

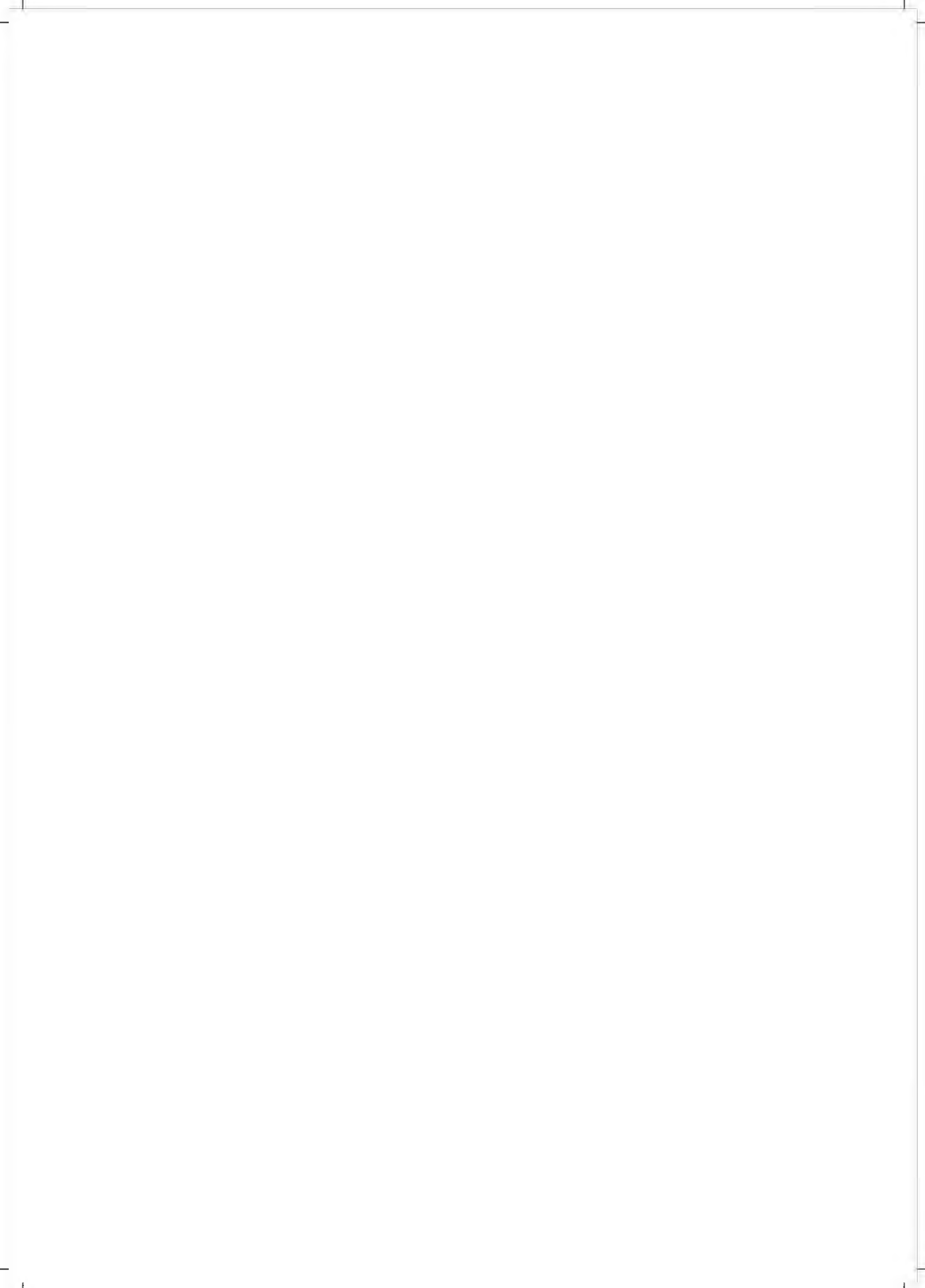
# ANNUAL REPORT 2022-23



Salford CVS  
Making a difference in Salford

For the year ended 31st March 2023





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Chief Executive**

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Well, 2022/23 proved to be another busy year, with the legacy of the **COVID-19 pandemic** combined with the growing **cost of living crisis**, lack of funding for our VCSE sector and increasing demand – all creating ongoing stress in the context of a changing operating environment and changing faces at local authority and NHS levels. That, and looming **climate change** and its likely impacts such as floods and heatwaves, will keep us all on our toes going forward.

In a city that prides itself on **relationships**, losing well established ones, whilst creating lots of new ones, brings its own challenges. The leadership of our VCSE sector remained relatively stable, thank goodness, especially against the changing backdrop of public sector revolving doors.

We've seen changes in the senior officer team at Salford City Council, the loss of almost all of the previous NHS Salford CCG leadership team – replaced by a senior team at NHS GM - a new CEO at Salford Royal Hospital and an interim at GM Mental Health Trust, a new Salford City College Principal, a new Vice Chancellor at the University of Salford, new leadership at ForHousing, and more!



## **Introduction - Alison Page, Chief Executive**

Our sector has undergone significant changes due to those new leaders and evolving structures, leading to many 'in-flight' adjustments. We've had to educate some individuals on several key agreements, including the **Salford VCSE Strategy**, the **National Compact and 4 Codes of Practice** that Salford adheres to, as well as the commitments outlined in the **GM VCSE Accord**, which has been signed by GMCA, NHS GM, the GM VCSE Leadership Group, and all ten Local Authorities. Furthermore, we have additional commitments to the VCSE sector in Salford and GM partnership strategies, which include the recently released **GM ICS (Integrated Care System) Strategy for Health and Care**.

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023



Despite that backdrop, the Salford CVS staff team, and our colleagues from Salford's diverse and formidable Voluntary, Community and Social Enterprise (VCSE) sector, have continued to support our communities of geography, identity, interest and experience in Salford and beyond.

Alongside our core business – **strategic voice and influence, capacity-building and development support, volunteering and social action, grants and investments, information and communications, and partnership working** – during 2022/23 we also got involved in a wide variety of other work – and you can see a snapshot of some of that work in the pages that follow....

In line with the NAVCA (our national membership body) **Four Functions of Local Infrastructure**, the chapters in this annual report have been similarly fashioned:

- **Leadership and Advocacy**
- **Partnership and Collaborations**
- **Capacity-Building**
- **Volunteering**

**Making a Difference in Salford** remains our mission; and I'm pleased to present to you our contribution to that work during the financial year 2023/24.

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2023

**This Annual Report is meant to give the reader a flavour of our work in 2022/23 – it in no way covers all of the detail of what we actually delivered and achieved during that year.**

Alongside our core functions, Salford CVS gets involved in all sorts of **place-based** work throughout the year. Some **highlights** for me included:



Getting involved in the establishment of an **Alternative Provider Federation** for the VCSE sector in Greater Manchester – with the aim of gaining parity with NHS Feds and maximising VCSE provider organisations' voice, influence and business opportunities in GM



Development of the **NHS GM ICS** and the Salford locality structures – although I didn't want to lose our NHS Salford CCG, nevertheless it was imperative that the VCSE sector in Salford and across GM maximised its opportunities for voice and influence during and beyond the transition period, with us managing to secure multiple VCSE Reps places on the new structures



Participating in the **Salford Women's Commission** – although it was frustrating at times, it was fab to work with some fantastic Salford women to try and improve the lives of **all** women in Salford



Continuing to work with Jon Monk from **The Business Group (Salford)** and local social enterprise colleagues on the further development of Salford as a **Social Enterprise City**










In Greater Manchester I continued to play a role as a panellist on GMCVO's **social investment programme**, including taking on a role as chair of the Stockport 'Proper Good' panel



**Campaigning for the 'real' Living Wage** – in Salford, Greater Manchester and beyond, including practically supporting Salford VCSE organisations to become accredited Living Wage Employers. We were pleased to jointly organise a VCSE event during **Living Wage Week** in November, working with **Salford Loaves & Fishes** and **Mustard Tree**

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2023

-  Other highlights for me included investing in and playing a small role in **CAHN's 'Global Majority'** funding initiative and celebrating the fabulous **42nd Street** at their 42nd birthday event
-  I continued to be heavily involved in the ongoing development of the **10GM** partnership in Greater Manchester – please do have a look at the great work being undertaken
-  Developing our relationship with the **Albert Gubay Charitable Foundation**, leading to a significant investment in Salford's VCSE sector around the learning, skills and work agenda
-  During the year I continued to enjoy my visits out to various VCSE groups and organisations in Salford alongside our City Mayor, **Paul Dennett**, and **Tom Stannard**, CEO of Salford City Council. I appreciate them creating time in their busy schedules to visit some of our fantastic VCSE colleagues to see what they are achieving on the ground in Salford every single day
-  In other news, it was sad to see Sheila Murtagh stand down as Chief Executive of **Salford Credit Union**, although heartening to see them continue to go from strength to strength under Mark's leadership
-  Then at the end of March 2023 I stood down as the **Chair of Voluntary Sector North West** – after six years of being at the helm I thought it time to give the other Trustees, and the lovely Warren Escadale (CEO), a break from me!
-  Finally, one of my own personal highlights took place in September 2022, when we held our Annual VCSE Conference, **'Disenfranchised! How can we lobby and campaign for change whilst practicality supporting disenfranchised communities?'** We had a fantastic array of speakers, including one of my heroines, **Kathy Evans**, CEO of **Children England**. Every year I say that was our best conference yet... and then the following year I say it all over again 😊



# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2023



### Chair's Foreword - Grace Dyke


**It is with great pleasure that I welcome you to the Salford CVS Annual Report and audited accounts for the financial year ending 31st March 2023.**

Firstly, I owe a huge thank you to Vice-Chair, Adam Webster, for doing a fantastic job taking on the helm during the final quarter of the financial year while I got to grips with my new 'job' on maternity leave.

The Salford CVS Board of Trustees and team of staff and volunteers exist to serve our membership: VCSE groups and organisations who are the heart and soul of Salford and who tirelessly work to make our community a better place for all.

By reading this report, I hope you will get a clear picture of how 2022/23 has been another impactful year for Salford CVS delivering our core functions and wide-ranging projects to support and strengthen the city's VCSE sector. I also hope you will take this opportunity to reflect on the achievements of our sector in the face of an everchanging social, political and environmental landscape. Whilst we celebrate our accomplishments and the determination of our members, we must also acknowledge the reality of the world we live in. The financial and political environment will continue to demand our attention and action. However, it is in these times that our true character shines through. Salford CVS and its members have a rich history of resilience, adaptability, and a united spirit.

This annual report serves as a tribute to another year of incredible work accomplished by our members, partners, funders, and the entire Salford CVS team. It reflects our collective commitment to creating a brighter, more equitable future for all in our community. We end the year in a strong financial position and with exciting plans, projects and passion to take on 2023/24. Let us celebrate our achievements, acknowledge the challenges before us, and reaffirm our commitment to **making a difference in Salford.**



# **Legal and Administrative Information**

The Charity (no. 519361) is a Company Limited by Guarantee (no. 01948293), with its governing document being its Memorandum and Articles of Association. The liability of the members in respect of the guarantee is limited to £10 each.

As of 31st March 2023 there were **974** full members. The charity's trading name is Salford CVS. The Directors are appointed according to the Articles of Association and are referred to as the Board of Trustees.

**Salford CVS & Volunteer Centre**  
**Registered address:** The Old Town Hall,  
5 Irwell Place, Eccles, Salford, M30 0FN

## **Board of Trustees**

**Grace Dyke** (Chair – maternity leave Jan 23 to Aug 23)

**Adam Webster** (Vice Chair to Dec 22 and acting Chair Jan 23 to Aug 23)

**John Phillips** (Treasurer)

**Barbara Bentham**

**Ben Whalley**

**Ray Mashiter**

**Yen Siang Tan**

## **Council Representatives**

**Non-voting ambassadors**

**Cllr Sharmina August**

## Senior Management Team

**Alison Page** – Chief Executive

**Kirsten Robinson** – Deputy Chief Executive

Trustees review annually the remuneration of the Chief Executive, benchmarking against similar roles and against performance. The Chief Executive reviews all other staff remuneration at least annually.

The Trustees, who are also the Directors of the Charity for the purposes of the Companies Act 2006, present their report with the financial statements of the Charity for the year ended 31st March 2023. The Trustees have adopted the provision of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1st January 2019).

## Principle Objectives

The charity's principle objectives as set out in its Memorandum of Association are:

**1.** To promote any charitable purposes for the benefit of the public principally but not exclusively in the local government area of Salford and its

environs (area of benefit). And in particular, build the capacity of third-sector organisations and provide them with the necessary support, information and services to enable them to pursue or contribute to any charitable purpose.

**2.** To promote, organise and facilitate cooperation and partnership working between third sector, statutory and other relevant bodies in the achievement of the above purposes within the area of benefit. For the purposes of this article:

**a)** 'third sector' means charities, voluntary organisations and social enterprises

**b)** 'charities' are organisations which are established for exclusively charitable purposes in accordance with the law of England and Wales

**c)** 'voluntary organisations and social enterprises' are independent organisations, which are established for purposes that add value to the community as a whole, or a significant section of the community, and which are not permitted by their constitution to make a profit for private distribution. Voluntary organisations and social enterprises do not include local government or other statutory authorities.

## **Public Benefit Outcomes**

Salford CVS operates for the benefit of its membership and our ethos is demonstrated in public benefit to the citizens of Salford. Trustees have referred to the Charity Commission's general guidance on public benefit when reviewing the Strategy, Vision, Mission and Values of the organisation and our thematic strands of work.

In particular, the Trustees have considered how our planned activities, developments and decisions affect our impact on Salford citizens. We use monitoring and evaluation systems to demonstrate our outcomes and impact, which further demonstrate our public benefit.

Underlying this is our commitment to Quality, which is one of our six Values.

## **Custodian Funds**

The charity holds funds on behalf of other organisations as a custodian.

There are a number of reasons why the organisations cannot hold their own funds, including: the organisation is too small to operate a bank account; there are not sufficient people in the organisation for adequate controls as stipulated by a grant provider; or, the organisation does not feel it has appropriate resources to handle its own funds.

When a fund is taken on by the charity, there is both an application form and ID provided by the organisation; or, the terms from the grant provider are that the funds are held by the charity. Any movement of funds must be supported by written authorisation from a designated member of the organisation.



# Our Strategic Priorities

Ensuring our work delivers our objectives

During the year 2022/23 we continued to deliver against the strategic priorities outlined in our **Strategic Plan 2018–2023**, which sets out for stakeholders our mission, vision, values, strategic priorities and associated work strands.

We determined our priorities in consultation with our staff and trustees, our members and wider VCSE sector colleagues, public sector partners and other stakeholders and continue to review these annually.

| Theme      |                         | Work Strands                |               |
|------------|-------------------------|-----------------------------|---------------|
| Investment | Funding and Fundraising | Contracts and Commissioning | Trading       |
| Voice      | Representation          | Influencing                 | Campaigning   |
| Share      | Resources               | Information                 | Collaboration |
| Volunteer  | Governance              | Good Practice               | Brokerage     |
| Community  | Poverty                 | Inequality                  | Wellbeing     |
| Share      | Compliance              | Quality                     | Social Value  |

**Salford CVS has a proud history of making a difference in Salford since 1919**

We are a well-respected partner in this city and have excellent relationships with both VCSE and public sector organisations.

We are financially stable with a clear business plan and a highly skilled and motivated staff team and board of trustees.

As a **membership organisation**, we work hard to address the needs and represent the interests of almost one thousand Voluntary, Community and Social Enterprise (VCSE) member organisations.

Our **Annual General Meeting** is always widely publicised and well attended, with a clear focus on our status as a membership organisation and how we endeavour to engage, involve and support our members throughout the year.

Looking forward, in summer 2023 we will be refreshing our Strategic Plan, to cover the period October 2023 – September 2028. This plan will be launched at our 2023 **Annual General Meeting**.

## **Mission Statement**

**Making a Difference in Salford**

## **Vision**

**A robust Voluntary, Community and Social Enterprise sector that meets the diverse needs and aspirations of the people of Salford.**



# Values

## Making a difference through

|                    |  |
|--------------------|--|
| <b>Passion</b>     | Passionate about the Voluntary, Community and Social Enterprise sector |
| <b>Innovation</b>  | Innovative in our approach   |
| <b>Quality</b>     | Quality at the heart of all our activities                             |
| <b>Cooperation</b> | Stronger when we work cooperatively with others to achieve our vision  |
| <b>Diversity</b>   | Celebrating diversity and promoting equality in Salford                |
| <b>Impact</b>      | Demonstrating impact and making a difference every time                |



# NAVCA Four Functions of Infrastructure

**Local VCS infrastructure organisations**

For thriving communities, where people can take action on the things that matter to them.





**LEADERSHIP AND ADVOCACY**

Mobilising and encouraging community action, strengthening our sector's voice and influence on key decision-makers and funders.

**PARTNERSHIPS AND COLLABORATIONS**

Creating opportunities and driving effective joint working by building networks of local organisations and strategic partners.





**CAPACITY BUILDING**

Providing practical support and development for local people and organisations, to nurture skills and build community resilience.

**VOLUNTEERING**

Building an environment in which volunteers and their communities thrive, by encouraging and nurturing volunteering opportunities.





**navca**  
local focus national voice

Salford CVS is a long-standing member of NAVCA, the national membership body for local VCSE infrastructure organisations. We have therefore decided this year to align our Annual Report for 2022/23 with their four key functions of local VCSE infrastructure, reporting on our progress during the year in question against these four key functions. What follows is a snapshot of our activities and achievements during 2022/23 against these four headings:

- Leadership and Advocacy
- Partnership and Collaborations
- Capacity-Building
- Volunteering

Some areas of our work more closely align with these headings than others – for instance our work on **Grants and Investments** and our **Communications** work straddle all four headings. But, for ease of compiling this report, we have chosen to describe our activities under one heading for each of our areas of work...



# Leadership and Advocacy

**Salford CVS and the wider team of Vocal VCSE representatives have continued to work in partnership with our public sector colleagues throughout the year towards creating a Fairer, Greener, Safer and Healthier City.**

They have played a key role in acting as the sector's voice and in seeking to influence Salford's strategic partnerships and their sub-groups, including:

- City Leaders
- Health Locality Leaders
- Locality Board for Health and Care
- Provider Collaborative Board
- Health and Wellbeing Board
- Clinical and Care Professional Leadership Forum

- Living Well Mental Health Collaborative
- 0-25 Advisory Board
- Safeguarding Children's Partnership
- Community Safety Partnership
- Safeguarding Adults Board
- Skills & Work Board
- Culture & Place Partnership
- Climate Action Board and three sub-groups
- Strategic Housing Partnership
- Equality Network
- Women & Girls Commission
- Inclusive Economy Strategy Group
- Tackling Poverty Strategy Group

Alongside Salford CVS staff, there are an additional **52 VCSE Representatives** from our **Vocal Forums** involved in the work of the city's strategic partnerships.

# Case Study - Seldom Heard Young People's Event

**Vocal**

VCSE forums facilitated by  
Salford CVS

Vocal Children, Young  
People & Families Forum



**Salford CVS, on behalf of the Vocal Children, Young People & Families Forum, organised and facilitated our annual Young People's Seldom Heard event on 26th May 2022.**

The purpose of the event was to enable young people, who seldom have a voice in the city and little means of accessing the main city leaders, to meet with them and discuss their issues and what they would like to see done to address them.

The principle behind the event is that it is young people led – so following a number of engagement sessions the young people selected the theme for the 2022 event as Poverty and Inclusion.

Members of Salford Youth Council also attended to support the facilitation of the event alongside Salford CVS staff. They did a sterling job of staffing reception, signing everyone in and escorting them to the correct places.

They also supported Salford CVS staff with signing up City Leaders to listen to the groups of young people, ensuring that every group had City Leaders to talk to during the course of the evening.

**The following young people's groups participated in the event:**



**DIY Theatre** opened the event with a short performance highlighting the importance of listening to young people. They also raised the issue of inclusive communication with leaders and requested easier ways to find information, particularly from Salford City Council.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023



**Bridgewater Youth** focused on how PE in high schools is not an inclusive space for LGBTQ+ young people. They asked that city leaders address their significant issues around changing rooms, 'gender split' lessons, gendered language, PE kits and gender stereotyping.

**Sebene** raised the issue of those young people involved in 'county lines' and gangs, being criminalised; recommending that they are viewed as victims, rather than perpetrators. They also felt that prevention is key and that city leaders need to work together better in order to prevent young people from joining gangs and committing crimes.

**Stepping Stones Creative** asked city leaders to explore creative ways to enable the views of marginalised groups of young people to be heard more effectively. They recommended the use of 'Theatre of the Oppressed' techniques and use of visual images to help achieve this.

Young women from **Flowhesion Foundation** informed city leaders that they would like more opportunities to shadow professional women's careers in Salford and wanted the council in particular to consider establishing a mentoring scheme for young Black women. They also requested more sporting activities aimed specifically at girls and asked for support to find a venue from which to run their HAF clubs during the school holidays.



Young people from **Warm Hut** talked to city leaders about the need for better information and education in schools about Pre-colonial Africa. They felt that better education about and understanding of Africa and African people would change the way others look at them and how it could help decrease racism towards, and ignorance of, African people.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

They recommended that schools should include in their curriculum the pre-colonial history of Africa and start educating pupils on the achievements of Black inventors and scientists to create positive messages.

**Sixteen senior leaders** attended the event – from organisations including Salford City Council, Greater Manchester Police, NHS Salford Clinical Commissioning Group, ForHousing, Salford CVS and other VCSE organisations. All of those who attended made pledges on behalf of their organisations to address the issues that the young people had raised.

***“It was a great event... and I’m really glad to be part of it”***

Tom Stannard, Chief Executive,  
Salford City Council

***“The energy from the young people was infectious and we came away with a huge helping of soul food!”***

Ange Lea, Chair of I4YPC



Salford CVS then held a follow-up event on 29th March 2023 for City Leaders to report their progress against the pledges back to the young people. The young people’s groups chose a pledge they were most proud of and the chosen city leaders then presented progress made to date on implementing their pledges. There were **48 City Leaders and young people** in attendance at the follow-up event.

**All of the feedback was positive**, with young people saying they found the event informative, engaging and fun. They also enjoyed...

***‘the interaction with other young people’ and ‘learning about the different pledges and their significance.’***

# Case Study - Vocal VCSE Leaders Forum.

## Round Table with Paul Dennett, Salford City Mayor

**Vocal**

VCSE forums facilitated by  
Salford CVS

Vocal Leaders Forum



Salford City Council had previously consulted with the Vocal VCSE Leaders Forum on the draft of their new **Procurement Strategy**; new **Insourcing Framework**; and the mandatory use of the National Themes, Outcomes and Measures (TOMs) of social value, developed nationally by the **Social Value Portal** (and which Salford City Council, alongside other Greater Manchester local authorities, had purchased).

During the consultations via our Vocal Forums, VCSE Leaders became increasingly concerned about the potential impact of these new initiatives on the VCSE sector in Salford. It was felt that although the concerns raised by VCSE Leaders during the consultation sessions were being listened to by some council officers, further conversations needed to be had directly with the elected City Mayor and his senior team, as the final decisions lay at his door.

In response to these concerns, Salford CVS organised an in-person round table event with the City Mayor, Paul Dennett and his team to discuss these matters. This was held on 11th November 2022 at the Civic Centre. The event was chaired by Alison Page, Chief Executive of Salford CVS, and attended by 16 VCSE Leaders (chosen to represent the interests of the Vocal Leaders Forum wider membership), along with Paul Dennett, elected City Mayor; Debbie Brown (Strategic Director of Service Reform, Salford Council) and Jacquie Russell (Assistant Director under Debbie Brown and VCSE officer lead).



A healthy discussion took place, with the City Mayor and his team answering VCSE Leaders' questions and making a range of commitments to address some of the concerns raised by VCSE Leaders. These included:

Individual contract by **contract review conversations** about Cost of Living uplifts and potential for service redesign (including what cannot be delivered due to cost increases and lack of contract uplifts)

Insert additional 'VCSE friendly' metrics into the **Measures** used by the **Social Value Portal's TOMs Framework** and look at arrangements regarding the **financial cost** to VCSE organisations that are now contractually required to use the Portal. The City Mayor also stated that he wanted to see some pace introduced regarding this work from council officers

Re-consider Salford CVS' proposals regarding the introduction of a **Community Investment Levy** on some of Salford City Council's contracts

Embed into the council's new **Insourcing Framework** some narrative around what a "good organisation" looks like; and ensure consistency of implementation by council officers; including clear, consistent and transparent decision-making

More **co-design** with VCSE Leaders to take place on matters of significant importance to the sector

Joint Public sector and VCSE sector **lobbying** initiatives – particularly with national government and also the NHS

**This work continues to be progressed during 2023/24.**



# Case Study - Living Well Mental Health Service



**Living Well is a multi-agency mental health service** that was piloted in Salford using national Innovation Unit funding (alongside Tameside and two other sites) and which is now being adopted across Greater Manchester. It brings together NHS, statutory and VCSE mental health organisations and their workforces into one team. Living Well offers a person-centred approach, starting with a 'what matters to you?' question and offers a pathway of support that draws upon the strengths of the individual and all of the organisations involved, including VCSE organisations.

## Who is it for?

People who access this service are usually too unwell or unable to access primary care-level mental health support for a whole variety of reasons, but yet do not meet the thresholds to access secondary level care from Community Mental Health Teams.

Traditionally, these people would have fallen through the gaps between primary and secondary care, so Living Well seeks to address this and utilise a whole network of support across Salford to bridge those gaps.

## What has happened so far?

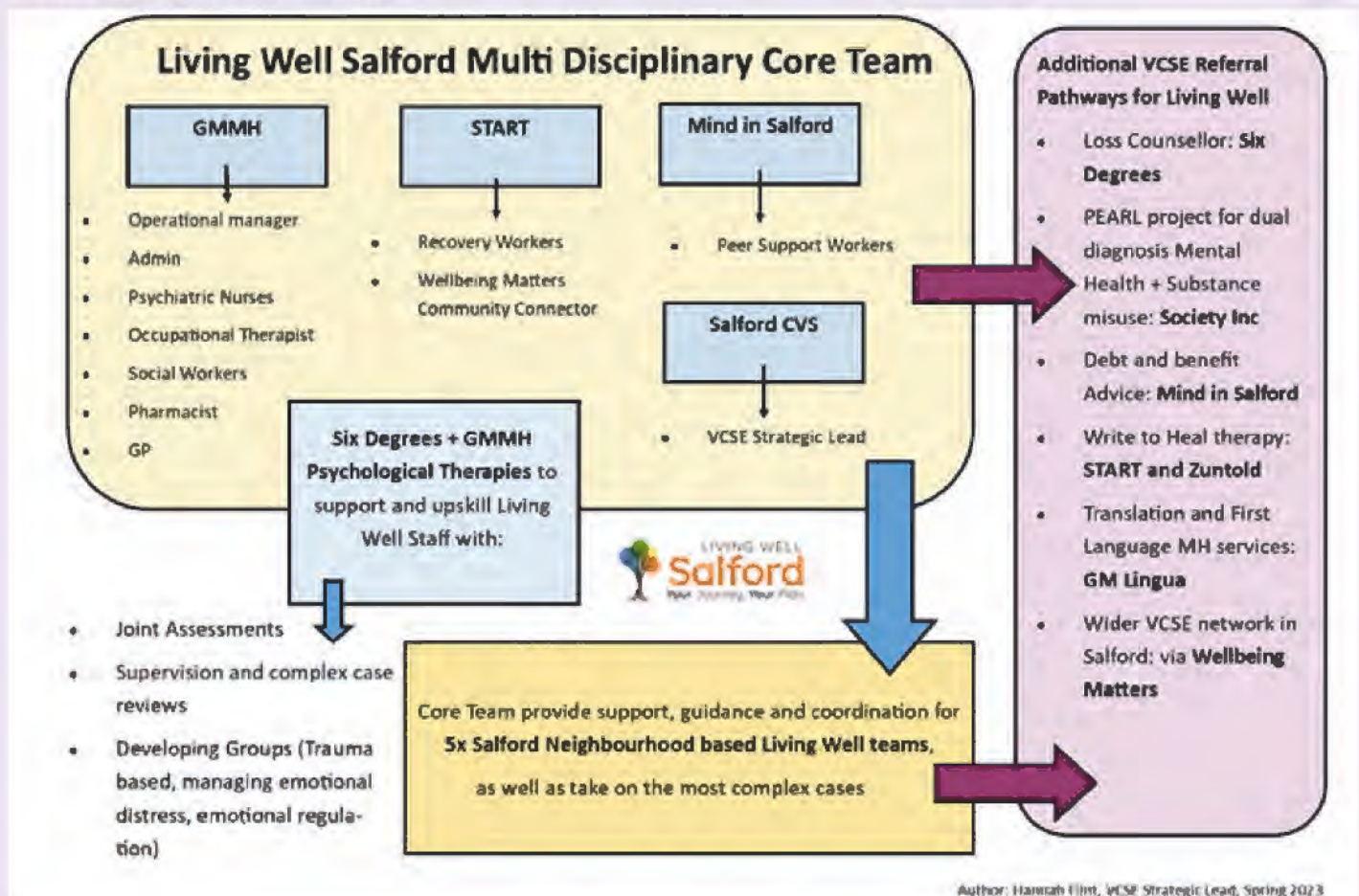
Salford CVS have been involved in the design of **Living Well Salford** since the very beginning; and since January 2023 we have hosted a **VCSE Strategic Lead** role specifically for Living Well. This was in response to the need to coordinate and strengthen the VCSE voice in the partnership as it expands and represent the sector at various levels of governance and design. Joining Salford's **Mental Health Collaborative**, the VCSE Strategic Lead has also started to support and influence the ongoing design and implementation of community mental health transformation, as well as represent Living Well at various forums and events.

## What's next?

The VCSE Strategic Lead role is designed to play a pivotal role in connecting Living Well staff from a range of organisations more closely to the VCSE sector in Salford and help ensure that partnerships are running smoothly. There will be various projects undertaken over the next two years to support the rapidly expanding service, which has already offered hope and support to hundreds of Salford residents. A significant number of Salford CVS' member organisations already deliver activities and services that enhance and support mental health and wellbeing, so there is lots of opportunity to grow the network of support in our sector for Living Well clients.

There will also be a focus on keeping **'lived experience'** at the heart of the system and breaking down barriers to access for a wide range of community groups.

**Partnership** is key to the success of Living Well and we look forward to seeing what unfolds as the goodwill, energy and resources of so many VCSE organisations come together to help those who previously would have struggled to access any kind of support. Salford CVS, via our Strategic Lead and senior support, will continue to play a **leadership** role in this space and **advocate** for the role and inclusion of the VCSE sector.



# Case Study - Culture and Place Partnership

Salford CVS continued to be an active member of the city's Culture and Place Partnership during 2022/23, helping drive forward the delivery of the [Suprema Lex Strategy](#) and focusing on how culture supports Salford's priorities and objectives.

**Salus populi  
suprema lex  
esto**

*'Let the welfare of  
the people be the  
highest law?'*

Cicero

**Key outcomes from the past year include:**

- **Placemaking CIC** – The last financial year saw the formation of Placemaking CIC. This special purpose vehicle was created to support the work of the Salford Culture and Place Partnership, including enabling it to bid for funding without restricting the capability of its member organisations. The CIC was formed with support from the Salford CVS' Development Team, providing governance support; and our Strategic Lead for culture became one of the founding Directors.
- **[Greater Manchester Creative Health City Region, strategy launch](#)** – CVS attended this session representing the interests of the Salford VCSE sector. The strategy will inform ongoing work both in culture and also the social prescribing / health agenda. On p70 of the strategy our CVS work on Suprema Lex was highlighted, and our role leading Wellbeing Matters.

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

- **UK Shared Prosperity Fund** – The end of the year saw Salford CVS working in partnership with Salford City Council colleagues to secure some of the GMCA-managed E6 allocation (arts, culture, heritage) of the Shared Prosperity Fund. Salford CVS are acting as a custodian for the Culture and Place Partnership for half the funding with the other half being used as a community investment programme to support VCSE cultural activity in all its forms across the city, under the banner ‘Whose Art, Whose Culture?’



**POWERED BY**  
**LEVELLING UP**



Funded by  
UK Government

**GREATER MANCHESTER**  
DOING THINGS DIFFERENTLY

**Grants of up to  
£10,000  
for Salford-based VCSE  
organisations to  
celebrate the city's  
arts, culture and  
heritage**

*Coming soon*



Salford CVS  
Making a difference in Salford

**Salford City Council**

**Managed by Salford CVS on behalf of Salford City Council**



# Case Study - Physical Activity



In terms of our work on the physical activity agenda, a key focus of this year was working in partnership with Salford City Council's Public Health team and **Salford Community Leisure** to look at the future direction of physical activity in the city via the creation of a refreshed strategy.

The new strategy will be launched later in 2023 and features 12 key priority areas, including:

***'To ensure the continued growth of Salford's Voluntary, Community and Social Enterprise (VCSE) organisations and Sports Clubs in order to support the development of physical activity opportunities for our diverse communities'***

Linked to the strategic work we also supported the movement from the Local Partner delivery model (GM Moving local pilots) into a Salford Sport and Physical Activity Alliance.

The Alliance enables broader sector representation in the physical activity agenda from sports clubs and groups through to those representing specific communities of identity. In terms of practical support, Salford CVS is committed to bringing investment into the city to support Physical Activity.



**Highlights this year have included:**

- Working as part of a consortium bid to ensure investment in **Playzones** across the city (multi-use play areas funded by the Football Foundation). The city has successfully progressed onto the final stages of the bidding process and a funding decision should be known in 2023/24.
- GM Moving: Walking Grants - Salford CVS (on behalf of 10GM) was successful in winning the contract to deliver the **GM Walking grants** programme.

Sport and physical activity is embedded into Salford CVS's work, whether as one of the **Five Ways to Wellbeing** via our Wellbeing Fund grants; our person-centred delivery of Wellbeing Matters; or the capacity-building work of our development team.

During the year we continued to support VCSE groups and organisations delivering sport and physical activity across Salford; working in partnership with Salford Community Leisure and the Salford Sports Network.



**LIVE**

# Wellbeing Fund

Grants of up to £1500 for community-based health and wellbeing projects.

**Salford**  
Integrated Care Partnership

**Salford CVS**  
Making a difference in Salford

# Case Study - Insight Work



During 2022/23 Salford CVS continued to promote our most recent [State of the VCSE Sector in Salford research report](#). Surveys take place every three years, with the next survey taking place in Spring 2024.

Salford CVS has remained committed to **improving our insight** into the VCSE sector in Salford during the year 2022/23, whilst also getting involved in national research and insight work. For example, during 2022 we fed into the national **NAVCA State of Infrastructure** project as a member of the steering group, developing the research design as well as providing feedback on the various reports and publications. The research was successfully published under the title [Connecting Locally: local voluntary and community sector infrastructure in England](#) (CRESR, Sheffield Hallam University, November 2022).

Closer to home Salford CVS has continued to contribute to the **Greater Manchester picture** regarding sector **data, insight and intelligence** by representing the sector at a range of meetings. Themes included exploring how best to demonstrate the impact of the [VCSE Accord](#), through to working alongside colleagues within NHS GM's Population Health team regarding how to best support the sector to use data more effectively. We hope to see the outcomes of these discussions turn into practical actions within 2023/24.

On a local level we continued to seek sector insight via our own desktop research as well as via our regular [Salford Pulse Check](#). The last edition of the Pulse Check during 2022/23 focused on the Cost of Living Crisis, with research taking place in December 2022 and the report published towards the end of January 2023.



# Partnerships and Collaborations

**During 2022/23 Salford CVS continued to prioritise work around creating partnerships and facilitating collaborations, both in our locality, and at Greater Manchester level via our membership of the 10GM partnership.**

- Leaders
- Wellbeing, Health & Care
- Children, Young People & Families
- Domestic Abuse & Sexual Violence
- Environment
- Equality, Diversity & Inclusion

For example, we continued to create opportunities and drive joint working between VCSE organisations and other strategic partners through the facilitation of the following strategic **Vocal VCSE Forums**:





**We held 25 Vocal Forum meetings and events during 2022/23, engaging a total of 462 VCSE participants.**


We also organised and ran a series of strategic **round table** events and our **Annual VCSE Conference**.


In addition we recruited and trained a total of **22 VCSE Reps** to represent the sector on the new **ICS health and social care** structures in Salford.


**Examples of how the Vocal VCSE Forums influenced key decisions in Salford, include:**


 Salford City Mayor's approach to **VCSE contracts** and also the new Salford **Procurement Strategy and Insourcing Framework**


 Development of the new **Salford Integrated Care System** structures, including ensuring multiple VCSE representatives to maximise our voice and influence


 Inclusion of 'sexual violence' in Salford **Community Safety Partnership's** Strategy refresh

 Development of the new Salford **Adolescent Strategy** priorities

 Development of the city's new **Family Hub** work, including the creation of two VCSE posts to focus on the VCSE sector and Volunteering

 Development of the new **Community Cohesion Strategy** priorities

 Involvement of the VCSE sector in the city's **Trauma Responsive** work, including training for the VCSE sector

 Participating in the **Salford Women's Commission** and influencing the development of the strategy and areas of focus

## Case Study - Family Hubs



During 2022 Salford City Council received Department for Education (DfE) grant funding for the **'Family Hubs and Start for Life programme'**.

Salford CVS were involved in the original development of the Salford proposal, and once funding was secured set to recruiting two new workers, who started with us in May 2022. Our role as a delivery partner in the Family Hubs is to engage the VCSE sector, the wider community and local volunteers in this work.

The first stage of our work was **scoping the Children, Young People and Families VCSE sector in Salford**. We contacted **over 200 VCSE organisations** to raise awareness about the Family Hubs and Start for Life programme and explored whether they would like to become partners and / or deliver their work from one of the new Family Hubs. As a result of our work we signed up an initial **24 VCSE organisations** to work in partnership with the Family Hubs and co-locate.

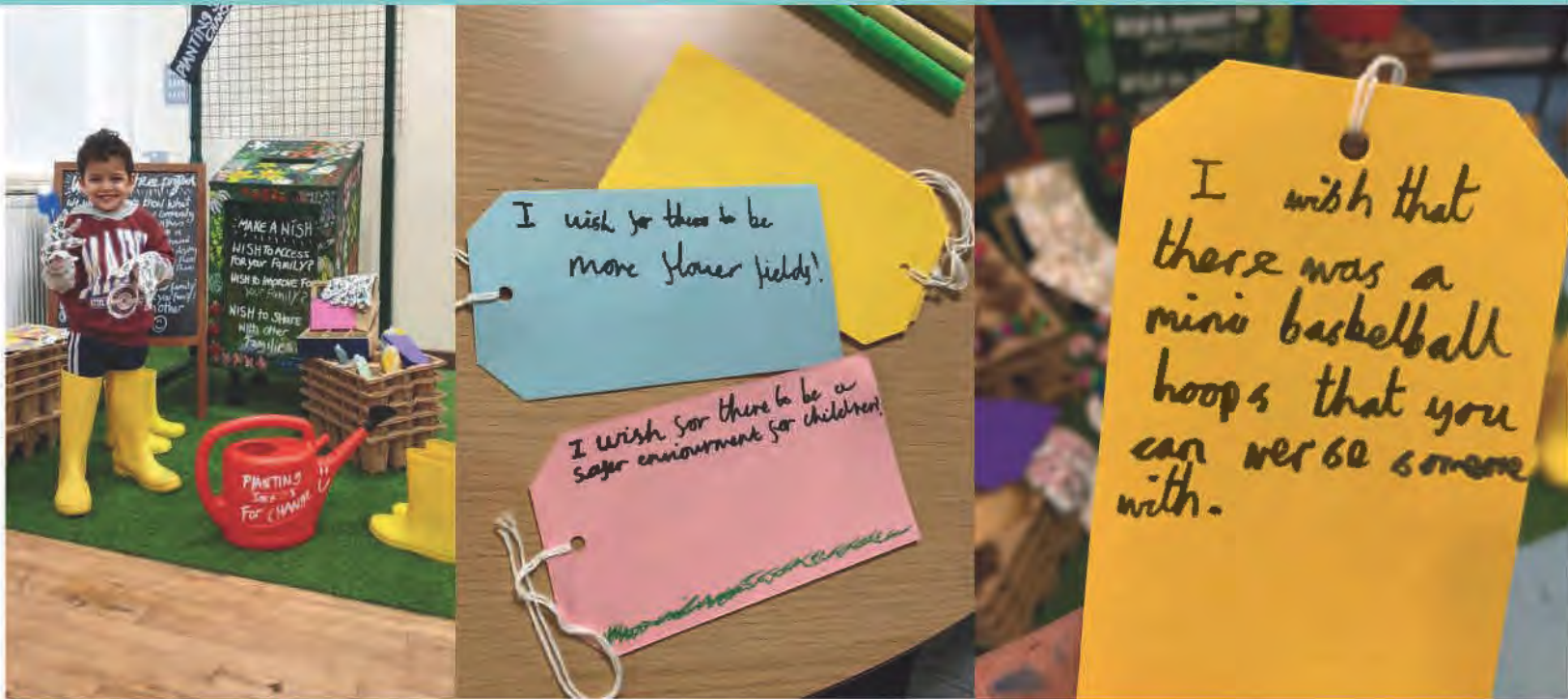
As a way to engage communities in this work, Salford CVS developed our **The Wishing Tree project**.

The Lowry agreed to work in partnership with us on this project and created a 'Seeds of Change' box.

The box was located within VCSE organisations and the Gateway Centres to seek the views of people who use the buildings.



# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023



Salford CVS then collated the ideas people contributed and shared a report with Salford City Council to inform the further development of services delivered from within the Family Hubs. The Wishing Tree project will conclude in 2023 with us hosting an event at **The Lowry** in the Autumn.



Salford CVS also **recruited volunteers** for some of the VCSE organisations who are Family Hub Partners, the Youth Hubs and the Family Hubs themselves. We currently manage a number of volunteers on behalf of the Family Hubs, whilst also supporting the development of their volunteer management policies and procedures.

# Case Study - Salford Social Value Alliance



During 2022/23 Salford CVS continued to facilitate the **Salford Social Value Steering Group**, which in turn continued to lead the city's **10% Better** campaign and support the **Living Wage City** work.

At the end of the year the members of the steering group started work on the development of a virtual social value network with an updated interactive website. This will showcase social value in Salford, with members committing to one or more of the following **Making Salford a Better Place** commitments:



## People

- More people volunteering in high quality volunteering opportunities
- More people in Salford with a good sense of personal wellbeing
- More people in Salford who are digitally included



## Planet

- Less waste and more recycling
- Less carbon emissions
- More use and care of parks and green spaces



## Prosperity

- More employers paying the Living Wage Foundation's 'real' Living Wage
- More Salford people who are in employment, education and training
- More purchasing from Salford-based companies

# Case Study - Salford Third Sector Consortium



**Salford Third Sector Consortium is a 'special purpose vehicle', established to win contracts for its members who might not be able to win on their own, thus securing additional investment to enable VCSE organisations to deliver services to the people of Salford.**

Salford CVS helped establish Salford Third Sector Consortium, including setting it up as an independent registered charity and company limited by guarantee.

During 2022/23 Salford CVS continued to provide '**Hub**' function support to Salford Third Sector Consortium – a role we have held since 2013.

Hub duties undertaken by Salford CVS included Board preparation and support; organising the AGM;

financial management, contract management, policies and procedures; membership services; administration and minute-taking.

## **During 2022/23 the Consortium:**



Successfully delivered the final year of its '**Tech and Tea**' contract with Salford City Council, providing digital support and training for older people. The lead partner for this work was Inspiring Communities Together, who have supported 3,000 older people to develop digital skills.



Continued to be the main delivery partner for the Salford CVS led Wellbeing Matters social prescribing programme.

## Pat and Carol's Story



Married couple Pat and Carol went into Swinton library asking for help to get a blue badge due to Pat's disability. The staff member in the library advised them that the application had to be made online and recommended the **Tech and Tea** course at Swinton Gateway. Pat and Carol signed up for the course which covered setting up basic accounts and passwords, and what to look for to get onto the correct site. While doing the course, Pat and Carol regularly talked about looking after their grandchildren three times a week and how the children are constantly using technology for entertainment but how Pat and Carol couldn't assist when the kids needed help with it. Pat said:

***"The grandkids are constantly using technology, but we're unsure about it and Carol is really not happy with using technology."***

Pat successfully made a blue badge application on the council's website and he said:

***"It's made me confident, knowing how to look for proper sites and making sure that I'm on proper sites, especially if I'm sending money to someone. I now know how to stay safe"***

While using the council website, Pat also discovered how to pay his council tax online, which he now does. He also uses YouTube to listen to music while Carol uses it to entertain the grandkids. Carol said:

***"I just couldn't do anything before and I can do quite a bit now, I feel confident trying to do a bit more, it's come in really handy coming to the course. Before, I couldn't do anything, I was frightened to death of the computer but I feel much more confident now."***

# Case Study - Wellbeing Matters



**In December 2022 we celebrated the fourth anniversary of the Wellbeing Matters 'social prescribing plus' programme going live.**

**Wellbeing Matters** saw significant growth in 2022/3 with increases in referrals to the service; connections out for individuals to VCSE-led activities and services; support provided to VCSE groups; and additional investment.

During the year there was a **40% increase** in referrals to the Wellbeing Matters programme, with **3,669 referrals** received compared to 2,623 referrals in the previous year.

To date the programme has received over 9,000 referrals since it launched. This demand led to **19,554** individual appointments with **3,728** connections out to activities and services that support peoples' wellbeing in Salford.

77% of these connections were to voluntary, community and social enterprise organisations and 23% to public sector service provision.



**Our Development Workers** supported more than **200 VCSE groups** to be 'ready' to receive connections, or social prescribing referrals, from Wellbeing Matters during the year.

The team provided over **1,100** support sessions to VCSE groups offering information, advice and guidance to build their capacity to accept referrals from the programme's **Community Connectors**.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

A key strand of this development work has been engaging with VCSE groups to promote the role of volunteers in enabling their group to be ready to support clients from Wellbeing Matters - with **89 new volunteering opportunities** created during the year.



A further key focus of the Development Workers has been to support **22** VCSE groups and organisations to successfully apply for **£241,000** from the Salford CVS's Community and Green Assets Funds. This will help provide and deliver new activities for people who have been connected from Wellbeing Matters. These grants have enabled the sector to respond to gaps and needs in activities for the Wellbeing Matters team to socially prescribe to.

Wellbeing Matters has also attracted additional investment to pilot more focussed Community Connector roles, including a part-time worker attached to Salford's Long COVID Clinic for 12 months and a specialist Community Connector working in Salford City College to work with students referred by the pastoral support team (for an initial 18-month period.)

Additional investment has also been secured to fund a year-long trial to work with patients with a non-medical or social need that is preventing them from being discharged from Salford Royal Hospital. The Hospital Discharge Support Worker is working with patients to unpick barriers and find practical solutions that enable them to get home. As part of the Wellbeing Matters development team, the worker has been identifying the main reasons that people aren't able to go home and has been looking for ways to make small, short-term investments to create solutions to these barriers; for example transport and 'tuck-in', decluttering and cleaning, and befriending.

**Salford Community and Voluntary Services  
Trustees Report for the year ended 31st March 2023**

*"In the current cost of living crisis, General Practice has seen more patients than ever before present at their doorstep with complex needs. The wider health determinants like unemployment, housing and financial difficulties are affecting our patients' health. In Salford, we have found a solution in the Voluntary, Community and Social Enterprise Sector, who work alongside the GPs in supporting our patients through these challenges. The Wellbeing Matters Social Prescribers are now an integral part of our General Practice Team in Walkden and Little Hulton Primary Care Network. We would like to continue to work together in achieving the best outcomes for our patients."*

Dr Sapna Tandon, GP and Clinical Director of Walkden and Little Hulton Primary Care Network

*'Sometimes you can feel forgotten about, but with P she listened to me, got it done and followed up after to make sure it was right for me, she cared!'*

*"It was down to me, but the support gave me options, I was referred to a group that worked for me. C listened to me, speaking to a Connector is the reason I am still here, she was open, and it feels so good not to be alone".*

*"As an individual from the Black and African community sometimes we are in denial that there are issues and it can stop us from accessing support. I was unsure about what to share but X was friendly, empathic, and shown such compassion. I didn't feel like she was 'working' on me it was a friendly chat about what I wanted to share."*

## **M's Story**

**M, a young male client, was referred to Wellbeing Matters in November 2022 because he was suffering with anxiety and was not able to work.**

During the initial conversations our Community Connector explored what mattered to the individual and established that his goals were to get out more.

The Connector learned that the client was interested in history and would like to work in a museum; and that he was creative and liked to be in nature. The Connector and the client explored opportunities, set a plan and prioritised actions that would help him reach his goals.

The client also revealed that he didn't claim benefits and relied on support from his parents. Our Connector was able to help him to apply for Universal Credit.

Addressing the clients' goals to get out more, be in nature, learn new skills and improve his confidence, the Community Connector also supported him to attend the Wings Project at the charity **START**, where he met new people and is learning Japanese.

As his confidence grew, he also joined the 'nature and nature' session led by **Recreate-U** at **Salford's RHS Bridgewater Garden**.



**At follow up meetings the client indicated he wanted to eventually work in a museum, but didn't know how or have the confidence to apply for roles.**

The Connector introduced him to one of our Development Workers who supported him to look at volunteering options to build his confidence and experience. This resulted in the client being supported into a volunteering role at the Imperial War Museum.



# Case Study - Age Friendly Salford



This financial year saw the successful completion of the Age Friendly Salford contract in its existing form and the partnership (comprised of Inspiring Communities Together as the lead partner, Age UK Salford and Salford CVS) successfully securing the newly tendered contract to continue delivering the programme for the next five years.

Salford CVS continues to lead on the strengths and gifts element of the work, including the Age Friendly Salford training programme and also the volunteering programme.

During the year:

- 63 volunteers completed over 714 volunteering hours
- 166 people took part in learning / training opportunities, including Wellbeing Conversations; Malnutrition and Hydration; and Age Friendly Standards

## Norma's Story

Walkden resident Norma had been nursing her husband, who had cancer, for two years before he passed away. Upon his death, Norma was hit by the way everything had gone silent, no more nursing, no more doctors and nurses to deal with. Suddenly, there was a big hole in her life and she began to feel very lonely and isolated. She was desperate for activities to help her connect with other people and keep her busy. On visiting **Critchley Café**, she found out about an upcoming **Tech and Tea** course to help her digital skills.

*"I really enjoyed it. I learnt about emails and how to use Zoom"*

Norma

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023



On completing the course, she began engaging with the AFS weekly Zoom sessions.

*“It was a fantastic way to connect with others, especially when you feel anxious about going out on your own.”*

Norma really appreciated meeting other people on Zoom and the range of activities and topics that the sessions covered.

*“You can be in the house on your own and go through a week without hearing from anybody. It’s good knowing that someone is there for you, should you have any problems. We’ve developed into a Zoom family... people who have the same kind of lived experiences. We’ve explored making new memories, such as the song and poem we wrote.”*

Through attending these sessions, Norma connected with another participant Bernard. Upon hearing how lonely Norma was feeling, he invited her to join him and his wife on a visit to the **Salfordian Hotel** in Southport, where she met a long-term friend.

With more free time, she became a volunteer at the **Eye Eye Group** in Swinton, supporting local people with visual impairments, before becoming the chairperson of the group. This hasn’t been an easy position – the group’s future was at risk due to not being able to afford their rent. They have recently been supported by Salford CVS in helping them to constitute the group, find a volunteer to help with the finances and making a successful Wellbeing Fund grant application, which will cover rent costs for a year. Norma recently completed the **Wellbeing Conversation training** offered by AFS, to use within her volunteering and personal life.

*“When you’re caring for someone, you forget to focus on yourself. I feel after years of being tied down, I’m now finding my independence and identity again. My hope for the future is just good health, peace and joy.”*

# Case Study - Salford VCSE Learning, Skills and Work Programme

# AG

THE ALBERT GUBAY  
CHARITABLE FOUNDATION

**During the year, Salford CVS remained committed to the learning, skills and work agenda in the city - from representation on the Skills and Work Board through to its ongoing support of Salford as a Learning City.**

The key focus for us in 2022/23 was the negotiation, design and launch of a brand new **VCSE Learning, Skills and Work Programme**. This is a new partnership between ourselves, Voluntary, Community and Social Enterprise (VCSE) organisations across the city, Salford City Council and the Albert Gubay Charitable Foundation (AGCF).

The programme is funded via a three-year partnership between the **Albert Gubay Charitable Foundation Trust (AGCF)** and Salford CVS.

The programme commenced in January 2023. In addition to the AGCF grant, Salford City Council is funding the coordination of the programme by Salford CVS. Delivery is undertaken by five 'core' charity partners: **Groundwork Greater Manchester, Mustard Tree, Salford Foundation, Salford Loaves & Fishes and The Broughton Trust**, with Salford CVS acting as lead partner and accountable body. Salford CVS also employ the Programme Manager.





The core partners' work is augmented by the spot-purchasing of specialist provision. In addition, there will also be a small grants fund for charities and VCSE organisations that can deliver in support of this programme. Each year the programme aims to support **500** people, so **1,500** in total. Over the three years **1,200** people will have developed new skills and **780** will have moved into work, volunteering, accredited training or other meaningful activity.

**The over-arching delivery model is:**  
**Assessment => Initial interventions => Preparation for training => Training => Work Experience/ Volunteering => Job brokerage => Support to secure work => Support when in work**

*"Working collaboratively in this partnership is significantly enhancing our ability to meet people's needs and ensure they receive the right support from the right partner at the right time."*

Phil East, CEO of Salford Foundation – a core partner

## **One Participant's Journey...**

Mr B (a young Jewish man) was struggling with all aspects of his life, including the breakdown of his marriage, mental health issues, and becoming ostracised within his community.

*"Although I'm excited about college, the fact that I have been able to challenge the stigma and silence surrounding mental health in my own community is what has changed my future. I am now volunteering in my local synagogue. I now can move on and I do see a better future for myself and I might be able to help others too"*

The programme will continue to grow and develop in 2023/24.

## Case Study - 10GM



**During 2022/23 Salford CVS continued to work as part of the 10GM partnership (Action Together, Bolton CVS, Macc, Salford CVS) as core members of the GM VCSE Leadership Group on the implementation of the Greater Manchester VCSE Accord priorities.**

Other collaboration pieces of work included:

- UK Shared Prosperity Fund (E11 – VCSE locality infrastructure)
- Community Led Support – Violence Reduction Alliance
- VCSE Workforce project
- VCSE Home from Hospital programme
- GM Moving
- Achieve BST asset fund
- Answer Cancer programme

**Our work as part of the 10GM partnership to date has led to direct investment into the GM VCSE sector totalling millions of pounds.**



## Case Study - Answer Cancer



The Answer Cancer programme is a Greater Manchester VCSE partnership between Salford CVS (on behalf of 10GM), BHA for Equality, Unique Improvements, and Voluntary Sector North West, who are working together to raise awareness of cancer and to increase the uptake of cancer screening across communities of geography, identity, interest and experience in Greater Manchester.

The programme is now in its fourth year (2022/23) and is continuing to work hard to address **health inequalities** by holding conversations with individuals and communities across Greater Manchester - including 'seldom heard' groups - through our cancer awareness engagement activities and by taking part in community events.

During the year 2022/2023 our Engagement Team spoke directly to **7,178 people**, took part in many community events, including supporting **Prevent Cancer's** Boobee Bus and the Manchester Mela event; held 140 awareness-raising sessions; ran 130 stalls; and reached many people through speaking on community radio. The programme also continued its work with **seven Primary Care Networks** in areas where cancer screening uptake is low, to understand and overcome the barriers that prevent people taking up invitations and attending.

This work was carried out by working with volunteers from VCSE organisations who followed up with those who did not attend, leading to an increase in uptake.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

Answer Cancer recognises the importance of community members providing peer support through our **Answer Cancer Champions** programme; and during this period a **further 214 people** were signed up, taking the total of number of champions supported by the programme to **1,507**, each of whom is having important conversations every day to raise awareness with their friends, neighbours and work colleagues. Many of our volunteers and staff speak **community languages** and / or are from communities of identity, enabling them to engage directly - which is a key strength of our diverse VCSE partnership.

The Answer Cancer team also worked with employers to ensure that employees can get flexible paid time off to attend cancer screening appointments through our **Bee Seen, Get Screened** campaign; recruiting **Workplace Cancer Champions**; and offering workplace training about cancer awareness at work.

**To date 37 organisations have signed up to the 'Bee Seen, Get Screened' pledge**, including Fujitsu, Network Rail, Manchester City Council and many others.

During this period, Answer Cancer supported **15 GM VCSE** organisations to increase screening amongst under-represented groups through the provision of grants of up to £5,000 each, as well as supporting them with specially designed training and the recruitment of Cancer Champions. Organisations funded included **Gaydio, Wonderfully Made Women** and **Blackrod Sports and Community Centre**, and activities have included LGBTQ+ mentoring and targeted education sessions, as well as art, cooking and walking activities.

In 2022/2023, 60.4% of the people who had conversations with us reported that they were taking on healthier behaviours, especially healthy eating, 79.2% reported they had gained new skills including greater confidence, communication skills and knowledge and 37.5% reported forming new relationships as a result of taking part in our activities.

**The Answer Cancer programme has now been extended by NHSE for a further year** and we look forward to more conversations to raise awareness of cancer and the importance of screening to **challenge health inequalities** across Greater Manchester.

## **N's story**

N is a female in her late twenties who lives in Greater Manchester with her partner. N's partner had a difficult delivery when she had their daughter and this put her off attending a cervical screening when she got her invitation a few months later.

As a result of her partner's decision, N also chose not to attend her screening, but a few months later she had some tests because she felt ill and it was found that she had cervical cancer.

Following successful treatment, N saw an **Answer Cancer** advert on Facebook and she and her partner decided to join the Cancer Champion's programme with the aim of raising the awareness of cervical cancer and promoting the importance of screening for women who have experienced difficult pregnancies and deliveries. N said:

***"After we both became champions, we wanted to do something that focused on what happened to us."***

They made a short film, which included resources from the Answer Cancer training team, talking about their experiences, regrets, the importance of screening and not being embarrassed. N said:



N described how the information gained from training increased her confidence in terms of how to live a healthy life and how to support her partner.

***"I think the training gave me the confidence to do this work, but also the confidence to have a healthy and supporting relationship."***



# Capacity Building

## Information, Advice and Guidance

**During 2022/23 Salford CVS continued to enable VCSE groups and organisations to support communities across Salford, particularly those that had been impacted by the cost of living crisis, coming so soon after the COVID-19 pandemic and its aftermath.**

It was evident throughout this period that the cost of living crisis had disproportionately impacted the most vulnerable communities within Salford. The growth in the use of food banks, food clubs, warm hubs and groups providing no cost / low cost food provision has been extraordinary.



## Key achievements:

During 2022/23 we provided bespoke Information, Advice and Guidance (IAG) support to **542** VCSE groups and organisations. The range and diversity of the VCSE groups and organisations we support continues to be staggering. For example, we supported both **Kings Square Library** and **The Fast Gym** to become Registered Charities.

### During the year we directly supported:

-  **Four** organisations to become **Registered Charities** (including Charitable Incorporated Organisations)
-  **Seven** organisations to become Community Interest Companies (CICs)
-  **14 Community Groups** to become formally Constituted

**Funding** remains our number one request for support and during the year we practically assisted Salford based VCSE groups and organisations to successfully secure **over £1.3m of funding support** in addition to the significant grants programmes we manage directly.

### These funders included:

- The National Lottery Community Fund - Awards for All
- The National Lottery Community Fund - Reaching Communities
- Sport England
- Heritage Lottery Fund
- Garfield Weston
- Dowager Eleanor Peel
- Faith New Deal pilot fund



# Case Study - Kings Square Library



**Kings Square Library was set up in January 2020 as a reading club for children from the Jewish community in Broughton.**

King Square is an estate of 80 homes with large families (average 6-10 family members) and in some families English is the second language. The aim of the library was to improve children's reading and language and develop their confidence in it.

Through the COVID-19 pandemic they had to change from being a reading club to a lending library in order to support those who were isolating (elderly, sick, disabled, children and many others) and who were extremely bored. Since then the library has grown strength to strength and Salford CVS have continued to provide them with ongoing funding, IAG and proofreading.



**In November 2022 we recommended that they apply to the Charity Commission to become a CIO as their turnover reached £30k and they had ambitions to have their own building.**

We supported them throughout the process, which included approaching the Cabinet Office so they could use the word 'Kings' in their legal name, and in January 2023 they became a registered CIO.

# Case Study - Salford Survivors



**Salford Survivors project** was established by J, a woman whose daughter was murdered by her ex-partner who had abused her during their relationship. Her daughter's best friend was also murdered by an abusive ex-partner. The group was set up to support any woman who has been a victim of domestic violence and abuse in Salford.

Salford CVS started working with them in 2018 when they were still a relatively small community group with a team of very dedicated volunteers who were putting in a lot of hours to support their service users.

Over the years we have helped the group to grow and improve their **Safeguarding** and **Governance** practice.

We helped them to become a **Registered Charity**, to secure funding, and most critically we have been there throughout to give them confidence in their own abilities to create and manage a charitable organisation.

Most recently we have helped them to secure a three-year **Reaching Communities grant**, worth **£186,000**. This has helped bring stability to the organisation and will fund some new roles, including a dedicated Volunteer Manager and admin support. It also means the CEO can be paid properly...



## Case Study - Faith New Deal



**During the year 2022/23 Salford CVS supported Jewish Action for Mental Health (JAMH) and six partner organisations to apply for national government Faith New Deal funding.**

We were successful and they received a total of **£93,900** to further progress their work and that of food support agencies, tailoring mental health provision and providing practical support to those most in need. The work included replicating their successful model of working on mental health in the Jewish community to the Sikh and Muslim communities, alongside strengthening ties with councils and health services to deliver food to those in need.

Partners included **JAMH, Rainbow Surprise, Greater Manchester Neshomo, L'Chaim OJ Foodbank, Manchester Sikh Foundation** (also known as Feed My City), **Salford CVS** and **Salford Foodshare Network**.

The project was seen as a resounding success, with the relevant Government Minister visiting the partnership. Minister for Faith, Baroness Scott of Bybrook, Parliamentary Under Secretary of State at the Department for Levelling Up, Housing and Communities, came to visit those involved. Baroness Scott was hugely impressed with the work undertaken and said:

***“I didn’t realise the breadth of what had been done with the small amount of money we gave you and the holistic nature of the project, working together across communities.”***

She was keen to see how such work could be supported in future and replicated elsewhere.

## **Training**

In 2022/23 Salford CVS delivered **62** separate training courses to **615** VCSE participants. Courses delivered included some of our regular staples, such as **Win That Bid!, Adult and Child Safeguarding**, etc, alongside new offers. For instance, we had been in the process of reviewing our Governance training offer and developed a new workshop called '**How to be a Good Trustee – the Basics**'. In addition, we have brought in external specialists to deliver training on our behalf to the VCSE sector in Salford, including the **Activity Alliance**, who delivered '**Inclusive Communications**' and **Greater Manchester Coalition of Disabled People**, who delivered '**Disability Justice**' sessions.

During the year Salford CVS was commissioned by the North-West Regional Strategic Migration Partnership (RSMP) to deliver two workshops called '**Introduction to Community Organisations, Charities and Social Enterprises for the Hong Kong community**' to people arriving in Salford from Hong Kong on a BNO visa. We also supported **Salford Hongkongers CIC**.



## **Safeguarding**

During 2022/23 Salford CVS provided Adult and Children's Safeguarding training and IAG (Information, Advice and Guidance) support to **60** Salford VCSE groups and organisations. In addition to the 'open to all' adult and child safeguarding sessions, we provided bespoke safeguarding training to individual organisations, as requested.

# Case Study - Adult Safeguarding training



**Demand for our Adult Safeguarding training has continued to grow, in part due to the fact that Salford CVS are the only organisation in Salford who offer Adult Safeguarding training.**

This highlights the value that this training offer is providing to the VCSE sector in Salford.

Over the year 2022/23 we delivered **nine** courses to **102** participants. Five were open to all and four were organisation-specific sessions.

Delegates highlighted that the case study-based tasks were particularly effective, as they helped them to consider how they would apply safeguarding theory in practice.

One delegate stated in their evaluation that they intended to:

***“Make sure our staff are constantly refreshing their skills.”***

This suggests that it is not just the delegate, but their organisation as a whole, who benefit from having individuals attend the course.

**Other feedback included:**

***“I feel really confident now to support vulnerable adults. I have a real clear knowledge of whether a person needs help or just needs guidance”.***

***“It has given me confidence in my ability to understand how to manage safeguarding issues and how to work with survivors of domestic abuse. To see the signs if any, and if there I know how to act appropriately now.”***


## Information Governance

Salford CVS continued to provide the VCSE sector with expert support regarding information governance during 2022/23 – both within Salford and across Greater Manchester.


### This included:

 Delivering **bespoke training courses** for Local Infrastructure Organisations across Greater Manchester to support our work as individual organisations and collectively as 10GM

 Working in partnership with the Cabinet Office we delivered a new offer called **Data Protection 201**. This session was aimed at medium / large VCSE organisations and was co-presented by Salford CVS with one of the Cabinet Office's Data Protection Managers (secured through their ESV programme). The course covered more complex areas of Data Protection, including data protection impact assessments, roles and responsibilities, as well as contractual requirements

 We continued to represent the GM VCSE Leadership Group at the **GM Information Board**

 We also represented the sector at a variety of one-off meetings and events including a GM meeting regarding **Artificial Intelligence (AI)** and Automated Decision-Making in the Public Sector; and a national VCSE event regarding the implications of the Bill, representing infrastructure and smaller organisations. We were also a guest panellist for the Responsible Tech Collective, sharing the importance of good **Privacy and Data Security** from both a resident and VCSE perspective

 We continued to coordinate and deliver the **GM VCSE Information Governance Leads Group**, that ran virtually over bulletin and email correspondences. Online meetings took place throughout the year, particularly in response to the consultation on new **Data Protection legislation** being published. This was the main topic of discussion covering the planned legislative changes and sector impact. The sessions also covered **Data Saves Lives** and the impact of potential changes to health and social care legislation

# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

## Disclosure and Barring Service Support for VCSE Groups and Organisations

**Salford CVS offers a DBS service to organisations from Salford and beyond.**

We provide advice, guidance and eligibility-checking to organisations wishing to obtain a DBS check for their staff and volunteers. Demand for DBS checks has increased in the last year, post-Covid - keeping the team busy!

In 2022/23 we undertook **1,399 DBS checks**, of which **467** were for Salford organisations, the rest being organisations across Greater Manchester and beyond. 725 were for paid staff and 674 for volunteers.

### Need DBS checks?

As a registered DBS Umbrella Body, Salford CVS is able to help groups and organisations through the process of applying for DBS checks on staff and volunteers.

For more about DBS checks and to see if you are eligible see: [bit.ly/SCVS-DBS](https://bit.ly/SCVS-DBS)



We offer a face-to-face or postal DBS service. An appointment can be booked at our Eccles office or via video call. We also offer site visits for organisations who require 10 or more DBS checks, which makes it more streamlined for organisations to get their staff and volunteers in one place at the same time. In the last 12 months we have visited **18** organisations in person.

We also offer training to staff members or volunteers so that organisations can complete their own eligibility and ID checks. This is completed online or face to face.



***“Salford CVS have been brilliant at supporting DIY Theatre’s leaders with learning disabilities to complete DBS checks. Gill has come to our sessions, which is super helpful for us as a lot of our members find transport challenging, and completed DBS checks in an environment our members are comfortable in. Gill has been so patient when completing the checks...***

***The support of Salford CVS will allow our leaders with learning disabilities to work independently, running creative workshops across Salford and Greater Manchester. Thank you Salford CVS!”***



## **Financial Services and Support Provided to VCSE Groups and Organisations**

Salford CVS continues to provide valued finance and payroll support to our members and the wider VCSE sector.

## During 2022/23 the support provided included:



Payroll – **1,120** payslips were generated for an average of **100** employees. We also supported groups with pensions and benefits. The support provided ensured organisations were compliant with payroll legislation.



Holding Accounts – **17** 'Holding' accounts were in operation during the year, receiving over **£185k** of funds into accounts and paying over **£179k** out on their behalf. Salford CVS act as Custodian of these funds for VCSE groups and organisations. Further details can be found on **page 93**.

## Case Study - Inspiring Communities Together



*"Inspiring Communities Together have worked with the Salford CVS finance team since becoming a registered charity in 2014. They have helped us develop our own financial systems using QuickBooks, being on hand when we have not been sure how the system works. Also helping us take on managing our own payroll system.*

*In 2022 we wanted to explore an improved system for our payroll and our initial thought was to speak to Kirsten at Salford CVS. She recommended we explore BrightPay and even invested time in helping us set up the system. The system is great and we even went for the full cloud based system as this has helped us provide a better HR service to the staff team. Kirsten and her knowledge and experience has helped us develop our own financial and payroll management... but is always there if we need a helping hand!"*

## Grants and Investments

**Our Grants and Investments programme continued to capacity-build the VCSE sector in Salford whilst also supporting the strategic priorities of the city - supporting a fairer, greener and healthier Salford.** We also continued to deliver grants in Greater Manchester on behalf of the **10GM partnership**.

Whilst 2022/23 saw a tailing off of the COVID-19 pandemic, the emergence and entrenchment of a cost of living crisis affecting communities and the VCSE sector across Salford (and beyond) impacted our sector and its work. This was reflected both in the shape of our Grants and Investments programme and in the increased demand for funding.

The **Third Sector Fund** saw a year of transition as the funding body NHS Salford CCG evolved into the NHS Integrated Care Partnership – Salford locality (part of the GM Integrated Care Board). As in previous years, the Third Sector Fund was subdivided into a number

of stand-alone grant funds in order to stratify our offer so we could effectively meet a variety of health and wellbeing priorities in line with Salford's Locality Plan for health and care.

The pressures created by the cost of living crisis led to continued investments in **Salford's food response**. Two rounds of fast-track investments were made to the city's network of food banks and clubs in September 2022 and again in February 2023, totalling **£100,000**. A further **£65,000** was awarded to **13 additional VCSE** groups and organisations addressing the food needs of those people with **No Recourse to Public Funds**.



**Social adVentures** were assisted in feeding many individuals and families through grants from our Food Response Fund.

***“The cost-of-living crisis has brought acute challenges for the emergency food sector as donations and supplies have decreased whilst demand has risen.... this grant increases our ability to ensure people in crisis get access to good food quickly and easily. Thank you for providing us with this grant, which will help us prevent future food insecurity among people with No Recourse to Public Funds.”***

Warm Hut

Acting on the intelligence we gathered that demonstrated that many medium and large VCSE sector organisations were planning to reduce their opening hours and community offers over the Winter due to dramatically rising energy costs, we quickly established a **Winter Support Fund** to address this threat.

A total of **21** organisations received grants totalling over **£85,000** to support with energy costs, additional opening hours to meet demand, as well as providing **warm packs** for beneficiaries.

A total of **£269,495** of **Household Support Fund** monies received by Salford City Council were channelled through Salford CVS to provide a range of food, energy and warm-pack support to **Salford Foodshare Network** members at the sharp end of meeting the basic needs of the poorest and most vulnerable Salford residents.

As part of Salford Council's wider **Holiday and Activities Food (HAF)** programme, Salford CVS awarded grants of over **£102,000** through the **Healthy Holidays Fund** to **15** VCSE organisations providing activities and food for children aged 5-16 during the Summer and Xmas holidays.



*"...what really stood out to me was the free Halal meal provided at lunchtime. It is not always easy to find Halal food options, and I appreciated that the camp took the time to ensure that my child had a healthy and delicious meal. My child came home every day with a big smile on their face and couldn't wait to tell me about all the fun they had."*

Parent of  
Foundation 92  
beneficiary

In addition, those organisations providing destinations for the **Wellbeing Matters** social prescribing programme were supported with top-up grants of **over £21,000** to help meet the rising demand for referrals.

This year also saw the return of the **Healthy Schools Partnership Challenge**, which brings together VCSE organisation and primary schools to deliver health and wellbeing projects for the benefit of pupils. This enabled schools to benefit from the additional capacity, skills and ideas from the VCSE sector to invest in **Start Well** activities for our youngest citizens.

**12** partnerships were supported with grants totalling **£150,000**.

Older children and young people received over **£60,000** of investment in **16** projects enabled by the **Youth Wellbeing Fund**. This supported youth-led and youth-designed activities, assisted by VCSE organisations. This included additional monies generously provided by the business **TalkTalk**.

**Youth  
Wellbeing Fund**



*“The music therapy has helped so many by relieving stress, improving mental health, creating a calm and comforting environment where people have made new friends and found confidence and motivation they didn’t even think existed. We have seen massive improvements in the young people’s mental and physical health. They have felt wanted, needed, and loved, they have felt a sense of belonging and it has given them a purpose.”*

**Chabad Community Care** supported **58** young people through their Youth Wellbeing project.

Also in 2022/23, in response to a request from our CCG/ICS commissioners, **£24,000** of investments were made to support the purchase and installation of **10 community defibrillators** across the city’s five health neighbourhoods. This was backed up with the training of staff and volunteers in their use by **St John’s Ambulance**.



City of Salford Schools FA

## Case Study - City of Salford Schools FA



In November 2022, **City of Salford Schools FA** was awarded a grant of **£2,500** through Salford CVS' Defibrillator Fund to purchase and install a defibrillator at The Pavilion at Lower Broughton Playing Fields. With the grant the club was also able to offer CPR and defibrillator training to **10 volunteers** and to reach out to and establish good relationships with the local Orthodox Jewish community.

***“Having the chance to apply for a grant through Salford CVS to install a life-saving defibrillator was a golden opportunity for us.”***

John Peters, City of Salford Schools FA

Read the [case study](#)

**During the year the small grants provided through the Wellbeing Fund and the Volunteers' Expenses Fund proved to be as popular as ever, supporting a wide range of community activity including sports, dance, art and mental health support.**

A total of **81 grants** were awarded across these two funds, totalling over **£70,000**. In addition, over **£9,000** was awarded through the **Volunteers' Week Activities Fund**, which helped **26** micro and small VCSE groups and organisations recruit, retain and celebrate **volunteering** across the city in June 2022.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

Also throughout 2022/23, Salford CVS ran a programme to further develop the capacity of **disabled-people-led and impairment-focused** VCSE groups and organisations in Salford (including d/Deaf groups), in order to enable better access to health services. Part of this work involved us developing and managing an investments programme.

For example, one investment of **£45,000** brought together three specialist charities - **BASIC, Being There and Headway Salford** – in order to fund an electric vehicle for use by beneficiaries of all three organisations, as well as improved accessibility of communications and staff training.



Another investment of **£30,000** supported **Salford (d)Deaf Community Gathering** in employing a freelance deaf advocacy worker to support members in accessing a wide range of health services.

Disabled children were supported through the Salford City Council **Short Break Care Fund**. **Eight** organisations received grants totalling over **£56,000** to run a variety of sport, arts and dance projects for children with special educational needs and disabilities (SEND).

In February 2023, **12** VCSE groups were supported through our **Hate Crime Awareness Week Fund** to raise awareness of hate crime and encourage reporting. This was made possible with funding from Greater Manchester Combined Authority, channelled through Salford City Council. Please read this [case study](#) on the Hate Crime Awareness project delivered by **Deans Youth Centre** for 11 and 12 year olds.



The Salford CVS managed **Trusted Voices Network**, established during the pandemic, was strengthened during 2022.

**30** VCSE groups from within Black and minority ethnic communities, LGBTQ+ communities, Disabled and d/Deaf communities received investments totalling **£49,770**. This helped to nurture a trusted routeway to cascade important health messaging to communities who often miss out on mainstream communications.

Salford CVS continued to provide grants support to the **Achieve** drug and alcohol treatment and recovery programme across Bolton, Salford and Trafford, funded by Greater Manchester Mental Health Trust. Through the **Achieve Asset Fund**, a total of **12** VCSE organisations received grants of over **£125,000** to support those in recovery from addiction.

Complementing this was the **Personal Recovery Support Fund**, which provided non-cash awards to Achieve clients for items to support them in reaching their recovery goals. Projects funded by Salford CVS received great coverage in the [September edition](#) of **Drink and Drug News**.

## **ANSWER CANCER**

Salford CVS is the lead partner in Greater Manchester's **Answer Cancer** VCSE cancer screening engagement programme and also leads on the grants and investments element of this work. During 2022/23 we made investments of over **£66,000** to **15** community groups and organisations from across Greater Manchester, whose role was to engage communities under-represented in the NHS' **cancer screening programmes** in order to increase cancer screening uptake.

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

All recipient VCSE groups and organisations were supported in their delivery by the wider Answer Cancer partnership (core partners are Salford CVS, 10GM, BHA for Equality, Unique Improvements social enterprise, and Voluntary Sector North West).

During 2022/23, Salford CVS secured a new contract from **GM Moving** to deliver the **GM Walking Fund** - supporting VCSE groups from across Greater Manchester to engage 'less active' communities in walking activities. Between October and December 2022 a total of **29** small awards and **10** medium awards were made. **502 walking sessions** were delivered, supporting **1,759 people**, including 757 people who were new to these groups.



Finally, Salford CVS was successful in securing funding from **NAVCA** (our national membership body) to support our response to the cost of living crisis in Salford. This enabled us to make some small grant awards to **L'Chaim Foodbank**, **Visit from the Stork**, **CommUNITY Little Hulton** and **African Rainbow Family**.



# Case Study - Walking for Health Across Greater Manchester



In June 2022, **10GM** secured a £100,000 contract from **GM Moving** to deliver a **Greater Manchester Walking** grants programme. Management of this fund was led by Salford CVS.

The primary aim was to generate interest in walking amongst under-represented communities, including Black-led groups and other minoritised communities, Disabled People, LGBTQ+ groups and those focusing on long-term health conditions. Over the coming months over 100 applications were received, leading to a total of **39** awards to small groups from across the city-region.

These awards supported a frenzy of walking activity, delivering **502** walking events, involving **1,759** people, including **757** who were new to these groups.

*"It is a great help to me to get out and about. My mental health has been very low recently and my caring role is the main reason for this. The group makes me feel normal and allows me to get some fresh air, exercise, and chat to other carers."*

Beneficiary, Together Dementia Support

*"The Breastfeeding Together walking group has given me not only the opportunity to get incredibly helpful breastfeeding advice, but also the confidence to get out and about with my baby, meet other parents and explore some of the beautiful local parks and nature reserves."*

Beneficiary, Breastfeeding Together

## Capacity-Building Disabled People-Led / Impairment-Focused VCSE Groups and Organisations in Salford in Order to Improve Access to Health Services for Disabled People

The year 2022/23 saw the launch of a new development programme, led by Salford CVS, focused on capacity-building disabled people-led and impairment-focused VCSE groups and organisations in order to improve access to health services for disabled people in Salford.

In particular, the programme focused on those with physical impairments, sensory (sight and hearing) impairments and the d/Deaf community.

The programme sought to bring together a range of specialist VCSE organisations, including **Greater Manchester Coalition of Disabled People, Breakthrough UK, Beyond Empower, Salford Disability Forum, Healthwatch Salford** and others, to co-design and deliver the programme.

Examples of our work during 2022/23 included:



Recruitment of a specialist **Development Worker** to support the overall delivery of the programme



Formation of a new Network – facilitated by **Beyond Empower** with support from Salford CVS – which brought together relevant organisations from across the city to discuss challenges and to shape and co-design activities. Additional specialist organisations we sought to work collaboratively with included **Salford d/Deaf Gathering, Access All Areas, RNIB, RNID, YouCan, BASIC, Being There, Henshaws** and others

# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2023



Research and Insight - from desktop mapping of activities and the insight gathered by **Healthwatch Salford**, through to targeted work and focused sessions – we have collated a range of insight and information on the challenges faced by Disabled residents accessing services in Salford – and this has been used to shape the programme as we progress



Supporting **Salford Disability Forum** – from an initial focus regarding volunteering policies, procedures, training and development through to more governance-based support including their future strategy and business planning. This work is ongoing



Targeted **coaching** offer to support sector leaders – during the initial stages of this work it emerged that leaders in this space welcomed the development of a coaching offer. Salford CVS engaged a Salford-based specialist coaching and training organisation, **Result CIC**, to provide a coaching programme to staff from partner organisations





Enhanced training offer – building on the **training needs analysis** conducted as part of this programme, Salford CVS developed a training programme in key topics such as Inclusive Communications (delivered by **Activity Alliance**) and Disability Justice (delivered by **GM Coalition for Disabled People**)




# Case Study - Eye Eye Group at Wardley Community

This small, specialist community support group were experiencing significant challenges around sustainability, succession planning and volunteer support. Our capacity-building work included:

 Speaking to Henshaws about their relationship with the group and establishing if there was any support they could provide

 Reviewing the group's existing governance and providing support regarding constitutions and basic policies - resulting in them gaining full membership of Salford CVS (which in turn enables them to access grants, etc)

 Volunteer development support – one volunteering placement has taken place so far; with further work ongoing to refine their volunteer role descriptions and broker further placements

 Funding support – Salford CVS have provided the group with a broad range of IAG (Information, Advice and Guidance). Also specific support to enable the group to apply for a Wellbeing Fund grant of £1,000 (which they successfully pitched to panel for in November 2022)

This programme of work is running until November 2023 so we can undertake further work, including the active delivery of a **targeted investment programme** into each priority area of work. The programme will culminate with being the main topic of the

Salford CVS Annual **VCSE Conference** in October 2023. A **final report** will also be produced including a series of key actions to take forward. Salford CVS remains committed to improving the accessibility of its own services going forward so this will continue to be a key focus of our work in future years.

# Case Study - **Fairer,** **Greener** and **Healthier:** Electric vehicles to improve access for disabled people

In spring 2022, **BASIC Charity** took delivery of a new electric vehicle to support their clients in accessing therapeutic services, hospital appointments and social activities. This was funded through our **Third Sector Fund**.

It has proved to be a great success in improving accessibility and reducing costs for beneficiaries who were otherwise reliant on expensive wheelchair-accessible taxis. The near zero vibration that comes with an electric vehicle also proved to be transformational for clients with neck and spinal injuries.



In early 2023, this initiative was expanded with a second investment from our '**Disability**' project, utilising monies from Salford's Director of Public Health, enabling the purchase of a second electric vehicle.

Salford CVS convened a partnership of three local charities, **BASIC**, **Being There** and **Headway Salford**, which in turn enabled all of their respective service users to access both vehicles, using volunteer drivers recruited through Salford CVS' Volunteer Centre.

This partnership project, facilitated and funded by Salford CVS, was chosen by **NHS GM Integrated Care** and the **10GM partnership** as a '**Fairer Health for All**' [video case study](#) to inspire practitioners across the city region.

## Communications

Our **website** is the home of much of our information and traffic to our site continues to grow year after year with grants, volunteering and events unsurprising being amongst the most popular pages, alongside our jobs-search functionality.

The focus of development this year has been exploring our user journey and trying to improve the users experience of navigation, including the site's home page. We have started to focus on making the Salford CVS website more visually pleasing and including more stories of impact and showcasing the sector. One aspect of this is creating feature pages linked with Awareness Days or Months that align closely with Salford CVS's priorities.

The users on the website went up by **15,000** once we refreshed it and added stories. Over the last year we had around 65,000 users each quarter, with over **80,000** in the last quarter. This work will continue in 2023/24 as we look to migrate our website to a new operating system.



Our **E-Bulletin** is a much valued source of information for groups and communities in Salford. However during the first part of 2022 the communications team noticed a drop off in engagement. This was resolved by working with our technical support to prevent it being caught in email filters as 'spam' and restructuring our newsletter based on insight gleaned on the most popular elements. This saw a significant increase in our open rate and also our click through rate (people opening articles), double demonstrating increased engagement. As of 31st March 2023 we have **3,310** subscribers to the weekly E-Bulletin, with this increasing week on week.

**Social Media** – although Twitter (now X) remains a major social media platform for Salford CVS with just under **6,000** followers at the end of March 2023, the team has been actively working on reaching and engaging new audiences via other platforms including Facebook, Instagram and LinkedIn. The year saw a **54%** increase on our Facebook page 'Likes' and a **12%** increase in page visits. LinkedIn saw a **50%** increase in our followers, which in turn approximately doubled our posts' reach. We also had **8%** growth in our Instagram engagement.

# Case Study - International Women's Day pages

8TH MARCH  
2023



A big focus of our communications in March 2023 was creating campaigns to link with national awareness days.

For instance, we created [International Women's Day pages](#) on our website. Our team researched events happening for the day and also featured prominent Salford female change-makers.

The women contacted for biographies were really happy that we recognised their work. For instance, we interviewed Lisa De Pina, founder of **LusoconnectionUK**, on her thoughts on International Women's Day, her work and what they are doing to celebrate.



We found creating these focussed pages was a great way to build relationships, showcase Salford people and their organisations and also link our work with national campaigns, gaining more interest as a consequence.

We will continue to link campaigns and highlight the work and people of Salford's VCSE sector.





# Volunteering

## Volunteer Centre services and activities

There have been a number of highlights this year for **Volunteer Centre Salford**. Alongside delivering the **five core functions** of a Volunteer Centre, we have continued to recruit, train and support a team of **Community Response Volunteers**, who have supported the city with one-off and short-term volunteering activities.

This year saw the return of more community events and so we were able to do plenty of outreach to promote volunteering. Also, our **Volunteer Coordinators' Forum** gathered momentum once again as we returned to in-person meetings.

Through our **training and forums**, as well as **one-to-one advice and support** for organisations, we continue to enhance and strengthen their work with volunteers and create an environment in which **volunteering can flourish**. For example, through our **Certificate Recognition Scheme** we help organisations to show volunteers that they are valued.




Highlights below give a snapshot of our work in 2022/23.



 **Volunteers' Week 2022 -** This year we extended the celebrations for Volunteers' Week throughout the month of June. This extended celebration was known as the '**Salford Festival of Volunteering**'.

The month consisted of a wide range of activities and events to support volunteer-involving organisations; recognising and thanking our own volunteers; and shining the spotlight on volunteering in Salford

 Our **Volunteers' Week Activities Fund** was once again a great success, with a total of **26** VCSE groups and organisations receiving funding. The groups and organisations used this grant during June to thank their existing volunteers, recruit new volunteers, or both. This fund is a practical way in which we can encourage good practice and help Salford to be a city that values and recognises its volunteers

 **Valuing our Volunteers -** To mark Volunteers' Week and our Salford Festival of Volunteering, we organised two events to thank and recognise our own volunteers. They could choose one of two activities; either a visit to **RHS Bridgewater** or a visit to **The Lowry Art Gallery**. The opportunity to connect whilst attending these activities was warmly welcomed by our volunteers





The Lord Lieutenant thanked our volunteers for *“being at the heart of the effort”* and was *“impressed by the breadth of our response”*. She said we had *“achieved so much and it has made a tremendous difference to the recovery in Greater Manchester.”*

★ During our visit to **The Lowry**, they were hosting an exhibition exploring the meaning of family and doing family portraits. We took the opportunity to have a photo with our volunteering family. Here we are attempting to spell out **CVS**

★ **Letter from the Lord Lieutenant of Greater Manchester** - We were delighted to receive a letter of recognition in July 2022 from the Lord Lieutenant of Greater Manchester, thanking our team of volunteers for all their efforts and the difference they made to local residents during the COVID-19 pandemic

★ **Community Response Volunteers** - This year our Community Response Volunteers have been involved in several initiatives to support the community, from helping **Visit from the Stork** put together 2,000 wellbeing packs that were distributed to local families, to delivering hampers to families on behalf of **Oasis Academy**. They also supported the organisation **For the Love of Food** with their ‘five days of Christmas’ event. This event took place over five days during December at the local Gateways

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

The aim was to do something special for over 65's in Salford who may be alone or isolated at Christmas. **For the Love of Food** provided a free afternoon of food and entertainment to celebrate the festive season. Hundreds of older people attended over the course of the five days. **Salford CVS volunteers** helped with serving the lunches, making drinks and helping people to join in the fun. Our volunteer photographer **Bill Cooney** also gave his time to capture some memories of the event.

Here are a few comments from our volunteers who helped at the Five Days of Christmas event:

*"Had a fab day yesterday! The over 65's had a great time. It was a privilege to serve them. Really enjoyed the day."*



*"It was a brilliant event... and it was nice to see those that arrived alone chatting and meeting people."*

*"Had a lovely afternoon, there were lots of volunteers so I helped a little but then joined in and had a lot of fun playing bingo. Please pass on my thanks to all the team who organised it, everyone had a wonderful afternoon."*

Our bread and butter work as a Volunteer Centre continued to focus on helping people become volunteers / find new volunteering opportunities; and help organisations recruit and retain volunteers.

**Here are a few quotes from people we supported:**

***“I can hardly find words to express my appreciation for your effort in helping me to get more volunteering opportunities. Your support has helped me a lot to adapt to the new life here and I am grateful for all that you have done.”***

***“As a newcomer in the UK, it is absolutely not easy to get into the society. Therefore, I started looking for volunteering opportunities to broaden my view and to contribute to the society at the same time. The very kind and enthusiastic staff from Salford CVS tried to understand my background and needs, then they introduced and suggested different volunteering opportunities to me according to my interests and expectations. After connections made by them, I finally got the chance to do volunteering in a charity shop in Salford. This experience is helping me in learning the culture of the UK and enhance my working skills in retail. I enjoy the volunteering very much. Thank you very much.”***

Comments from Naima, the Founder and  
CEO of Rebuilding Lives UK:

*“Thank you for offering up your time to help others do their role better through sharing your knowledge, like supporting Rebuilding Lives UK with the volunteer policy, role descriptions, advertising on the portal to help us recruit volunteers and trustees. You go above and beyond with your support, in fact I have been introduced to an incredible volunteer through your organisation who is fully committed to the cause and has helped guide my charity. I count my blessings everyday knowing there is support out there like yourselves.”*

**International Volunteer Managers Day** takes place on the 5th November every year and the theme in November 2022 was **“Many Backgrounds, One Profession – Stronger Together”**. To highlight the diversity of volunteer managers, we featured blogs on our website written by a range of volunteer managers.



## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

In one of our blogs, we heard from our **"Secret" Volunteer Manager** who, like their namesakes (the **secret barrister** and other great professionals), shared their honest personal reflections and lived experience of volunteering management.

Our quarterly **Volunteer Coordinators' Forums** provide an opportunity for volunteer coordinators and managers in Salford to get together, share good practice, network and discuss volunteer-related topics. Guest speakers share their insights and we tackle topical issues.

The forums enable and empower volunteer-involving organisations to deliver good quality volunteer experiences.

### **Feedback from a Volunteer Coordinator about the forums:**

***"As a charity, our services heavily rely on the contributions of volunteers, who serve as the backbone of our organisation. This is a common scenario for organisations that depend on volunteers.***



***... it is crucial that we stay informed about recent changes in policies and practices to strengthen our capacity to support volunteers. Collaboration with organisations such as Salford CVS plays a vital role in this regard, as we are able to stay updated on recent developments and challenges in the volunteering sector through their services.***

***We frequently participate in your Volunteer Coordinator Forums, where we have the opportunity to learn best practices from other organisations and share our own work and impact with a wider group."***

## Training



During 2022/23 we delivered a variety of volunteering-related training sessions.

### Topics have included:

- Recruiting and Managing Volunteers in 2022
- Involving Young Volunteers
- Volunteering and the Law
- Using the Volunteering Portal workshop

### Comments from attendees included:

*“The course was fab, engaging trainer, really enjoyed my day.”*

*“It has given me the confidence to work with young volunteers.”*

## Good Practice Resources

This year we updated and refreshed our good practice resources. They are available on our website and include factsheets, example templates and example policies. They can be viewed here: [Volunteer Centre | Salford CVS](https://www.salfordcvs.co.uk/volunteer-centre)



## Events and Outreach

This year saw the return of community events and so we were able to do more outreach and promote our services to a wider range of people. As a result, we connected a **diverse range** of people to volunteering opportunities in Salford.



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★ **Careers Fair at Salford University** – we attended the Autumn and Spring Careers Fairs. They were both very well attended and we connected with a large number of students who were interested in volunteering

### Events included:

★ **Salford Pride's Pink Picnic** - Salford's annual LGBTQ+ pride celebration. We promoted volunteering and community action, including our **Answer Cancer** work

★ **Community ESOL event** – organised by Salford ESOL Advice Service and The Lowry. This wider ESOL event showcased volunteering offers and support services available to residents in Salford and in particular our new neighbours from refugee, asylum seeking and migrant communities. It was a fantastic opportunity to speak to many new residents about volunteering and our services at CVS

★ **Brew and Chat** – we attended a number of the **Age Friendly Salford** Brew and Chat sessions to talk about volunteering and the wellbeing benefits it can bring

★ **Volunteering stalls** – we had several stalls at Gateways across the city throughout the year

### Volunteer Recognition

This year we issued **179** certificates to volunteers across the city in recognition of their awesome work! Here is the team from **Princes Park Garden Centre** who applied to our recognition scheme. We organised certificates for their volunteers, which were presented at their **Volunteers' Week** 'thank you' event.



# Case Study - We Invented the Weekend: Festival of Free Time

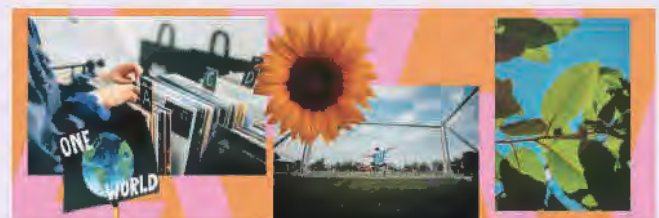


We worked closely with the team from **We Invented the Weekend** to support them with the volunteering element of this event, which included recruiting and managing the volunteers.

Unfortunately, the festival had to be called off at late notice due to the death of Queen Elizabeth II the day before. Although most of the events were cancelled, the performance from **BBC Philharmonic Orchestra** still went ahead in the outdoor plaza at Media City.

The orchestra were joined by lots of community bands who performed alongside them.

Salford CVS and our volunteers assisted in a marshalling and supporting role to help with the smooth running of the event. We see playing a civic role as an important part of our work as a **place-based anchor organisation, established in Salford since 1919.**



# Case Study - Mehmet's Volunteering Journey



Mehmet initially contacted the Volunteer Centre by email in November 2022 as he was having some difficulties accessing the volunteering portal for opportunities.

*"I think my laptop is just very old"* he joked when we met up for an in-person 1-2-1 volunteering appointment.

Mehmet had previously offered his spare time as a charity worker in Turkey before coming to live in the UK with his family. He was keen to continue to volunteer as a way to give back to the local community. His late father had always said to him *"when you do something good for people, it will come back to you later, many times over"*... like a boomerang effect.

Alongside attending ESOL classes, Mehmet also wanted to practice his English language skills and better understand the Salford community

in which he has made his home. We chatted together about the sorts of roles that would both fit with his reasons for volunteering and that also offered the potential to speak to lots of different people.

Mehmet was interested in catering and community work, so he chose three opportunities to explore further. We linked him with **Salford Veterans Breakfast Club**, **Social adVentures** and the **British Heart Foundation** in Pendleton. We followed up with the organisations in December to see if Mehmet had started volunteering and how he was getting on.

*"I'm pleased to say we've had Mehmet here with us for three weeks now. Mehmet supports our cafe on Wednesdays. He has already proven to be a huge asset to us and he is a delight to work with".*

Social adVentures

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023

We also caught up with Mehmet himself in January to see if he was enjoying his volunteering and whether he required any other support. Mehmet said he liked volunteering at the Breakfast Club every other weekend, particularly speaking to the veterans and sharing stories with them. He explained that it had really helped with his English skills, communication and learning. Unfortunately he felt that he couldn't continue as it was over an hour's walk away and the bus fare was too much.

*"Thank you very much for your support. Yes, I enjoy the role at foodbank on Wednesdays. Breakfast club is also good but I hesitated to ask bus fee. It is a shame for me to ask for a bus ticket. I never be in this situation before. Everybody has difficult times some part of their lives. Now it is my turn I guess."*

Even though asking for reimbursement can sometimes feel uncomfortable, we explained that a volunteer should not be out of pocket. We spoke to the Breakfast Club on Mehmet's behalf, who were happy to look into covering his bus fare.

When we contacted Mehmet again he advised that this had been resolved:

*"Thank you for your email The Breakfast Club will provide my bus tickets, I talked with Glenn. Thank you very much for your support. I am happy with Foodbank and Breakfast Club."*





Mehmet also continues to volunteer for **Social adVentures** on a Wednesday and the **British Heart Foundation** on Tuesday and Thursday mornings, advising that these experiences are helping to get him out of the house to learn more about his community and is good for his wellbeing. *"I am now a very busy person"*, he joked at our last appointment.


**Mehmet is clearly a person who loves to give his time in the community and we wish him well in his volunteering journey.**


# Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023


## To conclude, during the year 2022/23 we:

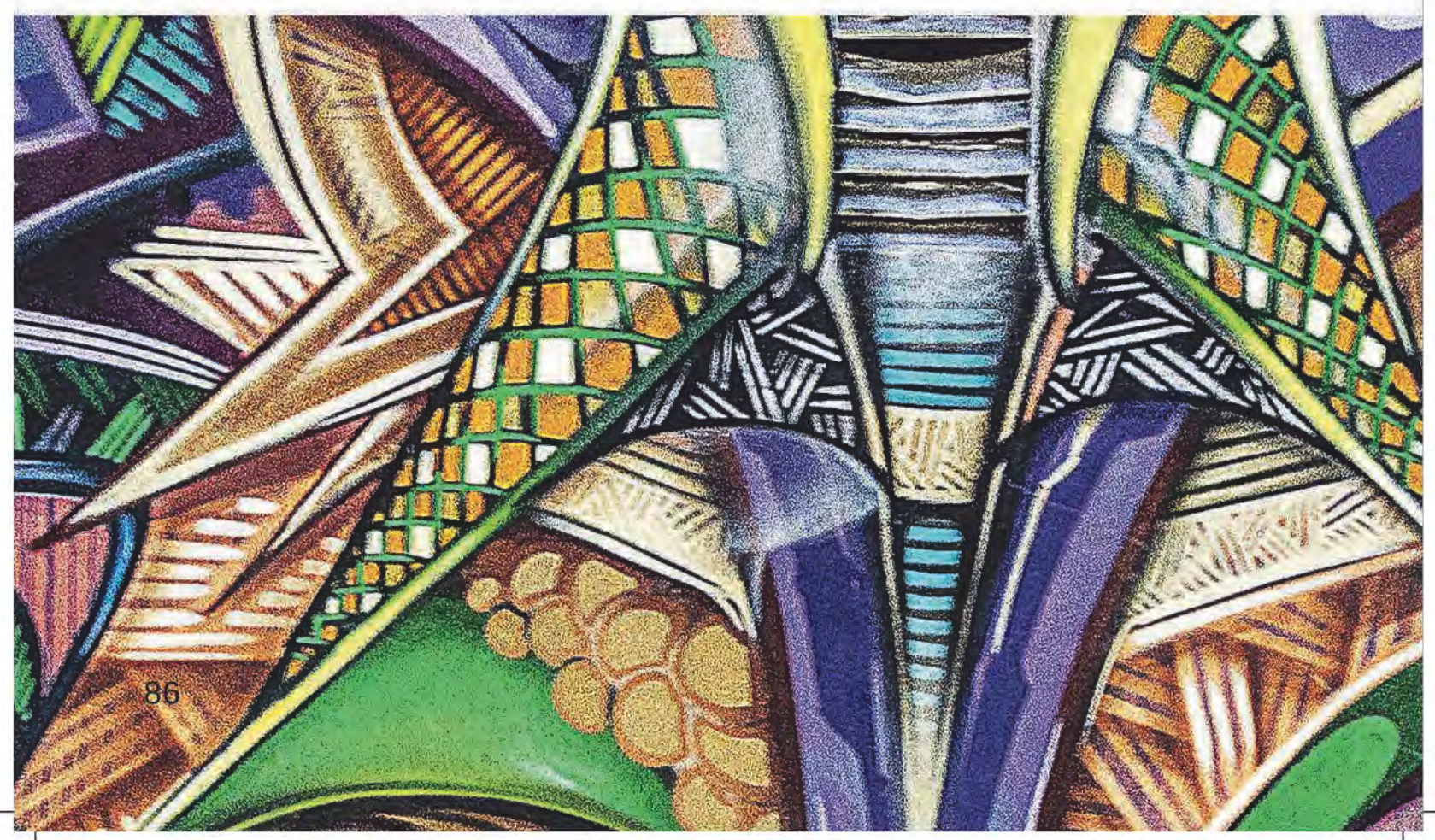
 Helped create **132** new  
volunteering opportunities

 Supported **156** volunteer-  
involving organisations  
with IAG and good  
practice support

 Connected **237** people to  
volunteering opportunities  
via our online portal

 Provided bespoke in-  
person IAG to **78**  
individuals seeking to  
volunteer

 Had 1-2-1 conversations  
about volunteering with  
over **400** local people



## Plans for 2023/24



Salford CVS' plans for 2023/24 are largely to continue to do what we have been doing during 2022/23 – and to do it well, demonstrating both the value and impact of our work. Picking up from last year, we will continue to:



Deliver good quality services and support in keeping with the Four Functions of Local VCSE Infrastructure, namely **Leadership and Advocacy, Partnerships and Collaborations, Capacity-Building and Volunteering**

### Specifically:



Provide bespoke **1-2-1 information, advice and guidance** for Salford's VCSE organisations



Provide **strategic support and opportunities for voice and influence** to voluntary organisations, community groups, charities and social enterprises (including the community work of faith organisations)



Commence the next **State of the VCSE Sector** research work in spring 2024

## Salford Community and Voluntary Services Trustees Report for the year ended 31st March 2023



Continue to develop pieces of work that align with our **'Healthier, Fairer, Greener'** commitments



Continue to seek grant funding to support the VCSE sector, including developing and managing a range of **grants programmes**



Secure continuation funding for and further develop the large partnership programmes we lead - **Wellbeing Matters; Answer Cancer; VCSE Learning, Skills & Work**



Continuing to be an effective partner in programmes such as **Age-Friendly Salford and Living Well**



Ensure our **VOCAL VCSE Forums for voice and influence** and associated **events** are topical and relevant to the sector's priorities



Continue to make sure that Salford CVS and wider **VCSE sector reps** play an influential role on all relevant key partnerships in Salford



Ensure Salford's VCSE sector voice is heard and that the sector has opportunities to influence **Greater Manchester agendas**



Facilitate engagement opportunities with **key leaders** in Salford and from across Greater Manchester



Organise our annual in-person **VCSE conference** in October 2023, focusing on the topic **'Justice for Disabled People: The Role of the VCSE Sector in Salford'**



# Salford Community and Voluntary Services

## Trustees Report for the year ended 31st March 2023



Continue to support the **VCSE sector's volunteer-involving organisations** by delivering a range of online and in-person volunteer brokerage, training and good practice support; including organising events and activities during **Volunteers' Week** (1st-7th June)



Continue to develop our **civil contingencies and humanitarian assistance work**



Continue to work with colleagues across sectors to provide practical responses to the **cost of living crisis**



Continue to support local frontline VCSE groups and organisations to provide practical help for **people seeking refuge** in Salford and across Greater Manchester



Champion Salford's status as a new **City of Sanctuary**



Work with our **10GM** colleagues to further develop our joint venture, whilst also working closely with GMCVO and other locality and thematic infrastructure bodies across and within Greater Manchester



Continue to play a key role in Greater Manchester strategic partnership work as part of the **GM VCSE Leadership Group** and associated activities, such as the ongoing development of the **GM Alternative Provider Federation** for the social sector as part of our work with the NHS in Greater Manchester



Support a range of relevant campaigning activities, including the Living Wage Foundation's 'real' **Living Wage**, Refugees Welcome, We Stand Together, Children England's 'Child Fair State', and more



Finally, to take action to ensure **Salford CVS** remains as needed and as relevant as it was when it was established in **1919!**

# Policies

## Risk Management

The Trustees have assessed the major risks to which the charity is exposed, in particular those related to the operations and finance of the charity; and are satisfied that systems are in place to mitigate their exposure to major risks. The charity's organisational Risk Register is regularly reviewed, as per the agreed Board work programme, with remedial action taken as required.

## Reserves Policy

The Salford CVS Reserves Policy is to maintain a sufficient level of reserves to enable usual activities to continue over a period of up to six months should a shortfall in income occur and also to take account of potential risks and contingencies that may arise from time to time. The required reserves to achieve this are £1,346,867.

Excluded from the Reserves Policy are funds associated with:

- Programme-related investments
- Restricted funds

Therefore, in order to demonstrate transparency, accountability and sound financial management, the Salford CVS Reserves Policy clearly justifies the amount of reserves kept back each year.

### Steps taken to establish the level of reserves

In order to make a judgment on the amount of reserves, the Board of Trustees have considered the risks in respect of expenditure, unrestricted income and, where appropriate, restricted income and where funds can only be realised by the disposal of a fixed asset. Also taken into consideration are any external identified potential major risks to income and expenditure during the year under consideration.

## **Investment Policy**

The Board of Trustees have considered the most appropriate policy for investing funds and has invested £3,092,960 in the following fixed-term accounts.

When the account matures the funds are rolled over provided the Trustees consider the interest rate is acceptable: Bath Building Society £90,200, Co-operative Bank £86,478, Charity Bank £98,025, Virgin Money £93,850, Family Building Society £91,496, Cambridge and Counties £93,935, CAF Bank £109,730, Nationwide £85,000, Unity Trust Bank (savings account) £2,344,246.

The balances of funds are to be held in bank deposit accounts.

## **Grants**

The company does not make significant grants in its own capacity but acts only in partnership with various local and national government departments and other strategic partners (e.g. The RHS) to administer the distribution of grants to other local charities, community organisations, social enterprises and schools.

Distributions are made in strict accordance with the criteria set by the original funding body and are included in the provision of services when payable.

The company itself distributed £1,000 at its 2022 AGM in the form of a 'Pitch in 60 Seconds' event for members.



## **Structure, Management & Governance**

The Trustees are responsible for the strategic management and direction of the organisation, working in conjunction with the Chief Executive. Day to day strategic, operational and financial management is delegated to the Chief Executive and Deputy Chief Executive.

During the year the Board met for one governance meeting, one strategy meeting and eight business meetings.

Members of the Board of Trustees are elected by the membership at the Annual General Meeting (AGM). Officers of the Board of Trustees are appointed by the Board at the next Board meeting following the AGM.

Members of the Board serve for a three-year term, although they can be re-elected at the end of that term. Additional members can be co-opted to the Board at any time of the year and serve until the next AGM.

Co-opted members can then either stand for election at the AGM or be re-appointed at the first meeting of the Board after the AGM.

Trustees are inducted by the Chief Executive / Deputy Chief Executive and Chair and are provided with a handbook outlining their responsibilities.

Trustees complete an annual skills audit and are given opportunities for training.

**The organisation is affiliated to the following national organisations that provide advice, guidance and support:**

-  National Association for Voluntary & Community Action (NAVCA)
-  National Council for Voluntary Organisations (NCVO)
-  Social Enterprise UK (SEUK)
-  Charity Finance Group (CFG)

## Financial Review

During the year the charity had a surplus of £181,257 on unrestricted income.

This surplus is the net result of income received from providing sales and services and management fees.

The surplus on restricted funds of £7,564 is a result of restricted funds received in the year for activity planned for 2023/24.

As of 31st March 2023 the Charity has designated reserves of £648,320 for specific projects as shown on note 19 to the accounts.

As of 31st March 2023 the Charity has unrestricted reserves of £675,762, designated reserves of £648,320 and restricted reserves of £2,070,421 - a total of £3,394,503.

## Funds Held as Custodian

As at 31st March 2023 Salford CVS acted as custodian for the following organisations:

|                                       |         |
|---------------------------------------|---------|
| • African Family Support              | £49     |
| • Age Friendly Cities                 | £15,000 |
| • Anyone for Tennis                   | £200    |
| • Art of Gold                         | £250    |
| • Boundary Road Play Area             | £316    |
| • Busy Bees                           | £10     |
| • Cards, Craft and More               | £304    |
| • Ellesmere Park Tenants              | £115    |
| • Her Story                           | £2,034  |
| • Interfaith Network                  | £4,455  |
| • Lawler Residents                    | £101    |
| • Lower Kersal Young People's Project | £1,603  |
| • Moorside Holiday                    | £1,900  |
| • Ordsall Allotment Group             | £1,948  |
| • Salford Veterans Association        | £5,147  |
| • Salford Women's Centre              | £447    |
| • Teenage Autism Group                | £11,434 |

**Total** **£45,313**

Funds are held as custodian for organisations that do not have access to bank accounts or that wish Salford CVS to act as their banker. The funds were received and placed within the accounts as current liabilities. Details of Custodian Funds are reported to the Board on a quarterly basis.

## **Statement of Trustee Responsibilities**

**The Trustees (who are the Directors of Salford Community and Voluntary Services for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Practice).**

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for the period. In preparing those financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**In so far as the Trustees  
are aware:**

- there is no relevant audit information of which the charitable company's auditors are aware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

## **Auditors**

Wyatt, Morris, Golland Ltd, Chartered Accountants, have intimated their willingness to continue in office as auditors to the company and will be proposed for re-appointment.

The above report has been prepared in accordance with the special provisions of part 15 of the Companies Act 2006 relating to small companies.

**Signed on behalf of the  
Trustees**

**Grace Dyke (Chair)  
Approved by the Trustees:  
26th October 2023**

## **Auditors Report Statement of Trustee Responsibilities Opinion**

### **Opinion**

We have audited the financial statements of Salford Community and Voluntary Services (the 'charitable company') for the year ended 31st March 2023 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### **In our opinion the financial statements:**

- give a true and fair view of the state of the charitable company's affairs as at 31st March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report.

We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Conclusions Relating to Going Concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

## **Other Information**

The Trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **Matters on Which we are Required to Report by Exception**

We have nothing to report in respect of the following matters where the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

## **Responsibilities of Trustees**

As explained more fully in the Statement of Trustees Responsibilities, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

## **Our Responsibilities for the Audit of the Financial Statements**

We have been appointed as auditors under Section 144 of the Charities Act 2011 and report in accordance with the Act and relevant regulators made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting fraud.

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of charities;

- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the charity, including the Charities Act 2011 and Companies Act 2006 and;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence where necessary;
- we identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

**We assessed the susceptibility of the charity's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:**

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud and considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC.


There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

## **Use of Our Report**

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Wyatt Morris Golland Ltd  
Statutory Auditors  
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006  
Park House  
200 Drake Street  
Rochdale  
Lancashire OL16 1PJ  
Date: 26th October 2023

# Statement of Financial Activities

Including an income and expenditure account

|   | Notes | Unrestricted Funds      | Restricted Funds        | Total Funds 2023        | Total Funds 2022        |
|---|-------|-------------------------|-------------------------|-------------------------|-------------------------|
|   |       | £                       | £                       | £                       | £                       |
| <b>Income and expenditure</b>                               |       |                         |                         |                         |                         |
| <b>Incoming resources:</b>                                  |       |                         |                         |                         |                         |
| Voluntary Income  | 3     | 55,238                  | 4,836,967               | 4,892,205               | 4,668,803               |
| Investment Income   |       |                         |                         |                         |                         |
| Bank and building society income                            |       | 25,538                  | 340                     | 25,878                  | 6,512                   |
| Income from charitable activities:                          |       |                         |                         |                         |                         |
| Charitable trading  | 4     | 25,698                  | 16,878                  | 42,576                  | 39,634                  |
| Other income  | 5     | 70,735                  | -                       | 70,735                  | 105,106                 |
| Total Income  | 6     | <u>177,209</u>          | <u>4,854,185</u>        | <u>5,031,394</u>        | <u>4,820,055</u>        |
| <b>Resources expended</b>                                   |       |                         |                         |                         |                         |
| Charitable activities                                       | 7-8   | <u>(220,780)</u>        | <u>(4,621,793)</u>      | <u>(4,842,573)</u>      | <u>(4,255,521)</u>      |
| Total expenditure   |       | <u>(220,780)</u>        | <u>(4,621,793)</u>      | <u>(4,842,573)</u>      | <u>(4,255,521)</u>      |
| <b>Net (outgoing) / incoming resources before transfers</b> |       |                         |                         |                         |                         |
|   |       | <u>(43,571)</u>         | <u>232,392</u>          | <u>188,821</u>          | <u>564,534</u>          |
| Transfer between funds                                      | 11    | <u>224,828</u>          | <u>(224,828)</u>        | <u>-</u>                | <u>-</u>                |
| Movement in funds   |       | <u>181,257</u>          | <u>7,564</u>            | <u>188,821</u>          | <u>564,534</u>          |
| <b>Reconciliation of funds</b>                              |       |                         |                         |                         |                         |
| Total funds balance brought forward                         |       | <u>1,142,825</u>        | <u>2,062,857</u>        | <u>3,205,682</u>        | <u>2,641,148</u>        |
| <b>Total funds balance carried forward</b>                  |       | <u><b>1,324,082</b></u> | <u><b>2,070,421</b></u> | <u><b>3,394,503</b></u> | <u><b>3,205,682</b></u> |

The statement of financial activities includes all gains and losses recognised in the year. All incoming resources and resources expended derive from continuing activities.

THE NOTES ON PAGES 106 TO 155 FORM PART OF THESE ACCOUNTS.

Salford Community and Voluntary Services  
Balance Sheet as at 31st March 2023

# Balance Sheet

## As at 31st March 2023

|  | <u>Notes</u> | <u>Total<br/>Funds<br/>2023</u><br>£ | <u>Total<br/>Funds<br/>2022</u><br>£ |
|--|--------------|--------------------------------------|--------------------------------------|
| <b>Fixed Assets</b>                          |              |                                      |                                      |
| Tangible assets                              | 13           | 31,853                               | 18,615                               |
| Investments                                  | 14           | <u>4,001</u>                         | <u>4,001</u>                         |
|  |              | 35,854                               | 22,616                               |
| <b>Current Assets</b>                        |              |                                      |                                      |
| Debtors                                      | 15           | 383,714                              | 564,462                              |
| Cash at bank and in hand                     |              | <u>3,444,900</u>                     | <u>3,367,920</u>                     |
|  |              | 3,828,614                            | 3,932,382                            |
| <b>Creditors</b>                             |              |                                      |                                      |
| Amounts falling due within one year          | 16           | <u>(469,965)</u>                     | <u>(749,316)</u>                     |
| <b>Net current assets</b>                    |              | 3,358,649                            | 3,183,066                            |
| <b>Total assets less current liabilities</b> |              | <u>3,394,503</u>                     | <u>3,205,682</u>                     |
| Net assets                                   | 17           | <u>3,394,503</u>                     | <u>3,205,682</u>                     |
| <b>Funds</b>                                 |              |                                      |                                      |
| Restricted funds                             | 18           | 2,070,421                            | 2,062,857                            |
| Unrestricted funds                           | 19           | <u>1,324,082</u>                     | <u>1,142,825</u>                     |
|  |              | <u>3,394,503</u>                     | <u>3,205,682</u>                     |

**Salford Community and Voluntary Services  
Balance Sheet as at 31st March 2023**

**The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31st March 2023.**

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements.

The Trustees acknowledge their responsibilities for

a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and

b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been audited under the requirements of Section 144 of the Charities Act 2011.

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

The financial statements were approved by the Board of Trustees on 26th October 2023 and were signed on its behalf by:

Grace Dyke – Trustee

John Phillips – Trustee

# Cash Flow Statement

For the period ended 31st March 2023

|  | <u>Notes</u> | <u>2023</u>      | <u>2022</u>      |
|--|--------------|------------------|------------------|
| <b>Cash flows from operating activities:</b>                       |              | £                | £                |
| Cash generated from operations                                     | 1            | 74,141           | 283,432          |
| Net cash provided by (used in) operating activities                |              | 74,141           | 283,432          |
| <b>Cash flows from investing activities:</b>                       |              |                  |                  |
| Purchase of tangible fixed assets                                  |              | (23,039)         | (5,943)          |
| Interest received  |              | 25,878           | 6,512            |
| Net cash provided by (used in) investing activities                |              | 2,839            | 569              |
| Change in cash and cash equivalents in the reporting period        |              | 76,980           | 284,001          |
| Cash and cash equivalents at the beginning of the reporting period |              | 3,367,920        | 3,083,919        |
| Cash and cash equivalents at the end of the reporting period       |              | <u>3,444,900</u> | <u>3,367,920</u> |

## Note 1 – Reconciliation of net income to net cash flow from operating activities

|  | <u>2023</u>   | <u>2022</u>    |
|--|---------------|----------------|
|  | £             | £              |
| Net Income for the reporting period (as per the statement of financial activities) | 188,821       | 564,534        |
| Depreciation charges   | 9,727         | 8,522          |
| Loss on disposal of fixed assets   | 74            | 1,336          |
| Interest received  | (25,878)      | (6,512)        |
| Decrease / (increase) in debtors   | 180,748       | (405,557)      |
| Increase / (decrease) in creditors   | (279,351)     | 121,109        |
| Net cash provided by (used in) operating activities                                | <u>74,141</u> | <u>283,432</u> |

# Notes forming part of the Financial Statements

## 1. Accounting Policies

### Basis of preparation and assessment of going concern

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1st January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The Trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern.

### Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, management is required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Management does not consider that there are any key sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements.

## **Incoming Resources**

Income is recognised when the charity has an entitlement to the funds, any performance conditions attached to the item(s) of income have been met, it is probable that the income will be received and the amount can be measured reliably.

### **a) Donations and grants**

Income from donations and grants, including capital grants, is included in incoming resources when these are receivable except as follows:

When donors specify that donations and grants given to the charity must be used in future accounting periods, the income is deferred until those periods.

When donors impose conditions which have to be fulfilled before the charity becomes entitled to use such income, the income is deferred and not included in incoming resources until the pre-conditions for use have been met.

When donors specify that donations and grants, including capital grants, are for particular restricted purposes, which do not amount to pre-conditions regarding entitlement, this income is included in incoming resources of restricted funds when receivable.

### **b) Legacies and interest receivable**

These are included when receivable by the charity.

## **Resources Expended**

Resources expended are included in the statement of financial activities on an accruals basis, inclusive of any V.A.T. which cannot be recovered.

Certain expenditure is directly attributable to specific activities and has been included in those cost categories. Certain other costs which are attributable to more than one activity are apportioned across cost categories on the basis of the Directors' best estimate.

The company does not make significant grants in its own capacity but acts only in partnership with various local and national government departments and other key partners (e.g. The RHS) to administer the distribution of grants to other local charities and community organisations. Distributions are made in strict accordance with the criteria set by the original funding body and are included in the charitable activities when payable.

## Fund Accounting

Funds held by the charity are either:

**Unrestricted general funds** - these are funds which can be used in accordance with the charitable objectives at the discretion of the Trustees.

**Designated funds** - these are funds set aside by the Trustees out of unrestricted general funds for specific future purposes or projects.

**Restricted funds** - these are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Separate asset accounts are not maintained for each fund if a better return can be obtained by consolidating the assets. However, they should always be readily accessible, dependent on the fund involved.

## Tangible Fixed Assets

Assets acquired by means of restricted capital grants for time limited projects are depreciated over the life of the project.

Depreciation is provided on other fixed assets at the following annual rates in order to write off each asset over its estimated useful life:

**Computer equipment - 33 1/3% on cost**

**Office equipment - 20% on net book value and 33 1/3% on cost**

**Fixtures and fittings - 20% on net book value and 33 1/3% on cost**

## Investments

### General investments

Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price.

The statement of financial activities includes the net gains and losses arising on revaluation and disposals throughout the year.

The charity does not acquire put options, derivatives or other complex financial instruments.

The main form of financial risk faced by the charity is that volatility in equity markets and investment markets due to wider economic conditions, the attitude of investors to investment risk, and changes in sentiment concerning equities and within particular sectors or sub-sectors.

### **Programme Related Investments**

These are made directly in pursuit of the organisation's charitable purposes and further the objects of the charity. Whilst they may generate a small amount of income they are not made for those purposes and are often not on commercial terms.

They are valued at cost less impairment. The impairment is based on the Trustees perception of the recoverability of the investment.

## **Taxation**

The company is a registered charity and as such is entitled to the exemption from tax to the extent that the income received falls within section 505 I.C.T.A. 1988 and section 256 C.G.T.A. 1992 and is applied to charitable purposes only.

## **Pensions**

Contributions in respect of the company's defined contribution pension scheme are charged to the income and expenditure account for the year in which they are payable to the scheme.

## **Government Grants – COVID-19**

Government grants are recognised when there is reasonable assurance that the company will comply with the conditions attaching to the grant and the grant will be received.

Following the outbreak of the COVID-19 pandemic the company furloughed members of staff and took advantage of the government job retention scheme. Grant income is accrued for in the period matching the period the wages were due for.

## 2. Net Income for the year

The net income for the year is stated after charging

|                                   | <u>2023</u>   | <u>2022</u>   |
|-----------------------------------|---------------|---------------|
|                                   | £             | £             |
| Auditor Remuneration (see note 9) | 10,480        | 8,580         |
| Depreciation                      | <u>9,727</u>  | <u>8,522</u>  |
|                                   | <u>20,207</u> | <u>17,102</u> |

## 3. Voluntary Income

|  | <u>Revenue<br/>Grants</u> | <u>Total<br/>2023</u> | <u>Total<br/>2022</u> |
|--|---------------------------|-----------------------|-----------------------|
|  | £                         | £                     | £                     |
| <b>Unrestricted</b>                        |                           |                       |                       |
| 10GM – Big Conversation engagement         | 10,000                    | 10,000                | -                     |
| Access to Work (DWP)                       | 4,821                     | 4,821                 | -                     |
| Big Local Trust – Bankers Fee (LHBL)       | -                         | -                     | 5,529                 |
| Catalyst (digital development grant)       | -                         | -                     | 10,000                |
| Early Break (trauma informed training)     | 6,000                     | 6,000                 | -                     |
| Jewish Action on Mental Health             | 5,300                     | 5,300                 | -                     |
| NAVCA                                      | -                         | -                     | 1,500                 |
| National Academy for Social Prescribing    | 17,117                    | 17,117                | -                     |
| Salford Third Sector Consortium            | 12,000                    | 12,000                | 8,000                 |
| <b>Total unrestricted voluntary income</b> | <u>55,238</u>             | <u>55,238</u>         | <u>25,029</u>         |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted</b>   | <b>Revenue<br/>Grants</b> | <b>Total<br/>2023</b> | <b>Total<br/>2022</b> |
|---|---------------------------|-----------------------|-----------------------|
| 10GM – GM VCSE Accord   | 8,240                     | 8,240                 | -                     |
| 10GM – UKSPF E11  | 25,197                    | 25,197                | -                     |
| 10GM – VCSE Test & Learn  | 42,270                    | 42,270                | -                     |
| 10GM – Violence Reduction   | 45,752                    | 45,752                | -                     |
| Assoc. of Colleges – College<br>Connector   | 27,000                    | 27,000                | -                     |
| Salford City Council – College<br>Connector   | 51,884                    | 51,884                | -                     |
| Big Lottery - Big Local Trust<br>(Little Hulton Big Local)  | -                         | -                     | 110,573               |
| Cost of Living Crisis Fund  | 49,936                    | 49,936                | -                     |
| Food Response Fund  | -                         | -                     | 107,000               |
| Eccles & Irlam PCN – Community<br>Connector   | 149,230                   | 149,230               | 45,143                |
| Greater Manchester Combined<br>Authority - Gambling Harms   | -                         | -                     | 29,984                |
| GM Mental Health NHS Foundation<br>Trust – Achieve Bolton, Salford,<br>Trafford Asset Recovery Fund | 170,000                   | 170,000               | 170,000               |
| Greater Sport – GM Moving (Walking<br>grants)   | 110,000                   | 110,000               | -                     |
| Albert Gubay Charitable Foundation –<br>VCSE Learning, Skills & Work<br>programme                   | 375,000                   | 375,000               | -                     |
| Inspiring Communities Together – Age<br>Friendly Salford programme                                  | 24,764                    | 24,764                | -                     |
| Just Giving – Ukraine appeal  | 7,697                     | 7,697                 | -                     |
| NAVCA – Cost of Living grants   | 10,000                    | 10,000                | -                     |
| NHS England – GM Cancer Screening<br>Engagement programme (Answer<br>Cancer)                        | 525,000                   | 525,000               | 575,000               |
| NHS England – Public Health (10GM)  | 57,000                    | 57,000                | 243,000               |
| NHS Greater Manchester ICB (GM)* -<br>Green Social Prescribing pilot                                | 42,591                    | 42,591                | 27,591                |
| NHS Greater Manchester ICB (GM)* -<br>Health Coach  | -                         | -                     | 10,000                |
| NHS Greater Manchester ICB (Oldham<br>– for work in GM)* - Healthy Start<br>engagement work         | -                         | -                     | 10,000                |
| NHS Greater Manchester ICB<br>(Salford)* – Access Inequalities<br>investments                       | 55,000                    | 55,000                | -                     |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Voluntary Income continued</b>   | <b>Revenue<br/>Grants</b> | <b>Total<br/>2023</b> | <b>Total<br/>2022</b> |
|---|---------------------------|-----------------------|-----------------------|
| NHS Greater Manchester ICB (Salford)* - Community Led Support   | 50,000                    | 50,000                | 50,000                |
| NHS Greater Manchester ICB (Salford)* – Emotional Wellbeing and Mental Health grants                        | -                         | -                     | 150,000               |
| NHS Greater Manchester ICB (Salford)* - Third Sector Fund grants programme                                  | 1,000,000                 | 1,000,000             | 1,000,000             |
| NHS Greater Manchester ICB (Salford)* - VCSE Voices Matter  | 82,148                    | 82,148                | 80,223                |
| NHS Greater Manchester ICB (Salford)* - Volunteer Wellbeing Champions (Salford Together – Community Assets) | 146,250                   | 146,250               | 195,000               |
| NHS Greater Manchester ICB (Salford)* - Wellbeing Matters programme   | 637,754                   | 637,754               | 612,160               |
| NHS Northern Care Alliance - Social Prescribing   | -                         | -                     | 23,000                |
| Ordsall & Claremont PCN – Community Connectors  | 68,737                    | 68,737                | -                     |
| Salford 4 Good – donations  | 126                       | 126                   | -                     |
| Salford City Council – Community Champions programme  | -                         | -                     | 75,000                |
| Salford City Council – Community Response Fund grants   | -                         | -                     | 66,000                |
| Salford City Council - Children, Young People & Families LIO work   | 31,706                    | 31,706                | 31,706                |
| Salford City Council - Disability Project   | -                         | -                     | 274,384               |
| Salford City Council - Family Hub   | 65,000                    | 65,000                | 112,000               |
| Salford City Council - Hate Crime grants  | 6,922                     | 6,922                 | 3,850                 |
| Salford City Council – Healthy Holidays Fund grants   | 99,000                    | 99,000                | 215,000               |
| Salford City Council - Health and Social Care LIO work  | 39,810                    | 39,810                | 39,810                |
| Salford City Council – Household Support Fund grants  | 269,495                   | 269,495               | -                     |
| Salford City Council - Infrastructure, Training and Development LIO work                                    | 80,737                    | 80,737                | 80,737                |
| Salford City Council – JSSNA Research   | 60,000                    | 60,000                | -                     |
| Salford City Council – Obesity pilot  | 78,400                    | 78,400                | 23,400                |
| Salford City Council - Short Break Care grants  | 67,269                    | 67,269                | 60,448                |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Voluntary Income continued</b>  | <b>Revenue Grants</b> | <b>Total 2023</b> | <b>Total 2022</b> |
|--|-----------------------|-------------------|-------------------|
| Salford City Council – Learning, Skills & Work (match for AGCF funding)    | 75,000                | 75,000            | -                 |
| Salford City Council - Strategic Development LIO work                      | 85,000                | 85,000            | 85,000            |
| Salford City Council - Volunteer Centre LIO work                           | 28,315                | 28,315            | 28,315            |
| Salford City Council – Youth Justice Connector post                        | 43,000                | 43,000            | 43,000            |
| Salford Royal Hospital (NCA NHS Foundation Trust)                          | -                     | -                 | 49,950            |
| Start in Salford – Hughie’s Helping Hands (for Wellbeing Matters’ clients) | 389                   | 389               | -                 |
| Talk Talk - match funding for the Youth Wellbeing Fund                     | -                     | -                 | 16,500            |
| The Broughton Trust – One Broughton Fund (for Wellbeing Matters’ clients)  | 1,676                 | 1,676             | -                 |
| Walkden & Little Hulton PCN – Community Connectors                         | 43,672                | 43,672            | -                 |
| <b>Total restricted voluntary income</b>                                   | <b>4,836,967</b>      | <b>4,836,967</b>  | <b>4,643,774</b>  |
| <b>Total voluntary income</b>  | <b>4,892,205</b>      | <b>4,892,205</b>  | <b>4,668,803</b>  |

\* *Integrated care boards (ICBs) replaced clinical commissioning groups (CCGs) in the NHS in England from 1 July 2022.*

## 4. Charitable Trading Income

|                 | <b>Unrestricted Funds</b> | <b>Restricted Funds</b> | <b>Total 2023</b> | <b>Total 2022</b> |
|-----------------|---------------------------|-------------------------|-------------------|-------------------|
|                 | <b>£</b>                  | <b>£</b>                | <b>£</b>          | <b>£</b>          |
| Payroll Service | 8,438                     | -                       | 8,438             | 8,463             |
| Training Sales  | 2,140                     | -                       | 2,140             | -                 |
| Other Services  | 15,120                    | -                       | 15,120            | 15,576            |
| Returned grants | -                         | 16,878                  | 16,878            | 15,595            |
|                 | <b>25,698</b>             | <b>16,878</b>           | <b>42,576</b>     | <b>39,634</b>     |

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
for the year ended 31st March 2023

### Charitable Trading Income (continued)

#### Returned grants income

|  |                 |
|--|-----------------|
| Achieve Asset Fund<br>(Bolton Salford and<br>Trafford) - grant | £ 11,972        |
| Third Sector Fund –<br>Grow Well grant                         | £ 1,269         |
| Salford Council – Healthy<br>Holidays grant                    | £ 1,162         |
| GM Moving – Local<br>Delivery Pilot grant                      | £ 2,475         |
| <b>Total</b>   | <b>£ 16,878</b> |

## 5. Other Income

|  | Unrestricted<br>Funds | Restricted<br>Funds | Total 2023    | Total 2022     |
|--|-----------------------|---------------------|---------------|----------------|
|  | £                     | £                   | £             | £              |
| Mailing, photocopying and<br>other sales | 17,941                | -                   | 17,941        | 42,267         |
| DBS checks                               | 52,794                | -                   | 52,794        | 62,745         |
| Coronavirus Job<br>Retention Scheme      | -                     | -                   | -             | 94             |
|  | <u>70,735</u>         | <u>-</u>            | <u>70,735</u> | <u>105,106</u> |

The associated direct costs of DBS checks amounted to £26,888 (2022 - £33,352) which is included in note 7 under Beneficiary Support Costs.

## 6. Total Incoming Resources

|              | 2023             | 2022             |
|--------------|------------------|------------------|
|              | £                | £                |
| Unrestricted | 177,209          | 160,569          |
| Restricted   | 4,854,185        | 4,659,486        |
|              | <u>5,031,394</u> | <u>4,820,055</u> |

## 7. Charitable Activities

|                                       | Staff<br>costs   | Deprec-<br>iation | Other<br>costs   | Total<br>2023    | Total<br>2022    |
|---------------------------------------|------------------|-------------------|------------------|------------------|------------------|
|                                       | £                | £                 | £                | £                | £                |
| Information,<br>advice and<br>support | 1,330,185        | 9,727             | 1,996,094        | 3,336,006        | 2,248,399        |
| Grants distributed                    | -                | -                 | 1,506,567        | 1,506,567        | 2,007,122        |
|                                       | <u>1,330,185</u> | <u>9,727</u>      | <u>3,502,661</u> | <u>4,842,573</u> | <u>4,255,521</u> |

|  | Total<br>2023 | Total<br>2022 |
|--|---------------|---------------|
|  | £             | £             |
| <b>Other costs comprise:</b>             |               |               |
| Grants distributed (see note 8)          | 1,506,567     | 2,007,122     |
| Consultancy fees                         | 14,072        | 8,235         |
| Premises and equipment                   | 99,900        | 82,064        |
| Website costs                            | 5,250         | 5,402         |
| Communications, marketing & promotion    | 16,517        | 15,610        |
| Beneficiary support, meetings and events | 1,801,887     | 988,595       |
| Staff recruitment, training and travel   | 22,396        | 14,490        |
| Subscriptions and affiliations           | 4,553         | 2,458         |
| Insurances                               | 4,442         | 4,289         |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Other Costs continued</b> | <b>Total<br/>2023</b>   | <b>Total<br/>2022</b>   |
|------------------------------|-------------------------|-------------------------|
|                              | <b>£</b>                | <b>£</b>                |
| Miscellaneous                | 1,344                   | 703                     |
| Support costs (see note 9)   | 13,133                  | 11,294                  |
| Loss on disposal of assets   | 74                      | 1,336                   |
| Refunded grant income        | 12,526                  | -                       |
|                              | <b><u>3,502,661</u></b> | <b><u>3,141,598</u></b> |

All the grants were paid to VCSE groups, organisations and primary schools in the Greater Manchester area and all were paid on behalf of the funders, who had requested the charity administer the funds for distribution. The charity retains a proportion of funds for management and administration costs.

**The payment of grants is within the objects of the charity.**

## **8. Grants Distributed**

| <b>Third Sector Fund</b>               | <b>Total 2023</b>     | <b>Total 2022</b>     |
|--|-----------------------|-----------------------|
|  | <b>£</b>              | <b>£</b>              |
| Big Ideas Fund                         | -                     | 462,021               |
| Defibrillator Fund                     | 24,000                | -                     |
| Food Fund                              | 165,000               | -                     |
| Grow Well Fund                         | 19,282                | -                     |
| Healthy Holidays Fund                  | -                     | 25,000                |
| Responsiveness Fund                    | 500                   | 20,000                |
| Healthy Schools Fund                   | 150,000               | -                     |
| Volunteers Expenses Fund               | 17,815                | 16,701                |
| Volunteers' Week Activity Fund         | 9,292                 | 9,302                 |
| Wellbeing Fund                         | 53,703                | 54,927                |
| Winter Support Fund                    | 85,232                | -                     |
| Wellbeing Matters Community Asset Fund | 20,063                | 141,450               |
| Wellbeing Matters Green Asset Fund     | 1,650                 | 99,871                |
| Youth Wellbeing Fund                   | 60,162                | -                     |
|  | <b><u>606,699</u></b> | <b><u>829,272</u></b> |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

**Other**

|  | <u>Total 2023</u>       | <u>Total 2022</u>       |
|--|-------------------------|-------------------------|
|  | £                       | £                       |
| Access Inequalities investments  | 8,587                   | -                       |
| Big Reset Conversation - community engagement                              | 6,493                   | -                       |
| Achieve Asset Fund (Bolton, Salford and Trafford) grants and investments   | 58,395                  | 202,629                 |
| Community Champions programme  | 49,736                  | 75,700                  |
| Community Response Fund  | -                       | 200,978                 |
| Dementia Support   | -                       | 6,000                   |
| Food Response Fund   | 5,000                   | 185,000                 |
| GM Moving  | 94,357                  | -                       |
| Answer Cancer programme grants and investments                             | 66,850                  | 90,173                  |
| Hate Crime grants  | 6,293                   | 3,500                   |
| Household Support Fund   | 269,495                 | -                       |
| Hughie's Helping Hands   | 389                     | -                       |
| Local Delivery Pilot investments   | 3,185                   | 31,436                  |
| Little Hulton Big Local grants and investments                             | -                       | 9,853                   |
| Emotional Wellbeing and Mental Health grants                               | -                       | 111,049                 |
| Make Smoking History grants  | -                       | 8,000                   |
| NAVCA grants   | 4,000                   | -                       |
| Royal Horticultural Society grants   | 1,883                   | 8,500                   |
| Other CCG grants   | -                       | 45,000                  |
| Short Break Care grants  | 56,590                  | 58,153                  |
| Healthy Holidays Fund  | 194,345                 | 99,499                  |
| Disability programme grants  | 68,880                  | -                       |
| Addressing Unmet Need in Ordsall and Claremont (Health Neighbourhood Fund) | -                       | 44,005                  |
| Ukraine appeal   | 4,990                   | -                       |
| Salford CVS' AGM grant   | 1,000                   | -                       |
| Living Wage Foundation - accreditation payments                            | -                       | 144                     |
|  | <u>900,468</u>          | <u>1,179,619</u>        |
| Prior Year grants not taken up   | <u>(600)</u>            | <u>(1,769)</u>          |
| <b>Total Grants</b>  | <u><b>1,506,567</b></u> | <u><b>2,007,122</b></u> |

# Grants analysis 2022/23

## Third Sector Fund

- **Defibrillator Fund** – 10 grants, with minimum recipient £2,000 and maximum recipient £2,500, total £24,000
- **Food Fund** – 49 grants, with minimum recipient £400 and maximum recipient £9,000, total £165,000
- **Grow Well Fund** – 11 grants, with minimum recipient £450 and maximum recipient £2,000, total £19,282
- **Responsiveness Fund** – one grant of £500
- **Healthy Schools Fund** – 12 grants, with minimum recipient £5,891 and maximum recipient £14,960, total £150,000
- **Volunteers' Expenses Fund** - 27 grants, with minimum recipient £285 and maximum recipient £750, total £17,815
- **Volunteers' Week Activities Fund** – 26 grants, with minimum recipient £170 and maximum recipient £500, total £9,292
- **Wellbeing Fund** - 54 grants, with minimum recipient £750 and maximum recipient £1,000, total £53,703
- **Wellbeing Matters' Community Asset Fund** – seven grants, with minimum recipient of £500 and maximum recipient £4,050, total £20,063
- **Wellbeing Matters Green Asset Fund** - one grant of £1,650
- **Winter Support Fund** – 21 grants, with minimum recipient £500 and maximum recipient £11,160, total 85,232
- **Youth Wellbeing Fund** – 16 grants, with minimum recipient £3,000 and maximum recipient £4,000, total £60,162

## Other Funds

- **Access Inequalities investments** – 13 investments, with minimum recipient £50 and maximum recipient £5,175, total £8,587
- **Achieve Bolton, Salford and Trafford Asset Fund** – 190 grants, with minimum £10, maximum £15,000, total £58,395
- **Answer Cancer programme grants and investments** – 15 grants, with minimum recipient £2,500 maximum recipient £5,000, total £66,850
- **Big Reset Conversation** – 10 grants, with minimum recipient £500 and maximum recipient £1,293, total £6,493
- **Community Champions programme (Trusted Voices)** - 30 grants, minimum recipient £1,000 and maximum recipient £2,736, total £49,736
- **Disability programme** – three grants, minimum recipient £5,000 maximum recipient £33,880, total £68,880
- **Food Response Fund** – one grants of £5,000
- **GM Moving** – 39 grants, minimum recipient £240 maximum recipient 5,000, total £94,357
- **Hate Crime grants** - 12 grants, minimum recipient £400 and maximum recipient £900, total £6,293
- **Healthy Holidays Fund** – 28 grants, minimum recipient £1,160 and maximum recipient £10,000, total £194,345
- **Household Support Fund** – 32 grants, minimum recipient £1,000 and maximum recipient £15,000, total £200,000
- **Fund for over 65s** – 11 grants, minimum recipient £3,000 and maximum recipient £7,000, total £69,495
- **Hughie's Helping Hands** – one grant of £389
- **Local Delivery Pilot investments** – one investment of £3,185
- **NAVCA** – three investments, minimum recipient £1,000 maximum recipient £2,000, total £4,000
- **RHS** – one grant of £1,883
- **Salford CVS' AGM grant** – one grant of £1,000
- **Short Break Care** - eight grants, with minimum recipient £4,890 and maximum recipient £7,500, total £56,590
- **Ukraine appeal** – five grants, with minimum recipient £991 maximum recipient £1,000, total £4,990

## 9. Support Costs

|              | <u>Total 2023</u> | <u>Total 2022</u> |
|--------------|-------------------|-------------------|
|              | £                 | £                 |
| Accountancy  | 5,485             | 4,490             |
| Audit        | 4,995             | 4,090             |
| Bank charges | 1,457             | 1,335             |
| AGM expenses | 1,196             | 1,379             |
|              | <u>13,133</u>     | <u>11,294</u>     |

## 10. Staff Costs

|                                   | <u>Total 2023</u> | <u>Total 2022</u> |
|-----------------------------------|-------------------|-------------------|
|                                   | £                 | £                 |
| <b>Staff costs comprise:</b>      |                   |                   |
| Salaries (including redundancies) | 1,136,878         | 952,935           |
| Social Security                   | 110,907           | 84,502            |
| Pension contributions             | 77,189            | 66,902            |
| Staff benefits                    | 5,211             | 1,062             |
|                                   | <u>1,330,185</u>  | <u>1,105,401</u>  |

None of the Trustees received any remuneration from the charity. None of the Trustees were reimbursed for travel expenses (2022 - Nil).

Two key personnel received total emoluments of £149,546 between them. Both employees earned in excess of £60,000 per annum including gross salary, national insurance, pension contributions and benefits.

The average number of employees in the year calculated on a full time equivalent basis was 33.4 (2022 – 30.5).

## 11. Transfers Between Funds

Some transfers between restricted funds have been made where one fund has ended and other similar projects have been undertaken. These transfers are within the scope of the restricted terms of the fund.

Certain transfers have been made from unrestricted funds where projects have had an excess of expenditure over income. See note 18 for further details.

## 12. Comparatives for the Statement of Financial Activities

|   | Unrestricted<br>Funds   | Restricted<br>Funds     | Total Funds<br>2022     |
|---|-------------------------|-------------------------|-------------------------|
|   | £                       | £                       | £                       |
| <b>Income and expenditure</b>                               |                         |                         |                         |
| <b>Incoming resources:</b>                                  |                         |                         |                         |
| Voluntary Income  | 25,029                  | 4,643,774               | 4,668,803               |
| Investment Income   |                         |                         |                         |
| Bank and building society income                            | 6,512                   | -                       | 6,512                   |
| Income from charitable activities:                          |                         |                         |                         |
| Charitable trading  | 24,039                  | 15,595                  | 39,634                  |
| Other income  | 104,989                 | 117                     | 105,106                 |
| <b>Total Income</b>   | <u>160,569</u>          | <u>4,659,486</u>        | <u>4,820,055</u>        |
| <b>Resources expended</b>                                   |                         |                         |                         |
| Charitable activities                                       | <u>(150,864)</u>        | <u>(4,104,657)</u>      | <u>(4,255,521)</u>      |
| <b>Total expenditure</b>                                    | <u>(150,864)</u>        | <u>(4,104,657)</u>      | <u>(4,255,521)</u>      |
| <b>Net (outgoing) / incoming resources before transfers</b> | <u>9,705</u>            | <u>554,829</u>          | <u>564,534</u>          |
| Gain on realised investment                                 | -                       | -                       | -                       |
| <b>funds</b>  | <u>233,822</u>          | <u>(233,822)</u>        | <u>-</u>                |
| Movement in funds   | 243,527                 | 321,007                 | 564,534                 |
| <b>Reconciliation of funds</b>                              |                         |                         |                         |
| Total funds balance brought forward                         | <u>899,298</u>          | <u>1,741,850</u>        | <u>2,641,148</u>        |
| <b>Total funds balance carried forward</b>                  | <u><u>1,142,825</u></u> | <u><u>2,062,857</u></u> | <u><u>3,205,682</u></u> |

## 13. Tangible Fixed Assets

|                                     | <u>Computers<br/>and other</u> | <u>Fixtures<br/>and fittings</u> | <u>Total</u>  |
|-------------------------------------|--------------------------------|----------------------------------|---------------|
|                                     | £                              | £                                | £             |
| <b>Cost</b>                         |                                |                                  |               |
| At 1st April 2022                   | 41,976                         | 19,456                           | 61,432        |
| Additions                           | 11,601                         | 11,438                           | 23,039        |
| Disposals                           | (20,362)                       | (8,906)                          | (29,268)      |
| At 31st March 2023                  | <u>33,215</u>                  | <u>21,988</u>                    | <u>55,203</u> |
| <b>Accumulated<br/>Depreciation</b> |                                |                                  |               |
| At 1st April 2022                   | 25,434                         | 17,383                           | 42,817        |
| Re disposals                        | (20,920)                       | (8,274)                          | (29,194)      |
| Charge for year                     | 9,360                          | 367                              | 9,727         |
| At 31st March 2023                  | <u>13,874</u>                  | <u>9,476</u>                     | <u>23,350</u> |
| <b>Net book values</b>              |                                |                                  |               |
| At 31st March 2023                  | <u>19,341</u>                  | <u>12,512</u>                    | <u>31,853</u> |
| At 31st March 2022                  | <u>16,542</u>                  | <u>2,073</u>                     | <u>18,615</u> |

## 14. Investments

|   | <u>Total 2023</u> | <u>Total 2022</u> |
|---|-------------------|-------------------|
|   | £                 | £                 |
| Salford Credit Union - programme related investment           | 1                 | 1                 |
| Greater Manchester Community Renewables -<br>community shares | 4,000             | 4,000             |
|   | <u>4,001</u>      | <u>4,001</u>      |

## **Salford Credit Union Investment – Programme Related Investment**

**Salford CVS made this investment as a result of the Pennington Bequest, a bequest held since 1974.**

This bequest came from an ex-resident of Salford who emigrated to Australia, leaving approx. £12,000 to provide an ongoing income for our organisation. The terms of the bequest stated that the money be used for charitable purposes for the benefit of Salford people who are in need.

In 2015 an investment fund for the Pennington Bequest was closed and the proportion relating to Salford CVS, £53,115, was transferred to the direct control of Salford CVS. In 2016 Salford CVS' Board of Trustees agreed to invest funds into a programme that would provide long-term benefit to the people of Salford and therefore saw the 'programme related investment' of £7,000 into Salford Credit Union as an ideal opportunity.

The Trustees do not expect to recover this investment and hence in 2019 it was written down to £1 in the accounts.

## Greater Manchester Community Renewables Ltd (GMCR)

In 2019 Salford CVS' Board of Trustees agreed to invest £4,000 in GMCR's community shares offer to fund the installation of solar panels on schools and community buildings, helping them save money, reduce their carbon footprint, and inspire children and the community to learn about energy and climate change. The schools earmarked in this round of the community shares offer were Salford primary schools. Further information can be found here [www.gmcr.org.uk/wp-content/uploads/2019/06/GMCR-Share-Offer-2019.pdf](http://www.gmcr.org.uk/wp-content/uploads/2019/06/GMCR-Share-Offer-2019.pdf)

### 15. Debtors

|                                | <u>Total 2023</u> | <u>Total 2022</u> |
|--------------------------------|-------------------|-------------------|
|                                | £                 | £                 |
| Other debtors                  | 227,793           | 529,789           |
| Prepayments and accrued income | 155,921           | 34,673            |
|                                | <u>383,714</u>    | <u>564,462</u>    |

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

### 16. Creditors – Amounts Falling due Within One Year

|                                 | <u>Total 2023</u> | <u>Total 2022</u> |
|---------------------------------|-------------------|-------------------|
|                                 | £                 | £                 |
| Funds held as custodian trustee | 45,313            | 39,401            |
| Accruals and deferred income    | 424,652           | 709,915           |
|                                 | <u>469,965</u>    | <u>749,316</u>    |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

At 31st March 2023, Salford CVS held funds as custodian trustee on behalf of 17 voluntary / not for profit organisations based in Salford (2022 - 14 organisations). Details are given in the Trustees report.

Included in deferred income are grants totalling £131,250 relating to the 2023/24 year which will be fully utilised in the next year. (In 2021/22 there was no deferred income).

## 17. Analysis of Net Assets Between Funds

|                            | Tangible<br>Fixed<br>Assets | Investments  | Net current<br>assets | Total            |
|----------------------------|-----------------------------|--------------|-----------------------|------------------|
|                            | £                           | £            | £                     | £                |
| <b>Restricted funds:</b>   |                             |              |                       |                  |
| Income funds               | -                           | -            | 2,070,421             | 2,070,421        |
|                            | -                           | -            | 2,070,421             | 2,070,421        |
| <b>Unrestricted funds:</b> | 31,853                      | 4,001        | 1,288,228             | 1,324,082        |
|                            | <b>31,853</b>               | <b>4,001</b> | <b>3,358,649</b>      | <b>3,394,503</b> |

## 18. Restricted Funds

|                              | Balance<br>brought<br>forward<br>01/04/22 | Movement in Year<br>Incoming | Outgoing | Transfer<br>between<br>funds<br>received<br>/ paid | Balance<br>carried<br>forward<br>31/03/23 |
|------------------------------|---|------------------------------|----------|--|---|
|                              | £   | £                            | £        | £  | £   |
| <b>Income funds</b>          |   |                              |          |  |   |
| 10GM – GM<br>VCSE Accord     | -   | 8,240                        | -        | -  | 8,240                                     |
| 10GM - UKSPF<br>E11          | -   | 25,197                       | -        | -  | 25,197                                    |
| 10GM – VCSE<br>Test & Learn  | -   | 42,270                       | -        | -  | 42,270                                    |
| 10GM – Violence<br>Reduction | -   | 45,752                       | (28,419) | -  | 17,333                                    |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>  | <b>Balance brought forward 01/04/22</b> | <b>Movement in Year</b> |           | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/23</b> |
|--|---|-------------------------|-----------|---|---|
|  | £                                       | Incoming                | Outgoing  | £   | £                                       |
| Assoc. of Colleges – College Connector Salford City Council – College Connector  | -                                       | 27,000                  | (22,826)  | -   | 4,174                                   |
| Big Lottery – Big Local Trust (Little Hulton Big Local)  | 21,325                                  | -                       | (20,825)  | (500)   | -                                       |
| Eccles & Irlam PCN – Community Connector   | -                                       | 149,230                 | (149,230) | -   | -                                       |
| Food Response Fund   | 22,227                                  | -                       | (5,000)   | -   | 17,227                                  |
| Greater Manchester Combined Authority - Gambling Harms GM Mental Health NHS Foundation Trust – Achieve Bolton, Salford, Trafford Asset Recovery Fund | 27,920                                  | -                       | (1,244)   | (2,438)                                       | 24,238                                  |
| Greater Sport (GM Moving) – Local Delivery Pilot   | 10,800                                  | 2,475                   | (13,275)  | -   | -                                       |
| Greater Sport – GM Moving (Walking grants)   | -                                       | 110,000                 | (99,357)  | (10,500)                                      | 143                                     |
| Albert Gubay Charitable Foundation – VCSE Learning, Skills & Work programme  | -                                       | 375,000                 | (175,000) | -   | 200,000                                 |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>  | <b>Balance brought forward 01/04/22</b> | <b>Movement in Year</b> |                 | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/23</b> |
|--|---|-------------------------|-----------------|---|---|
|  | <b>£</b>                                | <b>Incoming</b>         | <b>Outgoing</b> | <b>£</b>                                      | <b>£</b>                                |
| Inspiring Communities Together – Age Friendly Salford programme  | -                                       | 24,764                  | (23,536)        | -   | 1,228                                   |
| Just Giving – Cost of Living Crisis  | -                                       | 50,276                  | -               | -   | 50,276                                  |
| NHS Greater Manchester ICB (Bolton) – ‘Wellbeing Matters’ additional investment (Elemental CRM upgrades) - from GMHSCP PCCA unit | 13,900                                  | -                       | (1,560)         | -   | 12,340                                  |
| NAVCA – Cost of Living grants  | -                                       | 10,000                  | (4,000)         | -   | 6,000                                   |
| NHS England – GM Cancer Screening Engagement programme (Answer Cancer)   | 189,682                                 | 525,000                 | (617,665)       | (10,000)                                      | 87,017                                  |
| NHS England – for GM VCSE Public Health (10GM)   | 243,000                                 | 57,000                  | (300,000)       | -   | -                                       |
| NHS Greater Manchester ICB (Salford) – Access Inequalities Investments   | -                                       | 55,000                  | (8,587)         | (2,750)                                       | 43,663                                  |
| NHS Greater Manchester ICB (GM) – Green Social Prescribing pilot   | 37,922                                  | 42,591                  | (46,802)        | -   | 33,711                                  |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>   | <b>Balance brought forward 01/04/22</b> | <b>Movement in Year</b> |          | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/23</b> |
|---|---|-------------------------|----------|---|---|
|   | £                                       | £                       | £        | £   | £                                       |
| NHS greater Manchester ICB (GM) – Health Coaching for Wellbeing Matters' link workers | 10,000                                  | -                       | -        | -   | 10,000                                  |
| NHS Greater Manchester ICB (Oldham) – Make Smoking History (on behalf of GMHSCP)      | 6,000                                   | -                       | -        | (6,000)                                       | -                                       |
| NHS Greater Manchester ICB (Salford) – Big Reset Conversation (community engagement)  | 6,494                                   | -                       | (6,494)  | -   | -                                       |
| NHS Greater Manchester ICB (Salford) Community Led Support                            | 50,000                                  | 50,000                  | (22,386) | -   | 77,614                                  |
| NHS Greater Manchester ICB (Salford) - Dementia support fund                          | 3,720                                   | -                       | -        | -   | 3,720                                   |
| NHS Greater Manchester ICB (Salford) – Emotional Wellbeing and Mental Health grants   | 161,214                                 | -                       | (10,583) | -   | 150,631                                 |

**Salford Community and Voluntary Services**  
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**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>  | <b>Balance brought forward 01/04/22</b> | <b>Movement in Year</b> |                 | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/23</b> |
|--|---|-------------------------|-----------------|---|---|
|  | <b>£</b>                                | <b>Incoming</b>         | <b>Outgoing</b> | <b>£</b>                                      | <b>£</b>                                |
| -  |   |                         |                 |   |   |
| NHS Greater Manchester ICB (Salford) – Third Sector Fund grants programme                                | 221,665                                 | 1,001,269               | (833,466)       | (85,000)                                      | 304,468                                 |
| NHS Greater Manchester ICB (Salford) – VCSE Voices Matter  | 24,159                                  | 82,148                  | (60,033)        | -   | 46,274                                  |
| NHS Greater Manchester ICB (Salford) – Volunteer Wellbeing Champions (Salford Together Community Assets) | 32,032                                  | 146,250                 | (151,598)       | (26,684)                                      | -                                       |
| NHS Greater Manchester ICB (Salford) – Wellbeing Matters programme                                       | 156,454                                 | 637,754                 | (661,750)       | (15,000)                                      | 117,458                                 |
| NHS Northern Care Alliance – Social Prescribing  | 23,000                                  | -                       | (16,500)        | -   | 6,500                                   |
| Ordsall & Claremont PCN – Community Connectors   | -                                       | 68,737                  | (68,737)        | -   | -                                       |
| Royal Horticultural Society – Grow Well match funding  | 6,500                                   | -                       | (1,883)         | -   | 4,617                                   |

**Salford Community and Voluntary Services**  
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**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>                                       | <b>Balance brought forward<br/>01/04/22</b> | <b>Movement in Year</b> |           | <b>Transfer between funds received / paid</b> | <b>Balance carried forward<br/>31/03/23</b> |
|---|---|-------------------------|-----------|---|---|
|   | <b>£</b>                                    | <b>£</b>                | <b>£</b>  | <b>£</b>                                      | <b>£</b>                                    |
| Salford City Council - Community Champions programme                    | 89,293                                      | -                       | (89,258)  | (35)  | -   |
| Salford City Council – Disability project                               | 267,753                                     | -                       | (114,003) | (18,000)                                      | 135,750                                     |
| Salford City Council – Family Hub                                       | 111,852                                     | 65,000                  | (83,892)  | -   | 92,960                                      |
| Salford City Council – Hate Crime grants                                | 144   | 6,922                   | (6,293)   | (629)   | 144   |
| Salford City Council – Healthy Holidays Fund grants                     | 116,226                                     | 100,162                 | (194,345) | (15,000)                                      | 7,043                                       |
| Salford City Council – GM Obesity pilot                                 | 23,400                                      | 78,400                  | -         | -   | 101,800                                     |
| Salford City Council – JSSNA Research                                   | -   | 60,000                  | (20,926)  | -   | 39,074                                      |
| Salford City Council – Household Support Fund grants                    | -   | 269,495                 | (269,495) | -   | -   |
| Salford City Council – Short Break Care grants                          | 4,680                                       | 67,269                  | (56,590)  | (5,629)                                       | 9,730                                       |
| Salford City Council – Learning, Skills & Work (Match for AGCF funding) | -   | 75,000                  | (1,224)   | -   | 73,776                                      |

**Salford Community and Voluntary Services**  
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**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>   | <b>Balance brought forward 01/04/22</b> | <b>Movement in Year</b> |               | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/23</b> |
|---|---|-------------------------|---------------|---|---|
|   | £                                       | Incoming<br>£           | Outgoing<br>£ | £   | £                                       |
| Salford City Council infrastructure contract - Children, Young People and Families LIO work | -                                       | 31,706                  | (31,660)      | (46)  | -                                       |
| Salford City Council infrastructure contract – Health & Social Care LIO work                | -                                       | 39,810                  | (39,563)      | (247)   | -                                       |
| Salford City Council Infrastructure, Training & Development LIO work                        | -                                       | 80,737                  | (83,189)      | 2,452   | -                                       |
| Salford City Council infrastructure contract – Strategic Development LIO work               | -                                       | 85,000                  | (85,178)      | 178   | -                                       |
| Salford City Council infrastructure contract – Volunteer Centre LIO work                    | -                                       | 28,315                  | (28,315)      | -   | -                                       |
| Salford City Council – Youth Justice Connector Post   | 30,613                                  | 43,000                  | (46,753)      | -   | 26,860                                  |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted Funds continued</b>  | <b>Balance brought forward</b> | <b>Movement in Year</b> |                    | <b>Transfer between funds received / paid</b> | <b>Balance carried forward</b> |
|--|--------------------------------|-------------------------|--------------------|---|--------------------------------|
|  | <b>01/04/22</b>                | <b>Incoming</b>         | <b>Outgoing</b>    |   | <b>31/03/23</b>                |
|  | £                              | £                       | £                  | £   | £                              |
| Walkden & Little Hulton Primary Care Networks – Community Connectors       | -                              | 43,672                  | (43,672)           | -   | -                              |
| Salford 4 Good (fundraising income)  | 798                            | 126                     | (1,549)            | 1,000   | 375                            |
| Start in Salford – Hughie’s Helping Hands (for Wellbeing Matters’ clients) | -                              | 389                     | (389)              | -   | -                              |
| Talk Talk - match funding for the Youth Wellbeing Fund                     | 16,500                         | -                       | -                  | (16,500)                                      | -                              |
| The Broughton Trust – One Broughton Fund (for Wellbeing Matters’ clients)  | -                              | 1,676                   | -                  | -   | 1,676                          |
| Ukraine Appeal   | -                              | 7,697                   | (10,348)           | 5,000   | 2,349                          |
| <b>Total restricted funds</b>  | <b>2,062,857</b>               | <b>4,854,185</b>        | <b>(4,621,793)</b> | <b>(224,828)</b>                              | <b>2,070,421</b>               |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

**Comparative for movement in funds.**

| <b>Restricted Funds 2021/22</b>   | <b>Balance brought forward 01/04/21</b> | <b>Movement in Year</b> |                 | <b>Transfer between funds received / paid</b> | <b>Balance carried forward 31/03/22</b> |
|---|---|-------------------------|-----------------|---|---|
|   |   | <b>Incoming</b>         | <b>Outgoing</b> |   |   |
|   | £                                       | £                       | £               | £   | £                                       |
| <b>Income funds</b>   |   |                         |                 |   |   |
| Big Lottery – Big Local Trust (Little Hulton Big Local)   | 12,000                                  | 110,573                 | (95,258)        | (5,990)                                       | 21,325                                  |
| Food Response Fund  | 49,327                                  | 107,000                 | (185,000)       | 50,900  | 22,227                                  |
| Greater Manchester Combined Authority - Gambling Harms  | -                                       | 29,984                  | -               | (2,064)                                       | 27,920                                  |
| GM Mental Health NHS Foundation Trust - Achieve Asset Fund (Bolton, Salford, Trafford)                      | 188,142                                 | 173,571                 | (206,629)       | (21,500)                                      | 133,584                                 |
| Greater Sport (GM Moving) – Local Delivery Pilot  | 46,066                                  | 3,670                   | (31,436)        | (7,500)                                       | 10,800                                  |
| NHS Bolton CCG – 'Wellbeing Matters' additional investment (Elemental CRM upgrades) - from GMHSCP PCCA unit | 13,900                                  | -                       | -               | -   | 13,900                                  |
| NHS England – Cancer Champions  | 19,900                                  | -                       | -               | (19,900)                                      | -                                       |
| NHS England – GM Cancer Screening Engagement programme (Answer Cancer)                                      | 137,297                                 | 575,000                 | (532,515)       | 9,900   | 189,682                                 |
| NHS England – for GM VCSE population health work (10GM leading)   | -                                       | 243,000                 | -               | -   | 243,000                                 |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

| <b>Restricted Funds<br/>continued<br/>2021/22</b>                                 | <b>Balance<br/>brought<br/>forward<br/>01/04/21</b> | <b>Movement in Year</b> |           | <b>Transfer<br/>between<br/>funds<br/>received<br/>/ paid</b> | <b>Balance<br/>carried<br/>forward<br/>31/03/22</b> |
|---|---|-------------------------|-----------|---|---|
|   | <b>£</b>  | <b>£</b>                | <b>£</b>  | <b>£</b>  | <b>£</b>  |
| NHS Manchester –<br>Green Social<br>Prescribing<br>(GMHSCP PCCA<br>pilot project) | -   | 27,591                  | (20,669)  | 31,000  | 37,922  |
| NHS Manchester –<br>Health Coaching for<br>Wellbeing Matters'<br>link workers     | -   | 10,000                  | -         | -   | 10,000  |
| NHS Oldham CCG<br>– Healthy Start<br>Vouchers work, led<br>by 10GM                | -   | 10,000                  | (10,000)  | -   | -   |
| NHS Oldham CCG<br>– Make Smoking<br>History (on behalf<br>of GMHSCP)              | 27,450  | -                       | (17,700)  | (3,750)   | 6,000   |
| NHS Salford CCG<br>– Big Reset<br>Conversation<br>(community<br>engagement)       | 8,594   | -                       | (2,100)   | -   | 6,494   |
| NHS Salford CCG<br>– Home First<br>Discharge Hub                                  | -   | 50,000                  | -         | -   | 50,000  |
| NHS Salford CCG –<br>Dementia support<br>fund                                     | 9,720   | -                       | (6,000)   | -   | 3,720   |
| NHS Salford CCG<br>– Emotional<br>Wellbeing and<br>Mental Health<br>grants        | 193,263   | 150,000                 | (111,049) | (71,000)  | 161,214   |
| NHS Salford CCG<br>– Third Sector Fund<br>grants &<br>investments<br>programme    | 319,039   | 1,007,669               | (955,043) | (150,000)   | 221,665   |
| NHS Salford CCG<br>– VCSE Voices<br>Matter (Salford<br>Together)                  | 35,295  | 80,223                  | (91,359)  | -   | 24,159  |
| NHS Salford CCG<br>– Age Friendly<br>Salford                                      | 69,344  | 195,000                 | (232,312) | -   | 32,032  |

**Salford Community and Voluntary Services**  
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| <b>Restricted Funds<br/>continued<br/>2021/22</b>  | <b>Balance<br/>brought<br/>forward<br/>01/04/21</b> | <b>Movement in Year</b> |           | <b>Transfer<br/>between<br/>funds<br/>received<br/>/ paid</b> | <b>Balance<br/>carried<br/>forward<br/>31/03/22</b> |
|--|---|-------------------------|-----------|---|---|
|  | <b>£</b>  | <b>£</b>                | <b>£</b>  | <b>£</b>  | <b>£</b>  |
| NHS Salford CCG<br>– Wellbeing Matters<br>programme  | 137,328   | 612,160                 | (589,034) | (4,000)   | 156,454   |
| NHS Salford CCG<br>– additional<br>COVID-19<br>Recovery funding                            | 45,900  | -                       | (45,000)  | (900)   | -   |
| Northern Care<br>Alliance -<br>Community<br>Connector Long-<br>COVID Clinic                | -   | 23,000                  | -         | -   | 23,000  |
| Royal Horticultural<br>Society – Grow<br>Well match funding                                | 15,000  | -                       | (8,500)   | -   | 6,500   |
| Salford City Council<br>- Community<br>Champions<br>(MHCLG) COVID<br>engagement<br>funding | 151,000   | 75,000                  | (121,707) | (15,000)  | 89,293  |
| Salford City Council<br>– Community<br>Response Fund<br>(Covid Contain<br>monies)          | 250,000   | 66,000                  | (300,996) | (15,004)  | -   |
| Salford City Council<br>– Capacity-Building<br>Disabled People's<br>Groups                 | -   | 274,384                 | (6,631)   | -   | 267,753   |
| Salford City Council<br>– Family Hubs -<br>VCSE engagement<br>/ volunteering               | -   | 112,000                 | (148)     | -   | 111,852   |
| Salford City Council<br>– Hate Crime<br>grants   | 144   | 3,850                   | (3,500)   | (350)   | 144   |
| Salford City Council<br>– Healthy Holidays<br>Fund   | 725   | 215,000                 | (99,499)  | -   | 116,226   |
| Salford City Council<br>– GM Obesity pilot   | -   | 23,400                  | -         | -   | 23,400  |
| Salford City Council<br>– Short Break Care<br>grants                                       | 8,200   | 60,448                  | (58,153)  | (5,815)   | 4,680   |

**Salford Community and Voluntary Services**  
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| <b>Restricted Funds<br/>continued 2021/22</b>   | <b>Balance<br/>brought<br/>forward<br/>01/04/21</b> | <b>Movement in Year</b> |                    | <b>Transfer<br/>between<br/>funds<br/>received<br/>/ paid</b> | <b>Balance<br/>carried<br/>forward<br/>31/03/22</b> |
|---|---|-------------------------|--------------------|---|---|
|   | £   | £                       | £                  | £   | £   |
| Salford City Council infrastructure contract - Children, Young People and Families      | -   | 31,706                  | (31,706)           | -   | -   |
| Salford City Council infrastructure contract – Health & Social Care                     | -   | 39,810                  | (39,810)           | -   | -   |
| Salford City Council infrastructure contract – IAG, Training & Development Support      | -   | 80,737                  | (80,737)           | -   | -   |
| Salford City Council infrastructure contract – Strategic Development                    | -   | 85,000                  | (85,000)           | -   | -   |
| Salford City Council infrastructure contract – Volunteer Centre                         | -   | 28,315                  | (31,411)           | 3,096   | -   |
| Salford City Council – Youth Justice project (Home Office funding)                      | 2,692   | 43,000                  | (15,079)           | -   | 30,613  |
| Walkden & Little Hulton and Eccles & Irlam Primary Care Networks - Link Workers         | -   | 45,143                  | (45,143)           | -   | -   |
| Salford 4 Good (fundraising income)   | 422   | 802                     | (426)              | -   | 798   |
| Salford Royal Hospitals Foundation Trust – Addressing Unmet Need Ordsall and Claremeont | -   | 49,950                  | (44,005)           | (5,945)   | -   |
| Social Enterprise UK – Buy Social Extension project                                     | 1,102   | -                       | (1,102)            | -   | -   |
| Talk Talk - match funding for the Youth Wellbeing Fund                                  | -   | 16,500                  | -                  | -   | 16,500  |
| <b>Total restricted funds</b>   | <b>1,741,850</b>                                    | <b>4,659,486</b>        | <b>(4,104,657)</b> | <b>(233,822)</b>  | <b>2,062,857</b>                                    |

## Transfers

Where the transfer is an expense to unrestricted funds it represents a recharge of central costs as allowed for under the funding agreement. Where the transfer is received from unrestricted funds it is to cover a shortfall on restricted funding.

Additionally, transfers between restricted funds represent funds being utilised to support joint grant schemes.

## Details of Restricted Funds

| Area of Work   | Funder | Description of Work   |
|----------------|--------|---|
| GM VCSE Accord | 10GM   | Salford CVS, alongside all of the other local infrastructure organisations in Greater Manchester, are working to deliver the priorities articulated in the Greater Manchester VCSE Accord – a tripartite agreement between the VCSE sector, GMCA and NHS GM ICB, and endorsed by all 10 Local Authorities. Funding for this work flows through 10GM (part-owned by Salford CVS)               |
| UKSPF E11      | 10GM   | UK Shared Prosperity Fund is a government funded initiative, with funds flowing into GMCA and then out to all 10 local authorities, and also to 10GM in terms of support for all 10 local infrastructure organisations via the E11 VCSE Infrastructure element of the UKSPF funding. The funding is to be used to strengthen our delivery support offer for the local VCSE sector in Salford. |

**Salford Community and Voluntary Services**  
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|                                |                                      |   |
|--------------------------------|--------------------------------------|---|
| <b>VCSE Test and Learn</b>     | 10GM                                 | This piece of work is being coordinated by 10GM and delivered in localities in support of the GM Population Health Board's ambitions regarding tackling health inequalities. Salford CVS are delivering a small pilot piece of work working with a PCN in support of cancer screening and cancer support.                                 |
| <b>Violence Reduction</b>      | 10GM                                 | This work is coordinated by 10GM on behalf of the GM Violence Reduction Unit and provides support for a part-time Violence Reduction Facilitator post and funding for a VCSE Violence Reduction Alliance in Salford.  |
| <b>Colleges Connector</b>      | Association of Colleges              | To provide Wellbeing Matters' Community Connector support to Salford City College students (delivered via Salford Third Sector Consortium). Match funded by Salford City Council's public health team (see below).  |
| <b>Colleges Connector</b>      | Salford City Council – public health | To provide Wellbeing Matters' Community Connector support to Salford City College students (delivered via Salford Third Sector Consortium). Match funded by The Association of Colleges.  |
| <b>Little Hulton Big Local</b> | Big Lottery - Big Local Trust        | Salford CVS fulfilled the role of Local Trusted Organisation (LTO) for Little Hulton Big Local (LHBL), providing financial management, coordination and project management support to ensure the effective implementation of the Big Local Plan objectives. This included employing LHBL's paid staff. This project ceased in April 2023. |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
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|  |  |  |
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| <p><b>Community Connector</b></p>                                      | <p>Eccles &amp; Irlam PCN</p>  | <p>To provide Wellbeing Matters' Community Connector support to Eccles &amp; Irlam Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year-end there were four Connector posts.</p>   |
| <p><b>Food Response Fund</b></p>                                       | <p>Donations from Talk Talk and grants from Salford City Council</p> | <p>Donations and grants for food response. This is a grants fund to support the VCSE sector's efforts to respond to food-related needs as we moved into living with COVID-19.</p>  |
| <p><b>Gambling Harms</b></p>   | <p>Greater Manchester Combined Authority</p>                         | <p>Using behavioural research and gamification to deliver early disruptive interventions that increase awareness, and further evaluate the impacts of gambling for communities in Salford; specifically 16-21 years that are identified at risk. A partnership initiative with Salford University.</p>   |
| <p><b>Achieve Bolton, Salford and Trafford Asset Recovery Fund</b></p> | <p>Greater Manchester Mental Health NHS Foundation Trust</p>         | <p>To provide Wellbeing Matters' Community Connector support to Salford City College students (delivered via Salford Third Sector Consortium). Match funded by The Association of Colleges.</p>  |
| <p><b>Local Delivery pilot – physical activity</b></p>                 | <p>Greater Sport</p>   | <p>Salford CVS worked in partnership with Salford City Council and Salford Community Leisure to deliver the Salford local pilot work around physical activity on behalf of GM Moving and Sport England. We focused on improving levels of physical activity via providing development support and small grants to local VCSE groups. This project ceased in 2022/23.</p> |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

|  |  |  |
|--|--|--|
| <p><b>GM Moving walking grants</b></p>                           | <p>Greater Sport</p>   | <p>Salford CVS, on behalf of 10GM, were commissioned by Greater Sport (GM Moving) to manage a GM-wide VCSE small grants scheme to get more people walking and active.</p>  |
| <p><b>Salford VCSE Learning, Skills &amp; Work programme</b></p> | <p>The Albert Gubay Charitable Foundation</p>  | <p>A three-year partnership project between the Salford CVS, The Albert Gubay Charitable Foundation (AGCF) and Salford City Council - providing a range of services to support, train and prepare people furthest from the job market to gain skills and employment.</p>                                     |
| <p><b>Salford VCSE Learning, Skills &amp; Work programme</b></p> | <p>Salford City Council</p>  | <p>A three-year partnership project between the Salford CVS, The Albert Gubay Charitable Foundation (AGCF) and Salford City Council - providing a range of services to support, train and prepare people furthest from the job market to gain skills and employment.</p>                                     |
| <p><b>Age Friendly Salford programme</b></p>                     | <p>Inspiring Communities Together</p>  | <p>Age Friendly Salford is a partnership initiative between three local charities – Inspiring Communities Together (lead partner), AgeUK Salford and Salford CVS – and funded by Salford City Council. In January 2023 the partnership won an open tender to continue to deliver this programme of work.</p> |
| <p><b>Cost of Living Crisis appeal</b></p>                       | <p>Individual donations received via Just Giving and Charities Aid Foundation, plus donations from Salix Homes, Salford Council, ForViva and Barton Athletic</p> | <p>Appeal to raise funding to provide grants to local frontline charities and community groups to enable them to carry on supporting Salford residents, by providing food, helping keep homes warm, looking after children, giving advice and guidance.</p>  |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

|   |   |  |
|---|---|--|
| <p><b>NAVCA - Cost of Living grants</b></p>   | <p>NAVCA</p>  | <p>Salford CVS secured a modest amount of funding from its national membership body, NAVCA, to award a small number of grants to local VCSE groups who were providing targeted locality support to residents experiencing significant impact from the cost of living crisis.</p>   |
| <p><b>'Wellbeing Matters' additional data management support</b></p>                  | <p>Received via GM Health &amp; Social Care Partnership (through Bolton CCG) - now NHS Greater Manchester ICB</p> | <p>Contribution to the Elemental Data Management System, supporting the Wellbeing Matters programme to link directly to general practice.</p>  |
| <p><b>Answer Cancer: Greater Manchester Cancer Screening Engagement Programme</b></p> | <p>NHS England (via GM Health &amp; Social Care Partnership – now NHS Greater Manchester ICB)</p>                 | <p>Answer Cancer is a Voluntary, Community &amp; Social Enterprise (VCSE) sector-led response to cancer in Greater Manchester. This initiative is a partnership of four VCSE organisations: Salford CVS (accountable body) - on behalf of 10GM - VSNW, BHA for Equality, and Unique Improvements. Using grants, investments, engagement and training with identified communities, Answer Cancer aims to increase cancer screening rates in GM, especially within communities where take-up is currently low.</p> |
| <p><b>GM VCSE Public Health (10GM)</b></p>  | <p>NHS England</p>  | <p>A programme using the NHS CORE20PLUS5 model as a framework in which to explore how long term, sustainable VCSE and Primary Care Network (PCN) partnerships within an Integrated Care System can drive targeted action in health inequality improvement.</p>   |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

|  |  |  |
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| <b>Green Social Prescribing pilot</b>  | NHS Manchester (GMHSCP PCCA Pilot Project)   | This project is part of the wider Wellbeing Matters programme and uses Social Prescribing to connect people's health and wellbeing needs to green and blue spaces in Salford. Funding for this work ceases in early 2023/24. |
| <b>Access Inequalities investments</b> | NHS Greater Manchester ICB (Salford)   | Small investments to enable specialist community groups in Salford to work closely with targeted communities to tackle health inequalities.  |
| <b>Health Coaching</b>                 | NHS Greater Manchester ICB   | Health coaching for Wellbeing Matters' Community Connectors (link workers).  |
| <b>Make Smoking History</b>            | NHS Greater Manchester ICB -previously GM Health & Social Care Partnership GMHSCP) | A programme of work to recruit 'History Makers' to support making smoking history across GM. The programme also involved encouraging smoke-free places and events across Greater Manchester.                                 |
| <b>Big Reset Conversation</b>          | NHS Greater Manchester ICB - previously NHS Salford CCG                            | Salford CVS are holding a small community engagement budget to support a number of community organisations to reach into specific communities of geography and identity.   |
| <b>Community Led Support</b>           | NHS Greater Manchester ICB - previously NHS Salford CCG                            | To provide a Home from Hospital VCSE Support Worker to work as part of the Home First Discharge Hub at Salford Royal Hospital.   |
| <b>Dementia Support Fund</b>           | Funding received in previous years from NHS Salford CCG                            | To provide small grants to VCSE organisations to support people living with dementia in their community.   |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
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|   |   |  |
|---|---|--|
| <p><b>Emotional Wellbeing and Mental Health grants</b></p>                    | <p>NHS Greater Manchester ICB – previously NHS Salford CCG</p>  | <p>This grants scheme is designed to fund a range of projects aimed at improving and sustaining the mental health of Salford residents as part of the city's Living Well approach to mental health and wellbeing.</p>  |
| <p><b>Third Sector Fund grants programme</b></p>                              | <p>NHS Greater Manchester ICB – previously NHS Salford CCG</p>  | <p>Salford CVS continue to design, manage and administer this grants and investment fund. The aim of the fund is to invest in VCSE organisations and schools in Salford in order to help improve the health and wellbeing of Salford residents.</p>  |
| <p><b>VCSE Voices Matter</b></p>  | <p>NHS Greater Manchester ICB - previously NHS Salford CCG</p>  | <p>Key elements of this work include sector voice and representation at key partnership boards and forums across the city and within the five health neighbourhoods.</p>   |
| <p><b>Age Friendly Salford (previously Volunteer Wellbeing Champions)</b></p> | <p>NHS Salford CCG (Salford Together)</p>   | <p>The Age Friendly Salford programme is delivered by Salford CVS as part of the Community Assets workstream of Salford Together, led by local charity Inspiring Communities Together (ICT). In January 2023 ICT became the accountable body for this work (see page 140)</p>  |
| <p><b>Wellbeing Matters programme</b></p>                                     | <p>NHS Greater Manchester ICB (Salford) - previously NHS Salford CCG - and Salford's five Primary Care Networks</p> | <p>This programme takes Person and Community-Centred Approaches (PCCA) to health and wellbeing, helping transform how we deliver population health benefits in Salford. Salford CVS are the accountable body and lead partner for the Wellbeing Matters programme, which incorporates interdependent workstreams around social prescribing, volunteering and capacity-building the VCSE ecosystem. The programme is delivered in partnership with Salford Third Sector Consortium.</p> |

**Salford Community and Voluntary Services**  
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|   |  |  |
|---|--|--|
| <b>Social prescribing</b>               | NHS Northern Care Alliance                                     | Additional funds to employ a .5 post to support the health system's Long COVID Clinic (delivered by Salford Third Sector Consortium as part of the Wellbeing Matters programme).   |
| <b>Community Connector</b>              | Ordsall & Claremont PCN (now remade as South East Salford PCN) | To provide Wellbeing Matters' Community Connector support to Ordsall and Claremont Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year end there were 3.6 Community Connector posts.  |
| <b>Grow Well grants - match funding</b> | Royal Horticultural Society (RHS)                              | Contribution to the Third Sector's Fund's Grow Well grants.  |
| <b>Community Champions programme</b>    | Salford City Council (MHCLG) COVID engagement funding          | Community Champions funding enabled scaling up of outreach and engagement with people identified as being at increased risk from COVID-19. This work has now ended.  |
| <b>Disability Project</b>               | Salford City Council – public health                           | To promote and enable better access to services for disabled people living in Salford by capacity-building local disabled people-led and impairment-focused VCSE groups and organisations. Includes an investments fund, training budget, and capacity-building support. |
| <b>Family Hub</b>                       | Salford City Council   | Funding to employ two Family Hub Workers who support the engagement of VCSE organisations and volunteers in the new Salford Partnership Family Hubs. A small VCSE grants programme sits alongside these posts.   |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
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|  |                             |  |
|--|-----------------------------|--|
| <p><b>Hate Crime grants</b></p>            | <p>Salford City Council</p> | <p>Salford CVS administer these grants on behalf of Salford City Council as part of Greater Manchester's work to tackle hate crime across the city-region. The aim of the fund is to support Salford VCSE activities during Hate Crime week.</p>   |
| <p><b>Healthy Holidays Fund grants</b></p> | <p>Salford City Council</p> | <p>Grants to support activities during School Holidays.</p>  |
| <p><b>GM Obesity Pilot</b></p>             | <p>Salford City Council</p> | <p>Capacity-building work and grants support to local food projects tackling obesity in Salford.</p>   |
| <p><b>JSSNA Research</b></p>               | <p>Salford City Council</p> | <p>Salford City Council commissioned Salford CVS to carry out this research as part of their Joint Strategic Strengths and Needs Assessments. The purpose of the research was to capture the strengths that the Voluntary, Community and Social Enterprise (VCSE) Sector bring to improving the health and wellbeing of adults within the city of Salford.</p> |
| <p><b>Household Support Fund</b></p>       | <p>Salford City Council</p> | <p>Grants to frontline VCSE organisations to support people in food need in Salford due to the cost of living crisis. Managed by Salford CVS in partnership with Salford Foodshare Network. Resourced via DWP Household Support funding from Salford City Council.</p>   |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
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|   |                             |  |
|---|-----------------------------|--|
| <p><b>Short Break Care grants</b></p>                           | <p>Salford City Council</p> | <p>Salford CVS administer these grants on behalf of Salford City Council. The aim is to promote innovation and development in the provision of group-based short break care for disabled children in Salford.</p>  |
| <p><b>Children, Young People and Families LIO work</b></p>      | <p>Salford City Council</p> | <p>This work brings together VCSE organisations working with children, young people and families in Salford. It provides broad-ranging representation of the interests and views of the VCSE sector to relevant strategic partnerships. Also includes child safeguarding.</p>  |
| <p><b>Infrastructure, Health &amp; Social Care LIO work</b></p> | <p>Salford City Council</p> | <p>This work brings together VCSE organisations working in the field of health and social care in Salford. It provides broad-ranging representation of the interests and views of the VCSE sector to relevant strategic partnerships. Also includes adult safeguarding.</p>  |
| <p><b>Infrastructure, Training and Development LIO work</b></p> | <p>Salford City Council</p> | <p>Funded by Salford City Council to enable Salford CVS to help develop and improve the VCSE sector in Salford by providing training sessions; information, advice and guidance; and 1-2-1 group support. This includes topic areas such as legal structures, business planning, governance, fundraising, funding bids, access to digital, social investment, tendering, social value and demonstrating impact, equalities, comms, engagement and marketing, co-production, and much more.</p> |

**Salford Community and Voluntary Services**  
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|   |   |  |
|---|---|--|
| <p><b>Strategic Development LIO work</b></p>        | <p>Salford City Council</p>                         | <p>Funded by Salford City Council to support the VCSE sector to be engaged and involved in all aspects of strategic city partnership work, ensuring they understand, actively contribute to and influence key partnership areas of work. Includes organising and facilitating sector representation on all key partnership boards in the city.</p> <p>Also supporting and enabling the VCSE sector to operate effectively within the Salford social, economic and political environment. Involves operating a robust programme for voice and influence, including organising various themed Vocal Forums and strategic workshops on a regular basis and an annual VCSE conference.</p> <p>Strategic comms is also a key area of work, including ensuring Salford's VCSE sector are informed and engaged in relevant developments at city-region and national levels.</p> |
| <p><b>Salford Volunteer Centre LIO work</b></p>     | <p>Salford City Council</p>                         | <p>Part-funded by Salford City Council to support volunteering development, good practice and brokerage services in Salford – by the city's only accredited Volunteer Centre. This includes supporting the delivery of the Salford Volunteering Strategy, operating a bespoke volunteering portal for the city and organising the prestigious annual Heart of Salford volunteering awards. Also funded by Salford CVS reserves and income generation activities.</p>   |
| <p><b>Whole Family Community Connector post</b></p> | <p>Salford City Council – Youth Justice service</p> | <p>To provide a dedicated Community Connector to support the work of the Salford Youth Justice service.</p>  |

**Salford Community and Voluntary Services**  
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|                                      |   |  |
|--------------------------------------|---|--|
| <p><b>Community Connectors</b></p>   | <p>Walkden &amp; Little Hulton PCN</p>  | <p>To provide Wellbeing Matters' Community Connector support to Walkden and Little Hulton Primary Care Network. (Delivered via Salford Third Sector Consortium). At the year end there were three Community Connector posts.</p> |
| <p><b>Salford4Good</b></p>           | <p>Income Generation (fundraising)</p>  | <p>Salford4Good is our fundraising initiative designed to make it easier for individuals and businesses to give time, skills, money and resources to local good causes. Salford CVS is the accountable body.</p>                 |
| <p><b>Hughie's Helping Hands</b></p> | <p>Start Inspiring Minds</p>  | <p>Fund resourced by partner charity Start Inspiring Minds to support Wellbeing Matters' clients accessing emergency items.</p>  |
| <p><b>Youth Wellbeing Fund</b></p>   | <p>Talk Talk</p>  | <p>Match funding for our Third Sector Fund's Youth Wellbeing Fund.</p>   |
| <p><b>One Broughton Fund</b></p>     | <p>The Broughton Trust</p>  | <p>Fund resourced by partner charity The Broughton Trust to support Wellbeing Matters' clients who live in Broughton accessing emergency items.</p>  |
| <p><b>Ukraine Appeal</b></p>         | <p>Individual donations via Just Giving, plus a transfer of funds from Salford CVS reserves</p> | <p>Appeal to support organisations working with the Ukrainian community.</p>   |

## Details of Funds that Ceased in 2022

| Area of Work                         | Funder          | Description of Work   |
|--------------------------------------|-----------------|---|
| GM Cancer Champions                  | NHS England     | <p>Cancer Champions is a movement bringing local people and organisations together to help prevent cancer across Greater Manchester.</p> <p>Voluntary Sector North West (VSNW) were the lead delivery partner for this work. Salford CVS' role was to manage the investment as instructed by VSNW.</p> <p>Funds totalling £19,900 were transferred to the Answer Cancer programme to support delivery of this work going forward.</p> |
| Healthy Start Vouchers               | NHS Manchester  | <p>A Greater Manchester piece of work seeing to understand variations in uptake of Healthy Start vouchers across disadvantaged communities (delivered with 10GM).</p>   |
| Additional COVID-19 Recovery Funding | NHS Salford CCG | <p>Additional funds secured to support the VCSE Sector to recover from the impacts of COVID-19.</p>   |

**Salford Community and Voluntary Services**  
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|---|--|--|
| <p><b>Community Response Fund</b></p>                     | <p>Salford City Council</p>                          | <p>Grants programme and costs to support emergency response and recovery.</p>  |
| <p><b>Addressing Unmet Need Ordsall and Claremont</b></p> | <p>Salford Royal Hospitals Foundation Trust (NA)</p> | <p>Grant to help tackle high intensity use of health and social care services by addressing the unmet needs of individuals in the Ordsall and Claremont areas.</p> |
| <p><b>Buy Social Extension Project</b></p>                | <p>Social Enterprise UK</p>                          | <p>Developing the local market for social enterprise.</p>  |

Salford Community and Voluntary Services  
Notes forming part of the Financial Statements  
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## 19. Unrestricted Funds 2022/23

|  | Balance brought forward<br>01/04/22 | Movement in Year |                  | Transfer between funds    |                                       |                     | Balance carried forward<br>31/03/23 |
|--|-------------------------------------|------------------|------------------|---------------------------|---------------------------------------|---------------------|-------------------------------------|
|  |                                     | Incoming         | Outgoing         | Restricted cte<br>d Funds | Utilised<br>or<br>released<br>in year | Provided<br>in year |                                     |
| General reserve  | 467,519                             | 177,209          | (178,078)        | 224,828                   | 30,214                                | (45,930)            | 675,762                             |
| <b>Designated</b>  |                                     |                  |                  |                           |                                       |                     |                                     |
| 10GM Joint Venture                                       | 25,000                              | -                | -                | -                         | -                                     | -                   | 25,000                              |
| Access to Services                                       | 10,000                              | -                | -                | -                         | -                                     | -                   | 10,000                              |
| Building Improvements                                    | 22,293                              | -                | (5,938)          | -                         | -                                     | 23,645              | 40,000                              |
| Compliance   | 39,368                              | -                | (8,927)          | -                         | -                                     | 9,559               | 40,000                              |
| Court room re-development                                | 35,000                              | -                | -                | -                         | -                                     | -                   | 35,000                              |
| COVID-19 Adaptations                                     | 12,523                              | -                | (79)             | -                         | (12,444)                              | -                   | -                                   |
| Digital Developments                                     | 18,543                              | -                | (2,508)          | -                         | -                                     | -                   | 16,035                              |
| Emergency Response Activities                            | 55,291                              | -                | (901)            | -                         | -                                     | -                   | 54,390                              |
| Emergency Response / Humanitarian Assistance Coordinator | 50,000                              | -                | -                | -                         | -                                     | -                   | 50,000                              |
| Equalities Training                                      | 10,800                              | -                | -                | -                         | -                                     | -                   | 10,800                              |
| Heart of Salford   | -                                   | -                | -                | -                         | -                                     | 16,000              | 16,000                              |
| Hub Refurb   | 16,750                              | -                | (3,980)          | -                         | (12,770)                              | -                   | -                                   |
| IT Improvements  | 11,127                              | -                | (3,168)          | -                         | -                                     | (2,041)             | 5,918                               |
| Office Furniture & Equipment                             | 7,168                               | -                | (1,394)          | -                         | -                                     | -                   | 5,774                               |
| R&D (Business Development)                               | 20,000                              | -                | (429)            | -                         | -                                     | 429                 | 20,000                              |
| Recruitment - External review                            | 5,000                               | -                | -                | -                         | (5,000)                               | -                   | -                                   |
| Redundancy Reserve                                       | 205,032                             | -                | -                | -                         | -                                     | -                   | 205,032                             |
| Staffing Contingency                                     | 40,000                              | -                | -                | -                         | -                                     | -                   | 40,000                              |
| State of the Sector Survey                               | 15,426                              | -                | (345)            | -                         | -                                     | -                   | 15,081                              |
| VCSE Campaigns and Alliances                             | 29,988                              | -                | (11,650)         | -                         | -                                     | (1,662)             | 16,676                              |
| Volunteer Centre Salford                                 | 45,997                              | -                | (3,383)          | -                         | -                                     | -                   | 42,614                              |
|  | <b>1,142,825</b>                    | <b>177,209</b>   | <b>(220,780)</b> | <b>224,828</b>            | <b>-</b>                              | <b>-</b>            | <b>1,324,082</b>                    |

**Salford Community and Voluntary Services**  
**Notes forming part of the Financial Statements**  
**for the year ended 31st March 2023**

**Comparative for movement in funds.**

**Unrestricted Funds 2021/22**

|   | Balance brought forward<br><b>01/04/21</b> | Movement in Year |                  | Transfer between funds |                              |                  | Balance carried forward<br><b>31/03/22</b> |
|---|--|------------------|------------------|------------------------|------------------------------|------------------|--|
|   |  | Incoming         | Outgoing         | Restricted Funds       | Utilised or released in year | Provided in year |  |
| General reserve   | 423,151                                    | 160,569          | (104,233)        | 236,918                |                              | (248,886)        | 467,519                                    |
| <b>Designated</b>   |  |                  |                  |                        |                              |                  |  |
| Comm LH Peel Park Pavilion                                | 5,000                                      | -                | (5,000)          |                        |                              |                  | -  |
| Compliance  | 22,240                                     | -                | (6,872)          |                        |                              | 24,000           | 39,368                                     |
| Court Room re-development                                 | -  | -                | -                |                        |                              | 35,000           | 35,000                                     |
| Covid19 Adaptations                                       | 15,675                                     | -                | (3,152)          |                        |                              |                  | 12,523                                     |
| Digital Developments                                      | 22,393                                     | -                | (3,850)          |                        |                              |                  | 18,543                                     |
| Emergency Response Activities                             | 15,000                                     | -                | (9,709)          |                        |                              | 50,000           | 55,291                                     |
| Emergency Response / Humanitarian Assistance Co-ordinator | -  | -                | -                |                        |                              | 50,000           | 50,000                                     |
| IT Improvements   | 11,784                                     | -                | (657)            |                        |                              |                  | 11,127                                     |
| State of The Sector research                              | 17,206                                     | -                | (1,780)          |                        |                              |                  | 15,426                                     |
| VCSE Campaigns and Alliances                              | 20,000                                     | -                | (10,012)         |                        |                              | 20,000           | 29,988                                     |
| Redundancy Reserve  | 190,146                                    | -                | -                |                        |                              | 14,886           | 205,032                                    |
| 10GM Joint Venture  | 25,000                                     | -                | -                |                        |                              |                  | 25,000                                     |
| Internal Building Improvements                            | 19,118                                     | -                | (1,825)          |                        |                              | 5,000            | 22,293                                     |
| Volunteer Centre Salford                                  | 24,093                                     | -                | -                | (3,096)                |                              | 25,000           | 45,997                                     |
| R&D (Business Development)                                | 20,000                                     | -                | -                |                        |                              |                  | 20,000                                     |
| Office Furniture & Equipment                              | 9,692                                      | -                | (2,524)          |                        |                              |                  | 7,168                                      |
| Hub Refurbishment   | 8,000                                      | -                | (1,250)          |                        |                              | 10,000           | 16,750                                     |
| Equalities  | 10,800                                     | -                | -                |                        |                              |                  | 10,800                                     |
| Recruitment - External review                             | -  | -                | -                |                        |                              | 5,000            | 5,000                                      |
| Access to Services  | -  | -                | -                |                        |                              | 10,000           | 10,000                                     |
| Staffing Contingency                                      | 40,000                                     | -                | -                |                        |                              |                  | 40,000                                     |
|   | <b>899,298</b>                             | <b>160,569</b>   | <b>(150,864)</b> | <b>233,822</b>         | <b>-</b>                     | <b>-</b>         | <b>1,142,825</b>                           |

## Designated Funds

The Trustees agreed that provision should be made to earmark part of general funds to specific projects or reserves over the next three years.

- **10GM Joint Venture** – to provide for the cost of Salford CVS's contribution to the start-up and initial development of this new venture, including a contribution to forming a new limited company and staffing costs.
- **Access to Services** – to provide for the review of services to ensure accessibility to all beneficiaries.
- **Building Improvements** – to provide for the cost of building improvements to maintain compliance with Health and Safety and to provide a positive environment for staff, volunteers and beneficiaries.
- **Compliance** – to provide for the cost of additional resources required to maintain compliance with GDPR, Safeguarding, Health and Safety and HR.
- **Courtroom Redevelopment** – to provide for the cost of redeveloping the Eccles Town Hall Courtroom into a training and meetings facility.
- **COVID-19 Adaptations** - to provide for the cost of safety equipment/consumables and office alterations so we can ensure our workplaces are 'COVID-secure'
- **Digital Developments** – to provide for the cost of developing and implementing digital enhancements, particularly in terms of delivering some of our services online.
- **Emergency Response activities** – to provide for the cost of providing emergency response support, including recruitment and management of volunteers, cost of activities and equipment, etc.
- **Emergency Response/ Humanitarian Assistance Coordinator** – to provide for the cost of a worker to support emergency response and humanitarian assistance in Salford.
- **Equalities Training** – to provide for the cost of equalities training for the whole staff team.
- **Heart of Salford** – to provide for the cost of delivering our annual Heart of Salford Awards.
- **Hub Refurbishment** – to provide for the cost of refurbishing the Hub offices that Salford CVS manage.
- **IT Improvements** – to provide for the cost of replacing / updating Salford CVS' IT infrastructure.
- **Office Furniture and Equipment** – to provide for the cost of replacing / updating office furniture and equipment.

- **State of the VCSE Sector Report** – to provide for the cost of the Salford State of the VCSE Sector research work and for printing of reports.
- **Recruitment External Review** - to provide for the cost of reviewing our recruitment practices.
- **Redundancy Reserve** – to provide for the cost of redundancy should the organisation have to close in the year.
- **Research and Development** – to support costs of internal capacity-building and independent research and development as required by the organisation.
- **Staffing Contingency** – to provide for the cost of covering staff absence.
- **VCSE Campaigns and Alliances** – to support campaigning and frontline activity in Salford – e.g. our work as part of the Living Wage City action group.
- **Volunteer Centre Salford** – to support the unfunded delivery of services by our Volunteer Centre.
- **Peel Park Pavilion** – to provide a contribution to the development of Peel Park Pavilion in Little Hulton.

## **20. Contingent Liabilities**

There were no contingent liabilities of a material amount for which provision has not been made in the accounts.

## **21. Commitments**

### **Capital commitments**

There were no capital commitments at 31st March 2023 (2022 - £Nil).

### **Operating Lease Commitment**

At 31st March 2023 the charity had an operating lease commitment in respect of plant and machinery of nil. It had an annual lease for property rental of £9,200 p.a. plus service charge of £4,800.

### **Pension commitments**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £77,189 (2022 - £66,902). The amount due to the pension fund at the year-end was £nil (2022 - £nil).

## 22. Related-Party Transactions

Salford Community and Voluntary Services provide management and administrative support to Salford Third Sector Consortium on behalf of the Trustees of that organisation.

During the year, Salford Community and Voluntary Services re-charged Salford Third Sector Consortium £12,000 for this 'hub support'. This amount was included within voluntary income under unrestricted grants / contracts.

Salford Lads and Girls Club received a grant from the Charity totalling £4,438. A Trustee of Salford Lads and Girls Club is a Trustee of the Charity.

Yellow Jigsaw received funding for a project totalling £1,380. An employee of Yellow Jigsaw is a Trustee of the Charity.

All the above transactions took place on an arms-length basis.

The charity's main insurance policy includes an element of trustee indemnity taken out for business purposes and not as a benefit to the trustees.

## Our Quality Marks



## Campaigns we support



## We are members of



## Thank you to our funders

Salford City Council

**Salford**  
Integrated Care Partnership

**Greater Manchester**  
Integrated Care Partnership

**NHS**  
Greater Manchester  
Mental Health  
NHS Foundation Trust

**NHS**  
England

Local Trust | **Big Local**

 **Catalyst**

**GREATERSPORT**

**GMCA** GREATER MANCHESTER COMBINED AUTHORITY

**NHS**  
Northern Care Alliance  
NHS Foundation Trust

**SALFORD TOGETHER**  
HEALTH & SOCIAL CARE WORKING WITH YOU AND YOUR COMMUNITY

 Manchester Health & Care Commissioning

**Broughton Primary Care Network**

**Eccles and Irlam Primary Care Network**

**Ordsall and Claremont Primary Care Network**

 **SWINTON**  
PRIMARY CARE NETWORK

**WALKDEN & LITTLE HULTON**  
PRIMARY CARE NETWORK

 **RHS**  
Inspiring everyone to grow

**TalkTalk**

 **SALFORD THIRD SECTOR CONSORTIUM**  
STRONGER CONNECTED

 **navca**  
local focus national voice

 **Social Enterprise UK**  
Certified Member

## **Thank you to our staff, trustees and volunteers**

### **Staff (at 31/3/23)**

Samuel Bate-Francis  
Dominic Bell  
Gill Bruder  
Ella Bulbeck  
Jenny Capper  
Michael Carroll  
Ashley Chapman  
Jeremy Engineer  
Katrina Fletcher  
Hannah Flint  
Samantha Hill  
Molly Janta-Lipinski  
Helen Johnson  
Grace Kennedy  
Carolanne Mack  
Betsy Mak  
Anne-Marie Marshall  
Niamh Meehan  
Klaudia Miskis  
Nicola O'Neill  
Imogen Openshaw  
Beatty Osborne  
Alison Page  
Bruce Poole  
Hannah Powell  
Shannon Reynolds  
Claire Roberts  
Kirsten Robinson  
Simon Robinson  
Rachel Sadler  
Ella Saltiel  
Ganga Samarawickrama  
Hannah Stirzaker  
Brooke Taylor

Anya Valli  
Michelle Warburton  
David Wildman  
Martyn Willcock  
Jane Williams

### **Trustees**

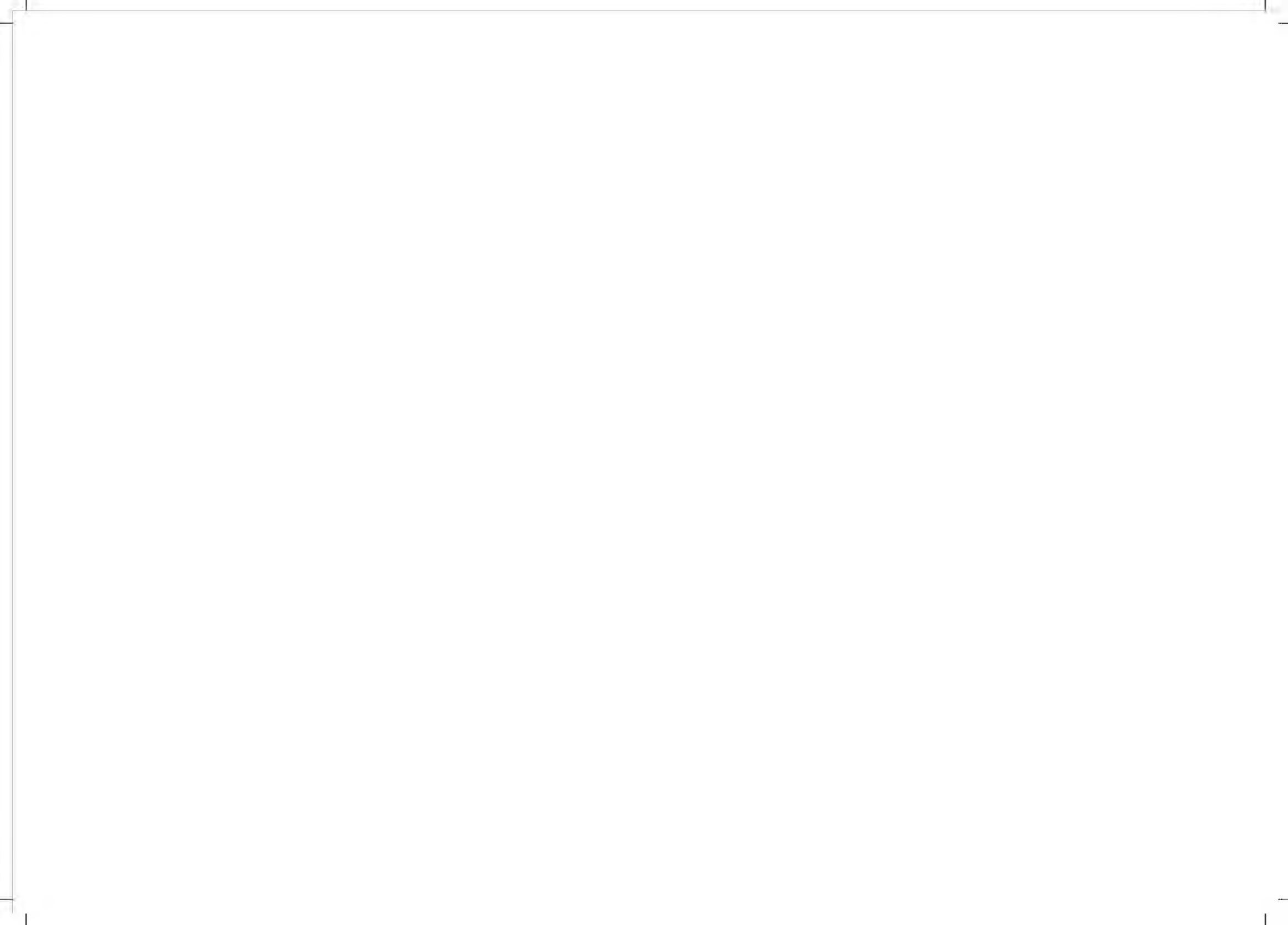
Grace Dyke (Chair)  
John Phillips (Treasurer)  
Adam Webster (Vice-Chair)  
Barbara Bentham  
Ben Whalley  
Ray Mashiter  
Yen Siang Tan

### **Council Representatives**

**Non-voting ambassadors**  
Councillor Sharmina August

### **Volunteers**

Thank you to everyone who has volunteered to support the work of Salford CVS during 2022/23



# Contact Us

**Salford CVS & Volunteer Centre**

Registered address:

The Old Town Hall

5 Irwell Place

Eccles

Salford

M30 0FN

Tel: 0161 787 7795

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[www.salfordcvs.co.uk](http://www.salfordcvs.co.uk)

@SalfordCVS on Twitter, Instagram,  
Facebook and LinkedIn



Company Limited by Guarantee: 01948293

Registered Charity: 519361

