young people of Salford.



Developments later in the year included exploring transport solutions and out of area placements and looking at potential VCSE solutions to these problems, with some progress made and work still ongoing at the time of writing this annual report.

Both Maggie and Melissa, along with Charlotte Bailey, the new CEO of the Salford Care Organisation, identified cost of transport as a key issue and cost drain in Salford. As a direct response, we organised a workshop on **VCSE Transport Solutions for Adults and Children's Services**.

As a result of this, Salford CVS and Vocal VCSE Leaders started working with Northern Care Alliance and Salford City Council's Children's Services to develop a VCSE Transport Solution, as an invest to save exercise. This work is ongoing in 2024.



## Round table event

We ended the calendar year in December 2023 by organising another round table with **Paul Dennett, Salford's City Mayor**. Paul began the event, which was chaired by CVS' CEO, by providing a broad description of the development of the Council's corporate plan, including the underpinning financial picture, alignment with the Greater Manchester Strategy, the Workforce Strategy and the Annual Directorate Business Plans.

He emphasised that, although financial pressures within Salford and in the wider Greater Manchester Health and Social Care system present real risk and uncertainty over the potential of delivering aspects of the plan, the Mayoral team and the wider council remain committed to the people of Salford and to working productively with the VCSE sector in Salford, through the leadership of Salford CVS.

This was followed by a presentation about the VCSE sector in Salford and the challenges, strengths and opportunities our sector was facing, delivered by Alison Page, CEO of Salford CVS.

Leaders then posed questions to the City Mayor and a productive discussion was had, with a commitment for continuing dialogue and partnership working with Vocal VCSE Leaders.

Paul stated an ongoing commitment to close strategic working with CVS and the wider sector and specifically to looking at issues regarding contracting and use of the Social Value Portal.

## VCSE Mayoral Manifesto and Hustings event



In March 2024, Vocal VCSE Leaders developed a **VCSE Mayoral Manifesto** for Salford to present to candidates at a **Hustings event** we organised for April 2024 with a view to getting some commitments. At the event candidates, including incumbent Mayor Paul Dennett, committed to all bar two of the manifesto asks.

[www.salfordcvs.co.uk/salford-vcse-election-manifesto-2024](http://www.salfordcvs.co.uk/salford-vcse-election-manifesto-2024)

We also fed into the development of a **GM VCSE Manifesto** for use with GM Mayoral candidates and at relevant GM hustings.



# Case study

## Access to Primary Care world café conversation

As a result of Salford CVS' role on the **Salford Provider Collaborative** and its Access sub-group, our CEO proposed that we could help improve relationships between primary care colleagues and local people, via working with key VCSE groups and organisations, particularly those working with carers, Disabled people, and those for whom English isn't their primary language.

Salford CVS offered to organise and run an Access to Primary Care world café conversation to bring people from primary care, including GPs, and community and VCSE reps together to explore issues and come up with proposed solutions, in a safe space.

The event was held at Buile Hill Park Hall, with a focus on co-producing solutions to some of the key issues being faced.

The event was designed to be a collaborative, solution-focussed space in which representatives from all parties could work to identify both 'quick wins' and opportunities that could be developed in the medium to long-term to help relieve the strain on the current system across Salford.



A number of quick wins, medium and long term goals were identified and individual organisations in attendance pledged to support the realisation of some of them. For example, one of the 'quick wins' was to work together to ensure consistent messaging; and Age UK Salford made a pledge to educate the older people in Salford they work with in relation to this.



## Our impact

A key function of this annual report is for us to reflect on the **impact of our work** and **share with our members**.

One such **example of impact** arose from our work with statutory sector colleagues working in the area of children, young people and families. We sit, alongside two VCSE reps, on the city's **0-25 Advisory Board**, chaired by the Director of Children's Services, and during the year were asked to give a detailed annual presentation (on behalf of the Vocal Children, Young People & Families VCSE Forum), about the work of the VCSE sector and to raise any challenges, issues, concerns or solutions that the sector may have.

As a result of this presentation and the impact it had on those attending from the public sector, we were then asked to give a VCSE update at every meeting, becoming a standing agenda item. Developing and maintaining close links with statutory sector colleagues, particularly when there are regular changes of personnel, is a key role Salford CVS plays in the city.



This close working relationship led to us taking the opportunity to support the city council in

seeking to become a **Family Hub** national pilot, which in turn led to the creation of two VCSE engagement posts, hosted by Salford CVS.



Salford CVS are now a **core delivery partner** for the Family Hub work within the city, and during 2023/24 our two workers visited **83** different VCSE groups and organisations to raise awareness of the Family Hub Partnership; leading to **24** VCSE organisations becoming formal delivery partners in the Family Hub work.



Another example of our impact during the year relates to our work on the Salford Community Safety partnership. We worked with VCSE sector colleagues to influence the shaping of the Salford **Community Safety** Strategy refresh and ensured that the VCSE sector were included and recognised for the work that they do to deliver against the priorities of the partnership, in particular tackling Anti-Social Behaviour and Protecting Vulnerable Adults.

For instance, our work leading the Salford element of the **VRU Community-Led programme** (GM Violence Reduction Unit, funded via 10GM), which created and facilitated a partnership of VCSE organisations in Salford, whose work with young people in targeted areas of the city has made a significant contribution to the reduction of reported anti-social behaviour.

In terms of our work as members of the Salford Safeguarding Adults partnership, focused on the topic of protecting vulnerable adults, we worked with members of our **Vocal VCSE Domestic Abuse and Sexual Violence Forum** to ensure that the lived experiences of victims and survivors were included in the Domestic Abuse Safe Accommodation Needs Assessment and worked hard together to influence the development of the accompanying Strategy.

Members of this Forum also provide regular feedback to the Community Safety Partnership's sub-groups on the issues and challenges faced by victims and survivors of Domestic Abuse. This has directly resulted in the provision of additional training for housing officers.



## **Making a difference**

Other examples of impact include our work around lobbying for VCSE contracts with NHS GM. Salford CVS are involved in strategic lobbying work in both Salford and Greater Manchester to try and ensure consistent and fair settlements for NHS contracted VCSE organisations.

For instance, Salford CVS' Chief Executive, in her role as founder member of the GM VCSE Leadership Group and co-chair of its Commissioning and Investment sub-group, helped organise and lead a small round table event with the Chair of NHS GM, Sir Richard Leese, and **Mark Fisher, Chief Executive of NHS GM** (pictured below), which led to them committing NHS GM to observing the **VCSE national Compact** and four codes of practice. Since that event, much work had been undertaken with NHS GM behind the scenes to produce a position paper and practical approach to VCSE contracting, including a key risk being added to the NHS GM over-arching risk register. Although there is much more to do, this has been a good start...



As a related action, our CEO proposed that each local infrastructure CEO ask to present to their own Locality Board, in each of the 10 localities in Greater Manchester, to present on the issues for our sector was facing and ask for a risk to also be logged on their local risk registers.

**In Salford, our CEO gave a presentation to the Salford Locality Board about those ICB VCSE contracting risks, which was then added to the Salford locality risk register to ensure that it continued to be monitored and escalated to NHS Greater Manchester. Our CEO also presented on Salford Council VCSE contracting and the key issues facing the sector, including no Cost of Living increments, ongoing plus 1 contracting poor practice, and the looming cliff edge of contracts ending. Both NHS GM Salford locality colleagues and Salford Council colleagues have been receptive to having further dialogue as a result of these interventions, with us seeing some practical benefit in terms of contract values and contract extensions in some cases. This remains a work in progress...**

In February 2024 as part of this lobbying work we held a small round table event between a small number of VCSE Leaders and Mark Fisher, Chief Executive of NHS GM, at our offices in Eccles, where a broad range of issues were frankly discussed, including mainstreaming and commissioning, sectoral relationships, social prescribing, workforce development and the increasing cost of operations due to the cost of living crisis. As a result of the round table event, issues relating to VCSE workforce were shared with Mark and our sector is now involved in overall workforce planning and change in GM. We continue to meet with and influence the NHS senior leadership team on an ongoing basis.

# Case Study



## Salford's approach to the Social Value Portal

Vocal VCSE leaders continued working with Salford City Council to try and influence the decision for the Social Value Portal to be used for all contracts over the value of £75K as we felt that this is not a fit for purpose tool for use by the VCSE sector to demonstrate their social value.

As a result of this lobbying work by CVS and partners, Salford City Council has introduced some additional measures that are suitable for the VCSE sector to demonstrate their social value against.

They have also negotiated with the Social Value Portal to reduce the % fee paid by those VCSE organisations that win contracts in Salford.



**Social Value  
Portal**

## In Greater Manchester, Salford CVS continued to play a proactive role in the following strategic partnerships:

### VCSE-led:

-  **GM VCSE Leadership Group** and related groups, namely
  - GM=EqAI working group
  - GM VCSE Commissioning and Investment group
  - GM VCSE Population Health group – sub-group of the GM Pop Health Board
-  10GM partnership and relevant working groups
-  GM Local Infrastructure Network
-  10GM / GMCVO monthly catch up
-  GM Inclusive Economy Group
-  GM Strategic VCSEF Emergency Response and Preparedness Group
-  GM Alternative Provider Collaborative



### Cross-sectoral:

-  GM Person Centred and Community Approaches
-  GM Children & Young People Social Prescribing Delivery Support Group
-  GM Nature for Health Steering Group
-  GM Creative Health Steering Group – Adults
-  GM Creative Health Steering Group - Children
-  GM VCSE Hospital Discharge Alliance
-  GM Live Well Steering Group
-  GM Youth Alliance
-  GM Social Value Alliance Steering Group
-  GM VCSE Accord Partnership Forum
-  GM Tackling Inequalities Board and sub-groups (GMCA)
-  GM Cost of Living Response Group (GMCA)
-  GM Moving
-  GM Living Wage Action Group (chaired by Andy Burnham)
-  NHS GM Integrated Care Partnership Board
-  GM ICP People and Communities (Engagement) Group
-  GM Primary Care Blueprint



# Partnerships and Collaborations

## Family Hubs

In 2022 Salford City Council received Department for Education (DfE) grant funding for the 'Family Hubs and Start for Life programme'. Our role as a delivery partner was to engage the VCSE sector, the wider community and volunteers in this work.

Family Hubs are early help centres based in local communities, offering support and services for children, young people and families aged 0-19 (and up to 25 if the young person has SEND). Services offered include antenatal, child's health, early help, parenting support, baby socials and more.



The first stage of the project for us was **scoping the children, young people and families VCSE sector** during 2023.

**200** VCSE groups and organisations were contacted to raise awareness about the Family Hub and Start for Life programme and explore if they would like to become partners or deliver their work from a Hub. **24** VCSE partner organisations signed up during the first stage.

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

As a way to engage communities, Salford CVS developed **The Wishing Tree project**.

**The Lowry** agreed to work in partnership with us and together we created the **'seeds of change'** box, which we located within VCSE organisations and the Gateway Centres as a way to seek the views of people who used the buildings.

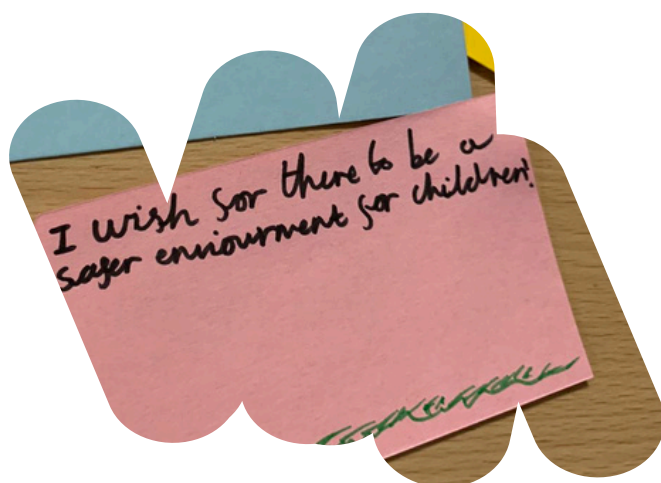
There were **384 wishes** posted into the box which was displayed in **13 different venues**.

We then collated the ideas and shared a report with Salford City Council to inform the further development of services within the Family Hubs. A tree was then built with all the wishes displayed and exhibited at The Lowry, with an event held there in **Autumn 2023**.



Salford CVS also supported the **recruitment of volunteers** for some of the VCSE organisations who are Family Hub partners, the Youth Hubs and the Family Hubs. We continue to manage a number of volunteers on behalf of the Family Hubs, whilst supporting the development of their volunteer management policies and procedures to assist with the further development of volunteering within the Hubs.

[www.salfordcvs.co.uk/salford-family-hubs](http://www.salfordcvs.co.uk/salford-family-hubs)



## Living Well collaborative

In April 2023, the mental health service Living Well Salford was entering its 5th year of operation. Salford CVS have been involved from the outset, when we helped craft a proposal to the Innovation Unit to be one of four national pilots.

The pilot that began in Broughton was subsequently rolled out across all five areas of Salford, following a hub and spoke model. A core multi-disciplinary team (MDT) supported five MDT neighbourhood-based teams, all of which consisted of GMMH, Primary Care and VCSE staff working together in an integrated, person-centred and trauma-informed way. Core VCSE partners in the Living Well work from the outset have been **START in Salford**, **Mind in Salford** and **Six Degrees Wellbeing Matters** have also played a key role in the service, employing a Living Well Community Connector to effectively and seamlessly bridge between the two services.

During the year 2023/24 Salford CVS received funding to employ a Strategic Lead for the Living Well work, which really helped us embed an approach to ensuring the VCSE sector was at the heart of the model.

By the end of the year, there were eight VCSE pathways funded to receive 'warm' handovers from the Living Well team, or to undertake joint working.



There were **over 1,200 referrals into VCSE pathways** in 2023/24 and over 700 translation activities (translation of documents and translation appointments).

During the year 2023/24, as part of the **Living Well Community Network** plan, the VCSE Strategic Lead employed by Salford CVS devised a model that simultaneously promoted staff wellbeing and embedded learning about the VCSE sector.

**12 wellbeing sessions** were offered that provided time for staff's own wellbeing and team building, on themes related to a VCSE offer in Salford that Living Well clients can access via Wellbeing Matters or signposting.



## Wellbeing sessions delivered by Salford CVS' Strategic Lead



July - Green spaces

Guided mindfulness in the forest at Wardley Hall

Outdoor yoga at Incredible Education

Guided tour & creative activities - RHS Garden Bridgewater



October - Creative health

Visual art session at The Lowry

Sleep well session at Ordsall Hall

Sound bath at Transcend Studio



January - Physical health

Zumba at the Agnes Hopkins Centre

Dance Workshop with Fallen Angels

Indoor kurling at Irlam Leisure Centre



April - reducing isolation

Samba drumming at START in Salford

Guided wellbeing walk at Kersal Wetlands

Movement workshop with Fallen Angels

**57** staff took part in these sessions - **42** from the core Living Well team (GMMH, START in Salford, Mind in Salford, Six Degrees) and **16** from additional VCSE organisations funded to receive Living Well referrals.



## Wellbeing sessions delivered by Salford CVS' Strategic Lead



In February 2024 Salford's open access **VCSE led Listening Lounge** was launched.

The VCSE offer means that **Living Well VCSE Recovery Workers** (provided by START in Salford) and Peer Support workers (provided by Mind in Salford) will now be able to offer support during drop-in hours in the same Listening Lounge space as the Home Based Treatment (HBT) service. No appointment will be necessary and the VCSE team can offer advice and one-off interventions, a listening ear and a place to chat for people in a self-defined crisis, referrals to other services and the option to talk to someone with lived-experience. If needed, pathways are in place to escalate to the HBT team for a more formal mental health assessment and support.



## Wellbeing Matters partnership

During the year 2023/24 the Wellbeing Matters partnership has continued to inspire change via its approach to making a difference by working collaboratively with a wide range of VCSE, health and statutory partners. Empowering our residents and communities through our well-established social prescribing offer and building capacity in our sector through grants and volunteering has enabled us to ensure high quality community offers continue to be the beating heart of Salford.

Our core partnership of **Salford CVS, START in Salford, Social adVentures, Big Life, Inspiring Communities Together** and **Langworthy Cornerstone** continued to work together collaboratively throughout the year, despite having to make some swift adjustments due to losing **Helping Hands** from our partnership (they sadly closed down in early 2024).

Wellbeing Matters continued to be well embedded within **primary care** during the year and have continued to evidence how social prescribing can help complement clinical support by empowering and enabling individuals referred to us to focus on what **matters to them** (not 'what's the matter with them').



Wellbeing Matters helps them to manage their health and wider wellbeing effectively - by engaging with healthy behaviours through effective management of long-term conditions, improved mental health, improved lifestyle behaviours and connection into a wide array of community groups and activities.

Having dedicated Community Connectors working alongside our extended partnerships within mental health services (**Living Well**), Salford Care Organisation (**Home First** and **Long COVID**) and with young people (working with **Salford City College**), has meant we have been able to continue to have a positive impact on the health and wellbeing of some of the most vulnerable people in our city.

Our connections into key movements across the city, such as the **Vocal VCSE Networks**, the **Salford Creative Health Network**, Salford's **Physical Activity Alliance**, and the Salford **Living Well** partnership, means we are well placed to influence, connect, and facilitate positive change.

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

Our Development Workers have continued to champion Salford CVS' VCSE membership organisations, enabling them to connect into the Wellbeing Matters programme. The support has helped them to grow, become sustainable and inclusive through providing tailored advice and guidance and linking them in with the Salford CVS **grants** team to access additional **funding**.










Our Community Connectors and Development Workers continued to work together closely during 2023/24 to highlight gaps in provision to feed back to our sector and create more offers. We have hosted and coordinated a wide range of **networking meetings** during the year in order to bring groups and organisations together to create further opportunities for **peer support**, working collaboratively and **sharing learning**.

Through our **volunteering development work** we have created a network of new volunteering opportunities and volunteering events, which in addition to bringing people together has had a positive impact on our communities and local environment. Developing new opportunities has enabled us to place even more **volunteers**.

At Wellbeing Matters we are passionate about sharing what our vibrant community and VCSE offers, continuing to deliver high-quality activities and services and creating real **impact** through connections and capacity building.



### During 2023/24 we continued to grow and:

-  Received **3,983** referrals into Wellbeing Matters, with **17,754** appointments recorded
-  Created **5,175** connections out into community support offers, with **79%** of all connections into the **VCSE sector** in Salford
-  **21%** of connections were to advice and support services
-  **21%** of connections were to social support activities
-  **16%** of connections were to physical activity
-  **11%** of connections were to learning, education and employment support
-  **5%** of connections were to green and growing activities
-  **14** community groups received a Community Asset Fund grant so they could receive connections from us
-  We organised and ran **28** community network meetings
-  We placed **54** people referred to us into tailored volunteering opportunities to suit their needs

# Case Study



## Mr D

Mr D was referred to **Wellbeing Matters** due to experiencing barriers to receiving suitable support; he explained he is Deaf and is having mobility issues and housing benefit concerns.

One of our Community Connectors met with him at his GP practice, along with a BSL interpreter. He explained he wanted to socialise, get active and manage his diabetes. We spent some time discussing what mattered to him, then proceeded to share a menu of options. He identified that he didn't want activities that were solely for the Deaf community and that he wanted to broaden his options and find other interests.

We discussed his needs and interests; after which he chose to be referred into Active Lifestyles at **Beyond Empower**

(a specialist social enterprise), who agreed to help him access the gym on a 1:1 supported basis and connected him into a chair-based exercise class.

We facilitated an appointment to complete his assessment at the GP practice, which resulted in him accessing the chair exercise class and the gym with specialist support.

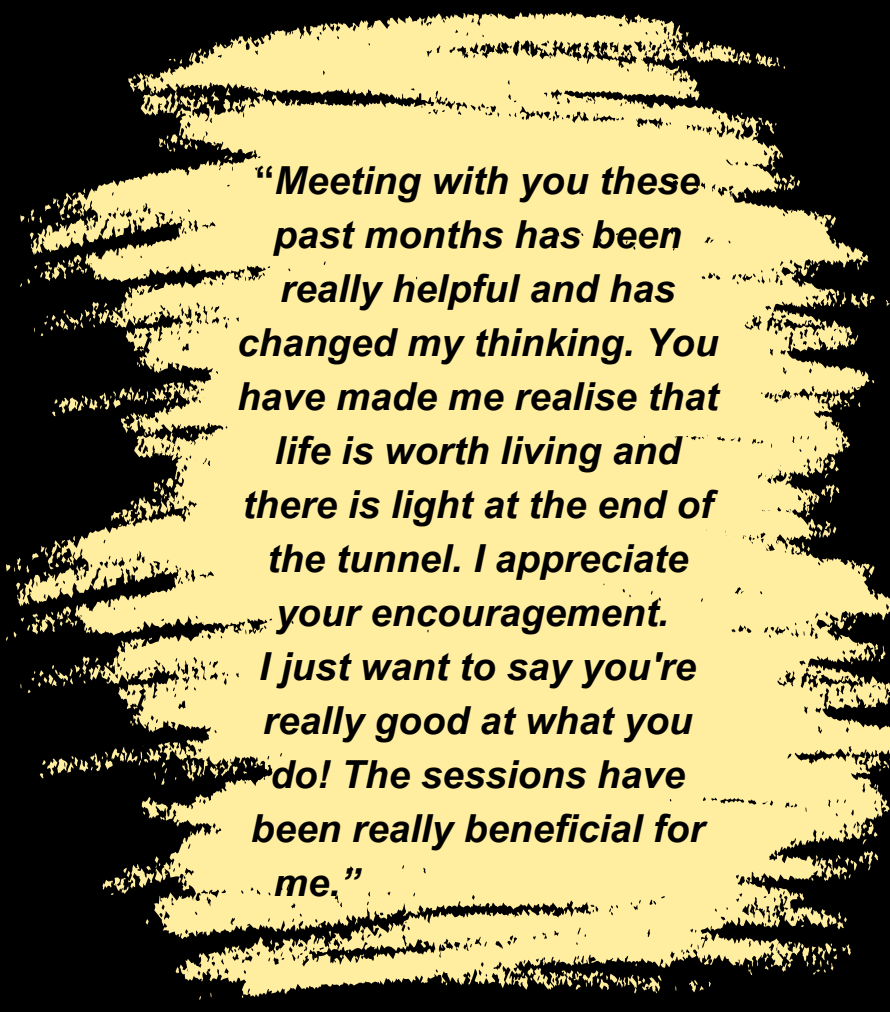
Through the BSL interpreter, Mr D also shared that his housing benefit had been stopped due to him not answering a phone call for a review! This is an all too familiar issue in Salford...



However, after supporting him to contact ForHousing and Salford City Council, we then facilitated a connection with his housing officer - who can be contacted by text - which resolved the issue and ensured there is a record on his file to mitigate this happening again.

To socialise, he was supported to engage with people outside of the Deaf community through activities at **RHS Garden Bridgewater**.

To ensure he was able to access fully without any accessibility issues, we arranged transport, a BSL interpreter and use of a mobility scooter for him.



*“Meeting with you these past months has been really helpful and has changed my thinking. You have made me realise that life is worth living and there is light at the end of the tunnel. I appreciate your encouragement. I just want to say you're really good at what you do! The sessions have been really beneficial for me.”*

## Age Friendly partnership

The Age Friendly Salford partnership, comprising **Inspiring Communities Together** (lead partner), **Age UK Salford** and **Salford CVS**, continued to grow and develop during the year 2023/24.

January 2024 saw the partnership move onto a new 3+2 year contract with Salford City Council and NHS GM (Salford locality). The Age Friendly Salford programme is designed to enhance the quality of life for older people across Salford through a wide range of activities and community support. Salford CVS leads on the **'Strengths and Gifts'** component of this programme, comprising:

-  A **Community Learning** programme
-  **Learn with Lunch** sessions
-  All things **volunteering**





**Healthy and active ageing in Salford**



## Community Learning

Salford CVS provides essential training and support to organisations across Salford to help their paid staff and volunteers become better informed and more prepared in supporting older people in our city. This includes topics such as Nutrition and Hydration, and Falls Prevention. By equipping organisations with better knowledge, we're making sure they're contributing to the health and wellbeing of older people too.

### During 2023/24:

-  **290 people** participated in our community learning programme
-  We delivered **49 training sessions**



*"I have just been diagnosed with COPD after a chest X ray, but I'm at a one only on the scale and fairly active. I had a cough. I started smoking when I was 14 and carried on for 15 years. It took my husband to have a heart attack for me to stop. It's very valuable for you to do things like this as GPs have not got much time these days. I now know what to do, thank you."*  
Breathe Better training attendee

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

## Learn with Lunch

Our **Learn with Lunch** sessions provide essential content for older people in our communities on everything from pensions credit to wills and power of attorney. Conversational in approach, these sessions are a bedrock for the wider partnership as they often act as a gateway to referring older people to other activities delivered by other programme partners - the essence of partnership working.

- During 2023/24 we delivered **10 Learn with Lunch courses** across Salford, meaning a total of **50 separate training sessions**.



## Volunteering

**Volunteers** are integral to a wide range of Age Friendly Salford activities. All our volunteers are **trained as Wellbeing Champions**, so that they can support the wellbeing of participants across our programmes.

This year, our volunteers have supported activities including **Tech & Tea, Walk & Talks, and Brew & Chats**.

During 2023/24:

- 911.5 hours of volunteering** were completed
- An average of **14 volunteers were active every quarter**, each supporting multiple sessions
- We issued all of our Age Friendly Salford volunteers with **Certificates of Recognition**



## Why does it matter?

This partnership has a long track record of delivering real impact in Salford.

- Every quarter, at least **60% of older people** reported an **improvement** in their wellbeing (via their Wellbeing Tool scores)
- 100% of volunteers** felt more confident about talking to older people about their health and wellbeing
- On average over **40% of older people** each quarter saw decreases in their loneliness scores

During 2023/24 the partnership supported **879 older people in total**.

**That's 879 older people living more healthy, happy lives 😊** 43

# Case Study

## Falls Prevention workshop at the Energise Centre

Falls prevention is an ever-increasing priority for the city.

In April 2023, we ran one of our successful Falls Prevention workshops at the Big Life Energise Centre in Pendleton. These workshops are a critical way of reducing falls amongst older people in Salford. Falls Prevention workshops are always conversational, enabling people to share their lived experience.

Early on, several participants shared that they'd had falls before. Causes were wide-ranging, including anything from uneven lawns to wearing flip flops. The training went through all different ways of avoiding falls, including:



- Installing solar lights in the garden to light up at night
- Placing touch lamps by the side of the bed
- Having everything within comfortable reach – e.g. no cups and plates in high up cupboards!

Strength and balance are also key, so the trainer took participants through a range of exercises they could do at home, or through classes available locally. One participant was already practicing Tai Chi - an excellent exercise for strength and balance. Participants were grateful for the workshop, and it was clear that workshops like this are crucial to help prevent falls, particularly as people are often afraid to ask for help.

***"I realised I needed this course to help me live alone" workshop attendee***

Salford CVS continue to run Falls Prevention workshops across Salford.

## Elevate Salford

VCSE Learning,  
Skills and Work  
Programme

The Salford VCSE Learning, Skills, and Work Programme – now named **Elevate Salford** – embodies the spirit of inspiration through partnership and collaboration, aiming to uplift those furthest from the labour market in Salford by providing learning, upskilling, and income maximisation opportunities

Funded by the **Albert Gubay Charitable Foundation**, with support from Salford City Council, Salford CVS is pleased to be leading such an innovative partnership. Since its inception, Elevate Salford has aligned with the city's wider **Skills and Work** agenda, creating pathways to progression and success for residents, fostering hope and resilience through the collaborative efforts of its delivery partners.

Over the past year, Elevate Salford has been delivered by Salford CVS, alongside five core charity partners – **Mustard Tree, The Broughton Trust, Salford Loaves and Fishes, Salford Foundation**, and **Groundwork Greater Manchester** - offering trauma-informed, strengths-based, transformative initiatives that address the diverse needs of vulnerable communities in Salford.

Through the provision of grants, managed by CVS, an additional seven VCSE organisations joined the partnership during 2023/24, increasing their capacity and adding specialist provision to our programme. They are **Gaddum, Breakthrough UK, Greater Manchester Youth Network, Ability Cooperative, Salford Involved, ItsHer Story CIC**, and **Flowhesion Foundation**.



Having a broader partnership has enabled us to provide comprehensive holistic support to our participants, ranging from mindfulness, art therapy, and gardening to digital literacy, job readiness, personal finance, and entrepreneurship. These services are aimed at participants facing various barriers to engagement and progression, including physical and learning disabilities, offending backgrounds, refugees, history of domestic abuse, experience of addiction, or modern slavery.

Together we have enrolled **448 participants** in the programme during 2023/24, facilitating progression for 50% of this cohort into **accredited training** and securing **over 100** 'real' Living Wage jobs.

**Collaboration** has been the cornerstone of Elevate Salford's success so far. The synergy between Salford CVS and our **12 VCSE partners** has enriched the quality of our offerings to Salford residents. For instance, Salford Foundation and ItsHer Story CIC joined forces to introduce engaging solutions for women seeking **income maximisation** – a collaboration particularly impactful in bridging the digital divide and enhancing employability skills for very vulnerable participants.

Meanwhile, Groundwork's tailored approach to **CSCS training** has provided invaluable support throughout the partnership, resulting in various success stories of individuals achieving accredited learning and securing 'real' Living Wage paid, sustainable employment.

Through our combined initiatives, we have achieved an impressive employment rate amongst participants facing seemingly insurmountable barriers to progression. This reflects the significant **impact of our collective work** and the **transformative power of partnership working** in the VCSE sector.

The programme's success is also driven by our commitment to effective networking and continuous improvement. We regularly engage with employers, Salford City Council's Skills and Work Board, IAG networks, DWP, and the city's educational establishments, to understand our participants' needs and adapt our activities accordingly.

Collaboration

# Case Study

## Lee's story

'Lee' was a self-confessed 'jail bird' who spent a lot of time in prison and wanted to change his life. On joining the Elevate Salford programme through **Salford Loaves and Fishes**, he admitted not having any focus or direction, in addition to his struggles with inappropriate behaviours, drug addictions, and finances.



Persistent and tailored engagement with Lee allowed him to gain the confidence to take part in our Surrealist Writing Project, a six-week course delivered in partnership with creative writing specialists from **Salford University**. He started to read and develop an interest in philosophy and science. Through the partnership, he was introduced to **Groundwork GM**, who tailored their support to Lee's various challenges. At Groundwork, Lee undertook CSCS

training and joined the Preparation for Work in Construction course, working hard to complete his work, manage his behaviours, and contribute to sessions by sharing his real-life experiences. He gained qualifications ranging from his CSCS card to a level 1 in Customer Service. Lee also demonstrated mentoring skills by supporting his peers throughout the course.

He has since explored other learning opportunities, and regularly attends **RHS Garden Bridgewater** to work on a Community Grow Project. For him, the programme has opened opportunities he never imagined, giving him renewed confidence and excitement for the future.

*"We are based in an area that is within the highest 1% of deprivation in the UK and many of our community members live in absolute poverty. The Elevate Salford programme has enabled us to offer one to one support, offer work-focused sessions and brought a wide range of opportunities to our communities through partnership working that they would not have experienced otherwise. We have already had many fantastic outcomes and the results highlight how impactful and successful the partnership is already, as it continues to grow from strength to strength." Jennifer-Anne Smith, CEO, Salford Loaves and Fishes*

As we look to the future, Salford CVS are dedicated to **building** on this success, exploring new partnerships, and **expanding our reach** to support even more individuals in Salford. Together, we will continue to make a measurable difference, empowering individuals and driving community progress.

The story of Elevate Salford is one of collective effort and shared success, reflecting the profound impact that can be achieved when the VCSE sector works together with a **common purpose**.



# Elevate Salford

# ANSWER CANCER

The **Answer Cancer** programme is a Greater Manchester (GM) VCSE partnership between **Salford CVS** (on behalf of 10GM), **BHA for Equality**, **Unique Improvements social enterprise**, and **Voluntary Sector North West**.

We have been working together to deliver this innovative VCSE-led cancer screening engagement partnership programme, commissioned by NHS England, since 2019. The programme works with VCSE organisations, including faith groups, across GM to reach communities who have not engaged with traditional NHS messaging to raise awareness of cancer and to increase the uptake of breast, bowel and cervical cancer screening. We do this in a variety of innovative and inspiring ways, which allow us to speak directly to community groups, faith communities, local residents, workplaces and service providers.

One of the most important ways Answer Cancer delivers its message is by enlisting **Cancer Champions**. These individuals play a key role in raising awareness through having important conversations with family, friends, work colleagues and those in their community or organisation.



During 2023/4 we signed up **173 new Answer Cancer Champions**, taking the total number of Champions to over 4,600. During the year our champions held **1,272 events** and had **13,911 awareness-raising conversations**. The ability of Champions to speak directly to their peers ensures that the important messages of cancer awareness and the importance of screening are reaching into diverse communities across GM.

Our Champions are supported through our **training courses** - a mixture of online and face to face - providing the most up-to-date information on the screening programmes as well as giving participants the skills and confidence to share this knowledge. During this year, **613 people** attended **62 training courses**.

The Answer Cancer programme's Engagement Team support communities by travelling to where people are already engaged in activities to deliver awareness sessions and hold stalls at community organised events.

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

The team members speak many **community languages** and during this period they held **124 sessions** and stalls resulting in **8,654 conversations** taking place, with a further reach of 30,000 through taking part in activities such as local radio shows.

The programme provides small **grant funding** to VCSE and faith groups across GM to support them in raising awareness - and during this period **17 groups** received funding totalling **£87,000**. This funding enabled them to carry out **592 activities** where they supported **2,983** individuals.

1,172 people directly committed to attend their screenings and **283** were practically supported to attend their appointment as a result of the work of these funded groups.

The Answer Cancer '**Bee Seen Get Screened**' campaign is a hugely successful part of the programme's work as it reaches over **80,000**

**employees** across Greater Manchester. Employers **sign a pledge** to give their staff paid or flexible time off to attend their screenings and through recruiting **Organisational Answer Cancer Champions** who raise awareness amongst their colleagues. During 2023/24 **100 organisations** - large and small; VCSE, statutory and private - signed up to the pledge.



Our work with communities, workplaces and stakeholders has ensured that cancer awareness messaging has reached many more individuals across GM who have attended their screening appointments as a result.



*"I am a woman of Black African heritage, and being a Cancer Champion gives me confidence to speak to my community about cancer. There is a stigma in our community about cancer and people don't usually talk about it so being a Champion helps raise awareness in the community and hopefully encourages others to speak up and seek support when they need it."*

*"My partner discovered she had breast cancer because she attended a cancer screening session. Thankfully, she recovered. Going to these appointments is one of the most important things you can do. When I saw the pledge, I spoke to my HR lead and asked them to help me bring this policy to my workplace."*

# Case Study

## The Pink Picnic

On Saturday 17th June 2023, **Answer Cancer** had a stall at Salford's Pink Picnic, where we provided information and had conversations with attendees to raise awareness of cancer and promote the importance of cancer screenings.

During the day, a member of the team had a conversation with a lesbian couple about the importance of checking their breasts, discussing how any changes are important to act on. Both women were very well informed about this subject, but during the conversation, the engagement worker also asked if they were both up to date with their cervical smear tests. One member of the couple sighed, and looked at her other half, saying,

**"I'm up to date, but my wife isn't. She won't go and I'm worried about her!"**



The engagement worker encouraged the other woman to talk about why she wasn't taking up her invitations for a cervical smear and found out that she was worried about discomfort. The engagement worker was able to offer her reassurance that she could talk to healthcare professionals about her fears and ask for help. Both women were really encouraged by this conversation with the Answer Cancer engagement worker and said that they would support each other to follow this up with their GP practice, which they went on to do.

### What we learnt from this

Many women are worried about experiencing discomfort during a cervical smear test and this can be a barrier to them taking up a screening invitation. They don't know that they can talk to a healthcare professional about their worries and that there are tips and techniques for making the experience more comfortable. As well as promoting the importance of attending cervical screenings, Answer Cancer can help by letting everyone know that support is available.

# 10GM



**10GM is a joint venture to support the Voluntary, Community and Social Enterprise (VCSE) sector in Greater Manchester.**

When we talk about the VCSE sector in Greater Manchester, we mean voluntary organisations, community groups, the community work of faith groups, and those social enterprises where profits will be reinvested in their social purpose.

<https://10gm.org.uk/about/>

The **founding members of 10GM** are Action Together, Bolton CVS, Macc, and **Salford CVS**.

**10GM Ltd** is a Company Limited by Guarantee that is jointly owned by these four local infrastructure organisations (LIOs), run on **cooperative principles** that are locked into our governance by a **Collaboration Agreement**, with the Chief Executives of each partner LIO operating as a Director of the company on behalf of their locality organisations. The partners work strategically and collaboratively with a shared purpose to champion local voluntary and community action and social enterprise across the city-region in order to improve the economic, social and environmental wellbeing of Greater Manchester's people and communities.



10GM is supported by a central team of staff and has close working relationships with all of the local infrastructure organisations in all of the boroughs of Greater Manchester.



10GM works closely with a wide range of VCSE and public sector partners to ensure voice and influence.



10GM also delivers a wide range of collaborative projects and activities rooted in place through LIOs and we connect them at a GM level.

Here in **Salford** during 2023/24 we (Salford CVS) delivered a range of initiatives as part of the 10GM family, including:

**Answer Cancer: GM VCSE cancer screening engagement**

(NHS England) – see page 49

**GM Walking and Wheeling grants**

(GM Moving) – see page 64

**GM Inspire** grants (GMCA) –

see page 64


**Achieve Asset Fund** (as part of GM Mental Health NHS Foundation Trust's drug and alcohol recovery programme in Bolton, Salford, Trafford) – see page 64

**GM VCSE Accord delivery** (GMCA / NHS GM) - see Leadership and Advocacy chapter, page 19


**Violence Reduction Alliance**


**Facilitation** (GM Violence Reduction Unit / GMCA)


This year the delivery area was expanded to include Charlestown and Pendleton due to an increase in hate crime within the area. There was also the addition of new partners, in particular **Europaia** and **Warm Hut**. The following activities were delivered:


 **Manchester United Foundation** – Street Reds programme which is community football for ages 8-18, plus personal and social development delivered in Ordsall on Friday evening


 **Oasis Hub MediaCityUK** – open access Friday Night Youth club, delivering a range of activities including arts and crafts, cooking and baking, games, sports, etc.


 **Salford Community Leisure** – open access Friday night sports, including swimming sessions

 **Odd Arts** – working in the Albion Academy with a group of young people around addressing discrimination within the school using theatre, storytelling and film

 **Europaia** – working with Eastern European families in Salford

 **Warm Hut** – working with Black African young people

 **Mancunian Way** – detached street-based youth work

 **Swinton Lions** – community cohesion and sports work in primary schools



## Workforce development (NHS GM)

The **10GM Workforce Development Programme** provided a range of learning and professional development opportunities across Greater Manchester, including specific **leadership courses** for existing leaders of VCSE organisations and for future leaders during 2023/24.

The programme also conducted a range of **survey and insight work**, including payroll, pay and conditions and utilised professional HR support by securing favourable conditions for our sector to access their services.

The long-term legacy of the programme includes a GM VCSE Recruitment Portal, Workforce Hub and a shared support service – see more via the link below. <https://10gm.org.uk/10gms-work/workforce-development/vcseworkforce/HR>



In **Salford** we completed some local bespoke work on the topic of leadership and workforce development as part of this 10GM initiative.

## E11: Local infrastructure development support (UKSPF via GMCA)

The E11 **GM Infrastructure Development Programme** aims to improve the VCSE locality infrastructure support in place by taking a self-assessment approach to improvement. 10GM contracted with GMCA to be the interface between GM and localities to deliver this work.

Consequently, Salford CVS self-assessed our strengths and areas for development using a Greater Manchester shared framework to identify gaps and needs.

This assessment enabled us to prioritise the delivery of training and support for social entrepreneurs and **social enterprises**; improve awareness of **social investment** and provide support to become investment-ready; and improve our **social value** support offer.

Between April 2023 - March 2024 Salford CVS provided support to **94** self-defined social enterprises in Salford.

# Case Study



## Growing Togetherness CIC

An example of this work involved supporting **Growing Togetherness CIC** with funding and helping them gain some external contracts. This included one-to-one support and group training. Directly as a result of our support, they were commissioned by the **Working Class Movement Library** to develop and maintain their community gardens for two years. We also supported them to negotiate a lease with **Salford City Council**.

**E26: Social Economy development support** working with **Cooperatives UK** on the Our Business programme (UKSPF, via GMCA)

In winter 2023 10GM were successful in securing a contract with Greater Manchester Combined Authority to support Greater Manchester's growing **social economy**.

We responded to a tender opportunity on The Chest and won lot 2, which focuses on locality support for the social economy.

**Cooperatives UK** won lot 1, which focused on creating a GM platform.

From April 2024, as part of this work, **Salford CVS** will be delivering bespoke specialist support to social economy organisations in Salford - such as cooperatives, social enterprises, community businesses and registered charities who are trading.

You can find out more about this work on the 10GM website: <https://10gm.org.uk/10gms-work/currentwork/>





# Capacity Building

## Information and guidance

During 2023/24, Salford CVS continued to enable VCSE groups and organisations to support diverse communities across Salford. Throughout this period, it was evident that the Salford CVS groups and organisations were tackling the impacts of poverty and mental health.

### Key achievements:

This year, we provided **464 information and guidance support sessions** to a diverse range of VCSE groups and organisations. The variety and scope of the VCSE groups and organisations we support continues to be staggering. From arts to sports clubs, heritage projects to homelessness, the breadth of our work is astounding.

During the year we supported:

-  **Ten** organisations to become Registered Charities (including CIOs)
-  **One** organisation to become an unincorporated charitable organisation
-  **Seven** organisations to become Community Interest Companies (CICs)
-  **Eight** community groups to become formally constituted
-  **One** group to become a Community Amateur Sports Club (CASC)

Examples of our work include supporting both **Visit from the Stork** and **Agecroft Chapel Restoration Association** with their successful Charity Commission applications.

## Funding

Funding remains our number one request for support. During the year, we supported Salford-based VCSE groups and organisations to successfully apply for **£1,868,000** from outside Salford and in addition to the grant funding we manage at Salford CVS. This includes funding from regular grant funders such as the **National Lottery Community Fund**, **Sport England** alongside a range of other funders such as the Manchester Guardian Society, Community Ownership Fund, Alex Ferry Foundation and Valencia Communities Fund.

It is fair to say that the operating environment for VCSE groups and organisations became more difficult during 2023/24, with less funding available – a number of grant-making trusts ‘paused’ their funding offers and statutory sector funding, particularly via NHS GM and the local authority in Salford, more or less dried up during the year. All of this against an uncertain backdrop of governmental instability and increasing levels of poverty.

Consequently, to give us the best chance of maximising available sources of funding, we decided to invest in the **IDOX Open4Community Funding Portal** to enhance our membership offer. This platform allows members of Salford CVS to independently search for funding opportunities, streamlining processes and freeing up our staff time. Access to the portal is an exclusive benefit for members of Salford CVS, with training sessions provided for its use.

Feedback has been overwhelmingly positive, with members describing it as an **‘extremely valuable resource’** and an **‘amazing tool’**. This investment underscores our commitment to providing members with the resources they need to thrive, fostering growth within the VCSE sector, and enhancing our membership value.

## Essential Information Day



Our **Essential Information Day** at Elm Bank Conference Centre provided a one-stop-shop for Salford VCSE groups and organisations to receive support on various topics.

The event, attended by **49** VCSE groups and organisations, offered popular sessions on sourcing funding, support with governance issues, alongside focus groups on a range of issues.

Promoted through various channels, the event received positive feedback, with attendees praising CVS’ **‘knowledgeable and helpful staff.’**

# Case study

## Supporting external awards

At Salford CVS we work closely with the **Greater Manchester Lieutenancy** to spotlight the excellent work being done by Salford-based VCSE groups and organisations.

<https://manchesterlieutenancy.org>

This year five Salford CVS members received the **King's Award for Voluntary Service** for their hard work and dedication to making a difference to the lives of people in Salford and beyond.



The five organisations were:

-  **Women With Wings CIC**
-  **Princes Park Garden Centre**
-  **Feed My City**
-  **The Volunteers of Caritas Diocese of Salford**
-  **Special Educational Needs Family Support Group**






## Supporting Social Enterprises

During 2023/24 supporting social enterprises to establish, develop and grow became a key focus for us, with additional capacity provided through funding from the **UK Shared Property Funds** managed by GMCA and devolved to 10GM. Funding from the **E11: Infrastructure Development Programme** enabled us to employ a part-time Social Enterprise Development Worker, with us providing activities including a Social Enterprise Development Breakfast, alongside one to one support and specialist training and development services.

## Training

In 2023/24 we delivered **65 training sessions** and briefings to **641** people. Alongside our regular training around funding, safeguarding, volunteering, and good governance, etc, this year new training included:



-  How and when to have a meeting
-  Introduction to setting up a CIC
-  Canva: The Basics

In addition, we commissioned a range of external training, **Activity Alliance** delivered **Inclusive Communications** and consultant Rob Jackson delivered **Ethical Issues in Volunteer Engagement**.

## Safeguarding

During 2023/24, Salford CVS continued to provide **children** and **adults** specialist safeguarding support to local VCSE groups and organisations, including delivering **73** information, advice and guidance sessions to Salford VCSE groups and organisations.

Training remains a core part of our safeguarding offer, and this year we provided:

-  **Nine** Adult Safeguarding sessions to **98 people**
-  **Five** Working Together to Safeguard Children sessions to **65 people**

In addition to the adult and child safeguarding sessions that are open to all groups, we provide bespoke safeguarding training to individual organisations. This year included delivering training to partner organisations from Elevate Salford.



# Case Study

## Mandem Meetup

Mandem Meetup was established to create judgement-free environments for men. Initially they offered talking circles and nature walks for mental health improvement and conducted homelessness outreach. In 2021, they approached us to become a CIC as they anticipated trading income.

However, it became clear that a CIC legal structure was unsuitable for their long-term ambitions, and during 2023/24 we assisted them in the process of becoming a charity. They received their **CIO status** in August 2023.

We provided them with various funding and training support throughout this period, including Adult Safeguarding Basic Awareness, Working Together to Safeguard Children, Becoming a Trauma Informed Organisation, and Win That Bid.



They also secured several Salford CVS-administered funds, including a Suicide Prevention grant.

During the year Mandem Meetup expanded its services to include photography, poetry, BJJ, bushcraft, football, and holistic activities - all provided free of charge. It has also now established a Wolverhampton-based group. Furthermore, it collaborated with **We Are Survivors** to support sexual abuse survivors, a partnership that came about through meeting at our AGM.

Over the past two years, Mandem Meetup has evolved into a vibrant VCSE organisation, significantly impacting the men it supports. Their work was recently highlighted on BBC One's Countryfile episode 'Ramble for Children in Need.'

# Case Study



## Salford Loaves and Fishes

During 2023/24 **Salford Loaves and Fishes**, a Salford-based charity, found itself grappling with an escalating demand for its services. This increase was driven by various factors, including the processing of asylum seekers, a rise in homelessness, and the soaring cost of living. The organisation was struggling to meet this growing demand due to limited financial resources and they urgently needed additional funding to meet demand and sustain their essential work in the community.

Salford CVS met with them to assess their needs and came up with a plan to tackle their funding challenges. We alerted senior figures within the local authority and the City Mayor to address the issue of how demand was being deflected by council officers onto them without appropriate resources, which led to the City Mayor visiting and the council agreeing to invest in their support services. We then helped them secure a Reaching Communities grant worth £250,000 to stabilise the organisation - and continue to support them with

additional funding applications to help them sustain their services for the long-term. We engaged and paid for specialist consultant to conduct an SROI Impact Report on the organisation. This report has become a critical asset in their fundraising activities and supports their ongoing negotiations with statutory organisations for financial support. We also made them a core delivery partner in our learning, skills and work partnership programme, leading to a core investment of £100,000 p.a. for three years.

Our support has enabled Salford Loaves and Fishes to secure critical funding to sustain their vital services to the community. This work highlights the significance of strategic partnerships and targeted interventions in sustaining charities. With the right support, organisations can overcome financial hurdles, sustain and develop their services, and continue to impact their communities positively.

[www.salfordloavesandfishes.org.uk/](http://www.salfordloavesandfishes.org.uk/)

## Grants and Investments

During the year 2023/24, Salford CVS awarded **several hundred grants** to support community-led and community-focused projects across Salford. These ranged from pocket park improvements to established city-wide health and wellbeing programmes; **the range and impact of the projects is inspiring** and testament to the strength and diversity of the city's VCSE sector.

The **Salford Locality Plan** remains a cornerstone of the Salford CVS grants programme, with £750k being awarded through the **Third Sector Fund** (TSF) this year, funded by NHS GM Integrated Care Partnership (Salford locality), for initiatives to improve the **health and wellbeing** of Salford residents. This fund was divided into several grant 'pots,' including the Wellbeing Fund, the Volunteers' Expenses Fund, the Grow Well Fund, and the Impact Fund.

The Third Sector Fund provides Community Asset grants to provide ongoing support for **Wellbeing Matters** and Salford's **social prescribing ecosystem**. Awards enable VCSE organisations to boost their capacity to receive and support referrals from Community Connectors for new or existing health and wellbeing activities. Examples of funded activities include fitness sessions, peer support groups, and nutrition workshops.



*'This award will massively help us get the groups running longer and give us a chance to reach out and help more people. We can now schedule in more days with Brew Crew and finally get the Invisible Illness group up and running. These groups give people a safe place to go and socialise with other people. Whether it's expressing their illnesses to people who understand, or playing dominoes over a sandwich and a brew, we offer something to make life easier. We are extremely grateful for this opportunity and hope by making people's lives better we can live up to expectations. Thank You!' Hugo Webb, Friends in Need Salford, Wellbeing Matters' Community Asset Fund*

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024



*“I think this is great to have the possibility to develop children, support parents and give us a sense that someone cares and understands us.”*  
Parent beneficiary from Together Family Centre, supported by the Short Break Care Fund

In September 2023, Salford CVS celebrated the achievements and **impact** of our **Third Sector Fund** at a showcase event at **The Lowry Theatre**. Over 100 guests joined us for an afternoon that highlighted the increasingly important work of the city’s VCSE sector in supporting the **health and wellbeing of our communities**.



The Salford City Council-supported **Short Break Care Fund** awarded grants of over **£120k** for two-year projects offering a range of activities for children with special educational needs and disabilities (SEND). Supported activities included sports, arts and crafts, and outdoor learning, providing parents with respite from their caring responsibilities for a short time.

The Salford CVS-led **Elevate Salford: VCSE Learning Skills and Work programme**, funded by the **Albert Gubay Charitable Foundation** with support from Salford City Council, has provided grants and investments to support care leavers, disabled people, carers, homeless people and other priority groups with bespoke employment support, training, volunteer and work placements.

These awards enable the VCSE sector to provide much-needed support to those furthest from the jobs market.



# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024



Arts and culture in Salford received a welcome boost from the UK Shared Prosperity Fund, with Salford CVS working with Salford City Council to create the **Whose Art, Whose Culture? VCSE fund**, alongside wider strategic investments, which were shaped by the **Salford Culture and Place Partnership**. Funded projects explore and celebrate the art, culture, and heritage of Salford's diverse communities, from white working-class history in Weaste, through to Orthodox Jewish communities in Broughton, and the lived experiences of Disabled People. Read more in this blog: [www.salfordcvs.co.uk/whose-art-whose-culture-summer-our-city](http://www.salfordcvs.co.uk/whose-art-whose-culture-summer-our-city)

Independent creatives from across Greater Manchester were also supported to invest in their creative offer and delivery of arts and culture projects, with the help of a small grant of up to £2k through the **Greater Manchester Inspire Fund**. This £300k city-regional programme (2023-25) is supported by Greater Manchester Combined Authority. Salford CVS, with the support of our 10GM partners, successfully tendered for this work via The Chest procurement portal.

Other Greater Manchester-wide funds managed by Salford CVS in 2023/24 included the **GM Walking and Wheeling Fund** (via GM Moving), **Answer Cancer Fund** (Public Health England funding to the Answer Cancer partnership), the **Cancer and Inequalities Fund** (NHS GM via 10GM) and the **Achieve Asset Fund**: Salford and Trafford (via GM Mental Health NHS Foundation Trust). We have recently secured the GM Walking and Wheeling Fund contract for the third consecutive year for delivery in 2024/25.



Demand for **food support** across the city continued to be high during the year, with **£190k** of **Household Support Fund** monies being channelled into VCSE food response activities, including food banks and clubs. Members of the **Salford Food Share Network** were also invited to apply for a grant through the **Community Cooking Fund** to run cooking skills workshops for low-income families with a child under the age of five – part of the **Promoting Healthy Living in Early Years** programme.

# Case Study

## Community Cooking Fund

Salford CVS worked alongside Salford City Council, Salford Public Health, NHS GM (Salford) and wider health colleagues to shape and deliver the Promoting Healthy Lifestyles in Early Years pilot. CVS staff attend monthly meetings to review the progress of projects, from oral health and infection control to food insecurity and maternal health, and worked towards further integration of services and teams to support families across Salford.

<https://tinyurl.com/promotinghealthylifestyles>

The **Community Cooking Fund**, launched in April 2023, awarded grants to food banks and clubs in the Salford Food Share Network for projects to upskill and build the confidence of parents and carers on low incomes in cooking healthy, nutritious, low-cost meals from scratch. It also aimed to increase access to energy-efficient cooking equipment including slow cookers and air fryers, which families were invited to take home with them if needed so they could implement what they learnt at home.

- Total awarded: Over £35k
- Number of grants awarded: five
- Beneficiaries: 120+ families
- Sessions delivered: 40+



**Outcomes** - A wealth of benefits have been achieved for low-income families with young children, most notably improved cooking skills, increased knowledge of and access to healthy ingredients and recipes. Several wider outcomes have also been achieved, including new friendships being formed between parents / carers, improved family relationships, and improved food hygiene skills (some participants were also supported to obtain a Food Hygiene Level 2 certificate). Many Community Cooking Fund projects, such as at **Langworthy Cornerstone**, actively involved children in the cooking sessions.

*"I have come to this country from another part of the world. I don't know anything about local recipes but after joining this course I have learned so many different dishes. I would really like the opportunity to join any further cooking courses, would take part without a second thought."*  
Beneficiary, Social adVentures

# Case Study

## GM Walking and Wheeling Fund - Changing Life Directions, FIT4LIFE WOMEN Project

**Changing Life Directions** is a women-led charity dedicated to helping women who face seemingly impossible barriers find a way to live happier, healthier and more fulfilling lives. The majority of women the charity supports do not drive and are often stuck at home during the day. In December 2023, the charity received a grant of £2,180 through the Walking and Wheeling Fund to deliver walks in their local area to empower the women, build their confidence and ultimately to support them to walk independently. Walking routes were designed to incorporate key services including the GP and library, to help familiarise participants with these. Walks were also held further afield in the surrounding countryside.

One participant on the walks, Mrs S, was a 59-year-old woman who suffers with arthritis and type 2 diabetes. She was referred to Changing Life Directions by her doctor via social prescribing.

At first Mrs S was reluctant to participate in the walks, but other women told her more about the group and the benefits walking at a Coffee and Chat session and encouraged her to attend. Mrs S had never been to the countryside before. She liked the idea of going on these types of trips, however she was worried about walking...

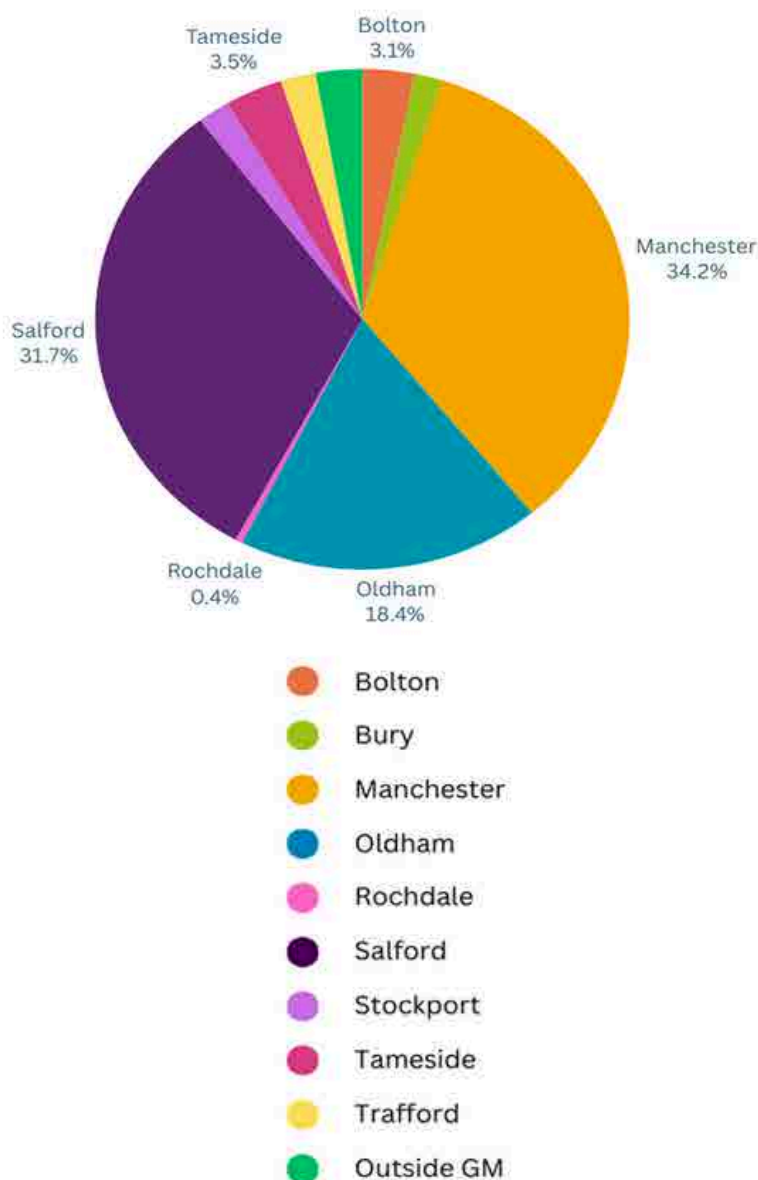


“The girls [volunteers] said they will hold my hand and I can have one or even two women to help me walk if I want, they were very helpful and reassuring. **I had never been anywhere nice outdoors**, same things every day, wake up, cook, clean etc. They said outdoors will be good for my mood. So, I said I will go for a little bit. We went in a group of 10. It was nice chatting with each other, I did get tired so we stopped for a break and a drink and biscuits. It was actually ok the walk, the fresh air felt nice, nobody was rushing, it was slow and relaxing. **I made it all the way and felt so happy, we went on the swings and I laughed so much. I forgot about all my problems and felt free.** We stayed in the park for one hour enjoying ourselves. I could not believe what I did on that day, it was the best day.”

## Backroom Services

### Disclosure and Barring Service (DBS) support for VCSE groups and organisations

In 2023/24 we supported **1,175** individuals to complete a DBS check, of which **373** were for Salford organisations, the rest being from organisations across Greater Manchester and beyond. **427** were for paid staff and **748** for volunteers. The chart below shows the reach we have across GM.



Picture from our visit to **Salford Women's Centre** to complete DBS checks for their staff and volunteers

Salford CVS provides **advice, guidance and eligibility checking** to organisations who have staff or volunteers who work with vulnerable adults or children and are eligible to apply for a DBS check for their role within the organisation. We offer a face-to-face appointment at our office in Eccles or for people unable to come to the office, we provide a postal service and video call ID check.

We offer **site visits** for GM VCSE organisations who have ten or more checks to be completed. In the past 12 months we have visited seven organisations in person. We also on occasion provide **training** to VCSE organisations' staff members so they can complete their own eligibility and ID checks. This is completed face to face or online.



## Financial services and support provided to VCSE groups and organisations

Salford CVS prides itself on providing expert and accessible support to VCSE organisations in Salford. During 2023/24 the support provided included:

**Payroll** – 1,193 payslips were generated for an average 96 employees per month, organisations were also supported to comply with pension legislation.

*"I really do not know what to say, because whatever words I quote will not do you justice...The YCA have been using the CVS payroll service for the last 13 years. The advice given by Salford CVS payroll service has been priceless. The effectiveness, efficiency and continuous support you offer, I just cannot thank you enough. Whenever we have an AGM or the issue of payroll is brought up, I have always been proud to say that CVS are our payroll department. You have always been there whenever we have needed advice or support. Thank you for everything."* Gadri Audhali, Yemeni Community Association

**Holding Accounts** – 18 'Holding' accounts were in operation during the year. This service provides members organisations with access to grants and other funding which they may not be otherwise have had access to.

*"As the group's treasurer, I couldn't have done what I have with the veterans memorial garden project over the last two years without the holding account we opened with Salford CVS. Conventional banks and building societies no longer cater for small community groups like ours but the funds we have raised for the project had to be held somewhere and we're very grateful to Salford CVS for their assistance."*

Glenn Croston – Treasurer of Salford Veterans Association

### Administrative support, including minute-taking

During 2023/24 Salford CVS continued to provide administrative support to the following VCSE partnerships:

**Salford Third Sector Consortium, Wellbeing Matters, Elevate Salford, Answer Cancer**



# Case Study



## **Salford Third Sector Consortium**

Salford CVS continued to provide hub support for the Board of Directors of the Salford Third Sector Consortium during 2023/24. This included convening and minuting Board meetings; and producing management and annual accounts.

During 2023/24 there were concerns about the lack of sustainability of funding streams into the consortium and in July 2023 the Board of Directors conducted a review of Salford Third Sector Consortium's contribution to the Wellbeing Matters social prescribing programme – its remaining major contract.

As a result of the review, the Board of Directors felt that the organisation didn't have the capacity needed to effectively support or contribute to the delivery of the programme and so therefore considered that it created an additional level of bureaucracy for the anchor organisations (and members of the consortium) that were embedded partners in Wellbeing Matters (for transparency, Salford CVS are the lead partner and accountable body for Wellbeing Matters, but are NOT members of Salford Third Sector Consortium).

It was therefore agreed to inform Salford CVS of the intention to cease their involvement in Wellbeing Matters beyond March 2024 and to put a resolution for closure to the membership at their Annual General Meeting (AGM).

At the AGM, which was held at Salford CVS on 31st October 2023, a Special Resolution was presented to the membership proposing closure of the organisation. This proposal was unanimously voted for.

The organisation will cease to operate on 1st April 2024 and will apply for dissolution in July 2024.

One of the legacies of Salford Third Sector Consortium is a strong VCSE partnership, Wellbeing Matters, delivering social prescribing across Salford.



## Information and Communication

The current Salford CVS' communications team has now been in place for just over a year and it has been an exciting and inspiring time. We hope that our communications have also been inspiring 😊

We have had some lovely feedback from colleagues and beyond. We feel privileged to be able to showcase the work of the Voluntary, Community and Social Enterprise sector in Salford.

*"You are such an amazing team and colleagues and people in general. So thank you! Our comms has been very inspiring..."*



### Events

We have supported Salford CVS' busy events calendar this year with promoting attendance, developing promotional materials and PowerPoints and taking photos and posting on social media at the events. For example, we helped partner with **Art Battle MCR** for their event at Salford Quays. It was a brilliant event with local artists competing against each other, hosted by celebrity **Dr Ranj**.



Half of the proceeds of the sale of the paintings then went to our fundraising initiative, Salford4Good. In total **£1,619** was raised for our Cost of Living Crisis Fund, which we then redistributed to local good causes.



For our stall at the event we asked the people attending to draw what Salford meant to them.... see the image below for some of the results!





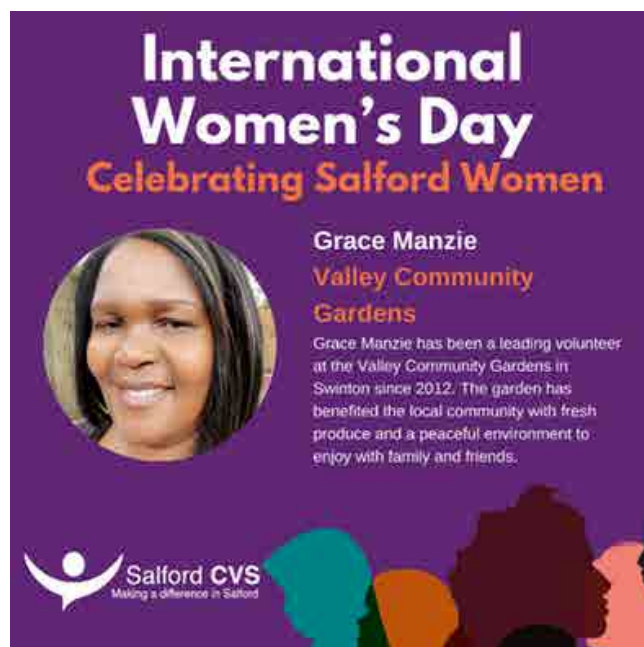
Another big highlight of the year was our 20th **Heart of Salford** awards.

We introduced (subtitled) films to this year's awards to showcase the inspiring projects and volunteers to the audience. This also added interactive element to the event with the audience voting on the winner after watching films of the shortlist in each category. We created a total of 23 films for the awards ceremony. Some of the films and photos from the event can be viewed on our website: [www.salfordcvs.co.uk/heart-salford-awards-2023-0](http://www.salfordcvs.co.uk/heart-salford-awards-2023-0)

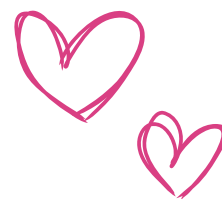


## Campaigns – Awareness Days

This year we aligned our work with various national awareness days, weeks and months. For instance, we highlighted some of the amazing women in Salford on **International Women's Day**. These women were very happy to be recognised and thanked for their work.



*"Denise was happy just to be noticed, she said it meant a lot."*



*"That's so lovely whoever shared those words, I really appreciate it and it's made my week!"  
Nic Spiby-Roberts*

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

## Communications Guidelines

This year we refreshed our Communications Guidelines for our colleagues, making them shorter, informative and easy to use. We incorporated new learning from our experiences and training, especially around inclusive communications and accessibility. We worked on the content and design for this early in 2024 and launched it, alongside a quiz, at our Salford CVS staff away-day in February 2024. Feedback from colleagues was really positive!

## E-Bulletin

We refreshed and added new features to Salford CVS' weekly E-Bulletin, including awareness days and blogs.

*'Thank you for sending through the bulletin. They're always amazing, informative and extremely useful.'* Micky Dacks, Chief Executive Officer, I4YPC

## Website

We worked hard to keep our website updated and make it more engaging and inspiring, and commenced working on a new version of the website, alongside our colleagues at Macc in Manchester, working with Civi-CRM developers, Circle Interactive. This will be launched during autumn 2024. One of the new exciting features will be an 'Impact' area, showing both the impact of the VCSE sector in Salford and also the impact of Salford CVS' support to the sector.

## Social Media

We continued to update our social media channels daily during the year, focusing on sharing information and news and also showcasing both Salford CVS' work and that of the VCSE sector. From evaluation of our platforms the most popular posts are always the human stories... Our followers across all of our social media channels continue to grow.



# Case Study

## Social Prescribing Day / Wellbeing Matters

We created significant content this year for Social Prescribing Day (14th March) in order to bring social prescribing in Salford to life. We worked closely with Wellbeing Matters colleagues on showing the impact of social prescribing in Salford.

This included formatting a report on the impact of social prescribing, creating engaging visuals of statistics, and producing two films - which bring to life the process and the impact social prescribing in Salford has on the local people who access it.

[www.salfordcvs.co.uk/wellbeing-matters-and-social-prescribing\\_](http://www.salfordcvs.co.uk/wellbeing-matters-and-social-prescribing_)





# Case Study

## Creating Padlets as easy-to-access noticeboards

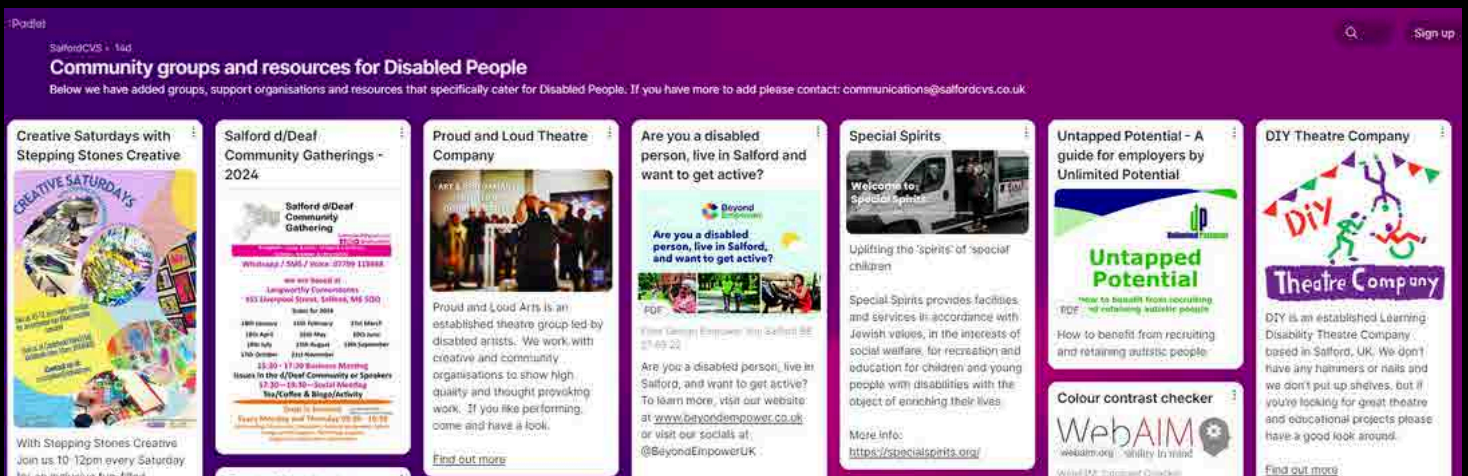
During the year we built on the noticeboards we had in place using the Padlet platform to create and update noticeboards of events and groups.

For instance, we created a Padlet of **‘Community groups and resources for Disabled People’** to link in with the theme of our VCSE conference, ‘Justice for Disabled People’.

As a result of our successful approach to using Padlets, we were approached by the digital charity **Catalyst**, who wanted to create a guide for their website on how Salford CVS have utilised Padlet and what we have learnt.

They hadn’t heard of any other charities using it as we have. The guide they produced using Salford CVS as a case study can be found at:

[www.sharedigitalguides.org.uk/guides/events-resources-padlet-cvs](http://www.sharedigitalguides.org.uk/guides/events-resources-padlet-cvs)



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024



The year began with the excellent news that we had once again passed with flying colours the **Volunteer Centre Quality Accreditation (VCQA)**.

This national accreditation, managed by our national membership body NAVCA, demonstrates the breadth and quality of our Volunteer Centre services.

A particular highlight this year was the return of our **Heart of Salford** awards - the first time since pre-COVID that we've been able to run the awards as a big in-person event, and our 20th to boot!

As well as one-to-one **advice and support** for volunteer-involving organisations, during the year we also delivered a varied programme of training for Volunteer Coordinators. This training, along with our **Volunteer Coordinator Network** practitioner meetings, helped us to empower those who manage volunteers and keep them up-to-date with good practice.

Here are a selection of highlights from 2023/24:

### Events and Outreach

This year we have attended many community events to promote our services. Our outreach is crucial to ensure all residents of Salford feel that volunteering is accessible to them and their communities. The map below shows some of the places we have been to on this year's roadshow. read more detail at:

<https://tinyurl.com/VCpadlet>



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

## Volunteers' Week 2023

During Volunteers' Week in June 2023 we organised and toured across Salford to promote our Volunteer Centre services to as many local people as possible.



We also invited VCSE organisations to share quotes, stories and films on the difference volunteering makes to both their group / organisation and also the individual volunteers. These stories demonstrate the impact volunteering can have and we hope they will inspire others to volunteer too.

[www.salfordcvs.co.uk/volunteer-stories](http://www.salfordcvs.co.uk/volunteer-stories)

***“When you get good feedback it makes you feel 10 feet tall. It’s been very good for my health.”***

**Margaret, volunteer**



## We Invented the Weekend Salford's festival of free time



We supported the recruitment and management of volunteers for the **We Invented the Weekend** festival in June 2023, which was attended by thousands of people. We also helped secure the participation of a wide range of community and voluntary groups and organisations.

For instance, we recruited an additional 22 volunteers to support the event, with CVS staff also helping. Volunteers enriched the event by meeting and greeting the public, providing way-finding and signposting people to activities.

One volunteer said:

***“I am proud that I played a small part in such a great community event. Well done Salford CVS and thank you to everyone who made it happen.”***



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024

## Heart of Salford awards

We were delighted to celebrate our **20th Heart of Salford awards**.



On Thursday 14th December, shortlisted nominees and invited guests joined us at Buile Hill Park Hall to celebrate the achievements and the difference that volunteers and VCSE organisations make in Salford.



Dignitaries in attendance included the **Ceremonial Mayor of Salford, Cllr Gina Reynolds** (pictured above with colleagues from local charity **START**).

All nominees received a certificate, and we shared short films about all of the shortlisted nominees present, which provided insight into the difference they were all making to Salford's diverse communities.

'Winners' were decided on the day by the audience, who voted in each category. Each winner received a handmade wood award, crafted by START.

The Heart of Salford awards put Salford on the map as a city that **values** its volunteers and VCSE organisations. It raises awareness of the **social value** that they give and helps nominees feel **appreciated**.



*"It's so wonderful to celebrate all the amazing, positive and impactful volunteering of so many special individuals, groups, organisations across Salford. It's a celebration like this that reminds us all of the kindness and social value that Salford is rightly known for."*  
Feedback from awards attendee



### Community Response Volunteers

Our Community Response Volunteers have assisted with a number of community initiatives across the year, from helping at festivals such as We Invented the Weekend and Sounds of the Other to delivering festive hampers to local families in need.

*'The weekend went really well. All of the volunteers were absolutely fab. Two volunteers brought their own litter pickers and bin bags and even had some kids getting involved with the litter picking! They were all lovely and I hope we can work with them again in the future. Thank you - really appreciate it.'*  
**Sounds of the Other**

### Volunteer Coordinators' Network

Our quarterly Volunteer Coordinators' Network meetings in 2023/24 continued to provide an opportunity for Volunteer Coordinators to connect, share good practice and discuss topical issues related to volunteering.



For each event we invite guest speakers and facilitate discussions on topical themes. This year we organised a range of guest speakers, including **Mustard Tree**, **Imperial War Museum North** and **BASIC charity**. These meetings provide a crucial space for Volunteer Coordinators to network, support and learn from each other.

*"These meetings allow open communication and shared visions. They are extremely beneficial and have enabled me to team lead the people who volunteer for Aspire, ensuring person-centred placements, mutual benefits and that they are valued for what they do".*

Heather Yates, Volunteer Team Leader, Aspire

### Training

As well as organising our regular training courses such as Volunteering and the Law, during 2023/24 we have facilitated some completely new sessions, such as Kindful Leadership. Our training programme enables Volunteer Coordinators / Managers to keep up to date with good practice and deliver positive volunteering experiences. Sessions we delivered during 2023/24 included:

-  **How to Lose a Volunteer in 10 Days**
-  **Kindful Leadership**
-  **Volunteering & the Law**
-  **Ethical Issues in Volunteering**
-  **From the Top Down for Volunteer Managers**

*"I really enjoyed the day. I found the group activities interesting and thought-provoking and the content was engaging."* Training attendee

# Case Study



## LGBT Foundation training

Working in the community is full of inspiring moments. This year, our bespoke training for LGBT Foundation demonstrated three things - exceptional organisations, exceptional volunteering, exceptional impact.

Firstly, a truly memorable warm welcome on arrival was delivered by a volunteer receptionist, showing the impact volunteering can have. A tour of the building followed, which showed they had been purposeful in creating an organisation full of warmth and heart, with spaces for both creative work and focused work.



When delivering the bespoke 'How to Lose a Volunteer in 10 Days' training for their Volunteer Coordinators, it was clear we were having a real impact. Their participants were highly engaged, with regular debate on how to apply learnings practically.

We walked away feeling confident that the session would ripple through to even better volunteer experiences for local people. The day ended the way it started – with a warm goodbye from a volunteer.

*"Thank you so much for such fantastic training! We really appreciate your time and energy... It's been so great working with you and I'm looking forward to working more closely with you going forward."*

# Case Study



## Marcus - individual volunteering

On moving to Salford, Marcus wanted to contribute to the community he now lived in and give back some of his free time through volunteering. After finishing his PhD at university, Marcus found a job that provided training in coding.

The Salford CVS **volunteering portal** offered him a way to research current volunteering opportunities and he registered for an IT role with local charity **Sovereign House GH**, utilising his knowledge to support young people in learning how to code.

Marcus joined Sovereign House GH charity in May 2023 and, after volunteering as a classroom assistant for a few weeks, he took over the role of IT Tutor from someone who was leaving. Coming from a background in teaching adults, he found the transition to working with small groups of teenagers relatively smooth.

We followed up with Marcus at the beginning of April 2024 to find out how his first year of **volunteering** had gone. He was very **positive about his experience**, which allowed him to not only help students to develop but also made him feel more invested in the community. Rather than PowerPoint, he made the lessons more engaging by creating coding puzzles for them to attempt themselves which moved them on 'leaps and bounds'.

*"My volunteering experience has been so rewarding. The students are fantastic, and the small class size allows me to spend time with them as individuals and provide that extra support. I always come away from class with a spring in my step."*

Our volunteering portal is a good first step to learning about different types of opportunities in your local community: [www.salfordcvs.co.uk/volunteer-opportunities](http://www.salfordcvs.co.uk/volunteer-opportunities)

# Case Study

## Employer Supported Volunteering

The **Bibby Line Group** contacted us in July 2023, enquiring about volunteering for some of their employees based at Salford Quays who wanted to 'Donate a Day' as part of their 'Giving Something Back' programme.

We linked them to local social enterprise **Aspire**, who needed help restoring their sensory gardens at their site in Swinton. The volunteering took place in November, so, dressed for the very mixed weather, the volunteers all got stuck in. The walkways were cleared, enabling wheelchair access, and beds were starting to become clearer for planting later in spring.



*"It is great that companies take time out to do this – thank you for organising for us." Heather from Aspire*

The employees had a great time and although it was physically demanding, they worked at their own pace and could see the impact they had made. Heather spoke to us all about her hopes to develop the sensory garden further, building a forest school for young adults with autism and making the whole area accessible to all.

Speaking to the volunteers afterwards, they fed back to us that they had really enjoyed their morning and were happy to come back again and help in the future.



*"Thank you for the wonderful support you have given Bibby – it is very much appreciated 😊"*

Emma, CSR Coordinator,  
Bibby Line Group

# Salford Community and Voluntary Services

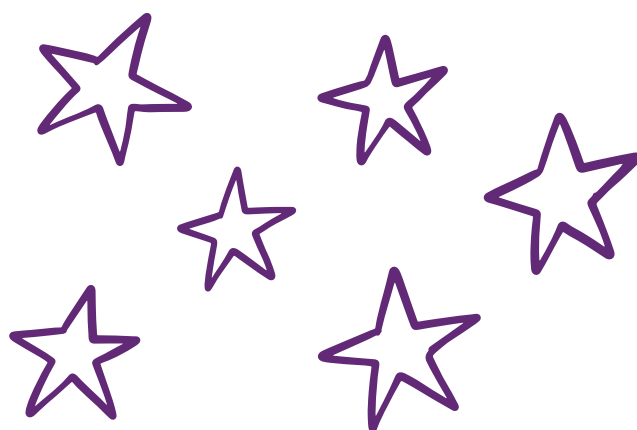
## Trustees Report for the year ended 31st March 2024

### During the year 2023/24 we:

-  Once again secured the **Volunteer Centre Quality Award**
-  Played a **strategic role** promoting volunteering across the city of Salford
-  Recruited and trained a team of **Civil Contingencies volunteers** in Salford and led on this work in Greater Manchester
-  Continued to promote the **Salford Volunteer Charter**
-  Commenced work on the refresh of the **Salford Volunteering Strategy**
-  Participated in the **Greater Manchester Volunteer Centre's Network**
-  Actively took part in the **national NAVCA Vision for Volunteering conversations**
-  **Recruited, managed and mobilised events volunteers** across the city
-  Held stalls **promoting volunteering** across the city at a wide range of events
-  Helped create **150 new volunteering opportunities**
-  Supported **145 volunteer-involving organisations with information and guidance and good practice**
-  Connected **213 people** to external **volunteering opportunities via our online volunteering portal**
-  Provided bespoke in-person **information and guidance to 82 individuals** seeking to volunteer
-  Held **one to one conversations** about volunteering with **444 local people**
-  Delivered a range of **formal training and networking opportunities**



**VCQA**  
Volunteer  
Centre  
Quality  
Accreditation




# Looking Back, Moving Forward – our plans for 2024/25


Last year our commitments were very much about embedding our work in a wide range of partnerships and delivering against our key functions and stated priorities.

Most of those **priorities** still remain relevant and so will continue to be the focus of our energies going forward...





## Specifically, in the year 2024/25 we will focus on:

 Delivering our local infrastructure contract with Salford City Council, focusing on the four key functions of local infrastructure: **Leadership and Advocacy**, **Partnerships and Collaborations**, **Capacity-Building** and **Volunteering**

 Augmenting and improving our **Vocal model for voice and influence**, including ensuring we have proactive VCSE sector representatives on all of the major **strategic partnership** boards in **Salford** – including health and social care, wider wellbeing, creative health, physical activity, arts and culture, inclusive economy, tackling inequalities, skills and work, housing, and more; alongside playing a visible and effective role in **Greater Manchester**

**Vocal**  
VCSE forums facilitated by  
Salford CVS

 Managing a diverse portfolio of **grants and investments** on behalf of a range of funders, with our health and wellbeing-focused **Third Sector Fund**, commissioned by NHS Salford GM (Salford locality), as the cornerstone

 Convening and coordinating key **VCSE partnerships and collaborations** in Salford and Greater Manchester, including **Wellbeing Matters**, **Elevate Salford**, **Answer Cancer GM**

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

- Delivering as a key partner in a range of **VCSE** and **cross-sectoral partnerships**, including: **Age-Friendly Salford, Family Hubs, Living Well, Salford Culture and Place Partnership, Salford Place Partnership (GM Moving), GM Violence Reduction Alliance, GM Live Well**, and the **10GM partnership**
- Leading on the **State of the VCSE Sector** in Greater Manchester research, working with GMCVO and locality infrastructure colleagues from across GM
- Organising our annual in-person **VCSE conference**, planned for October 2024, focusing on the topic of **Climate Change**

Supporting **volunteering** and volunteer-involving organisations in Salford by delivering a range of online and in-person volunteer brokerage, training and good practice support; including organising events and activities during **Volunteers' Week** (1st-7th June)



Organising our prestigious 20th **Heart of Salford awards**, celebrating volunteering and citizen / community action in Salford

- Working with Salford's **Culture and Place Partnership** to support the delivery of a wide range of arts, culture and heritage events, which includes managing grants and recruiting volunteers to support a vibrant programme across the city's diverse communities
- Gaining the LIQA (local infrastructure) **quality award** as a companion to the VCQA (Volunteer Centre) quality award we achieved this year
- Redeveloping the old courtroom in Eccles Town Hall to become a much-needed **meetings and events space**
- Securing future **funding** to ensure our sustainability

## AND continuing to...

- Lobby** for recognition and resource for the VCSE in Salford and beyond
- Resource and develop **civil contingencies** and **humanitarian assistance** work

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

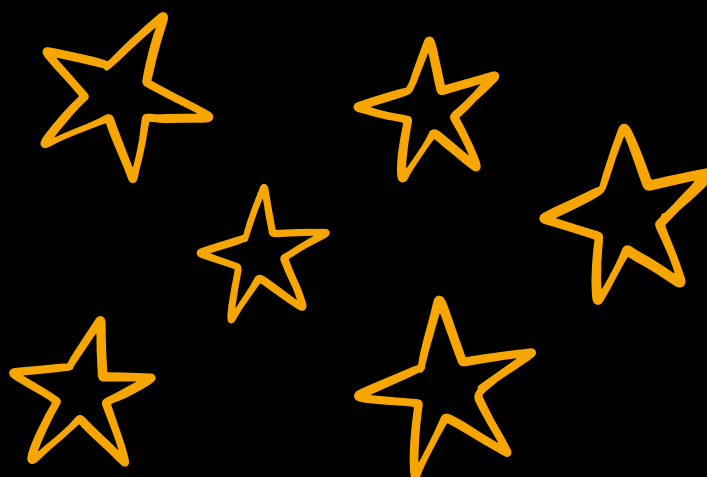
- Provide practical responses to the ongoing cost of living crisis and the entrenched **poverty** and **inequalities** prevalent in some of our communities
- Support local frontline VCSE groups and organisations to provide practical help for **people seeking refuge** in Salford and across Greater Manchester and play an active role in Salford as a **City of Sanctuary**

Work with our **10GM** colleagues [www.10gm.org.uk](http://www.10gm.org.uk) to further develop our joint venture, whilst working closely with GMCVO and other locality and thematic infrastructure bodies across and within Greater Manchester



- Play a key role in Greater Manchester strategic partnership work as part of the **GM VCSE Leadership Group** and associated activities, including supporting the ongoing development of the **GM Alternative Provider Collaborative** for the social sector as part of our **NHS GM** work
- Champion a range of relevant **campaigning** activities, including the Living Wage Foundation's 'real' **Living Wage**, Refugees Welcome, GM's We Stand Together, and more...

**...and to ensure that Salford CVS remains as needed and as relevant as it was when it was established in 1919!**



# Policies



## Risk Management

The Trustees have assessed the major risks to which the charity is exposed, in particular those related to the operations and finance of the charity; and are satisfied that systems are in place to mitigate their exposure to major risks. The charity's organisational Risk Register is regularly reviewed, as per the agreed Board work programme, with remedial action taken as required.

## Reserves Policy

The Salford CVS Reserves Policy is to maintain a sufficient level of reserves to enable usual activities to continue over a period of up to six months should a shortfall in income occur and also to take account of potential risks and contingencies that may arise from time to time. The required reserves to achieve this are £1,411,476.

Excluded from the Reserves Policy are funds associated with:

- Programme-related investments
- Restricted funds

Therefore, in order to demonstrate transparency, accountability and sound financial management, the Salford CVS Reserves Policy clearly justifies the amount of reserves kept back each year.

### Steps taken to establish the level of reserves

In order to make a judgment on the amount of reserves, the Board of Trustees have considered the risks in respect of expenditure, unrestricted income and, where appropriate, restricted income and where funds can only be realised by the disposal of a fixed asset.

Also taken into consideration are any externally identified potential major risks to income and expenditure during the year under consideration.

## Investment Policy

The Board of Trustees have considered the most appropriate policy for investing funds and has invested £2,730,422 in the following fixed-term accounts.

When the account matures the funds are rolled over provided the Trustees consider the interest rate is acceptable:

- Bath Building Society £90,575
- Co-operative Bank £87,485
- Charity Bank £100,921
- Virgin Money £94,341
- Family Building Society £92,975
- Cambridge and Counties £93,935
- CAF Bank £114,029
- Nationwide £85,000
- Unity Trust Bank (savings account) £1,471,161
- Unity Trust Fixed Term Deposit Account £500,000

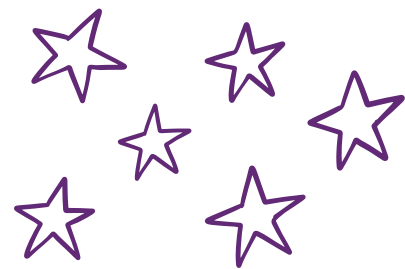
The balances of funds are to be held in bank deposit accounts.

## Grants

The company does not make significant grants in its own capacity but acts only in partnership with various local and national government departments and other strategic partners (e.g. 10GM) to administer the distribution of grants to other local charities, community organisations, social enterprises and schools.

Distributions are made in strict accordance with the criteria set by the original funding body and are included in the provision of services when payable.

The company itself distributed £1,750 at its 2023 AGM in the form of a 'Pitch in 60 Seconds' event for members.



## **Structure, Management & Governance**

The Trustees are responsible for the strategic management and direction of the organisation, working in conjunction with the Chief Executive.

Day to day strategic, operational and financial management is delegated to the Chief Executive and Deputy Chief Executive.

During the year the Board met for one strategy meeting and eight business meetings.

Members of the Board of Trustees are elected by the membership at the Annual General Meeting (AGM). Officers of the Board of Trustees are appointed by the Board at the next Board meeting following the AGM.

Members of the Board serve for a three-year term, although they can be re-elected at the end of that term. Additional members can be co-opted to the Board at any time of the year and serve until the next AGM.

Co-opted members can then either stand for election at the AGM or be re-appointed at the first meeting of the Board after the AGM.

Trustees are inducted by the Chief Executive / Deputy Chief Executive and Chair and are provided with a handbook outlining their responsibilities.

Trustees complete an annual skills audit and are given opportunities for training.

**The organisation is affiliated to the following national organisations that provide advice, guidance and support:**



National Association for Voluntary & Community Action (NAVCA)



National Council for Voluntary Organisations (NCVO)



Social Enterprise UK (SEUK)



Charity Finance Group (CFG)

## Financial Review

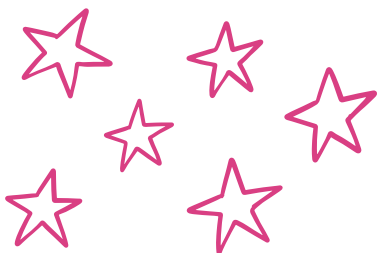
During the year the charity had a surplus of £188,477 on unrestricted income. This surplus is the net result of income received from providing sales and services and management fees.

The deficit on restricted funds of £124,394 is a result of restricted funds received in prior years being utilised in the year 2023/24.

As of 31st March 2024, the Charity has designated reserves of £669,003 for specific projects as shown on note 19 to the accounts.

As of 31st March 2024, the Charity has unrestricted reserves of £843,556, designated reserves of £669,003 and restricted reserves of £1,946,027 - a total of £3,458,586.

At 31st March 2024 the Charity had free reserves amounting to £1,479,410.



## Funds Held as Custodian

As of 31st March 2024 Salford CVS acted as custodian for the following organisations:

- **African Family Support** - £49
- **Age Friendly Cities** - £15,000
- **Anyone for Tennis** - £200
- **Art of Gold** - £250
- **Boundary Road Play Area** - £316
- **Busy Bees** - £10
- **Cards, Craft and More** - £240
- **Ellesmere Park Tenants** - £2,795
- **Friends in Need Salford** - £6,045
- **Her Story** - £3,532
- **Interfaith Network** - £4,455
- **Lawler Residents** - £102
- **Lower Kersal Young People's Project** - £1,791
- **Ordsall Allotment Group** - £1,948
- **Salford Veterans Association** - £6,481
- **Salford Women's Centre** - £654

**Total £43,868**

Funds are held as custodian for organisations that do not have access to bank accounts or that wish Salford CVS to act as their banker. The funds were received and placed within the accounts as current liabilities. Details of Custodian Funds are reported to the Board on a quarterly basis.

## **Statement of Trustee Responsibilities**



**The Trustees (who are the Directors of Salford Community and Voluntary Services for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Practice).**

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for the period. In preparing those financial statements, the Trustees are required to:

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



**In so far as the Trustees  
are aware:**

- there is no relevant audit information of which the charitable company's auditors are aware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.



## **Auditors**

Wyatt, Morris, Golland Ltd, Chartered Accountants, have intimated their willingness to continue in office as auditors to the company and will be proposed for re-appointment.

The above report has been prepared in accordance with the special provisions of part 15 of the Companies Act 2006 relating to small companies.

**Signed on behalf of the Trustees**

**Grace Dyke (Chair)**

**Approved by the Trustees:  
21st November 2024**



# **Salford Community and Voluntary Services**

## **Report of the Independent Auditors to the Trustees of**

### **Salford CVS for the year ended 31st March 2024**

#### **Opinion**

We have audited the financial statements of Salford Community and Voluntary Services (the 'charitable company') for the year ended 31st March 2024 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31st March 2024 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report.

We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Salford Community and Voluntary Services**

## **Report of the Independent Auditors to the Trustees of**

### **Salford CVS for the year ended 31st March 2024**

#### **Conclusions Relating to Going Concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### **Other Information**

The Trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves.

If based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Salford Community and Voluntary Services

## Report of the Independent Auditors to the Trustees of Salford CVS for the year ended 31st March 2024

### **Matters on Which we are Required to Report by Exception**

We have nothing to report in respect of the following matters where the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

### **Responsibilities of Trustees**

As explained more fully in the Statement of Trustees Responsibilities, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

## **Our Responsibilities for the Audit of the Financial Statements**

We have been appointed as auditors under Section 144 of the Charities Act 2011 and report in accordance with the Act and relevant regulators made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of charities;

# Salford Community and Voluntary Services

## Report of the Independent Auditors to the Trustees of Salford CVS for the year ended 31st March 2024

- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the charity, including the Charities Act 2011 and Companies Act 2006 and;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence where necessary;
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the charity's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud and considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC.

# Salford Community and Voluntary Services

## Report of the Independent Auditors to the Trustees of Salford CVS for the year ended 31st March 2024

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

### Use of Our Report

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Wyatt Morris Golland Ltd  
Statutory Auditors  
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006  
Park House  
200 Drake Street  
Rochdale  
Lancashire OL16 1PJ  
Date: 21st November 2024

# Statement of Financial Activities

## Including an income and expenditure account

	Notes	Unrestricted Funds	Restricted Funds	Total Funds 2024	Total Funds 2023
<b>Income and expenditure</b>					
<b>Incoming resources:</b>					
Donations and Legacies	3	61,038	6,069,846	6,130,884	4,892,205
Investment Income					
Bank and building society income		76,467	-	76,467	25,878
<b>Income from Charitable Activities:</b>					
Charitable trading	4	21,423	5,222	26,645	42,576
Other Income	5	46,730	-	46,730	70,375
Total Income	6	<u>205,658</u>	<u>6,075,068</u>	<u>6,280,726</u>	<u>5,031,394</u>
<b>Resources expended:</b>					
Charitable activities	7-8	<u>(417,119)</u>	<u>(5,799,524)</u>	<u>(6,216,643)</u>	<u>(4,842,573)</u>
Total expenditure		<u>(417,119)</u>	<u>(5,799,524)</u>	<u>(6,216,643)</u>	<u>(4,842,573)</u>
<b>Net (outgoing) / income resources before transfers</b>					
		(211,461)	275,544	64,083	188,821
<b>Transfers between funds</b>					
Transfers between funds	11	<u>399,938</u>	<u>(399,938)</u>	-	-
Movement in funds		<u>188,477</u>	<u>(124,394)</u>	<u>64,083</u>	<u>188,821</u>
<b>Reconciliation of funds</b>					
Total Funds balance brought forward		<u>1,324,082</u>	<u>2,070,421</u>	<u>3,394,503</u>	<u>3,205,682</u>
<b>Total funds balance carried forward</b>		<u><b>1,512,559</b></u>	<u><b>1,946,027</b></u>	<u><b>3,458,586</b></u>	<u><b>3,394,503</b></u>

THE NOTES ON PAGES 102 TO 155 FORM PART OF THESE ACCOUNTS.

Salford Community and Voluntary Services  
Balance Sheet as at 31st March 2024

# Balance Sheet

## As at 31st March 2024

	Notes	Unrestricted Funds	Restricted Funds	Total Funds 2024	Total Funds 2023
			£		£
<b>Fixed Assets</b>					
Tangible Assets	13	28,148	-	28,148	31,853
Investments	14	5,001	-	5,001	4,001
		<u>33,149</u>	<u>-</u>	<u>33,149</u>	<u>35,854</u>
<b>Current Assets</b>					
Debtors	15	79,799	740,063	819,862	383,714
Cash at bank and in hand		<u>1,473,670</u>	<u>1,434,438</u>	<u>2,908,108</u>	<u>3,444,900</u>
		<u>1,553,469</u>	<u>2,174,501</u>	<u>3,727,970</u>	<u>3,828,614</u>
<b>Creditors</b>					
Amounts falling due within one year	16	<u>(74,059)</u>	<u>(228,474)</u>	<u>(302,533)</u>	<u>(469,965)</u>
<b>Net current assets</b>		1,479,410	1,946,027	3,425,437	3,358,649
<b>Total assets less current liabilities</b>		<u>1,512,559</u>	<u>1,946,027</u>	<u>3,458,586</u>	<u>3,394,503</u>
Net assets	17	<u><u>1,512,559</u></u>	<u><u>1,946,027</u></u>	<u><u>3,458,586</u></u>	<u><u>3,394,503</u></u>
<b>Funds</b>					
Restricted funds	18	-	1,946,027	1,946,027	2,070,421
Unrestricted funds	19	<u>1,512,559</u>	<u>-</u>	<u>1,512,559</u>	<u>1,324,082</u>
		<u><u>1,512,559</u></u>	<u><u>1,946,027</u></u>	<u><u>3,458,586</u></u>	<u><u>3,394,503</u></u>

# Salford Community and Voluntary Services

## Balance Sheet as at 31st March 2024

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31st March 2024.

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements.

The Trustees acknowledge their responsibilities for

a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and

b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been audited under the requirements of Section 144 of the Charities Act 2011.

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees on 21st November 2024 and were signed on its behalf by:

Grace Dyke – Trustee

John Phillips – Trustee

# Cash Flow Statement

## For the period ended 31st March 2024

### Cashflows from operating activities:

	Notes	2024	2023
		£	£
Cash generated from operations	1	(602,878)	74,141
Net cash provided by (used in) operating activities		(602,878)	74,141
<b>Cash flows from investing activities:</b>			
Purchase of tangible fixed assets		(9,381)	(23,039)
Interest received		76,467	25,878
Net cash provided by (used in) investing activities		67,086	2,839
Change in cash and cash equivalents in the reporting period		(535,792)	76,980
Cash and cash equivalents at the beginning of the reporting period		3,444,900	3,367,920
Cash and cash equivalents at the end of the reporting period		2,909,108	3,444,900

### Note 1 – Reconciliation of net income to net cash flow from operating activities

	2024	2023
	£	£
Net income for the reporting period (as per the statement of activities)	64,083	188,821
Depreciation charges	13,086	9,727
Loss on disposal of fixed assets	-	74
Interest received	(76,467)	(25,878)
Decrease / (increase) in debtors	(436,148)	180,748
Increase / (decrease) in creditors	(167,432)	(279,351)
Net cash provided by (used in) operating activities	(602,878)	74,141

### Note 2 – Analysis of changes in Net Funds

	At 01/04/2023	Cashflow	At 31/03/2024
	£	£	£
Net cash	3,444,900	(535,792)	2,908,108
Cash at bank and in hand	3,444,900	(535,792)	2,908,108

# Notes forming part of the Financial Statements

## 1. Accounting Policies

### **Basis of preparation and assessment of going concern**

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1st January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The Trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern.

### **Critical accounting judgements and key sources of estimation uncertainty**

In the application of the Company's accounting policies, management is required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Management does not consider that there are any key sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements.

## **Incoming Resources**

Income is recognised when the charity has an entitlement to the funds, any performance conditions attached to the item(s) of income have been met, it is probable that the income will be received and the amount can be measured reliably.

### **a) Donations and grants**

Income from donations and grants, including capital grants, is included in incoming resources when these are receivable except as follows:

- When donors specify that donations and grants given to the charity must be used in future accounting periods, the income is deferred until those periods.
- When donors impose conditions which have to be fulfilled before the charity becomes entitled to use such income, the income is deferred and not included in incoming resources until the pre-conditions for use have been met.
- When donors specify that donations and grants, including capital grants, are for particular restricted purposes, which do not amount to pre-conditions regarding entitlement, this income is included in incoming resources of restricted funds when receivable.

### **b) Legacies and interest receivable**

These are included when receivable by the charity.

## **Resources Expended**

Resources expended are included in the statement of financial activities on an accruals basis, inclusive of any V.A.T. which cannot be recovered.

Certain expenditure is directly attributable to specific activities and has been included in those cost categories. Certain other costs which are attributable to more than one activity are apportioned across cost categories on the basis of the Directors' best estimate.

The company does not make significant grants in its own capacity but acts only in partnership with various local and national government departments and other key partners (e.g. 10GM) to administer the distribution of grants to other local charities and community organisations.

Distributions are made in strict accordance with the criteria set by the original funding body and are included in the charitable activities when payable.

## Fund Accounting

Funds held by the charity are either:

**Unrestricted general funds** - these are funds which can be used in accordance with the charitable objectives at the discretion of the Trustees.

**Designated funds** - these are funds set aside by the Trustees out of unrestricted general funds for specific future purposes or projects.

**Restricted funds** - these are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Separate asset accounts are not maintained for each fund if a better return can be obtained by consolidating the assets. However, they should always be readily accessible, dependent on the fund involved.



## Tangible Fixed Assets

Assets acquired by means of restricted capital grants for time limited projects are depreciated over the life of the project. Depreciation is provided on other fixed assets at the following annual rates in order to write off each asset over its estimated useful life:

- **Computer equipment - 33 1/3% on cost**
- **Office equipment - 20% on net book value and 33 1/3% on cost**
- **Fixtures and fittings - 20% on net book value and 33 1/3% on cost**

## Investments

### General investments

Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. The statement of financial activities includes the net gains and losses arising on revaluation and disposals throughout the year. The charity does not acquire put options, derivatives or other complex financial instruments.

The main form of financial risk faced by the charity is that volatility in equity markets and investment markets due to wider economic conditions, the attitude of investors to investment risk, and changes in sentiment concerning equities and within particular sectors or sub-sectors.

### **Programme Related Investments**

These are made directly in pursuit of the organisation's charitable purposes and further the objects of the charity. Whilst they may generate a small amount of income they are not made for those purposes and are often not on commercial terms.

They are valued at cost less impairment. The impairment is based on the Trustees perception of the recoverability of the investment.

### **Taxation**

The company is a registered charity and as such is entitled to the exemption from tax to the extent that the income received falls within section 505 I.C.T.A. 1988 and section 256 C.G.T.A. 1992 and is applied to charitable purposes only.

### **Pensions**

Contributions in respect of the company's defined contribution pension scheme are charged to the income and expenditure account for the year in which they are payable to the scheme.

### **Government Grants**

Government grants are recognised when there is reasonable assurance that the company will comply with the conditions attaching to the grant and the grant will be received.



## 2. Net Income for the year

The net income for the year is stated after charging

	<u>2024</u>	<u>2023</u>
	£	£
Auditor remuneration (see note 9)	9,800	10,480
Depreciation	13,086	9,727
	<u><u>22,866</u></u>	<u><u>20,207</u></u>

## 3. Donations and Legacies

	<u>Revenue</u>	<u>Total</u>	<u>Total</u>
	<u>Grants</u>	<u>2024</u>	<u>2023</u>
	£	£	£
<b>Unrestricted</b>			
10GM – Big Conversation engagement	-	-	10,000
10GM – Build Back Fairer	6,500	6,500	-
10GM – Healthy weight consultation	7,086	7,086	-
Access to Work	14,540	14,540	4,821
Centurion – donation for volunteering	362	362	-
Early Break (trauma informed training)	-	-	6,000
Jewish Action on Mental Health	-	-	5,300
National Academy for Social Prescribing	10,080	10,080	17,117
Pricewaterhouse Coopers (behavioural research)	2,470	2,470	-
Salford Third Sector Consortium	20,000	20,000	12,000
<b>Total unrestricted voluntary income</b>	<u><u>61,038</u></u>	<u><u>61,038</u></u>	<u><u>55,238</u></u>
<b>Restricted</b>			
10GM - GM VCSE Accord	8,652	8,652	8,240
10GM - Cancer Inequalities grants	89,249	89,249	-
10GM - UKSPF E11	62,614	62,614	25,197
10GM - VCSE Test & Learn work	-	-	42,270
10GM - Violence Reduction	27,744	27,744	45,752
10GM - Workforce Development	15,235	15,235	-
Association of Colleges - Colleges Connector	-	-	27,000
Salford City Council - Colleges Connector	-	-	51,884
Bolton CVS - Violence Reduction	105,000	105,000	-
Cost of Living Crisis Fund	7,262	7,262	49,936

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

	Revenue Grants	Total 2024	Total 2023
	£	£	£
Broughton Health Alliance - Community Connectors, Wellbeing Matters	63,468	63,468	-
Eccles & Irlam PCN - Community Connectors, Wellbeing Matters	158,664	158,664	149,230
Food Response Fund donation	350	350	-
Greater Manchester Combined Authority - GM Inspire	124,500	124,500	-
GM Mental Health NHS Foundation Trust - Achieve Salford, Trafford Asset Recovery Fund	112,200	112,200	170,000
Greater Sport – GM Moving (Walking and Wheeling grants)	110,000	110,000	110,000
Albert Gubay Charitable Foundation – VCSE Learning, Skills & Work programme	750,000	750,000	375,000
Inspiring Communities Together – Age Friendly Salford programme	102,289	102,289	24,764
Just Giving – Ukraine Appeal	-	-	7,697
Just Giving – Steve Dixon Memorial Fund Appeal	3,739	3,739	-
NAVCA – Cost of Living grants	-	-	10,000
NHS England – GM Cancer Screening Engagement Programme (Answer Cancer)	525,000	525,000	525,000
NHS England – Public Health (10GM)	-	-	57,000
NHS Greater Manchester ICB - Access Inequalities Investments	2,824	2,824	55,000
NHS Greater Manchester ICB - Admissions Avoidance at Salford Royal Hospital	109,232	109,232	50,000
NHS Greater Manchester ICB (GM) - Green Social Prescribing	-	-	42,591
NHS Greater Manchester ICB - Home Discharge Hub	16,768	16,768	-
NHS Greater Manchester ICB (Salford) - Innovation Fund	29,020	29,020	-
NHS Greater Manchester ICB (Salford) - Third Sector Fund grants programme	1,000,000	1,000,000	1,000,000
NHS Greater Manchester ICB - VCSE Live Well & Social Prescribing Support	9,900	9,900	-
NHS Greater Manchester ICB (Salford) VCSE Voices Matter	84,941	84,941	82,148
NHS Greater Manchester ICB (Salford) Volunteer Wellbeing Champions (Salford Together)	-	-	146,250

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<b>Restricted Income continued</b>	<b>Revenue Grants</b>	<b>Total 2024</b>	<b>Total 2023</b>
	<b>£</b>	<b>£</b>	<b>£</b>
NHS Greater Manchester ICB - Wellbeing Matters, social prescribing programme	685,733	685,733	637,754
Ordsall & Claremont PCN - Community Connectors, Wellbeing Matters	142,802	142,802	68,737
Salford 4 Good Donations	189	189	126
Salford City Council - Children, Young People and Families LIO work	31,706	31,706	31,706
Salford City Council - Family Hub work	317,000	317,000	65,000
Salford City Council - Hate Crime grants	6,757	6,757	6,922
Salford City Council - Healthy Holidays grants	99,000	99,000	99,000
Salford City Council - Health & Social Care LIO work	39,810	39,810	39,810
Salford City Council - Household Support Fund grants	193,625	193,625	269,495
Salford City Council - Infrastructure, Training and Development LIO work	80,737	80,737	80,737
Salford City Council - JSSNA Research	-	-	60,000
Salford City Council - Mental Health grants and development support	50,000	50,000	-
Salford City Council - Obesity Pilot	-	-	78,400
Salford City Council - Short Break Care grants	67,269	67,269	67,269
Salford City Council - Learning, Skills & Work (match for AGCF funding)	75,000	75,000	75,000
Salford City Council - Strategic Development LIO work	85,000	85,000	85,000
Salford City Council - Trauma Informed Practice grants	30,000	30,000	-
Salford City Council - UKSPF E3 Court Room re-development	157,500	157,500	-
Salford City Council - UKSPF E6 Arts & Culture grants	325,000	325,000	-
Salford City Council - Volunteer Centre LIO work	28,315	28,315	28,315
Salford City Council - Youth Justice Connector post	43,000	43,000	43,000
Salford Royal NHS Foundation Trust - Community Connector Long Covid	13,417	31,417	-
Start in Salford (Hughie's Helping Hands)	-	-	389
The Broughton Trust (One Broughton Fund)	-	-	1,676
Walkden & Little Hulton PCN – Community Connectors, Wellbeing Matters	79,335	79,335	43,672
<b>Total restricted voluntary income</b>	<b>6,069,846</b>	<b>6,069,846</b>	<b>4,836,967</b>
<b>Total voluntary income</b>	<b>6,130,884</b>	<b>6,130,884</b>	<b>4,892,205</b>

## 4. Charitable Trading Income

	Unrestricted Funds	Restricted Funds	Total 2024	Total 2023
	£	£	£	£
Payroll Service	9,806	-	9,806	8,438
Training Sales	1,330	-	1,330	2,140
Other Services	10,287	-	10,287	15,120
Returned grants	-	5,222	5,222	16,878
	<u>21,423</u>	<u>5,222</u>	<u>26,645</u>	<u>42,576</u>

### Returned grants income

Achieve Asset Fund grant	£3,000
Health Holiday Fund grant	£ 830
Third Sector Fund grant	<u>£1,392</u>
<b>Total</b>	<b><u>£5,222</u></b>

## 5. Other Income

	Unrestricted Funds	Restricted Funds	Total 2024	Total 2023
	£	£	£	£
Mailing, photocopying and other sales	10,066	-	10,066	17,941
DBS checks	36,664	-	36,664	52,794
	<u>46,730</u>	<u>-</u>	<u>46,730</u>	<u>70,735</u>

The associated direct cost of DBS checks amounted to £15,991 (2023 £26,888), which is included in note 7 under Beneficiary Support Costs.

## 6. Total Incoming Resources

	Total 2024	Total 2023
	£	£
Unrestricted	205,658	177,209
Restricted	6,075,068	4,854,185
	<u>6,280,726</u>	<u>5,031,394</u>

## 7. Charitable Activities

	<b>Staff costs</b>	<b>Depreciation</b>	<b>Other costs</b>	<b>Total 2024</b>	<b>Total 2023</b>
	£	£	£	£	£
Information, advice and support	1,481,958	13,086	2,288,989	3,784,033	3,336,006
Grants distributed	-	-	2,432,610	2,432,610	1,506,567
	<b><u>1,481,958</u></b>	<b><u>13,086</u></b>	<b><u>4,721,599</u></b>	<b><u>6,216,643</u></b>	<b><u>4,842,573</u></b>

### Other costs comprise:

	<b>Total 2024</b>	<b>Total 2023</b>
	£	£
Grants distributed (see note 8)	2,432,610	1,506,567
Consultancy fees	16,082	14,072
Premises and equipment	113,905	99,900
Website costs	27,113	5,250
Communications, marketing and promotion	22,205	16,517
Beneficiary support, meetings and events	2,021,688	1,801,887
Staff recruitment, training and travel	24,682	22,396
Subscriptions and affiliations	13,812	4,553
Insurances	4,886	4,442
Miscellaneous	562	1,344
Support costs (see note 9)	11,804	13,133
Loss on disposal of assets	-	74
Refunded grant income	32,250	12,526
	<b><u>4,721,599</u></b>	<b><u>3,502,661</u></b>

All grants were paid to VCSE groups, organisations and primary schools in the Greater Manchester area. All were paid on behalf of the funders, who had requested the charity administer the funds for distribution. The charity retains a proportion of the funds for management and administration costs.

## 8. Grants Distributed

Third Sector Fund	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
Defibrillator Fund	3,000	24,000
Food Response Fund	104,000	165,000
Grow Well Fund	-	19,282
Impact Fund	346,882	-
Responsiveness Fund	54,208	500
Healthy Schools Fund	147,382	150,000
Volunteer Expenses Fund	28,423	17,815
Volunteers' Week Activity Fund	10,295	9,292
Wellbeing Fund	60,378	53,703
Winter Support Fund	-	85,232
Wellbeing Matters Community Asset Fund	190,080	20,063
Wellbeing Matters Green Asset Fund	-	1,650
Youth Wellbeing Fund	26,886	60,162
	<u><b>971,534</b></u>	<u><b>606,699</b></u>



**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

## Other

	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
<b>Other</b>		
10GM Cancer Inequalities	30,491	-
10GM VCSE Test and Learn	22,503	-
Access Inequalities Investments	29,990	8,587
Big Reset Conversation – community engagement	-	6,493
Achieve Asset Fund (Bolton, Salford and Trafford) grants and investments	257,979	58,395
Community Champions Programme	-	49,736
Community Cooking Fund	35,471	-
Cost of Living Crisis Fund (Salford4Good)	53,879	-
Early Years Nursery Awards	23,250	-
Family Hub grants	34,611	-
Food Fund Blended	350	5,000
GM Moving Walking & Wheeling Fund	95,282	94,357
Answer Cancer programme grants and investments	86,848	66,850
Albery Gubay Charitable Foundation	132,213	
Hate Crime grants	5,774	6,293
Household Support Fund	190,000	269,495
Hughie's Helping Hands	-	389
Local Delivery Pilot investments	-	3,185
Emotional Wellbeing and Mental Health grants	22,500	-
NAVCA grants	1,000	4,000
Royal Horticultural Society grants	-	1,883
Short Break Care grants	62,637	56,590
Healthy Holidays Fund	93,625	194,345
Disability Programme grants	45,000	68,880
Steve Dixon Memorial Fund	3,000	-
Ukraine appeal	-	4,990
Salford CVS AGM grant	1,750	1,000
Salford CVS other	317	-
UKSPF E6 Arts and Culture	238,106	-
	<u><b>1,466,576</b></u>	<u><b>900,468</b></u>
Prior Year grants not taken up	(5,500)	(600)
<b>Total Grants</b>	<u><b>2,432,610</b></u>	<u><b>1,506,567</b></u>

# Grants analysis 2023/24

## Third Sector Fund

Fund	Grants	Amounts	Total
Defibrillator Fund	2	£1,500	£3,000
Food Response Fund	26	Minimum recipient £110 and maximum recipient £5,000	£104,000
Impact Fund	20	Minimum recipient £8,134 and maximum recipient £20,000	£346,882
Responsiveness Fund	4	Minimum recipient £3,708 and maximum recipient £27,000	£54,208
Healthy Schools Fund	12	Minimum recipient £4,413 and maximum recipient £15,000	£147,382
Volunteers' Expenses Fund	33	minimum recipient £286 and maximum recipient £1,000	£28,423
Volunteers' Week Activities Fund	24	Minimum recipient £202 and maximum recipient £500	£10,295
Wellbeing Fund	44	Minimum recipient £315 and maximum recipient £1,500	£60,378
Wellbeing Matters' Community Asset Fund	31	Minimum recipient of £488 and maximum recipient £10,000	£190,080
Youth Wellbeing Fund	10	Minimum recipient £1,920 and maximum recipient £3,000	£26,886

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

## Other Funds

Fund	Number of grants	Amounts	Total
10GM Cancer & Inequalities	17	Minimum recipient £700 and maximum recipient £2,000	£30,491
10GM VCSE Test & Learn	11	Minimum recipient £695 and maximum recipient £4,400	£22,503
Access Inequalities investments	33	Minimum recipient £25 and maximum recipient £9,000	£29,990
Achieve Bolton, Salford and Trafford Asset Fund	198	Minimum £20, maximum £15,000	£257,979
Community Cooking Fund	5	Minimum recipient £5,210 and maximum recipient £7,995	£35,471
Cost of Living Crisis Fund (Salford4Good)	7	Minimum recipient £4,439 and maximum recipient £10,000	£53,879
Early Years Nursery awards	71	Minimum recipient £250 and maximum recipient £1,250	£23,250
Family Hubs	8	Minimum recipient £500 and maximum recipient £5,000	£34,611
Food Fund Blended	1		£350

## Other Funds continued

Fund	Number of grants	Amounts	Total
GM Moving Walking and Wheeling Fund	38	Minimum recipient £777 maximum recipient £5,000	£95,282
Answer Cancer Grants and Investments	17	Minimum recipient £1,983 maximum recipient £8,000	£86,848
Albert Gubay Charitable Foundation Learning, Skills and Work	14	Minimum recipient £3,000 and maximum recipient £15,000	£132,213
Hate Crime grants	9	Minimum recipient £375 and maximum recipient £750	£5,774
Household Support Fund	40	Minimum recipient £250 and maximum recipient £18,000	£190,000

## Other Funds continued

Fund	Number of grants	Amounts	Total
Emotional Wellbeing and Mental Health	6	Minimum recipient £500 and maximum recipient £20,000	£22,500
NAVCA	1		£1,000
Short Break Care	10	Minimum recipient £300 and maximum recipient £7,500	£62,637
Healthy Holidays Fund	16	Minimum recipient £725 and maximum recipient £10,000	£93,625
Disability programme	3	Minimum recipient £5,000 maximum recipient £30,000	£45,000
Steve Dixon Memorial Fund	6	Grants of £500	£3,000
Salford CVS' AGM grant	3	Minimum recipient £250 and maximum recipient £1,000	£1,750
Living Wage Accreditation	3	Minimum recipient £79 and maximum recipient £158	£317
UKSPF E26 Arts & Culture	26	Minimum recipient £2,163 and maximum recipient £20,000	£238,106

## 9. Support Costs

	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
Accountancy	5,130	5,485
Audit	4,670	4,995
Bank charges	1,329	1,457
AGM expenses	675	1,196
	<u>11,804</u>	<u>13,133</u>

## 10. Staff Costs

	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
Salaries (including redundancies)	1,259,384	1,136,878
Social Security	123,146	110,907
Pension contributions	90,869	77,189
Staff benefits	8,559	5,211
	<u>1,481,958</u>	<u>1,330,185</u>

None of the Trustees received any remuneration from the charity. None of the Trustees were reimbursed for travel expenses (2023 - Nil).

Two key personnel received total emoluments of £148,102 between them. Both employees earned in excess of £60,000 per annum including gross salary, national insurance, pension contributions and benefits.

The average number of employees in the year calculated on a full-time equivalent basis was 38.4 (2023 – 33.4).

## 11. Transfers Between Funds

Some transfers between restricted funds have been made where one fund has ended and other similar projects have been undertaken. These transfers are within the scope of the restricted terms of the fund.

Certain transfers have been made from unrestricted funds where projects have had an excess of expenditure over income. See note 18 for further details.

## 12. Comparatives for the Statement of Financial Activities

	Unrestricted Funds	Restricted Funds	Total Funds 2023	Total Funds 2022
	£	£	£	£
<b>Income and expenditure</b>				
<b>Incoming resources:</b>				
Voluntary Income	55,238	4,836,967	4,892,205	4,668,803
Investment Income				
Bank and building society income	25,538	340	25,878	6,512
<b>Income from Charitable Activities:</b>				
Charitable trading	25,698	16,878	42,576	39,634
Other Income	70,735	-	70,735	105,106
<b>Total Income</b>	<u>177,209</u>	<u>4,854,185</u>	<u>5,031,394</u>	<u>4,820,055</u>
<b>Resources expended:</b>				
Charitable activities	<u>(220,780)</u>	<u>(4,621,793)</u>	<u>(4,842,573)</u>	<u>(4,255,521)</u>
<b>Total expenditure</b>	<u>(220,780)</u>	<u>(4,621,793)</u>	<u>(4,842,573)</u>	<u>(4,255,521)</u>
<b>Net (outgoing) / income resources before transfers</b>	<u>(43,571)</u>	<u>232,392</u>	<u>188,821</u>	<u>564,534</u>
Transfers between funds	<u>224,828</u>	<u>(224,828)</u>	<u>-</u>	<u>-</u>
<b>Movement in funds</b>	<u>181,257</u>	<u>7,564</u>	<u>188,821</u>	<u>564,534</u>
<b>Reconciliation of funds</b>				
Total Funds balance brought forward	<u>1,142,825</u>	<u>2,062,857</u>	<u>3,205,682</u>	<u>2,641,148</u>
<b>Total funds balance carried forward</b>	<u><u>1,324,082</u></u>	<u><u>2,070,421</u></u>	<u><u>3,394,503</u></u>	<u><u>3,205,682</u></u>

## 13. Tangible Fixed Assets

	<b>Computers and other office equipment</b>	<b>Fixtures and fittings</b>	<b>Total</b>
	£	£	£
<b>Cost</b>			
At 1st April 2023	33,215	21,988	55,203
Additions	9,381	-	9,381
Disposals	-	-	-
At 31st March 2024	<u>42,596</u>	<u>21,988</u>	<u>64,584</u>
<b>Accumulated Depreciation</b>			
At 1st April 2023	13,874	9,476	23,350
Re disposals			
Charge for year	10,583	2,503	13,086
At 31st March 2024	<u>24,457</u>	<u>11,979</u>	<u>36,436</u>
<b>Net book values</b>			
At 31st March 2024	<u>18,139</u>	<u>10,009</u>	<u>28,148</u>
At 31st March 2023	<u>19,341</u>	<u>12,512</u>	<u>31,853</u>

## 14. Investments

	<b>Total 2024</b>	<b>Total 2023</b>
	£	£
Salford Credit Union – programme related investment	1	1
Greater Manchester Community Renewables – community shares	4,000	4,000
Salford Red Devils – community shares	1,000	-
	<u>5,001</u>	<u>4,001</u>

## **Salford Credit Union Investment – Programme Related Investment**

**Salford CVS made this investment as a result of the Pennington Bequest, a bequest held since 1974.** This bequest came from an ex-resident of Salford who emigrated to Australia, leaving approx. £12,000 to provide an ongoing income for our organisation. The terms of the bequest stated that the money be used for charitable purposes for the benefit of Salford people who are in need.

In 2015 an investment fund for the Pennington Bequest was closed and the proportion relating to Salford CVS, £53,115, was transferred to the direct control of Salford CVS. In 2016 Salford CVS' Board of Trustees agreed to invest funds into a programme that would provide long-term benefit to the people of Salford and therefore saw the 'programme related investment' of £7,000 into Salford Credit Union as an ideal opportunity.

The Trustees do not expect to recover this investment and hence in 2019 it was written down to £1 in the accounts.

## **Greater Manchester Community Renewables Ltd (GMCR)**

In 2019 Salford CVS' Board of Trustees agreed to invest £4,000 in GMCR's community shares offer to fund the installation of solar panels on schools and community buildings, helping them save money, reduce their carbon footprint, and inspire children and the community to learn about energy and climate change. The schools earmarked in this round of the community shares offer were Salford primary schools. Further information can be found here:

[www.gmcr.org.uk/wp-content/uploads/2019/06/GMCR-Share-Offer-2019.pdf](http://www.gmcr.org.uk/wp-content/uploads/2019/06/GMCR-Share-Offer-2019.pdf)

## **Salford Red Devils RLFC – Community Share Offer**

In 2023 Salford CVS' Board of Trustees agreed to invest £1,000 in Salford Red Devils RLFC community shares offer to support the digital and data transformation of the Club, allowing greater community access. Further information can be found here:

[1684939078 salford red devils - community share document - digital \(1\).pdf](https://www.crowdfunder.co.uk/1684939078-salford-red-devils-community-share-document-digital-1)  
([crowdfunder.co.uk](https://www.crowdfunder.co.uk))

## 15. Debtors

	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
Other debtors	367,188	227,793
Prepayments and accrued income	452,674	155,921
	<u>819,862</u>	<u>383,714</u>

## 16. Creditors – Amounts Falling due Within One Year

	<u>Total 2024</u>	<u>Total 2023</u>
	£	£
Funds held as custodian trustee	43,868	45,313
Social Security and other taxes	33,707	2,226
Accruals and deferred income	136,520	204,380
Trade creditors	88,438	218,046
	<u>302,533</u>	<u>469,965</u>

At 31st March 2024, Salford CVS held funds as custodian trustee on behalf of 16 voluntary / not for profit organisations based in Salford (2023 – 17 organisations). Details are given in the Trustees report.

There was no deferred income in the year, in 2022/23 there was £131,250 deferred income. The brought forward deferred income was fully utilised in the year.

## 17. Analysis of Net Assets Between Funds

	<u>Tangible Fixed Assets</u>	<u>Investments</u>	<u>Net current assets</u>	<u>Total</u>
	£	£	£	£
<b>Restricted funds:</b>				
Income funds	-	-	1,946,027	1,946,027
	-	-	1,946,027	1,946,027
<b>Unrestricted funds:</b>	28,148	5,001	1,479,410	1,512,559
	<u>28,148</u>	<u>5,001</u>	<u>3,425,437</u>	<u>3,458,586</u>

## 18. Restricted Funds

	Balance brought forward 01/04/2023	Movement in Year Incoming	Outgoing	Transfer between funds received / paid	Balance carried forward 31/03/2024
	£	£	£	£	£
<b>Income funds</b>					
10GM – GM VCSE Accord	8,240	8,652	(16,892)	-	-
10GM – Cancer Inequalities grants	-	89,249	(30,491)	(3,333)	55,425
10GM - UKSPF E11 VCSE Infrastructure	25,197	62,614	(60,903)	(26,908)	-
10GM – VCSE Test & Learn	42,270	-	(27,328)	(14,942)	-
10GM – Violence Reduction	17,333	27,744	(32,287)	-	12,790
10GM – Workforce Development	-	15,235	(9,601)	-	5,634
Assoc. of Colleges – College Connector	4,174	-	(4,174)	-	-
Salford City Council – College Connector	51,884	-	(39,326)	-	12,558
Bolton CVS – Violence Reduction	-	105,000	(51,915)	-	53,085

## 18. Restricted Funds

Broughton Health Alliance – Community Connectors, Wellbeing Matters	-	63,468	(63,468)	-	-
Eccles & Irlam PCN – Community Connectors, Wellbeing Matters	-	158,664	(158,664)	-	-
Food Response Fund	17,227	350	(350)	-	17,227
Greater Manchester Combined Authority – Gambling Harms	24,238	-	(7,294)	(16,944)	-
Greater Manchester Combined Authority – GM Inspire	-	124,500	-	-	124,500
GM Mental Health NHS Foundation Trust – Achieve Bolton, Salford, Trafford Asset Recovery Fund	232,661	115,200	(257,988)	(25,500)	64,373
Greater Sport – GM Moving (Walking & Wheeling grants)	143	110,000	(100,282)	-	9,861
Albert Gubay Charitable Foundation – VCSE Learning, Skills & Work programme	200,000	750,000	(602,401)	-	347,599
Inspiring Communities Together – Age Friendly Salford programme	1,228	102,289	(101,663)	-	1,854
Just Giving – Cost of Living Crisis Appeal	50,276	7,262	(53,879)	-	3,659
Just Giving – Steve Dixon Memorial Fund Appeal	-	3,739	(3,000)	-	739
Just Giving – Ukraine Appeal	2,349	-	-	-	2,349
NAVCA – Cost of Living grants	6,000	-	(1,000)	(5,000)	-
NHS Greater Manchester ICB (Bolton) – ‘Wellbeing Matters’ additional investment	12,340	-	-	-	12,340

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

**Restricted Funds**  
**continued**

	Balance brought forward 01/04/2023	Movement in Year	Outgoing	Transfer between funds received / paid	Balance carried forward 31/03/2024
	£	£	£	£	£
<b>Income funds</b>					
(Elemental CRM upgrades) - from GMHSCP, PCCA unit	87,017	525,000	(557,272)	(10,000)	44,745
NHS England – GM Cancer Screening Engagement programme (Answer Cancer)					
NHS Greater Manchester ICB (Salford) – Access Inequalities investments	43,663	2,824	(29,990)	-	16,497
NHS Greater Manchester ICB (GM) – Green Social Prescribing pilot	33,711	-	(12,065)	(21,646)	-
NHS Greater Manchester ICB – Innovation Fund	-	29,020	(1,250)	-	27,770
NHS Greater Manchester ICB (GM) – Health Coaching for Wellbeing Matters' link workers	10,000	-	-	-	10,000
NHS Greater Manchester ICB (Salford) Community Led Support	77,614	126,000	(32,648)	-	170,966
NHS Greater Manchester ICB (Salford) - Dementia support fund	3,720	-	(3,720)	-	-
NHS Greater Manchester ICB (Salford) – Emotional Wellbeing and Mental Health grants	150,631	50,000	(69,284)	(10,000)	121,347
NHS Greater Manchester ICB (Salford) – Third Sector Fund grants programme	304,468	1,001,392	(1,112,416)	(95,382)	98,062

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

**Restricted Funds**  
**continued**

	Balance brought forward 01/04/2023	Movement in Year Incoming	Outgoing	Transfer between funds received / paid	Balance carried forward 31/03/2024
	£	£	£	£	£
<b>Income funds</b>					
NHS Greater Manchester ICB (Salford) – VCSE Live Well & Social Prescribing Support	-	9,900	-	-	9,900
NHS Greater Manchester ICB (Salford) – VCSE Voices Matter	46,274	84,941	(120,499)	-	10,716
NHS Greater Manchester ICB (Salford) – Wellbeing Matters programme	117,458	685,733	(710,273)	(20,658)	72,260
NHS Northern Care Alliance – Social Prescribing	6,500	13,417	(18,390)	(1,527)	-
Ordsall & Claremont PCN – Community Connectors	-	142,802	(142,802)	-	-
Royal Horticultural Society – Grow Well match funding	4,617	-	-	(4,617)	-
Salford City Council – Disability project	135,750	-	(96,962)	(38,788)	-
Salford City Council – Family Hub work	92,960	317,000	(139,587)	(15,700)	254,673
Salford City Council – Hate Crime grants	144	6,757	(5,774)	-	1,127
Salford City Council – Healthy Holidays Fund grants	7,043	99,830	(93,625)	(3,418)	9,830

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

**Restricted Funds**  
**continued**

	Balance brought forward 01/04/2023	Movement in Year Incoming	Outgoing	Transfer between funds received / paid	Balance carried forward 31/03/2024
	£	£	£	£	£
<b>Income funds</b>					
Salford City Council – GM Obesity pilot	101,800	-	(58,721)	(9,870)	33,209
Salford City Council – JSSNA Research	39,074	-	(31,079)	(7,995)	-
Salford City Council – Household Support Fund grants	-	193,625	(187,000)	-	6,625
Salford City Council – Short Break Care grants	9,730	67,269	(62,637)	(6,115)	8,247
Salford City Council – Learning, Skills & Work (Match for AGCF funding)	73,776	75,000	(41,534)	(16,000)	91,242
Salford City Council Infrastructure contract - Children, Young People and Families LIO work	-	31,706	(31,706)	-	-
Salford City Council Infrastructure contract – Health & Social Care LIO work	-	39,810	(39,810)	-	-
Salford City Council Infrastructure, Training & Development LIO work	-	80,737	(80,737)	-	-
Salford City Council Infrastructure contract – Strategic Development LIO work	-	85,000	(85,000)	-	-
Salford City Council – Trauma Informed Practice grants	-	30,000	-	-	30,000
Salford City Council – UKSPF E3 Court Room re-development	-	157,500	(2,695)	-	154,805

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

**Restricted Funds  
continued**

	Balance brought forward 01/04/2023	Movement in Year	Outgoing	Transfer between funds received / paid	Balance carried forward 31/03/2024
	£	£	£	£	£
<b>Income funds</b>					
Salford City Council infrastructure contract – UKSPF E6 Arts & Culture grants	-	325,000	(238,107)	(39,000)	47,893
Salford City Council infrastructure contract – Volunteer Centre LIO work	-	28,315	(37,301)	8,986	-
Salford City Council – Youth Justice Connector Post	26,860	43,000	(54,279)	(15,581)	-
Walkden & Little Hulton Primary Care Networks – Community Connectors, Wellbeing Matters	-	79,335	(79,335)	-	-
Salford 4 Good (fundraising income)	375	189	(120)	-	444
The Broughton Trust – One Broughton Fund (for Wellbeing Matters' clients)	1,676	-	-	-	1,676
<b>Total restricted funds</b>	<b>2,070,421</b>	<b>6,075,068</b>	<b>(5,799,524)</b>	<b>(399,938)</b>	<b>1,946,027</b>

## Comparative for movement in funds

	Balance brought forward 01/04/2022		Movement in Year		Transfer between funds received / paid	Balance carried forward 31/03/2023
	£	£	Incoming	Outgoing		
<b>Income funds</b>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
10GM – GM VCSE Accord	-	8,240	-	-	-	8,240
10GM - UKSPF E11	-	25,197	-	-	-	25,197
10GM – VCSE Test & Learn	-	42,270	-	-	-	42,270
10GM – Violence Reduction work	-	45,752	(28,419)	-	-	17,333
Assoc. of Colleges – College Connector	-	27,000	(22,826)	-	-	4,174
Salford City Council – College Connector	-	51,884	-	-	-	51,884
Big Lottery – Big Local Trust (Little Hulton Big Local)	21,325	-	(20,825)	(500)	-	-
Eccles & Irlam PCN – Community Connector	-	149,230	(149,230)	-	-	-

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

Comparative for movement in funds continued

	Balance	Movement in Year		Transfer	Balance
	brought forward 01/04/2022	Incoming	Outgoing	between funds received / paid	carried forward 31/03/2023
	£	£	£	£	£
<b>Income funds</b>					
Food Response Fund	22,227	-	(5,000)	-	17,227
Greater Manchester Combined Authority - Gambling Harms	27,920	-	(1,244)	(2,438)	24,238
GM Mental Health NHS Foundation Trust – Achieve Bolton, Salford, Trafford Asset Recovery Fund	133,584	181,972	(64,395)	(18,500)	232,661
Greater Sport (GM Moving) – Local Delivery Pilot	10,800	2,475	(13,275)	-	-
Greater Sport – GM Moving (Walking grants)	-	110,000	(99,357)	(10,500)	143
Albert Gubay Charitable Foundation – VCSE Learning, Skills & Work programme	-	375,000	(175,000)	-	200,000
Inspiring Communities Together – Age Friendly Salford programme	-	24,764	(23,536)	-	1,228
Just Giving – Cost of Living Crisis	-	50,276	-	-	50,276
NHS Greater Manchester ICB (Bolton) – 'Wellbeing Matters' additional investment (Elemental CRM upgrades) - from GMHSCP PCCA unit	13,900	-	(1,560)	-	12,340
NAVCA – Cost of Living grants	-	10,000	(4,000)	-	6,000
NHS England – GM Cancer Screening Engagement programme (Answer Cancer)	189,682	525,000	(617,665)	(10,000)	87,017

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

Comparative for movement in funds continued

	Balance	Movement in Year		Transfer	Balance
	brought forward 01/04/2022	Incoming	Outgoing	between funds received / paid	carried forward 31/03/2023
	£	£	£	£	£
<b>Income funds</b>					
NHS England – for GM VCSE Public Health (10GM)	243,000	57,000	(300,000)	-	-
NHS Greater Manchester ICB (Salford) – Access Inequalities Investments	-	55,000	(8,587)	(2,750)	43,663
NHS Greater Manchester ICB (GM) – Green Social Prescribing pilot	37,922	42,591	(46,802)	-	33,711
NHS greater Manchester ICB (GM) – Health Coaching for Wellbeing Matters' link workers	10,000	-	-	-	10,000
NHS Greater Manchester ICB (Oldham) – Make Smoking History (on behalf of GMHSCP)	6,000	-	-	(6,000)	-
NHS Greater Manchester ICB (Salford) – Big Reset Conversation (community engagement)	6,494	-	(6,494)	-	-
NHS Greater Manchester ICB (Salford) Community Led Support	50,000	50,000	(22,386)	-	77,614
NHS Greater Manchester ICB (Salford) - Dementia support fund	3,720	-	-	-	3,720

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

Comparative for movement in funds continued

	Balance	Movement in Year		Transfer	Balance
	brought forward 01/04/2022	Incoming	Outgoing	between funds received / paid	carried forward 31/03/2023
	£	£	£	£	£
<b>Income funds</b>					
NHS Greater Manchester ICB (Salford) – Emotional Wellbeing and Mental Health grants	161,214	-	(10,583)	-	150,631
NHS Greater Manchester ICB (Salford) – Third Sector Fund grants programme	221,665	1,001,269	(833,466)	(85,000)	304,468
NHS Greater Manchester ICB (Salford) – VCSE Voices Matter	24,159	82,148	(60,033)	-	46,274
NHS Greater Manchester ICB (Salford) – Volunteer Wellbeing Champions (Salford Together Community Assets)	32,032	146,250	(151,598)	(26,684)	-
NHS Greater Manchester ICB (Salford) – Wellbeing Matters programme	156,454	637,754	(661,750)	(15,000)	117,458
NHS Northern Care Alliance – Social Prescribing	23,000	-	(16,500)	-	6,500
Ordsall & Claremont PCN – Community Connectors	-	68,737	(68,737)	-	-
Royal Horticultural Society – Grow Well match funding	6,500	-	(1,883)	-	4,617

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

Comparative for movement in funds continued

	Balance	Movement in Year		Transfer	Balance
	brought forward 01/04/2022	Incoming	Outgoing	between funds received / paid	carried forward 31/03/2023
	£	£	£	£	£
<b>Income funds</b>					
Salford City Council - Community Champions programme	89,293	-	(89,258)	(35)	-
Salford City Council – Disability project	267,753	-	(114,003)	(18,000)	135,750
Salford City Council – Family Hub	111,852	65,000	(83,892)	-	92,960
Salford City Council – Hate Crime grants	144	6,922	(6,293)	(629)	144
Salford City Council – Healthy Holidays Fund grants	116,226	100,162	(194,345)	(15,000)	7,043
Salford City Council – GM Obesity pilot	23,400	78,400	-	-	101,800
Salford City Council – JSSNA Research	-	60,000	(20,926)	-	39,074
Salford City Council – Household Support Fund grants	-	269,495	(269,495)	-	-
Salford City Council – Short Break Care grants	4,680	67,269	(56,590)	(5,629)	9,730

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

Comparative for movement in funds continued

	Balance	Movement in Year		Transfer	Balance
	brought forward 01/04/2022	Incoming	Outgoing		
	£	£	£	£	£
<b>Income funds</b>					
Salford City Council – Learning, Skills & Work (Match for AGCF funding)	-	75,000	(1,224)	-	73,776
Salford City Council infrastructure contract - Children, Young People and Families LIO work	-	31,706	(31,660)	(46)	-
Salford City Council infrastructure contract – Health & Social Care LIO work	-	39,810	(39,563)	(247)	-
Salford City Council Infrastructure, Training & Development LIO work	-	80,737	(83,189)	2,452	-
Salford City Council Infrastructure contract – Strategic Development LIO work	-	85,000	(85,178)	178	-
Salford City Council Infrastructure contract – Volunteer Centre LIO work	-	28,315	(28,315)	-	-
Salford City Council – Youth Justice Connector Post	30,613	43,000	(46,753)	-	26,860
Walkden & Little Hulton Primary Care Networks – Community Connectors	-	43,672	(43,672)	-	-
Salford 4 Good (fundraising income)	798	126	(1,549)	1,000	375

## Comparative for movement in funds continued

	Balance brought forward 01/04/2022		Movement in Year		Transfer between funds received / paid	Balance carried forward 31/03/2023
	£	£	Incoming	Outgoing		
<b>Income funds</b>						
Start in Salford – Hughie’s Helping Hands (for Wellbeing Matters’ clients)	-	389	(389)	-	-	-
Talk Talk - match funding for the Youth Wellbeing Fund	16,500	-	-	(16,500)	-	-
The Broughton Trust – One Broughton Fund (for Wellbeing Matters’ clients)	-	1,676	-	-	-	1,676
Ukraine Appeal	-	7,697	(10,348)	5,000	2,349	2,349
<b>Total restricted funds</b>	<b>2,062,857</b>	<b>4,854,185</b>	<b>(4,621,793)</b>	<b>(224,828)</b>	<b>2,070,421</b>	<b>2,070,421</b>

## Transfers

Where the transfer is an expense to unrestricted funds it represents a recharge of central costs as allowed for under the funding agreement. Where the transfer is received from unrestricted funds it is to cover a shortfall on restricted funding.

Additionally, transfers between restricted funds represent funds being utilised to support joint grant schemes.

## Details of Restricted Funds

Area of Work	Funder	Description of Work
<b>GM VCSE Accord</b>	10GM	Salford CVS, alongside all of the other local infrastructure organisations in Greater Manchester, are working to deliver the priorities articulated in the Greater Manchester VCSE Accord – a tripartite agreement between the VCSE sector, GMCA and NHS GM ICB, and endorsed by all 10 Local Authorities. Funding for this work flows through 10GM (part-owned by Salford CVS)
<b>Cancer Inequalities grants</b>	10GM	Salford CVS designed and managed a VCSE cancer and inequalities grants programme on behalf of 10GM. Grants were awarded to VCSE groups and organisations (via a panel process) across Greater Manchester. This funding was secured via the GM Cancer Alliance (NHS GM).
<b>UKSPF E11</b>	10GM	UK Shared Prosperity Fund is a government funded initiative, with funds flowing into GMCA and then out to all 10 local authorities, and also to 10GM in terms of support for all 10 local infrastructure organisations via the E11 VCSE Infrastructure element of the UKSPF funding. The funding is to be used to strengthen our delivery support offer for the local VCSE sector in Salford.

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>VCSE Test and Learn</b></p>	<p>10GM</p>	<p>This piece of work is being coordinated by 10GM and delivered in localities in support of the GM Population Health Board's ambitions regarding tackling health inequalities. Salford CVS are delivering a small pilot piece of work working with a PCN in support of cancer screening and cancer support.</p>
<p><b>Violence Reduction Work</b></p>	<p>10GM</p>	<p>This work is coordinated by 10GM on behalf of the GM Violence Reduction Unit and provides support for a part-time Violence Reduction Facilitator post and funding for a VCSE Violence Reduction Alliance in Salford.</p>
<p><b>Workforce Development</b></p>	<p>10GM</p>	<p>10GM secured workforce development funding from NHS GM to develop a GM-wide VCSE leadership training and mentoring programme; along with a GM-wide VCSE workforce and recruitment portal: <a href="https://gmworkforcehub.org.uk/">https://gmworkforcehub.org.uk/</a>          In addition to the GM-wide work, each local infrastructure organisation in Greater Manchester localities was awarded a small amount of funding to deliver some bespoke support to their local VCSE sector.</p>
<p><b>Colleges Connector</b></p>	<p>Association of Colleges</p>	<p>To provide Wellbeing Matters' Community Connector support to Salford City College students (delivered via Salford Third Sector Consortium). Match funded by Salford City Council's Public Health team (see below).</p>
<p><b>Colleges Connector</b></p>	<p>Salford City Council – public health</p>	<p>To provide Wellbeing Matters' Community Connector support to Salford City College students (delivered via Salford Third Sector Consortium). Match funded by The Association of Colleges.</p>
<p><b>Violence Reduction Work</b></p>	<p>Bolton CVS</p>	<p>Salford CVS continued to deliver work in our locality as part of the 10GM-managed (via Bolton CVS), Violence Reduction work, including employing a part-time Violence Reduction Alliance Facilitator for Salford and supporting a local VRU VCSE Alliance.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>Community Connectors, Wellbeing Matters</b></p>	<p>Broughton Health Alliance</p>	<p>To provide Wellbeing Matters' Community Connector support to Broughton Health Alliance. (Delivered via Salford Third Sector Consortium). At the year-end there were 1.6 Connector posts.</p>
<p><b>Community Connector Wellbeing Matters</b></p>	<p>Eccles &amp; Irlam PCN</p>	<p>To provide Wellbeing Matters' Community Connector support to Eccles &amp; Irlam Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year-end there were four Connector posts.</p>
<p><b>Food Response Fund</b></p>	<p>Donations from Talk Talk and grants from Salford City Council</p>	<p>Donations and grants for food response. This is a grants fund to support the VCSE sector's efforts to respond to food-related needs in Salford.</p>
<p><b>Steve Dixon Memorial Fund Appeal</b></p>	<p>Just Giving</p>	<p>Steve Dixon was the Chief Accountable Officer of NHS Salford CCG for a number of years and was well known to the VCSE sector in Salford. Following his death, it was agreed with his family and work colleagues to launch a fundraising appeal to remember Steve, support local charities and fund a bench at RHS Garden Bridgewater.</p>
<p><b>Gambling Harms</b></p>	<p>Greater Manchester Combined Authority</p>	<p>Using behavioural research and gamification to deliver early disruptive interventions that increase awareness, and further evaluate the impacts of gambling for communities in Salford; specifically 16-21 years that are identified at risk. A partnership initiative with Salford University.</p>
<p><b>GM Inspire</b></p>	<p>Greater Manchester Combined Authority</p>	<p>Salford CVS successfully responded to an opportunity on The Chest (procurement portal) to manage the GM Inspire grants programme on behalf of GMCA. This involves a number of small grants rounds to support GM creatives, in line with the ambitions outlined in CreateGM: The Greater Manchester Strategy For Culture, Heritage And Creativity, 2024 - 2030 <a href="https://tinyurl.com/creategm">https://tinyurl.com/creategm</a></p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**



<p><b>Achieve Bolton, Salford and Trafford Asset Recovery Fund</b></p>	<p>Greater Manchester Mental Health NHS Foundation Trust</p>	<p>Grants and investments scheme to support people in recovery from drug and alcohol use. Salford CVS operated this scheme on behalf of 10GM, across the local authority areas of Salford and Trafford.</p>
<p><b>GM Moving Walking and Wheeling grants</b></p>	<p>Greater Sport</p>	<p>Salford CVS, on behalf of 10GM, were commissioned by Greater Sport (GM Moving) to manage a GM-wide VCSE small grants scheme to get more people walking and wheeling.</p>
<p><b>Salford VCSE Learning, Skills &amp; Work programme</b></p>	<p>The Albert Gubay Charitable Foundation</p>	<p>A three-year partnership project between the Salford CVS, The Albert Gubay Charitable Foundation (AGCF) and Salford City Council - providing a range of services to support, train and prepare people furthest from the job market to gain skills and employment.</p>
<p><b>Salford VCSE Learning, Skills &amp; Work programme</b></p>	<p>Salford City Council</p>	<p>A three-year partnership project between the Salford CVS, The Albert Gubay Charitable Foundation (AGCF) and Salford City Council - providing a range of services to support, train and prepare people furthest from the job market to gain skills and employment.</p>
<p><b>Age Friendly Salford programme</b></p>	<p>Inspiring Communities Together</p>	<p>Age Friendly Salford is a partnership initiative between three local charities – Inspiring Communities Together (lead partner), Age UK Salford and Salford CVS – and funded by Salford City Council. In January 2023 the partnership won an open tender to continue to deliver this programme of work for the next three years with the option of a further two year extension.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>Cost of Living Crisis appeal</b></p>	<p>Individual donations received via Just Giving and Charities Aid Foundation, plus donations from Salix Homes, Salford Council, ForViva and Barton Athletic</p>	<p>Appeal to raise funding to provide grants to local frontline charities and community groups to enable them to carry on supporting Salford residents, by providing food, helping keep homes warm, looking after children, giving advice and guidance.</p>
<p><b>Ukraine Appeal</b></p>	<p>Individual donations via Just Giving, plus a transfer of funds from Salford CVS reserves</p>	<p>Appeal to support organisations working with the Ukrainian community.</p>
<p><b>NAVCA - Cost of Living grants</b></p>	<p>NAVCA</p>	<p>Salford CVS secured a modest amount of funding from its national membership body, NAVCA, to award a small number of grants to local VCSE groups who were providing targeted locality support to residents experiencing significant impact from the cost of living crisis.</p>
<p><b>‘Wellbeing Matters’ additional data management support</b></p>	<p>Received via GM Health &amp; Social Care Partnership (through Bolton CCG) - now NHS Greater Manchester ICB</p>	<p>Contribution to the Elemental Data Management System, supporting the Wellbeing Matters programme to link directly to general practice.</p>
<p><b>Answer Cancer: Greater Manchester Cancer Screening Engagement Programme</b></p>	<p>NHS England (via GM Health &amp; Social Care Partnership – now NHS Greater Manchester ICB)</p>	<p>Answer Cancer is a VCSE sector-led response to cancer in Greater Manchester. This initiative is a partnership of four VCSE organisations: Salford CVS (accountable body) - on behalf of 10GM - VSNW, BHA for Equality, and Unique Improvements. Using grants, investments, engagement and training with identified communities, Answer Cancer aims to increase cancer screening rates in GM, especially within communities where take-up is currently low.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<b>Access Inequalities investments</b>	NHS Greater Manchester ICB (Salford)	Small investments to enable specialist community groups in Salford to work closely with targeted communities to tackle health inequalities.
<b>Green Social Prescribing pilot</b>	NHS Manchester (GMHSCP PCCA Pilot Project)	This project is part of the wider Wellbeing Matters programme and uses Social Prescribing to connect people's health and wellbeing needs to green and blue spaces in Salford. Funding for this work ceases in early 2023/24.
<b>Innovation Fund</b>	NHS Greater Manchester ICB	Salford CVS successfully applied to NHS GM (Salford Locality) for an innovation fund grant to develop and deliver a pilot project between two VCSE partnership programmes we lead (Wellbeing Matters and Answer Cancer) to explore using social prescribing to support participation in cancer screening in one of Salford's health neighbourhoods.
<b>Health Coaching</b>	NHS Greater Manchester ICB	Health coaching for Wellbeing Matters' Community Connectors (link workers).
<b>Community Led Support</b>	NHS Greater Manchester ICB – previously NHS Salford CCG	To provide a Home from Hospital VCSE Support Worker to work as part of the Home First Discharge Hub at Salford Royal Hospital.
<b>Dementia Support Fund</b>	Funding received in previous years from NHS Salford CCG	To provide small grants to VCSE organisations to support people living with dementia in their community.
<b>Emotional Wellbeing and Mental Health grants</b>	NHS Greater Manchester ICB – previously NHS Salford CCG	This grants scheme is designed to fund a range of projects aimed at improving and sustaining the mental health of Salford residents as part of the city's Living Well approach to mental health and wellbeing.

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>Third Sector Fund grants programme</b></p>	<p>NHS Greater Manchester ICB (Salford)</p>	<p>Salford CVS continues to design, manage and administer this grants and investment fund. The aim of the fund is to invest in VCSE organisations and schools in Salford to help improve the health and wellbeing of Salford residents.</p>
<p><b>VCSE Live Well &amp; Social Prescribing Support</b></p>	<p>NHS Greater Manchester ICB (Salford)</p>	<p>Salford CVS successfully applied to NHS GM, via 10GM, to develop and deliver a pilot project in Little Hulton, using a social prescribing approach to help local people 'live well'. This is part of a GM-wide programme.</p>
<p><b>VCSE Voices Matter</b></p>	<p>NHS Greater Manchester ICB (Salford)</p>	<p>Key elements of this work include sector voice and representation at key partnership boards and forums across the city and within the five health neighbourhoods.</p>
<p><b>Wellbeing Matters programme</b></p>	<p>NHS Greater Manchester ICB (Salford)</p>	<p>This programme takes Person and Community-Centred Approaches (PCCA) to health and wellbeing, helping transform how we deliver population health benefits in Salford. Salford CVS are the accountable body and lead partner for the Wellbeing Matters programme, which incorporates interdependent workstreams around social prescribing, volunteering and capacity-building the VCSE ecosystem. The programme is delivered in partnership with Salford Third Sector Consortium.</p>
<p><b>Social prescribing</b></p>	<p>NHS Northern Care Alliance</p>	<p>Additional funds to employ a .5 post to support the health system's Long COVID Clinic (delivered by Salford Third Sector Consortium as part of the Wellbeing Matters programme).</p>
<p><b>Community Connectors, Wellbeing Matters</b></p>	<p>Ordsall &amp; Claremont PCN (now renamed as South East Salford PCN)</p>	<p>To provide Wellbeing Matters' Community Connector support to Ordsall and Claremont Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year end there were 3.6 Community Connector posts.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<b>Grow Well grants - match funding</b>	Royal Horticultural Society (RHS)	Contribution to the Third Sector's Fund's Grow Well grants.
<b>Disability Project</b>	Salford City Council – public health	To promote and enable better access to services for Disabled people living in Salford by capacity-building local Disabled people-led and impairment-focused VCSE groups and organisations. Includes an investments fund, training budget, and capacity-building support.
<b>Family Hub</b>	Salford City Council	Funding to employ two Family Hub Workers who support the engagement of VCSE organisations and volunteers in the new Salford Partnership Family Hubs. A small VCSE grants programme sits alongside these posts.
<b>Hate Crime grants</b>	Salford City Council	Salford CVS administer these grants on behalf of Salford City Council as part of Greater Manchester's work to tackle hate crime across the city-region. The aim of the fund is to support Salford VCSE activities during Hate Crime week.
<b>Healthy Holidays Fund grants</b>	Salford City Council	Grants to support activities during school holidays.
<b>GM Obesity Pilot</b>	Salford City Council	Capacity-building work and grants support to local food projects tackling obesity in Salford.

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>JSSNA Research</b></p>	<p>Salford City Council</p>	<p>Salford City Council commissioned Salford CVS to carry out this research as part of their Joint Strategic Strengths and Needs Assessments. The purpose of the research was to capture the strengths that the VCSE sector bring to improving the health and wellbeing of adults within the city of Salford.</p>
<p><b>Household Support Fund</b></p>	<p>Salford City Council</p>	<p>Grants to frontline VCSE organisations to support people in food need in Salford due to the cost of living crisis. Managed by Salford CVS in partnership with Salford Foodshare Network. Resourced via DWP Household Support funding from Salford City Council.</p>
<p><b>Short Break Care grants</b></p>	<p>Salford City Council</p>	<p>Salford CVS administer these grants on behalf of Salford City Council. The aim is to promote innovation and development in the provision of group-based short break care for Disabled children in Salford.</p>
<p><b>Children, Young People and Families LIO work</b></p>	<p>Salford City Council</p>	<p>This work brings together VCSE organisations working with children, young people and families in Salford. It provides broad-ranging representation of the interests and views of the VCSE sector to relevant strategic partnerships. Also includes child safeguarding.</p>
<p><b>Infrastructure, Health &amp; Social Care LIO work</b></p>	<p>Salford City Council</p>	<p>This work brings together VCSE organisations working in the field of health and social care in Salford. It provides broad-ranging representation of the interests and views of the VCSE sector to relevant strategic partnerships. Also includes adult safeguarding.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**



<p><b>Strategic Development LIO work</b></p>	<p>Salford City Council</p>	<p>Funded by Salford City Council to support the VCSE sector to be engaged and involved in all aspects of strategic city partnership work, ensuring they understand, actively contribute to and influence key partnership areas of work. Includes organising and facilitating sector representation on all key partnership boards in the city.</p> <p>Also supporting and enabling the VCSE sector to operate effectively within the Salford social, economic and political environment. Involves operating a robust programme for voice and influence, including organising various themed Vocal Forums and strategic workshops on a regular basis and an annual VCSE conference. Strategic comms is also a key area of work, including ensuring Salford’s VCSE sector are informed and engaged in relevant developments at city-region and national levels.</p>
<p><b>Salford Volunteer Centre LIO work</b></p>	<p>Salford City Council</p>	<p>Part-funded by Salford City Council to support volunteering development, good practice and brokerage services in Salford – by the city’s only accredited Volunteer Centre. This includes supporting the delivery of the Salford Volunteering Strategy, operating a bespoke volunteering portal for the city and organising the prestigious annual Heart of Salford volunteering awards. Also funded by Salford CVS reserves and income generation activities.</p>
<p><b>Whole Family Community Connector post</b></p>	<p>Salford City Council– Youth Justice service</p>	<p>To provide a dedicated Community Connector to support the work of the Salford Youth Justice service.</p>

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>Trauma Informed Practice</b></p>	<p>Salford City Council</p>	<p>Investments to frontline VCSE organisations undertaking Trauma Informed Training delivered by Salford CVS. Resourced by Salford City Council, Public Health. To promote and enable trauma informed practice of VCSE groups and organisations in their work programmes.</p>
<p><b>UKSPF E3 Court Room Development</b></p>	<p>Salford City Council</p>	<p>Salford CVS was successful in securing UK Shared Prosperity Funds (via Salford City Council / GMCA), under the E3 measure, to refurbish the old courtroom in Eccles Town Hall (unused for many years), and turn into a climate-friendly, VCSE and community meeting space.</p>
<p><b>UKSPF E6 Arts and Culture</b></p>	<p>Salford City Council</p>	<p>Salford CVS was successful in securing UK Shared Prosperity Funds (via Salford City Council / GMCA), under the E6 measure, to design and manage arts and culture grants on behalf of the Salford Culture and Place Partnership. 50% of the funds were allocated to larger cultural events, with the remaining 50% going to grants for VCSE groups and organisations, under the heading ‘Whose Art, Whose Culture?’</p>
<p><b>Community Connectors, Wellbeing Matters</b></p>	<p>Walkden &amp; Little Hulton PCN</p>	<p>To provide Wellbeing Matters’ Community Connector support to Walkden and Little Hulton Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year end there were three Community Connector posts.</p>
<p><b>Salford4Good</b></p>	<p>Income Generation (fundraising)</p>	<p>Salford4Good is our fundraising initiative designed to make it easier for individuals and businesses to give time, skills, money and resources to local good causes. Salford CVS is the accountable body.</p>
<p><b>One Broughton Fund</b></p>	<p>The Broughton Trust</p>	<p>Fund resourced by partner charity The Broughton Trust to support Wellbeing Matters’ clients who live in Broughton accessing emergency items.</p>

## Details of Funds that Ceased during 2023

Area of Work	Funder	Description of Work
Little Hulton Big Local	Big Lottery - Big Local Trust	Salford CVS fulfilled the role of Local Trusted Organisation (LTO) for Little Hulton Big Local (LHBL), providing financial management, coordination and project management support to ensure the effective implementation of the Big Local Plan objectives. This included employing LHBL's paid staff. This project ceased in April 2023.
Local Delivery pilot – physical activity	Greater Sport	Salford CVS worked in partnership with Salford City Council and Salford Community Leisure to deliver the Salford local pilot work around physical activity on behalf of GM Moving and Sport England. We focused on improving levels of physical activity via providing development support and small grants to local VCSE groups. This project ceased in 2023/24.
GM VCSE Public Health (10GM)	NHS England	A programme using the NHS CORE20PLUS5 model as a framework in which to explore how long term, sustainable VCSE and Primary Care Network (PCN) partnerships within an Integrated Care System can drive targeted action in health inequality improvement.
Age Friendly Salford programme	Inspiring Communities Together	Age Friendly Salford is a partnership initiative between three local charities – Inspiring Communities Together (lead partner), Age UK Salford and Salford CVS – and funded by Salford City Council. In January 2023 the partnership won an open tender to continue to deliver this programme of work for the next three years.

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

<p><b>Make Smoking History</b></p>	<p>NHS Greater Manchester ICB          - previously GM Health &amp; Social Care Partnership          GMHSCP)</p>	<p>A programme of work to recruit 'History Makers' to support making smoking history across GM. The programme also involved encouraging smoke-free places and events across Greater Manchester.</p>
<p><b>Big Reset Conversation</b></p>	<p>NHS Greater Manchester ICB          - previously NHS Salford CCG</p>	<p>Salford CVS are holding a small community engagement budget to support a number of community organisations to reach into specific communities of geography and identity.</p>
<p><b>Community Champions programme</b></p>	<p>Salford City Council          (MHCLG)          COVID engagement funding</p>	<p>Community Champions funding enabled scaling up of outreach and engagement with people identified as being at increased risk from COVID-19. This work has now ended.</p>
<p><b>Hughie's Helping Hands</b></p>	<p>START in Salford</p>	<p>Fund resourced by partner charity START in Salford to support Wellbeing Matters' clients accessing emergency items.</p>
<p><b>Youth Wellbeing Fund</b></p>	<p>Talk Talk</p>	<p>Match funding for our Third Sector Fund's Youth Wellbeing Fund.</p>

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

## 19. Unrestricted Funds 2023/24

	Balance brought forward 01/04/2023	Movement in Year			Transfer between funds			Balance carried forward 31/03/2024
		Incoming	Outgoing	Restricted Funds	Utilised or released in year	Provided in year		
General reserve	675,762	205,658	(298,311)	399,938	(139,491)		843,556	
<b>Designated</b>								
10GM Joint Venture	25,000	-	-	-	-	-	25,000	
Access to Services	10,000	-	(160)	-	-	160	10,000	
Building Improvements	40,000	-	-	-	-	-	40,000	
Compliance	40,000	-	(32,032)	-	-	31,093	39,061	
Court room re-development	35,000	-	-	-	-	-	35,000	
Digital Developments	16,035	-	(24,948)	-	-	35,761	26,848	
Emergency Response Activities	54,390	-	(195)	-	-	-	54,195	
Emergency Response / Humanitarian Assistance Co-ordinator	50,000	-	(33,169)	-	-	25,000	41,831	
Equalities Training	10,800	-	-	-	-	-	10,800	

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

## 19. Unrestricted Funds 2023/24

	Balance brought forward 01/04/2023	Movement in Year			Transfer between funds			Balance carried forward 31/03/2024
		Incoming	Outgoing	Restricted Funds	Utilised or released in year	Provided in year		
Heart of Salford	16,000	-	(4,324)	-	-	-	11,676	
IT Improvements	5,918	-	(1,543)	-	-	7,625	12,000	
Office Furniture & Equipment	5,774	-	(5,553)	-	-	5,427	5,648	
R&D (Business Development)	20,000	-	(2,476)	-	-	-	17,524	
Redundancy Reserve	205,032	-	-	-	-	-	205,032	
Staffing Contingency	40,000	-	(9,999)	-	-	41,710	71,711	
State of the Sector Survey	15,081	-	-	-	-	(5,000)	10,081	
VCSE Campaigns and Alliances	16,676	-	(3,487)	-	-	6,701	19,890	
Volunteer Centre Salford	42,614	-	(922)	-	-	(8,986)	32,706	
	<b>1,324,082</b>	<b>205,658</b>	<b>(417,119)</b>	<b>399,938</b>	<b>-</b>	<b>-</b>	<b>1,512,559</b>	

## Designated Funds

The Trustees agreed that provision should be made to earmark part of general funds to specific projects or reserves over the next three years.

- **10GM Joint Venture** – to provide for the cost of Salford CVS's contribution to the start-up and initial development of this new venture, including a contribution to forming a new limited company and staffing costs
- **Access to Services** – to provide for the review of services to ensure accessibility to all beneficiaries
- **Building Improvements** – to provide for the cost of building improvements to maintain compliance with Health and Safety and to provide a positive environment for staff, volunteers and beneficiaries
- **Compliance** – to provide for the cost of additional resources required to maintain compliance with GDPR, Safeguarding, Health & Safety and HR
- **Courtroom Redevelopment** – to provide for the cost of redeveloping the Eccles Town Hall Courtroom into a training and meetings facility
- **Digital Developments** – to provide for the cost of developing and implementing digital enhancements
- **Emergency Response activities** – to provide for the cost of providing emergency response support, including recruitment and management of volunteers, cost of activities and equipment, etc.
- **Emergency Response / Humanitarian Assistance Coordinator** – to provide for the cost of a worker to support emergency response and humanitarian assistance in Salford
- **Equalities Training** – to provide for the cost of equalities training for the whole staff team
- **Heart of Salford** – to provide for the cost of delivering our annual Heart of Salford Awards
- **IT Improvements** – to provide for the cost of replacing / updating Salford CVS' IT infrastructure
- **Office Furniture and Equipment** – to provide for the cost of replacing / updating office furniture and equipment
- **State of the VCSE Sector Report** – to provide for the cost of the Salford State of the VCSE Sector research work and for printing of reports
- **Redundancy Reserve** – to provide for the cost of redundancy should the organisation have to close in the year
- **Research and Development** – to support costs of internal capacity-building and independent research and development as required by the organisation
- **Staffing Contingency** – to provide for the cost of covering staff absence and other staffing needs
- **VCSE Campaigns and Alliances** – to support campaigning and frontline activity in Salford – e.g. our work as part of the Living Wage City action group
- **Volunteer Centre Salford** – to support the unfunded delivery of services by our Volunteer Centre

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2024

**Comparative for movement in funds**

	Balance brought forward 01/04/2022	Movement in Year		Transfer between funds			Balance carried forward 31/03/2023
		Incoming	Outgoing	Restricted Funds	Utilised or released in year	Provided in year	
General reserve	467,519	177,209	(178,078)	224,828	30,214	(45,930)	675,762
<b>Designated</b>							
10GM Joint Venture	25,000	-	-	-	-	-	25,000
Access to Services	10,000	-	-	-	-	-	10,000
Building Improvements	22,293	-	(5,938)	-	-	23,645	40,000
Compliance	39,368	-	(8,927)	-	-	9,559	40,000
Court room re-development	35,000	-	-	-	-	-	35,000
COVID-19 Adaptations	12,523	-	(79)	-	(12,444)	-	-
Digital Developments	18,543	-	(2,508)	-	-	-	16,035
Emergency Response Activities	55,291	-	(901)	-	-	-	54,390

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2024**

**Comparative for movement in funds**

	Balance brought forward 01/04/2022	Movement in Year		Transfer between funds			Balance carried forward 31/03/2023
		Incoming	Outgoing	Restricted Funds	Utilised or released in year	Provided in year	
Emergency Response / Humanitarian Assistance Coordinator	50,000	-	-	-	-	-	50,000
Equalities Training	10,800	-	-	-	-	-	10,800
Heart of Salford	-	-	-	-	-	16,000	16,000
Hub Refurb	16,750	-	(3,980)	-	(12,770)	-	-
IT Improvements	11,127	-	(3,168)	-	-	(2,041)	5,918
Office Furniture & Equipment	7,168	-	(1,394)	-	-	-	5,774
R&D (Business Development)	20,000	-	(429)	-	-	429	20,000
Recruitment - External review	5,000	-	-	-	(5,000)	-	-
Redundancy Reserve	205,032	-	-	-	-	-	205,032
Staffing Contingency	40,000	-	-	-	-	-	40,000

## Comparative for movement in funds

	Balance brought forward 01/04/2022	Movement in Year		Transfer between funds			Balance carried forward 31/03/2023
		Incoming	Outgoing	Restricted Funds	Utilised or released in year	Provided in year	
State of the Sector Survey	15,426	-	(345)	-	-	-	15,081
VCSE Campaigns and Alliances	29,988	-	(11,650)	-	-	(1,662)	16,676
Volunteer Centre Salford	45,997	-	(3,383)	-	-	-	42,614
	<b>1,142,825</b>	<b>177,209</b>	<b>(220,780)</b>	<b>224,828</b>	-	-	<b>1,324,082</b>

## **20. Contingent Liabilities**

There were no contingent liabilities of a material amount for which provision has not been made in the accounts.

## **21. Commitments**

### **Capital commitments**

There were no capital commitments at 31st March 2024 (2023 - £nil).

### **Operating Lease Commitment**


At 31st March 2024 the charity had an operating lease commitment in respect of plant and machinery of £nil. It has a lease for property rental of £23,840 p.a., the full value of the lease is not included as there is annual release clause included.


### **Pension commitments**


The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £90,869 (2023 - £77,189). The amount due to the pension fund at the year-end was £nil (2023 - £nil).


## **22. Related-Party Transactions**


Salford Community and Voluntary Services provide management and administrative support to Salford Third Sector Consortium on behalf of the Trustees of that organisation. During the year, Salford Community and Voluntary Services re-charged Salford Third Sector Consortium £12,000 for this 'hub support'. This amount was included within voluntary income under unrestricted grants / contracts.


 Salford Lads and Girls Club received two grants from the Charity totalling £10,500. A Trustee of Salford Lads and Girls Club is a Trustee of the Charity.


 Yellow Jigsaw received funding for services provided totalling £930. An employee of Yellow Jigsaw is a Trustee of the Charity.


 Gaddum received three grants from Salford CVS totalling £23,000. An employee of Gaddum is a Trustee of Salford CVS.


 Salford Unemployed Community Resource Centre received two grants from Salford CVS totalling £13,708. An employee of Salford Unemployed Community Resource Centre is a Trustee of Salford CVS.

 10GM Ltd is owned by Salford CVS, Bolton CVS, Action Together and MACC. The Chief Executive of Salford CVS is a Director of 10GM Ltd. Salford CVS have received funding from 10GM during the period totalling £501,564.

 African Rainbow Family received one grant from Salford CVS totalling £500. An employee of African Rainbow Family is a Trustee of Salford CVS.

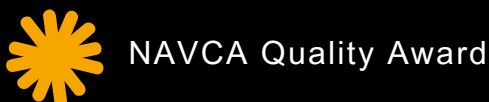
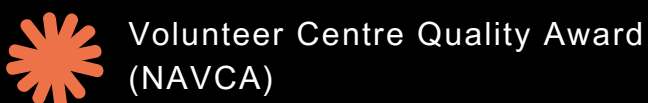
 Voluntary Sector North West are a delivery partner on the Answer Cancer Programme of which Salford CVS is the accountable body. Voluntary Sector North West received £104,751 as part of this work. An employee of Voluntary Sector North West is a Trustee of Salford CVS.

 Greater Manchester Youth Network received one grant from Salford CVS totalling £9,830. An employee of Greater Manchester Youth Network was a Trustee of Salford CVS.

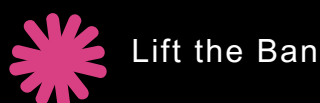
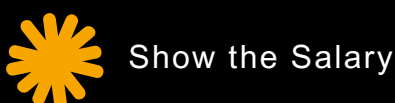
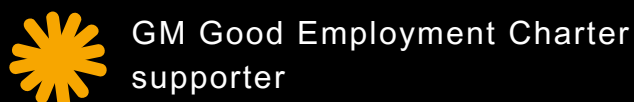
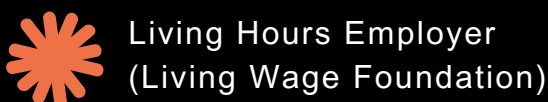
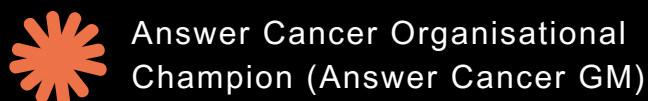
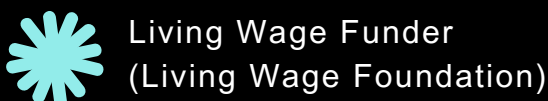
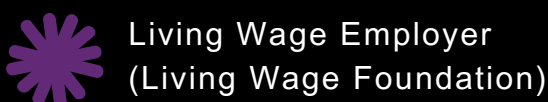
 Humans MCR received five grants from Salford CVS totalling £13,000. An employee of Humans Manchester is a Trustee of Salford CVS.

**All the above transactions took place on an arms-length basis.**

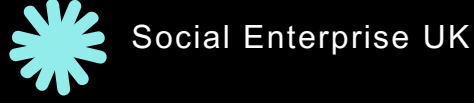
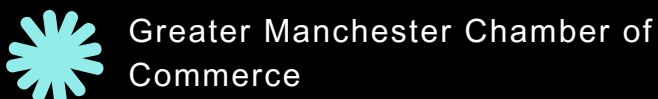
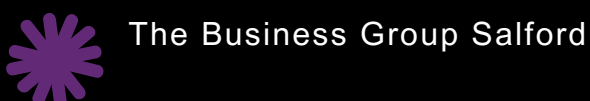
## Our quality marks



## Campaigns we support



## We are members of



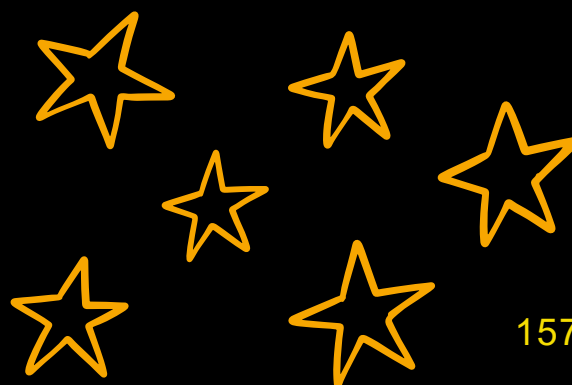
We co-own 10GM Ltd, along with  
Action Together, Bolton CVS and Macc

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2024

### Thank you to our funders

-  Salford City Council
-  NHS GM Integrated Care Partnership
-  NHS GM Integrated Care Partnership (Salford locality)
-  Greater Manchester Mental Health – NHS Foundation Trust
-  Northern Care Alliance – Salford Royal Hospital
-  Northern Care Alliance - Salford Care Organisation
-  NHS England
-  Greater Sport / Greater Manchester Moving
-  Greater Manchester Combined Authority
-  UK Shared Prosperity Fund (via Salford City Council)
-  UK Shared Prosperity Fund (via 10GM / GMCA)
-  Albert Gubay Charitable Foundation
-  Eccles and Irlam Primary Care Network
-  Walkden and Little Hulton Primary Care Network
-  Ordsall and Claremont Primary Care Network
-  Swinton Primary Care Network
-  Broughton Health Alliance
-  Inspiring Communities Together (Age Friendly Salford partnership)
-  Bolton CVS (GM Violence Reduction Alliance work via 10GM)
-  10GM Ltd
-  Salford Third Sector Consortium
-  NASP (National Academy for Social Prescribing)
-  NAVCA
-  Pricewaterhouse Coopers
-  Talk Talk
-  Royal Horticultural Society
-  The Broughton Trust (One Broughton Fund)





## Thank you to our core partners

### Wellbeing Matters

-  START in Salford
-  Social adVentures
-  Big Life
-  Inspiring Communities Together
-  Langworthy Cornerstone

### Age-Friendly Salford

-  Inspiring Communities Together
-  AgeUK Salford




### Elevate Salford: VCSE Learning, Skills and Work

-  Mustard Tree
-  The Broughton Trust
-  Salford Foundation
-  Loaves and Fishes
-  Groundwork GM

### Answer Cancer GM

-  BHA for Equality
-  Unique Improvements
-  Voluntary Sector North West

### 10GM Ltd

-  Action Together  
(Oldham, Rochdale, Tameside)
-  Bolton CVS
-  Macc (Manchester)

...and to all of our other VCSE  
and public sector partners 😊



## Thank you to our...

### Staff (at 31st March 2024)

Elizabeth Atkinson  
Samuel Bate-Francis  
Sandrine Beaunol  
Dominic Bell  
Gill Bruder  
Ella Bulbeck  
Jenny Capper  
Michael Carroll  
Ashley Chapman  
Susan Crabb  
Tamara Davies  
Jeremy Engineer  
Hannah Flint  
Ben Fowler  
Bysshe Harkavy  
Samantha Hill  
Grace Kennedy  
Carolanne Mack  
Betsy Mak  
Anne-Marie Marshall  
Niamh Meehan  
Noah Mellor  
Klaudia Miskis  
Andrew Mossop  
Helen O'Brien  
Nicola O'Neill  
Imogen Openshaw  
Beatty Osborne  
Alison Page



Bruce Poole  
Hannah Powell  
Claire Roberts  
Kirsten Robinson  
Simon Robinson  
Rachel Sadler  
Ganga Samarawickrama  
Hannah Stirzaker  
Mayuri Theobald  
Michelle Warburton  
Martyn Willcock  
Jane Williams



### Trustees

Grace Dyke  
Adam Webster  
John Phillips  
Ray Mashiter  
Barbara Bentham  
Yen Siang Tan  
Ben Whalley  
Francesca Todde  
Aderonke Apata  
Lewis Hellewell  
Teresa Pepper



Non-voting ambassadors  
Cllr Sharmina August

### Volunteers

Thanks to everyone who has volunteered with Salford CVS to make a difference in Salford



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2024



**Salford CVS**  
Making a difference in Salford



# Contact Us

**Salford CVS &**

**Volunteer Centre**

Registered address:

The Old Town Hall

5 Irwell Place

Eccles

Salford

M30 0FN

Tel: 0161 787 7795

Email: [office@salfordcvs.co.uk](mailto:office@salfordcvs.co.uk)

[www.salfordcvs.co.uk](http://www.salfordcvs.co.uk)

@SalfordCVS on Twitter, Instagram,  
Facebook and LinkedIn



Company Limited by Guarantee: 01948293

Registered Charity: 519361

