HOME-START EAST SURREY

ANNUAL REPORT

2025-2026

- **Financial Report**
- **Annual Accounts**
- **Independent Examiner's Report**
- **Family Facts & Figures**

Suite 2, Second Floor, Tower House

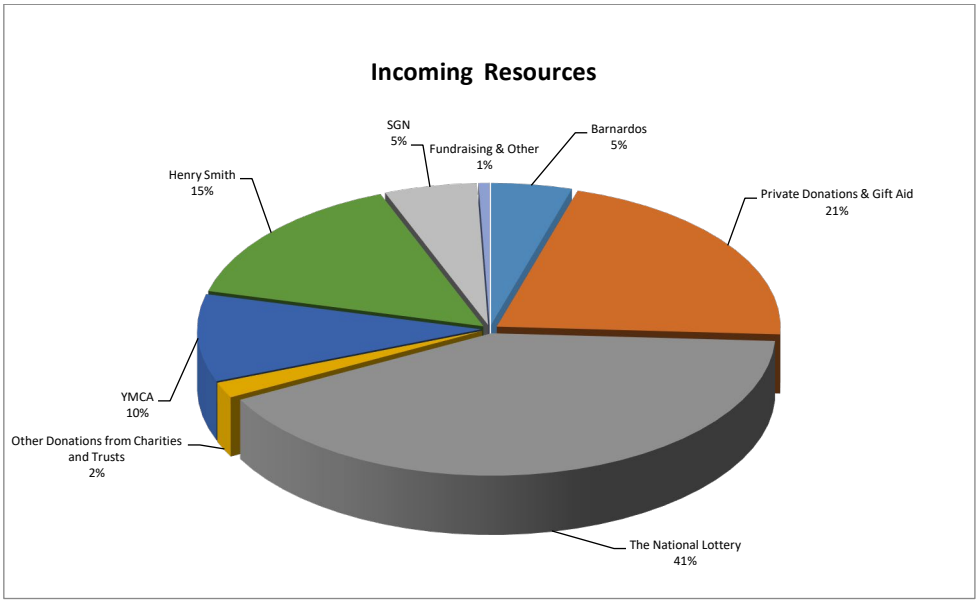
3 Cromwell Road, Redhill, RH1 1RT

Email: info@home-starteastsurrey.org.uk

Charity No. 1164164

Company Registration No. 07645329

FINANCIAL REPORT



The main source of funds in the year was The National Lottery Community Fund which has provided funding over a five year period commencing 2022.

The Trustees have decided to maintain the Reserves at a level equivalent to 5.9 months expenditure to ensure, in the event of unforeseen difficulties, there is sufficient time and funds available to wind up the scheme and meet contractual obligations.

David Mathieson, Treasurer

Home-Start East Surrey
Statement of Financial Activities for the Year ended 31 March 2026

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2026 £	Total Funds 2025 £
Income and Expenditure					
Incoming resources					
Barnados		10,000	0	10,000	10,000
YMCA		21,597	0	21,597	21,597
Private Donations	**2**	135,231	0	135,231	114,599
Donations from Charities	**2**	48,192	0	48,192	69,179
Gift Aid		1,000	0	1,000	0
Bank Interest		547	0	547	820
Fund Raising		381	0	381	7,894
Other		449	0	449	150
Total Incoming Resources		**217,397**	**0**	**217,397**	**224,240**
Resources expended					
Homestart Levy		4,248	0	4,248	3,620
Salaries & NI & Pension	**3**	148,221	0	148,221	173,230
Advertising		716	0	716	1,237
Training		2,415	0	2,415	1,979
Recruitment		452	0	452	260
Organisers' expenses		2,539	0	2,539	2,907
Volunteers' expenses		342	0	342	571
Committee Expenses		100	0	100	0
Event & Room Booking Expenses		(206)	0	(206)	133
Childrens' & family expenses		692	0	692	925
Fundraising Costs		7,267	0	7,267	4,097
		166,786	**0**	**166,786**	**188,959**
Overheads					
Rent & Rates		15,013	0	15,013	12,529
Insurance		1,722	0	1,722	1,631
Light & Heat		754	0	754	1,408
Telephone		4,623	0	4,623	4,486
Printing, postage & stationery		1,884	0	1,884	1,349
Computer Costs		4,592	0	4,592	6,903
Legal & Professional Fees		3,092	0	3,092	3,740
Bank Fees		80	0	80	0
Repairs & Renewals		245	0	245	1,970
Sundry Costs & Parking		3,457	0	3,457	3,278
Depreciation		1,073	0	1,073	1,073
		36,534	**0**	**36,534**	**38,366**
Total Resources Expended		**203,321**	**0**	**203,321**	**227,325**
Surplus/Loss		**14,077**	**0**	**14,077**	**(3,085)**

The notes on pages 5 to 6 form part of these accounts.

Home-Start East Surrey
Balance Sheet at 31 March 2026

	Note	2026 £		2025 £	
Fixed assets					
Tangible fixed assets	**4**		1,073		2,146
Total Current Assets			1,073		2,146
Current assets					
Debtors	**5**	6,962		10,942	
Bank Current Account		28,660		7,441	
Bank Deposit Accounts		101,708		90,167	
Petty Cash		86		97	
Total Current Assets			137,416		108,647
Creditors: amounts falling due within one year	**6**	69,211		55,591	
Total Current Liabilities			69,211		55,591
Net Assets			**69,278**		**55,201**
Funds					
Unrestricted	**7**		69,278		55,201
Restricted			0		0
			69,278		**55,201**

Approved by the Management Committee on ….15th October 2026….. and signed on its behalf by

Stephanie Limond ..(Chair)

David Mathieson ..(Management Committee Member)

The notes on pages 5 to 7 form part of these accounts.

Home-Start East Surrey
Notes to the Accounts for the Year ended 31 March 2026

1 Accounting policies

a) Basis of Accounting
These accounts have been prepared on an accruals basis.

b) Income
Grants, donations and bank interest are generally credited to the statement of financial activities in the period in which they are received. By exception, income is accrued into the appropriate year, if funds are received in a different year to the one intended.

c) Depreciation
Depreciation is charged as follows:
Furniture and Fittings - over 3 years on a straight line basis
Computers and Equipment - over 3 years on a straight line basis

	2026 £	2025 £
2 Private Donations		
Jackson Stops Estate Agent	4210	1080
National Lottery Community Fund	90000	100000
Stones Estate Agent	5500	800
Surrey County Council	6,469	1,000
Private Individuals and other donations	29,052	11,719
Total Private Donations	**135,231**	**114,599**
Donations from Charities and Charitable Trusts		
Alchemy Foundation Charity	2000	0
Garfield Weston Foundation	0	20,000
Henry Smith	32820	30000
SGN	11,472	8,604
St Faith's Trust	0	3,125
The Albert Hunt Trust	0	6,000
Other Donations	1,900	1,450
Total Donations from Charities	**48,192**	**69,179**

3 Renumeration

	2026	2025
The average number of employees during the year was		
Organisers	3.3	4
Administration/Fundraising	2	2

No employee earned more than £60,000 for the year.

Home-Start East Surrey
Notes to the Accounts for the Year ended 31 March 2026

4 Tangible Fixed Assets

	Computers and Equipment	Furniture and Fittings	Total
Cost	**£**	**£**	**£**
at 1 April 2025	11,687.41	3,103.46	14,791
Additions	0.00	0.00	0
Disposals	7,091.04	0.00	7,091
at 31 March 2026	4,596.37	3,103.46	7,700
Accumulated Depreciation			
at 1 April 2025	9,541.81	3,103.46	12,645
Charge for the year	1,072.79	0.00	1,073
Disposals	7,091.04	0.00	7,091
at 31 March 2026	3,523.56	3,103.46	6,627
Net Book Values			
at 31 March 2026	**1,073**	**0**	**1,073**
at 31 March 2025	**2,146**	**0**	**2,146**

		2026	2025
5	**Debtors**	**£**	**£**
	Trade Debtors	1,800	7,500
	Prepayment	5162	3442
		6,962	**10,942**

6	**Creditors:** Amounts falling due within one year		
	Sundry Creditors (PAYE/NI & Pension)	4,261	4,020
	Accruals (prepaid income)	55,375	50,000
	Accruals (accrued expenses)	9,575	1,572
		69,211	**55,591**

7 Movement of Restricted and Unrestricted Funds

	Balance at 31.3.2025	Movements in year (net)	Balance at 31.3.2026
Unrestricted Funds:	**£**	**£**	**£**
General Fund	(44,799)	14,077	(30,722)
Reserve Fund	100,000	0	100,000
Total Funds	**55,201**	**14,077**	**69,278**
Restricted Funds:			
General Fund	0	0	0
Reserve Fund	0	0	0
Total Funds	**0**	**0**	**0**

Restrictions
Restriced funds include only specific grants with restricted use.
Unrestricted funds include all existing funds for Family Support and the Reserve.
The Reserve Fund is to be used to maintain (or wind up) core activities during a period of unforsen difficulty and equates to between 4 to 6 months of operational costs.

CHARITY COMMISSION FOR ENGLAND AND WALES

Independent examiner's report on the accounts

Section A Independent Examiner's Report

Report to the trustees/ members of	Home-Start East Surrey		
On accounts for the year ended	31st March 2026	**Charity no (if any)**	1164164
Set out on pages	1-6		

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended **31/03/2026**.

Responsibilities and basis of report

As the charity trustees of the Trust, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- the accounts do not accord with the accounting record.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed:		**Date:**	25/09/2026
Name:	Jonathan Hillier		
Relevant professional qualification(s) or body (if any):	ACA FCCA		
Address:	GBJ Financial Limited 27 Hatchlands Road Redhill, Surrey RH1 6RW		

HOME START East Surrey

Enabling Families to Flourish & Thrive



ANNUAL REPORT 2025/6





Here for families when they need us the most

Annual Report for the Annual General Meeting 15th October 2026 @ The Old Reigatian Rugby Football Club, Reigate

Charity Number: 1164164
Company Number: 7645329

Unit 2 & 3, Tower House
3 Cromwell Road, Redhill, Surrey RH1 1RT
Tel: 01737 770220

Annual Report

Home-Start East Surrey Overview:

1st April 2025 to 31st March 2026

Home-Start East Surrey has had another successful year, supporting local families with young children up to the age of eleven in the home and in the community. We walk alongside families, helping them to cope with the challenges of parenting and family life.

We cover a large geographical area, including Reigate, Redhill, Merstham, Horley, Caterham, Oxted, Dorking and the surrounding villages south of the M25.

Many agencies refer families to us for support, but one of the unique things about us is that families are able to refer themselves directly. They do not need to go through an agency which removes barriers to engagement. We also offer support in the family home weekly for up to six months, which ensures sustainable change and good outcomes.

We have seen a steady referral rate over the past three years, with 116 requests for home visiting support during the last financial year (1st April 2025 – 31st March 2026). Although slightly less than last year, the needs of the families have increased, and generally are more complex. Our team of coordinators work hard to assess the families in the first instance, and ensure the volunteer matched with them is fully briefed to support the goals and outcomes for the family and children to ensure success.

We support families from all religious, ethnic, cultural and social backgrounds, irrespective of gender, sexuality, or any other factor that makes the family unique and special. All families we support are treated with respect and as individuals, ensuring our help is tailored to meet the family's particular needs, whilst remaining focused on the child.

Our robust safeguarding procedures for children and adults are a priority for us, with policy, insurance, training and quality assurance overseen by Home-Start UK.



Chair of Trustees

Stephanie Limond

As Chair of Home-Start East Surrey Trustee Board, I am pleased to present our annual report for Home-Start East Surrey. Our report highlights the incredible support that our team has been able to give to families in the local community.

Our core mission remains unchanged: ensuring that no family struggles alone. Through compassionate, practical, and emotional home-visiting support, we stand alongside parents when they need us most.

To do this would be impossible without our many trained volunteers who gave hundreds of hours of their time, not only last year but over many years. They visited family homes offering a listening ear, giving practical help with children and a reassuring presence.

Beyond our home visits, our groups and specialised activities helped parents build vital networks and regain their confidence.

On behalf of my fellow trustees, whose wise counsel and shared passion for which I am extremely grateful; I would like to thank not only our volunteers but our staff team. Led by our CEO, they not only act with professionalism but with care and compassion. On top of which the team organised our 30th Anniversary Ball this year, which was not only enjoyable but an enormous success.

Finances continue to be a challenge for the whole of the charity sector, but I would like to extend my deepest gratitude to, amongst others: Surrey County Council and charitable trusts for their grant funding. Individual donors, community groups and local business who have been so generous in supporting us.

As we look to the coming year, Home-Start East Surrey remains committed to reaching more families who need us. We will continue adapting our services, supporting our volunteer network with robust training, and working alongside local partners in East Surrey to give every child the best possible start in life.

Thank you all for standing with us, believing in our vision, and making a profound difference in our community.

CEO's Report 2025/6
Anna Spenceley



Reflecting back on our last financial year, we are incredibly grateful not only to everyone who supported us, partnered with us and referred families to us, but to the families themselves for allowing us to help and support them in their time of need. It takes bravery to ask for help, and we feel privileged that families and partners feel able to reach out, trust in us and know that the service model we provide is professional and highly effective. 92% of our families tell us that our support has made a positive difference to family life.

I would like to thank the staff team who all go above and beyond to support me and the charity and did exceptionally well during our quality assurance review with Home-Start UK last summer.

We migrated our IT support to QLIC IT in June 2025. This included new devices for the team, and a SharePoint platform, resulting in secure and efficient office systems. This has made such a huge difference to enable us to streamline our work, and we are very grateful to Fidelity International in Tadworth for their generosity in awarding us a grant for this purpose.

Despite the demand for our service continuing to be high, funding is a constant challenge, with ever increasing core costs. We have seen charitable grants becoming more descriptive and specific, and more competitive. Despite this, we have focused on reaching out to our local communities, businesses, schools and churches in Reigate & Banstead, Tandridge and Mole Valley for support, and the response has been overwhelmingly positive.

We are delighted that families we support achieve good outcomes and almost 300 local children have been positively impacted by Home-Start East Surrey over the past year. We are working hard to develop our services and adapt to the changes and challenges the upcoming local government reform might present us with. We are in a secure position for now, but are acutely aware of the need to be constantly mindful of our financial position to ensure sustainability and future proof Home-Start East Surrey's next chapter.

We loved having our volunteer. The children & I looked forward to it every week. She was brilliant and really helped my confidence.
Mum with 3-year-old twins

Facts & Figures

Last year we received 116 referral for 1-1 Volunteer support in the home.

116 Referrals:

60% Reigate & Banstead
23% Tandridge
17% Mole Valley

We refer our families for Home-Start support as we have a long-standing relationship with the team & know they give families the extra help they need.
Health Visitor

Referral Partners

- **Health Visitors 35%**
- **Family Centre's 22%**
- **PIMH Medical Team 11%**
- **Schools & Nursery's 8%**
- **Self-Referral 7%**
- **Children's Services 5%**
- **Other 5%**
- **Early Support Services 4%**
- **Midwifery Services 3%**



Reason for Referral

(Frequently more than one primary reason that support is requested)

- **Parenting Support 65%**
- **Parental Mental Health / PIMH Issues 42%**
- **Social Isolation 31%**
- **Neurodiverse / SEN Child 26%**
- **Lone Parent 22%**
- **Historic Domestic Abuse 12%**
- **Financial Difficulties 11%**
- **Housing Issues 8%**
- **Twins / Multiples 6%**
- **Parental Physical Health 6%**
- **Asylum Seeker / Refugee 6%**
- **Parents with Learning Difficulties or ND 5%**
- **Support to Access the Community 4%**

Our Services

1-1 Home Visiting Support

79 families (73% of total referrals received) accepted and engaged with 1-1 volunteer support (145 children). When accepting a referral, we assess risk and need, and if we feel the family and children need more targeted and specialised support than we can offer, we will always signpost them to more appropriate support services. 31 referrals were declined due to being inappropriate for our volunteer support. Our service is based on consent, resulting in some families not engaging with us to progress their referral.







Group Support

We deliver three regular group activities in the local community, plus parenting programmes with 172 children in 92 families accessing us via these groups last year. This enables us to plug the families into these groups to maintain a light touch level of support by seeing the family regularly once volunteer support has been completed. It is useful when perhaps a volunteer isn't necessary, but a short piece of work is required, as the coordinators can take this forward and support directly. We partner with Horley and Mole Valley Family Centre's for our weekly play groups, which are in walking distance to residential areas of high need, and are well resourced and welcoming.

Our weekly 'Nurture Group' is held in our community room in Redhill and supports parents with babies under 1, who are experiencing low mood, anxiety and social isolation. Our trained Perinatal Coordinator Lisa facilitates this invited group, advising, supporting and helping the parents to gain confidence in parenting and caring for their new babies. The success of the group shows with many of our parent cohorts still regularly meeting up after their baby's 1st birthday ensuring ongoing peer support.

We continue to deliver 'The Centre for Emotional Health' parenting classes including the 10-week 'Nurture Programme' and the 4- week 'Talking Teens' Programme jointly with the Dorking Schools Partnership at Ashcombe School. Take up has been challenging, and we continually try to look for ways to promote these courses that make such a positive difference to family life.



Our Partners

We are extremely grateful to continue our partnership with YMCA East Surrey to support families with emerging needs in Mole Valley and Reigate & Banstead, and Barnardo's to support families in Tandridge as part of Surrey County Councils 'Families First' contract. Family Centres refer families to us as part of a step down from targeted support, and we co-facilitate family groups and courses together which has enabled strong collaboration and sharing of good practice and a joined-up service for families.

Partner Organisations

YMCA East Surrey
Horley Family Centre
Mole Valley Family Centre
Welcare, Redhill
Barnardo's
Tandridge Family Centre
Surrey County Council
Home-Start UK
Home-Start Epsom, Ewell & Banstead
Dad Matters
Reigate & Banstead Borough Council
Dorking Schools Partnership
Stripey Stork
The Gatton Trust
Redhill Food Bank
Horley Food Bank
Dorking Area Foodbank
Caterham & District Foodbank
Loveworks







We appreciate the opportunity to work with various different local agencies to support our families. Working in partnership enhances our offer by extending our package of care to meet the families' needs. This includes support for new fathers, food and clothes bank, energy savings and parenting courses.

Outings and Experiences

During the year we organise outings and events for families we support to attend for free. This is an ideal opportunity for families to meet other supported families, normalizing that everyone needs a bit of help sometimes. We also invite past families, who come along and update us on their progress and achievements. We ensure access to all and make these occasions fun and enriching for the children who attend.



Picnic in the Park

In August 2025, we held our family picnic in the Redhill Memorial Park with food and games for families and volunteers to enjoy. The weather was glorious and it was a wonderful afternoon.



Forest School

In partnership with The Gatton Trust, we held a 6-week Forest School Programme at Gatton Park in Redhill. This was a fantastic opportunity for our families to bring their children along to experience the wood and outdoor activities and snacks. We were very grateful to be offered this opportunity is such an amazing location for our families to enjoy.



Godstone Farm

Thanks to the Horley Lions we were able to take our families to Godstone Farm in September 2025 for an outing to see and meet the farm animals and enjoy the soft play and tractor rides the farm has to offer. We supplied the picnic and the ice creams, and despite the rain, everyone had a lovely day.



Wacky Kingdom Children's Christmas Party

In December, we held our annual children's Christmas Party. Again, supported by The Horley Lions, we hired the Centre to offer an exclusive playtime to our families, with lunch provided and a special visit from Father Christmas himself, giving out books to all the children who came along.



Santa's Grotto

Three families enjoyed a complimentary visit to the Belfry's Santa's Grotto last December, meeting the man himself! The children had a lovely time, receiving gifts and a magical experience with the Christmas elves.

Our Volunteers

We could not do what we do without our incredible bank of 42 volunteers. We have such an incredible range of experienced and knowledgeable volunteers, who give their spare time to support families. We are incredibly grateful for all that they do, stepping up when we need them, and always being willing to help and support us.

With our increasing community engagement, our volunteers are being asked to do more than ever before, with fundraising events and activities, all requiring Home-Start East Surrey presence. We hold regular coffee mornings for volunteers and invite guest speakers to talk about relevant subjects, plus an annual Christmas lunch, held last year in the magnificent old chambers at Reigate Town Hall.



Thank You



We held our volunteer prep course in January 2025 welcoming -
Alison G, Ali R, Claire M, Mary J, Raimonda S, Hariet H

We said goodbye, good luck & thank you to -
Mary G, Mike W, Nicky D, Judith L, Karen B, Kate C & Derek C

Trustees

Stephanie Limond: Chair
David Mathieson: Treasurer
Angie Barton: Safeguarding Lead
Tina Lockwood
Carla Brackstone
Jo Royden-Turner
Katie Gleeson

The HSES Staff Team

We are a small team operating from our office in Tower House behind the Belfry Shopping Centre in Redhill. Despite our paid staffing hours being 3x FTE, our office is open 5 days a week and ensures the charity is as lean as possible to increase savings but deliver support to as many families as possible by recruiting, training and supervising our bank of volunteers, ensuring we are exceptional value for money.

Anna Spenceley: CEO	37 Hrs
Lisa Wedderburn: Perinatal Support Coordinator	30 Hrs
Christine Heaton: Family Support Coordinator	25 Hrs
Helen Sabath: Office Administrator	20 Hrs
Kim Halford: Community Fundraiser	12 Hrs

Jenny Ditch - Bookkeeper





Treasurer: David Mathieson

Financial Overview

	This Year (ending 31.03.2026)	Last Year (ending 31.03.2025)
INCOME	£217,397	£224,240
EXPENDITURE	£203,321	£227,235
SURPLUS / (LOSS)	£14,077	£(3,085)

The financial results show that in the year to March 2026 income fell to £217,397, down from £224,240 the previous year, as Donations from Charities and Fundraising fell away, partially replaced by increased income from Private Donations. But although there were several unavoidable cost increases, expenditure fell to £203,321, down from £227,235 the previous year, reflecting the reduction in staff costs and other savings. Consequently, there was a welcome surplus in the year of £14,077 against a Loss of £(3,085) the previous year.

Fundraising work has continued into the current year, including for the Gala Ball in May, both with local events and donors, and preparing bids to the major Donor Charities, directly and in partnership with other local Home-Start Schemes. This should ensure we are financially sustainable and future proofed, to continue our much-needed services for local children and families.



Fundraising Events & Supporters



Your Our fundraising efforts have skyrocketed this past year, in our constant bid to raise 85% of the funds we need to operate annually. Having Kim Halford on board as our Community Fundraiser for the past year has been of enormous benefit, resulting in us not least being chosen as the Mayor of Reigate & Banstead's Cllr Rich Michalowski 2025 charity along with 'I Choose Freedom' the local woman's refuge. This was such an amazing opportunity for us, as it opened doors for us with local companies and organisations, and gave us extra validation in the local community.

We were thrilled to be part of the Belfry's Christmas light switch on again, as the Belfry's Christmas Grotto charity for the second year running, which was a fantastic day of family activities, and a great opportunity for us to raise our profile in Redhill. As the Mayor's charity, we held a Christmas Wreath Making event at the town hall last December, supported by Squires Garden Centre in Reigate, which was a great creative festive fun. We were part of the Reigate Christmas Fair and light switch on too, partnering with JJ Franks who kindly donated to us, which was again another opportunity for us to raise our local profile with families in Reigate.

We had 25 runners at Run Reigate last September in the Reigate Priory Park, which was amazing, raising over £5,000 for us in sponsorship. We were particularly grateful to Train Aid and CBS Butler and their teams for running for us, and our volunteers and supporters who dusted off their running shoes. Our top fundraiser was James Heaton, who ran for us for a second year.

We were delighted to be chosen by Squires Garden Centre in Reigate as their charity for the year, and by Knights Garden Centres in Reigate & Godstone, both of which organised fundraising events on our behalf. We were also selected at Tandridge Golf Club's Ladies Team charity for the year, which we were thrilled about as we support many families in the Tandridge area.
We were also one of the charities to benefit from the proceeds of the Merstham Quality Street Fair last September, which was a fantastic opportunity for us.
The Red Lion in Betchworth held two Curry & Quiz nights for us in July and November last year, raising £3,000 in total which was brilliant fun.

Robert Ling ran the London Marathon for us last April, in total raising £2457.92 which was an incredible achievement!
We are so very grateful to all the local churches, charities, businesses and companies who have supported us over the past year. The growing support has been truly overwhelming. We are particularly grateful to Stone Estate Agents in Reigate and to Jackson-Stops Estate Agents in Reigate who both support us with monthly donations, which is so generous and very much appreciated.

As we continue to grow our community fundraising efforts, we want to take this opportunity to express our gratitude to all of our supporters.

THANK YOU









Charitable Grants & Donations 2025/26











The National Lottery Community Fund
Henry Smith
Garfield Weston
St Faiths Trust
Peter Harrison Foundation
SNG
Horley Lions
STONE Estate Agents, Reigate
Jackson-Stops Estate Agents, Reigate
The Mayor's Office, Reigate
The Belfry Shopping Centre, Redhill
Roberts Fine Jewellery, Redhill
Tandridge Golf Club
Train Aid
Dunottar School, Reigate
Lingfield Prep School
Reigate Grammer School
Waitrose Horley, Caterham & Dorking
The Light, Redhill,
The Red Lion Pub, Betchworth
Brockham & Betchworth Choral Society
Knights Garden Centre, Reigate & Godstone
Squires Garden Centre, Reigate
JJ Franks
Britania Crest Recycling Ltd.
Reigate College
Redhill Business Guild
Reigate Business Guild
The Old Reigatian Rugby Football Club
Robert Ling
Aaron Lockwood
Alchemy Foundation Charity
Titsey Rotary Club
Groundwork UK
Redhill Tangent Club
Albion Rye Associates
CBS Butler
Redstart Community Music
Mole Valley Lottery
Tandridge Lottery
House of Building, Reigate
Fidelity International, Tadworth
The Round Table Redhill & Reigate
The Chain Digital Marketing

Thank you all so much for your ongoing support. We really wouldn't be here without you. We are extremely