

PATSHULL

ACTIVITY CENTRE

Annual General Meeting

Wednesday 1st May 2024



Agenda

1. Introduction and welcome

2. Apologies

3. Governance topics

- a. Minutes of last AGM
- b. Matters arising
- c. Adopting constitution
- d. Note the financial year
- e. Appointed and community members
- f. Number of members appointed to Trustee Board
- g. Quorum at future meetings

4. Review of previous year

- a. Deputy Manager/Warden report

- b. Bookings update
- c. Providore update
- d. Fundraising and Developments
- e. Treasurer's Report
- f. Manager's Report

5. Making appointments

- a. Chair
- b. Treasurer
- c. Manager
- d. Deputy Manager
- e. Independent Auditor
- f. Trustees

6. Closing remarks



Governance Topics



Review of previous year



Deputy Manager/Warden report

WOW! What another truly outstanding year we have had, from maintaining our year-on-year track record of performance, constantly increasing the level of income we generate to the level of investment and improvements we have made – this combined really puts Patshull on the map, making us ‘a site of choice’ to visit!

The busier we are, the better the site will become, as we always reinvest 100% profitable income.

We wouldn't achieve this without our fabulous team of volunteers, who all give up their time to make what we do possible!

From Bob, Richard, myself, and our wider Trustee Board – A HUGE THANK YOU TO! You should all be extremely proud of your contribution; our successes are down to the achievements of everyone!

I personally think it is such a real privilege to be able volunteer at Patshull and when we look back over the last year makes every hour spent volunteering so worthwhile.

As ever, we are always looking for additional volunteers to join our team. If you are interested in volunteering, in a wide range of different roles, please do get in touch with joe@Patshull.org.uk!



Bookings update

Quite simply, our bookings have never looked better!

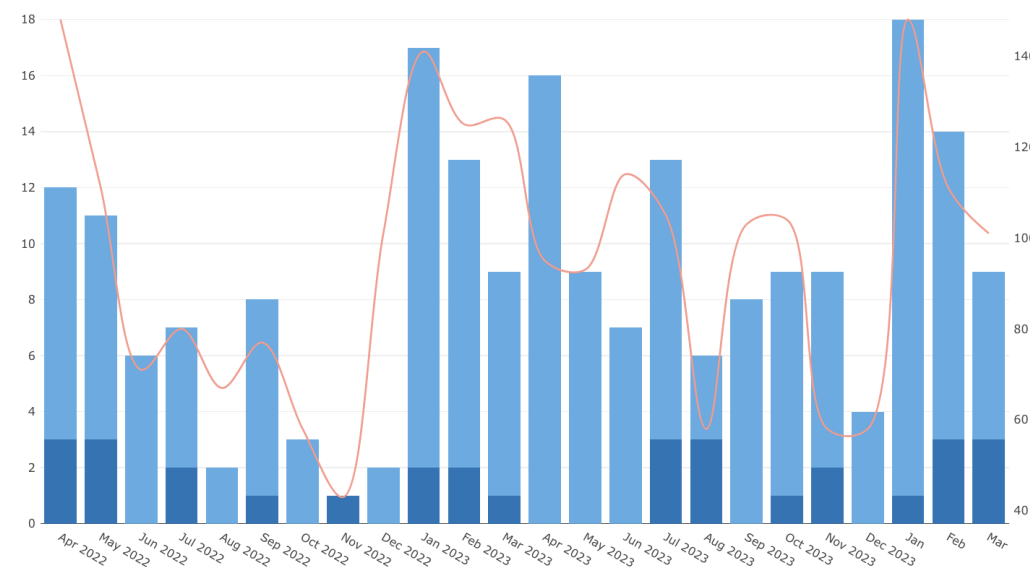
Here's a summary of what we have achieved during the 2023/24 financial year:

- Q1 April-June **£9223.80**
- Q2 July-September **£7242.57**
- Q3 October-December **£5223.75**
- Q4 onwards **£7712.54**

This totals to an overall income of approximately **£29,402.66**
(equating to a **31.87% increase!**)

An absolutely exceptional record-breaking year!

Just for info... 2024/25 bookings are already sitting at **£24,076.90**



Providore update


Here's a summary of what we have achieved during the current financial year:

- Q1 April-June **£1846.80** (An increased of 33% compared to 2022/23 equating to +£453.11)
- Q2 July-September **£989.41** (this is down £674.73 but is reflective of bookings during this period)
- Q3 October-December **£576.91**
- Q4 onwards **£722.57**

This totals a respectable turnover of **£4134.69** YTD (increased by 5%)

Our top performing product during this period has continued to be our **Patshull Bear!**

We have a current stock cost value of **£2476.96** with a future sales value of **£4540.75** and are running to an overall **45.45%** gross profit margin.

							
Tango Orange Orig £0.90	Vimto Fizzy Zero £0.90	Twix £0.80	KitKat Original 4 Fir £0.80	Bebeto Watermelon £0.50	Polos £0.85	Patshull 6" Plush Be £3.75	Patshull 15cm Clip £3.50



Developments/Service Team update

Here's a summary of some of the developments that have taken place over the last year:

- Toilet block on the Paddock
- Volunteer Cabin which will accommodate up to 6 additional volunteers
- Creation of new indoor Tomahawk Axe Throwing Range
- Creation of Kayak Storage area
- Archery range improvements which will shortly see sheltered area for the firing line
- Work has also started on establishing an area for two yurts along with a second Field Kitchen

Other developments in the pipe line:

- Creation of additional toilets and shower next to Cub Field/Base Camp (next to Field Kitchen)
- Landscaping after recent forestry work
- Connecting power to High Ropes Activity and Lakeside Activity areas
- Building a school farm visit / educational programme, increasing income during weekdays
- We also have a variety of other projects that we are starting to apply for funding for

If you would like to get involved with helping write any funding bids / grant applications, please do get in touch with joe@Patshull.org.uk!



Closing remarks



Wolverhampton & District Boy Scouts Local Association
T/A Patshull Scout Camp
Profit and Loss Account
For Period End 31/03/24

	<u>Q1 2023/24</u>	<u>Q2 2023/24</u>	<u>Q3 2023/24</u>	<u>Q4 2023/24</u>	<u>YTD 2023/24</u>	<u>2022/23</u>	<u>2021/22</u>	<u>2020/21</u>	<u>2019/20</u>
Sales									
Camp Fees (inc Deposits)	4,760	3,287	-5,175	1,732	4,604	6,954	13,682	-75	9,864
Golf House Fees	1,032	2,998	5,706	3,418	13,154	6,270	800	0	3,155
Providore Sales	1,847	989	576	723	4,135	3,923	988	338	2,553
Activity Fees	1,823	1,943	886	4,941	9,593	8,207	838	0	2,342
Field Kitchen	0	170	608	506	1,284	1,630	0	0	475
Barn Hire	88	50	373	200	710	278	25	0	55
Interest	154	145	146	143	588	389	11	40	142
Covid Grants	0	0	0	0	0	0	0	21,669	0
	9,704	9,583	3,119	11,661	34,066	27,650	16,344	21,972	18,586
Cost of sales (providore)									
Purchases	690	626	646	385	2,346	1,224	781	534	0
Decrease / (Increase) in Stocks	-179	-350	-475	1,321	317	-508	-553	-247	2,170
	510	276	171	1,706	2,663	716	228	287	2,170
Providor Profit	1,336	713	405	-983	1,472	3,207	760	51	383
Providor Profit Margin	72%	72%	70%	-136%	36%	82%	77%	15%	15%
Gross Profit/(Loss):	9,193	9,306	2,948	9,955	31,404	26,935	16,116	21,685	16,416
Overheads									
Rent	0	0	0	0	0	0	0	0	1,317
Rates	0	0	0	0	0	0	0	0	0
Light & Heat	1,368	2,208	637	2,143	6,356	3,736	2,175	-2,559	6,948
Insurance	625	763	572	596	2,557	1,855	1,874	1,882	1,543
Repairs & Maintenance	2,415	1,292	967	3,339	8,013	13,578	10,921	2,219	994
Telephone & Fax	101	95	94	97	387	330	296	321	393
Activity consumables	0	0	0	0	0	143	104	0	65
TV Licence	40	53	40	40	172	159	159	158	156
Subscriptions	279	0	480	0	759	332	0	0	0
Volunteer costs	539	300	80	110	1,029	1,752	279	0	0
Advertising & PR	0	0	0	0	0	15	0	133	0
Depreciation	4,839	5,930	6,086	6,183	23,038	15,167	11,615	2,553	2,552
	10,206	10,642	8,956	12,508	42,311	37,066	27,422	4,707	13,968
Net Profit/(Loss) Before Donations	-1,012	-1,335	-6,008	-2,552	-10,908	-10,131	-11,307	16,978	2,448
Donations									
Equipment sales	0	0	208	0	208	0	0	0	15
Donations	4,800	0	0	0	4,800	5	315	5	29,622
Grants	0	0	0	0	0	16,732	59,092	0	0
	4,800	0	208	0	5,008	16,737	59,406	5	29,637
Net Profit/(Loss) After Donations	3,788	-1,335	-5,800	-2,552	-5,900	6,606	48,100	16,983	32,086
Net Profit/(Loss) Excl Donations, Grants & Depreciation					12,131	5,036	308	-2,139	5,000

Wolverhampton & District Boy Scouts Local Association
T/A Patshull Scout Camp
Balance Sheet
as at 31/03/24

	<u>Q1 2023/24</u>	<u>Q2 2023/24</u>	<u>Q3 2023/24</u>	<u>Q4 2023/24</u>	<u>2022/23</u>	<u>2021/22</u>	<u>2020/21</u>	<u>2019/20</u>
Fixed Assets								
Activity Equipment	9,017	8,348	7,679	7,606	7,077	9,274	90	538
Fixtures, Fittings & Equipment	135,926	134,303	132,010	132,762	115,701	95,384	23871	6322
Plant & Machinery	16,208	15,675	14,951	14,446	2,042	2,154	2747	2233
New site	4,257	4,257	4,257	4,257	4,257	4,257	1101	600
	165,406	162,584	158,896	159,070	129,075	111,068	27,809	9,694
Current Assets								
Stock	2,973	3,323	3,798	2,477	2,793	1,943	1400	1154
Debtors and prepayments						564	2865	3453
Dons Funds	0				7,719	7,719	7,719	7,719
Equipment Replacement fund	18,026	18,558	19,226	19,300	20,510	23,310	18,877	18,063
Camping Equipment Sales	0				6,609	6,609	6,359	6,359
Donations	0				0	9,108	7,736	7,731
New site fund	3,346	3,346	3,346	3,346	13,346	25,346	28,501	29,602
Restricted Future rent fund	15,000	15,000	7,500	7,500	15,000	15,000	15,000	
Bank Balance	6,512	4,617	8,860	4,882	12,422	8,202	9,476	24,603
	45,856	44,844	42,731	37,504	78,400	97,800	97,933	98,683
Current Liabilities								
Trade Creditors						1,749	1723	1340
Deposits							0	0
Mercer Loan	28,750	26,250	26,250	23,750	28,750	35,000		
Accruals								
	28,750	26,250	26,250	23,750	28,750	36,749	1,723	1,340
Current Assets less Current Liabilities:	17,106	18,594	16,481	13,754	49,650	61,052	96,210	97,343
Total Assets less Current Liabilities:	182,513	181,177	175,377	172,825	178,725	172,119	124,020	107,037
Capital & Reserves								
Capital Account	178,725	178,725	178,725	178,725	172,119	124,020	107,037	74,951
P & L Account	3,788	2,452	-3,348	-5,900	6,606	48,099	16,983	32,086
	182,513	181,177	175,377	172,825	178,725	172,119	124,020	107,036

Independent examiner's report to the trustees of Wolverhampton & District Boy Scout Local Association

I report to the trustees on my examination of the accounts of **Wolverhampton & District Boy Scout Local Association** for the year ended 31st March 2024.

Responsibilities and basis of report

As the charity trustees of the **Wolverhampton & District Boy Scout Local Association** you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ('the Act').

I report in respect of my examination of the **Wolverhampton & District Boy Scout Local Association** accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the **Wolverhampton & District Boy Scout Local Association** as required by section 130 of the Act; or
2. the accounts do not accord with those records.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Signed:



Name: **Paul Thompson**

Relevant professional qualification or membership of professional bodies (if any): **Association of Accounting Technicians (AAT)**

Address: **9 Gough Close, Codsall, South Staffs, WV8 1FF**

Date: **18th December 2024**