



REGISTERED COMPANY NUMBER: 05662408 (England and Wales)

REGISTERED CHARITY NUMBER: 1114446

**REPORT OF THE TRUSTEES**  
**AND**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**31 MARCH 2022**  
**FOR**  
**THE RISE TRUST**

Monahans  
Statutory Auditors  
Hermes House  
Fire Fly Avenue  
Swindon  
Wiltshire  
SN2 2GA

**THE RISE TRUST**  
**(A COMPANY LIMITED BY GUARANTEE)**  
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**THE RISE TRUST**  
**(A COMPANY LIMITED BY GUARANTEE)**  
**TRUSTEES' REPORT**



**FOR THE YEAR ENDED 31 MARCH 2022**

The Trustees, who are also directors of The RISE Trust for the purposes of the Companies Act 2006, present their annual report and accounts for the year ended 31 March 2022.

The Trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective January 2019).

**REFERENCE AND ADMINISTRATIVE DETAILS**

Registered Company Number - 05662408 (England and Wales)

**Registered Charity Number**

1114446

**Registered Office**

The Oaks,  
Chippenham,  
Wiltshire,  
SN15 1DU.

The Trustees, who are also the directors for the purpose of company law, unless otherwise stated were:

Eve Cale	
Simon Dunn	
Pauline Elson	Resigned July 2022
Peter Elson	Resigned July 2022
Julia Harle	(Chair)
Claire Hayes	
David Powell	
Lynette Turner	

**Company Secretary**

Pauline Elson	Resigned July 2022
Claire Hayes	Appointed July 2022

**Auditor**

Monahans, Statutory Auditor  
Hermes House  
Fire Fly Avenue  
Swindon  
Wiltshire  
SN2 2GA

**Bankers**

Nat West  
Direct Business Banking  
PO Box 5479  
1 Spinningfields Square  
Manchester  
M61 0NH

**FOR THE YEAR ENDED 31 MARCH 2022**

### **Senior Management Team**

Lynn Evans – Chief Executive Officer  
Leona Smith – Children's Service Lead – Chippenham & Corsham  
Stacey Henry – Children's Service Lead – Calne  
Alison Wiltshire – Children's Service Lead – Royal Wootton Bassett  
Danielle Blake – Youth Service Lead  
Emma Williams – RISE Pre-school Manager  
Sarah Poole – Finance Officer

### **STRUCTURE, GOVERNANCE AND MANAGEMENT**

The organisation is a charitable company limited by guarantee, incorporated on 23 December 2005 and registered as a Charitable Trust No. 1114446 on 31 May 2006.

The directors of the company are also RISE Trust trustees for the purposes of charity law and under the company's Articles of Association are known as members of the management committee. Under the requirements of the Memorandum and Articles of Association one third of the members of the management committee must retire from office at the Annual General Meeting, after which they may be re-elected.

As Christian ethics underpin the working structure of The RISE Trust, the management committee seeks to ensure people (although not necessarily Christians), do have Christian values, a passion to work within the community, and have the relevant skills. Such persons are encouraged to become a trustee however they are not expected to become Christian.

The RISE Trust has a management committee of a minimum of 5 members (Trustees) who meet four times a year and are responsible for the strategic direction and policy of The RISE Trust. These members come from a variety of professional backgrounds relevant to the work of the Trust, representing the more traditional business skills including finance, health and safety, early years and primary education, special educational needs and Human Resources. In an effort to maintain a broad combination of skills, members of the management committee are requested to provide a list of their skills (and update it each year) and in the event of particular skills being lost due to retirements, individuals are approached to offer themselves for election to the management committee.

None of the trustees have any beneficial interest in the company. All of the trustees are members of the company and guarantee to contribute £10 in the event of a winding up.

All trustees are already familiar with the practical work of The RISE Trust having been involved with aspects of the Trust, such as volunteering, before becoming elected to serve on the management committee.

Additionally, new trustees are invited and encouraged to attend a short information session (of no more than an hour) to familiarise themselves with The RISE Trust and the context within which it operates. These are led by the Chair of the Trustees. Usually, an offer of visiting a Children's Centre is given by the CEO however this has not always been possible this year due to the Covid19 pandemic – if a face-to-face meeting has not been possible virtual meetings have been offered instead. This procedure follows our Trustee Recruitment checklist, and covers:

- The obligation of management committee members.
- The main documents which set out the operational framework for The RISE Trust including the Trust's Memorandum and Articles of Association.
- Resourcing and the current financial position as set out in the latest published accounts
- Future plans and objectives.

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The Commission's guide "The Essential Trustee" is distributed to all new trustees along with the Memorandum of Association and Articles of Association and the latest Accounts.

The day-to-day responsibility of the services rests with the Chair of Trustees and the Chief Executive Officer. They are responsible for ensuring that The RISE Trust delivers the services specified by Wiltshire Council commissioners and that Local Authority key performance indicators are met, alongside managing and developing RISE provisions that are not connected to Children's Centre work.

Public Liability insurance has been taken out to suitably protect the company and indemnify its trustees, employees and volunteers.

The arrangements for setting the pay and remuneration for all staff is done through an annual Trustee meeting. This meeting focuses on financial constraints and cost of living increases with regards to salaries. We follow the principles of transparency, fairness, consistency, and qualifications and annually review The RISE Trust pay scales.

#### **Fund-raising standards information**

At The RISE Trust our fundraising is through applying to grant making charities, sponsored events and Just Giving. Applications are written by managers of the various services we offer including Mentor Me, Contact Centre, Early Years teachers, and our Youth Service Lead. This year our Youth work has further expanded across North Wiltshire and we have received an increased amount of funding from local sources to facilitate this expansion. The Trust does not target members of the public for donations, and we do not use a professional fundraiser. During the year 2021-2022 there have been no complaints about our fundraising.

#### **OBJECTIVES AND ACTIVITIES**

The RISE Trust's objectives and principal activities are:

- To promote general charitable purposes for the benefit of the community of North Wiltshire including Calne, Chippenham, Corsham, Cricklade, Purton, Malmesbury, Royal Wootton Bassett and the surrounding areas.
- To provide relief from financial hardship, social and/or economic disadvantage amongst its residents.
- To advance the education of its residents of all ages, and in particular to provide opportunities for the aforementioned residents to participate fully in the life of their community in ways which address and alleviate social and economic disadvantage.

The trustees have referred to the guidance in the Charity Commission's general guidance on public benefit when reviewing the aims, objectives and policies as well as when planning future activities. The charitable objectives are also set in order to provide a clear and demonstrable public benefit.

There has been no change to these principal objectives during the year.

The main objectives and activities for the year continued to focus on a comprehensive range of family support services for those living in the catchment area of North Wiltshire, to develop close working relationships with support agencies relevant to the services offered and improve child and youth-based activities. The range of services available includes:

- Sure Start Children's Centres
- One to one outreach support for families identified as "in need"
- Sessions for parents to attend re: baby/ child development
- Pre-Schools
- Courses aimed at parenting support and education
- Domestic abuse support
- Youth work across North Wiltshire - detached and safe spaces
- Youth mentoring in secondary schools
- Local school links and PSA services within primary schools

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- Volunteer mentoring services to the primary schools
- Family Visiting Service providing support in family homes with the help of trained volunteers
- Employment and debt support services and signposting for parents
- Family Supported Child Contact Centre
- Support for pre-school settings and children transitioning to schools in North Wiltshire

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities The RISE Trust should undertake.

The RISE Trust has a very close relationship with the local community it serves, and with the churches within North Wiltshire. This leads to a steady stream of volunteers who are available to support and develop elements of the provisions detailed above. Volunteers offer their time and expertise in a variety of ways and The RISE Trust continues to encourage anyone who feels they have the necessary qualities to work alongside the staff to deliver the core services provided. Former clients are actively encouraged to become volunteers, students and/or trainees as part of their journey back into education and employment. Following the recent pandemic our volunteer numbers which had significantly dropped have increased again. Our Family Volunteering Service has particularly started to build.

Volunteers are fully vetted and receive training suitable to the service in which they are offering to support us. This year volunteers have worked with families in a reduced capacity, delivering Bookstart programme virtually, EPEC Parenting Programme and Breastfeeding Peer Support, Mentoring in primary schools through Microsoft Teams as well as helping in our Child Contact Centre, and with Youth detached work.

#### **Volunteer feedback**

"Becoming a youth worker with the Rise has single-handedly been one of the reasons of where I am today. With the help they provide I was able to assist towards the youth in Chippenham and signpost them to help. I have learnt a lot about safeguarding, county lines, how schools in the area help with youth and also what is going on in teenage life from sex, drugs and mental awareness that I was not previously aware of."

"Having not worked for 8 years, I was anxious about applying for jobs. Volunteering showed me that I was valuable in the workplace."

"I first volunteered for a stay and play session supporting the local community. During lockdown I was put forward by the Children's Centre for a Civic Award for my work during the pandemic. The recognition boosted my confidence and gave me self-belief and pride in my own ideas."

With the support of our volunteers The RISE Trust continues to estimate that for every £1 provided by the local authority we provide a minimum of £2 worth of services into the local care economy. This financial year we have received £47,652 worth of volunteer hours based on the Local Authority figure of £8.74 per hour.

#### **From a parent who has had training through The RISE Trust**

"I love RISE and volunteering for you and I want to help more. I'm so thankful for the training you have given me. Doing the PGL training has increased my confidence and I am really proud of myself."

## **ACHIEVEMENT AND PERFORMANCE**

The main areas of charitable activity are the provision of services that enable individuals to participate more fully in the life of their community, whilst offering a range of services to help develop skills to remove the barriers of social disadvantage.

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### **Sure Start Children's Centres**

The Sure Start programme is a government initiative operating nationwide for the wellbeing of the community they serve.

The RISE Children's Centre, built in the grounds of St Paul's Primary School, Chippenham, was opened in April 2008 and was the beginning of the charities 'one stop shop' services for families. Since then the services provided for families have continued to thrive being delivered from Spring Rise Children's Centre (Frogwell School site), Royal Wootton Bassett (Longleaze School site), and Calne (Priestley School site). The Local Authority contract is to run identified services within these centres as well as in Corsham, Malmesbury, Cricklade, Purton and the surrounding villages. Children's Centre services are run both virtually and in alternative venues in Corsham, Cricklade and Malmesbury and this was done within Covid19 restrictions and guidelines when they were in place.

#### **Parent feedback**

"We go to Chat Chill Connect most weeks as it's good for both myself and my daughter. It gets us out of the house and socialising. We've also completed the Baby and Me, and Baby Massage courses. Baby Massage was my favourite and the little one enjoyed it too. It's something we can carry on at home and as she gets older.

I would highly recommend The Rise Trust to all parents - the staff are brilliant too. 😊😊😊"

The RISE Children's Centres are a service hub offering children under five years of age and their families seamless integrated services and information. They offer targeted provision to ensure that the most disadvantaged children get the Best Start in Life in line with the Local Authority's Families and Children Transformation (FACT) strategy.

These services include:

- Integrated early education and childcare, offering Early Years provision with qualified teacher access
- Support for parents, including advice on parenting, child development, relationships support, health and safety, local childcare options and access to specialist services for families
- Child and family health services, ranging from health screening and health visitor services to breastfeeding peer support
- Helping parents into work, with links to the local Jobcentre Plus, Citizens Advice, Local Authority Troubled Families team, Wiltshire Family Learning, Wiltshire Money, Building Bridges, Go Train, volunteering and training.

Senior managers from the Trust continue to be integral in working with the Local Authority and other services and agencies to improve Wiltshire's Best Start in Life strategy and begin to plan a way forward for Family Hubs. Family Hubs are centres which, as part of integrated family services, ensure families with children and young people aged 0-19 receive early help to overcome a range of difficulties and build stronger relationships. These centres will aim to enhance integrated working by enabling easier access to support, better outcomes for families, more effective service delivery and smarter use of budgets (<https://familyhubsnetwork.org.uk/>). The RISE Trust is at the forefront of transforming the way services are delivered in North Wiltshire for young children and their families. The aim of our Children's Centres is to improve outcomes for all children under five years of age.

The community has benefitted from a wide range of services offered from the four buildings and other locations in the North Wiltshire community, as well as through our now well-established virtual offer, during 2021-2022 these include:

- Baby Steps in conjunction with Health professionals

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- Baby and Me – a six-week parenting course for new parents covering topics including wellbeing, relationships, safety, baby development, health and next steps whilst developing social networks (A RISE Trust programme)
- Parents' courses – a full range of courses designed to improve parenting skills, parents understanding of child development
- Five to Thrive – a targeted approach for under-fives and their carers which focuses on five key aspects of parenting promoting attachment and healthy brain development
- Individual outreach support
- Learning Matters (A RISE Trust programme) – a 'virtual' child development course covering a wide range of information and practical top tips based on your child's age/stage.
- EPEC (Empowering Parents Empowering Communities) national programme
- Being a Parent Awareness support 1:1
- Incredible Years accredited parenting course
- Freedom Programme (Domestic Abuse Support Awareness Course)
- Freedom Forever Programme
- Freedom for Children Programme
- Challenging Behaviour course (A RISE Trust programme)
- Ready, Steady, School course for parents and children who are transitioning into primary school (A RISE Trust programme)
- First Aid training
- IAPT services
- Health Visitor 'Drop ins' – an opportunity to chat and talk through child health issues with Health Visitors – these have only been running when possible
- Midwife Clinic – a clinic set up to make midwife care more accessible for young parents - these have only been running, when possible, through a booking system
- Mum2mum Breastfeeding Support Groups
- Family Learning courses (English, Maths, IT)
- Baby Massage

#### **Early Intervention Advisor feedback**

"The RISE is absolutely phenomenal at supporting families. I am blessed to have RISE in North Wiltshire. Staff are easy to talk/reach out to and will always ask for advice if needed. They have the highest ESA conversion rates in North Wiltshire. RISE seems to have the child at the centre of all they do, and I feel very lucky to be working alongside you. If only all families could have support from the RISE, we wouldn't need early help! Thank you again for The RISE and your fabulous staff!"

Achievements are reported four times a year to the Local Authority through Quarterly Monitoring meetings with our commissioner where data is shared. These have continued virtually.

The RISE Trust have a designated Data Protection Officer (OneWest) to support us with data protection and have recently had an external GDPR audit (April 2022) – we scored 93% which is very high and was carried out with more rigorous checks than in 2021.

#### **Parental Development and Education**

One to one outreach support is vital to our work with families and has continued through Covid restrictions and during government roadmaps. The RISE team, as always, adjusted their ways of delivering support through the use of IT, virtual meetings, calls, and meeting outside in public areas and the reintroduction of home visiting when allowed to.

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This work focuses on 6 areas – parenting, child development, education/ employment and finances, health, relationships and child safety. The work begins with discussing where the parent perceives themselves to be on a scale of 1-10 and this is their baseline score. Progress is then monitored in relation to this score and data shared with RISE Trustees and our Wiltshire commissioner for Children's Centres. Courses are also measured using the same procedure.

**Feedback on outreach support**

Father's feedback - "The support has been absolutely amazing, I now feel so much happier around my family, playing with the kids and spending time together. Me and my wife are closer, we have had our ups and downs and still have moments but it is so much better than before. It has been one hell of a year, one year ago we didn't know what to do but now we are running around with the kids in the park. I don't think we would be where we are now without you. Me and my wife are even having a weekend away without the children, that would never have happened before!"

Single mother - "Thank you so much for all your help! You're all amazing people and I'll never forget what you have done for me. If it wasn't for the children's centre I would still be in the flat with my abuser, in debt and with my child sharing our room. My mental health is better managed, I seek and get support from GP as needed, which really helps with my parenting."

Parent with financial issues – "I think it is a great idea to have a service that is free for everyone, initially I thought support from the Children's Centre was only available for those receiving financial support or certain benefits, it has been such a help to have support for me and my child. The support I have received has made my life a lot easier and taken away so much stress, especially having food parcels and food for us when I was really struggling financially."

SEND support – "With the advice and support we got through Outreach and the ESA meetings we were able to understand our child more. With the Outreach Worker's help, we made specific picture cards of everything important to our child and this enabled him to better communicate his basic needs with us and for us to communicate with him."

Parental development is delivered through an evidence-based parenting course -

- We have now embedded our parenting course entitled 'Being a parent' through the EPEC programme (Empowering Parents Empowering Communities) which is an eight-week course based on experiential learning and reflection. This has been highly successful this year and continues as the Wiltshire preferred programme through a 'blended offer' of both face-to-face and virtual which is facilitated by staff and volunteers. We have also extended this to an additional evening course which has proved very popular.

**Feedback on EPEC courses**

"Myself and my partner both got a lot from doing the courses such as EPEC, the support with our son has been really good. The support has helped me with my confidence to become a Teaching Assistant, I am doing all the courses you recommended to me, and they really help."

From Springboard Opportunity Group – "I just wanted to let you know that I was having a 1-1 with a parent yesterday who is attending your EPEC. She spoke so positively about her experience with you on her EPEC course. It was so lovely to hear her talk how she is feeling as a parent and the difference she is approaching her parenting. Well done and keep up your great work 😊"

"Descriptive praise has had a huge impact on our household and using an "I-statement" really helps"

"I am learning that it is OK to take time out for myself. I should not be led by social pressures and know that what I am doing is enough."

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In addition, The RISE Trust runs many other courses, which aim to develop parenting skills and understanding, including 'Five to Thrive' where parents learn about the five key elements to focus on in order to establish strong attachments between child and parent. Baby and Me, Behaviour that Challenges, Ready Steady School and Learning Matters are all courses written and delivered solely by The RISE Trust. All of which show excellent progress for the participants.

#### **Bookstart**

"Starting with the books has really helped J a lot and he is now able to look at books for up to 10 minutes at a time. Doing Bookstart has helped me to be more descriptive with the books which helps J to engage more with the story. This has made a big difference he is getting more imagination now he is seeing pictures in book and believes this helps with his imagination. J is starting with more words now. He can name fruits now. We do lots of descriptive around. However it is dependant on his mood!"

#### **Baby & Me**

"Thanks so much for recommending the baby and me class I really enjoyed it and our facilitator was great. It was so nice to meet some other mums and babies"

"It has been a great course, the course leader is great with so much information and support to give"

"This was great! Really good chance to chat to other Mums and Dads and some helpful tips to take away, thank you. I think this is a really great resource for first time parents"

"Our facilitator has been awesome every week, making everyone feel included and comfortable to talk! All information provided has been really useful and I feel much more confident in what I'm doing as a new parent now. Thank you"

"I've learnt so much. I found the leaflets which were sent after the session useful as I was able to share these with other members of my family and go back to them to refresh myself on a subject. I am happy that I did the course as I have learnt so much about being a new mummy. I was unable to do the course face to face due to no transport but doing it online there was no pressure. I have made a new friend and we now meet up regularly with our babies".

#### **RISE Pre-Schools**

The RISE Trust operated three established RISE pre-schools @ - the rebranded name this year. The RISE Pre-schools aim to be different to other pre-school settings by providing additional support and learning opportunities for parents and carers.

The pre-schools are situated at:

- The RISE pre-school @ Oaks (Ofsted graded 'good' 2017)
- The RISE pre-school @ Frogwell (Ofsted graded 'outstanding' 2017)
- Little Saints pre-school (opened September 2018) through funding from central government and The RISE Trust funds (Ofsted graded 'good' 2021)

#### **RISE Pre-school parent comments**

"I have said it many times before but honestly thank you so much! The staff have been amazing with my child, you have been my rock making sure he is heading in the right direction and getting the correct support and guidance he needs. He never stops talking about you to our family and friends. Thank you, thank you, thank you!!!"

"I am going to apply for the 30 hours to be able to up my hours at work. I'm hoping my daughter will be able to come back fulltime. I really appreciate all your help and support throughout this whole year and staff were fab today too."

"A supportive, positive and friendly atmosphere helped grow my passion for working with children and helping families in need."

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These all provide the Early Years Foundation Stage (EYFS) curriculum for two to four-year olds. The pre-schools are open every day in the school term. These are exciting places for children to learn through play-based activities which enables them to become independent and develop their own identity. By journeying with other children, and the input and support they get from the qualified and experienced staff, children build the skills necessary to make good progress when they move into primary school. It has been so much better being able to support the parents' learning re: child development and parenting strategies this year as Covid restrictions were lifted. We have seen an increase in referrals to our outreach service through working with the settings due to the improved face-to-face communications and support we are able to give parents. We also use Tapestry (an online educational assessment and observation toolkit shared with parents/ carers) to encourage parents to ensure the homes our children live in are places where learning is valued, encouraged and nurtured. We believe our RISE Pre-schools make a real difference to improving children's lives.

Little Saints pre-school, based in St Paul's Church Hall (opened in September of 2018), was originally meant to become an all-year round setting, as requested by Wiltshire Council, to cater for the 30-hour childcare entitlement in the future. However, building up this setting has been problematic due to the impact of Covid and the fact it has become a 'pack-away' setting meaning that at the end of each day the setting resources/ furniture needs to be stored away for church usage. This is being regularly reviewed in light of finances and current numbers.

### **Youth Activities and Events**

The RISE Trust now deliver detached youth services/outreach as well as new 'safe spaces' (indoor venues) in other areas of North Wiltshire – Chippenham, Calne, Royal Wootton Bassett, Cricklade, Purton, Malmesbury and more recently Corsham. This service continues to be an area of support requested by the local authority, Green Square Accord Housing Association, area boards and town councils so that the young people of our community continue to receive free and welcoming support in their own towns. This free service provides a vital listening ear for the most vulnerable youth in our community to meet and this has been highly successful. Community volunteering and support enables adults from the young people's community to establish trusting relationships and this has been particularly evident recently as young people reach out for support through social media as well as looking for youth workers on designated nights in their town. As well as our highly experienced full time all year-round Youth Service Lead who leads and manages this provision, we now have two Youth Support Workers to support her in developing this service and their role includes out-of-school mentoring.

#### **Youth Service feedback**

*LGBTQ+ support feedback from a parent – "As a children's counsellor I believe the work that you do is crucial to their wellbeing. I am seeing a huge rise in numbers of young people who are being more open about their sexuality and gender curiosity in my private practice so I know how important it is for them to have a place where they can openly explore who they really want to be without fear of judgement. I wish there were many more groups and the world wasn't currently so judgemental. Keep being amazing and thank you once again!"*

*Motiv8 feedback - "I just wanted to let you know that I have been able to discharge a client as they have no current substance misuse. Part of this discharge was based on the client being able to manage herself at stressful times and who she feels she could go to for support if needed. The first people she mentioned when we spoke of this was The Rise Trust workers in Calne that she regularly sees (the Pink ladies). The client said that she feels she is confident to approach the workers and speak to them in confidence as she trusts them. She speaks really highly of the workers and enjoys chatting to them when she sees them."*

Every night of the week our youth team are in one or more towns all year round – in some towns we provide a service two nights a week as well as being asked to do three on some occasions! Our work is supported by town councils, Wiltshire Community Engagement managers, the police/ PCSOs, and Motiv8 (a substance misuse organisation). Funding for this service has come via Area Boards, Town Councils, Local Youth Networks (LYN), Wiltshire Community Fund, Greensquare Accord (Housing Association) and Wiltshire Council grants.

The RISE Trust staff and volunteers are committed to the mental wellbeing of our young people and report to the funding bodies weekly. All staff are trained in safeguarding and safer working practices ensuring there are always two members of staff walking a pre-planned route in order to engage with the young people. Each evening they support up to 40 youths through conversations and providing information and signposting them to appropriate services. The success of this scheme means we will continue to provide both detached and 'safe space' support in local buildings.

**Town Council feedback**

"We have confidence in The RISE Trust and have been really pleased with the youth outreach and work done through the most difficult two years in recent memory."

In 2021 we were given sole use of The Pavilion in Westmead, Chippenham for face-to-face groups three evenings a week and can have up to 60 young people per night 'drop in' for support, a chat and a toastie! It also gives staff another venue to work from. Other towns are now also giving us indoor spaces from which to run our safe spaces with Royal Wootton Bassett proving successful recently.

**School Links and Mentoring**

The relationships with schools both primary and secondary schools continue with schools making referrals to us to engage vulnerable young people.

Senior managers of The RISE Trust attend virtual local area Multi-Agency Forums (MAFs,) highly valued meetings, where information is shared by professionals from a variety of services.

The demand for our PSA (Parent Support Adviser) service in primary schools continues in Chippenham and this support in schools enables us to have a greater understanding of the needs and challenges currently facing children, young people and families. We know it potentially has the capacity to expand into other primary schools in North Wiltshire. In Chippenham having a PSA in schools also enables us to continue supporting families once their child(ren) reach school age. We now have several staff trained to deliver Freedom for Children in settings, schools and on a one-to-one basis (a programme designed to support children who have lived in a household experiencing domestic abuse). This service is provided free of charge for children under 5 as well as schools being able to pay for the service.

**Headteacher PSA feedback**

"I have to admit I was concerned when the previous PSA left The RISE. However, I am very pleased with the continuity of the service and our new PSA has hit the ground running. I will definitely keep this service going in my school."

**Parent feedback**

"I would like to say a heartfelt huge thank you to school, my PSA and all who have supported me, and my children in big or small ways since my children arrived in Chippenham... it was all I could do to function on a daily basis. Nobody has ever judged me for this instead helped me along when it was clear I had what can only be described as permanent brain fog and I thank you all."

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The Youth Mentoring available in the Chippenham secondary schools is provided weekly by The RISE Trust through our youth outreach worker. It continued virtually throughout Covid19 restrictions and is now back to supporting face-to-face.

#### **Secondary School Youth Mentoring**

"I feel better in myself and more able to try and do things now as before I would not want to try new things or talk much with other people. I have enjoyed coming to the sessions, they have been helpful."

"A has come out of his shell and has been more sociable and confident in himself which is great to see. A is doing really well in school and stays on top of his work."

#### **Mentor Me school feedback**

"With a dyslexia and ADHD profile, this child will always find the constraints of a classroom tricky but with their Mentor's support and patience, the mentoring programme has certainly helped to raise their self-esteem and engagement in their learning. Let's hope they can now build on this as they make the transition to secondary school."

Our well-established the Mentor Me programme is provided mainly through our Investment Fund enabling us to train and supervise volunteer mentors in many of the Chippenham primary schools. The remaining Chippenham Boroughlands funds are being used for equipment, expenses and resources. Prior to Covid 19 we had Mentor Me volunteers in nine primary schools and the feedback gathered shows this continues to be a most needed and successful scheme. As the pandemic restrictions lifted, we were able to resume this valuable service. We were then delighted to have our whole Mentor Me service recognised by the Chippenham Town Council by being given a Civic Award in 2022.

Through all of these school activities there is a great sense of connection, good information sharing and all-round support as the children develop and grow and move from pre-school education into the primary school environment and then into the secondary school. Therefore, we can retain the important link with The RISE Trust and its youth outreach as well as using the internal networking that enables us to 'know' the family very well which helps with tailoring support.

#### **Family Visiting Service**

The Trust's Family Visiting Service has been running since 2008. This service is delivered using trained volunteers who are matched to families that are in need of different types of support. This support can be short or long term and cover a range of needs. Volunteers have provided advice and help to families who have had operations, are isolated, need parenting support and day to day house-keeping skills developed such as cooking, budgeting and child safety. This service has grown from supporting 4 families to 12 families since September 2021 and the feedback is very positive.

#### **Feedback on Family Visiting Service**

"We didn't really have much family support that was helpful. I had lost my confidence and my backbone. I pretty much crumbled. Over the last 2 years I have been able to gain my confidence and find my backbone again and been able to enjoy my family more and talk more. My volunteer is a very kind and caring lady who took me under her wing when I was at my lowest and went at my pace. I was very anxious, and a mess and she helped me out of my shell. We sometimes met at the house in a park near me, or even in a coffee shop, or town. Wherever I felt safe and wanted to go she was very accommodating. Very kind lady. She helped just by playing with my daughter while I had a cup of tea or if we went to the park. I cannot thank her enough for all the help she's given me. I looked forward to my day with my volunteer because I knew I had someone that would listen, and I wouldn't be judged. We had some laughs and some tears."

### **Families Together Contact Centre**

This service was rebranded in 2021 to be called the 'Families Together Contact Centre' and provides a safe place for non-resident parents to have supported access to their children. Parents are referred to the Contact Centre by solicitors, social workers, keyworkers, outreach workers or they can self-refer. Without this service many parents would be unable to continue to have regular contact with their children. The centre now operates out of The Oaks Children's Centre and benefits from an outdoor space and child friendly resources. A number of local parents support the running of this service as trained volunteers and previous clients are now employed to run the Centre including the Contact Centre Coordinator.

#### **Non-resident parent feedback –**

"I am thankful for the service staff and volunteers provide. They make me feel welcome and comfortable and it was a lovely environment."

### **IMPLICATIONS FOLLOWING CHANGES IN COVID-19 RESTRICTIONS**

Covid-19 continued to impact The RISE Trust during 2021-2022. A sustained responsive review of operations meant services continued to be adapted last year and the positive lessons learnt include the continuation of virtual meetings, virtual support for families along with rebuilding up our face-to-face services throughout 2021-22. Many of the families that we help continue to be vulnerable or in difficult circumstances and for some the needs are very urgent i.e. continued support for mental health, finances, parenting, and relationships. In the first instance we are able to provide access to food banks, phone and video calling to offer support, virtual and face-to-face courses/ sessions and continued one to one outreach.

The Trustee's Crisis Team consisting of Chair of Trustees, Finance trustee, CEO, Finance Officer and a member of senior management team has also continued however now takes place monthly rather than weekly. These meetings are all minuted and contain information about the material decisions we have had to take on judgements and uncertainties. Close liaison has continued with our commissioner at Wiltshire local authority.

### **Surestart Children's Centres – post Covid-19**

The RISE Trust has during the year 2021-22 provided Children's Centre services through a blended approach of virtual means, phone calls, meetings in centres and outdoor meetings, as well as home visiting starting back up in earnest from September 2021. All face-to-face meetings continue to be risk assessed. Staff meetings can be both virtual or face-to-face depending on the need of the participants, and meetings with the local authority have all remained virtual.

#### **Feedback on Children's Centres**

"When Covid hit and we were unable to see each other, and RISE was very helpful and set up video/telephone calls once a week. These help me to keep on track and sometimes I just needed to vent and having someone to listen to me meant a million dollars. I wasn't being judged by either of them or told I was s\*\*t at parenting. I was helped out of a hole and my confidence was boosted. You all do an amazing job and it's a wonderful service. The volunteer service I would highly recommend to anyone that's needs help. Just having someone there you can talk too, and they listen is amazing especially in today's world."

In the coming year The RISE Trust continues to be aware of the financial pressures on Wiltshire Council and the knock-on effect that this could have on funding for our commissioned services. In recent discussions with Wiltshire, we have been asked to extend our Children's Centre contract until March 2024 and therefore there was no tendering process this year. A blended offer of services i.e. both virtual and face-to-face is something we are continuing with going forward.

**Email notice from our Commissioner 21/06/2022**

"Cabinet, this morning, has agreed the extension for a year until March 24."

Best wishes - **Lucy-Anne Bryant, Commissioning Manager**

**RISE pre-schools – post Covid-19**

The RISE Pre-schools continued to follow the government road map until restrictions were lifted. It is testament to the staff who have continued to work diligently throughout Covid19 that our services are still making the positive impact they are designed to have. Staff sickness has proved challenging and continues to do so and at times we have had to shut settings for one or two days due to staff shortages – this is always a last resort. Fee paying parents are re-imbursed for the closure period.

The Oaks setting has grown from strength to strength this year, but we are aware that the other two settings had lower numbers on roll than expected. Following a change in management at Spring pre-school we are beginning to see numbers increase and feel that we are starting with healthier numbers on roll in September 2022. Unfortunately, Little Saints pre-school numbers remain low and we are currently discussing the viability of the setting with the local authority.

**Feedback re: Pre-School**

"I would like to take this opportunity to thank the staff for their incredible dedication this year in such trying circumstances. They have still gone above and beyond to give my child an enriching experience during her last year at the setting."

**Impact on staff and volunteers – post Covid-19**

Our staff and volunteers have risen to every challenge continued to be a credit to The RISE as we navigated out of covid restrictions. Our home working policy is now embedded, and all staff now have the option to work in a hybrid fashion through applying to work from home for part of the week if their role allows this. The well-being of employees and volunteers continues to be a high priority with all managers, including those new to the role, who are trained and briefed on how we can maintain support for staff using our Staff Wellbeing Policy and risk assessment.

Volunteers have restarted their home visits and are recognised by the Trust through nominations for Civic Awards and an annual Volunteers Celebration Evening during the national volunteers week.

**Finance – post Covid-19**

Trustees continue to consider the impact on the financial statements as a result of the changing activities of the charity itself and are aware that The RISE Trust provides a range of services which have been impacted financially in different ways by Covid-19. The Trustees, after reviewing budgets for the next 12 months and the current level of reserves, feel by working together with the Council to provide more cost-effective services, that the charity continues to be well placed going forward. However, the delays in news from Wiltshire regarding the contract extension has had a significant impact on our ability to budget for further than 12 months.

Fundraising continues through virtual and online activities, sponsorship events such as our Defibrillator Walk as well as continued grant applications via email/ online.

Investment Fund – we have been building up our reserves in the Investment Fund for future matched funding projects that we are currently exploring.

FOR THE YEAR ENDED 31 MARCH 2022

**FINANCIAL REVIEW**

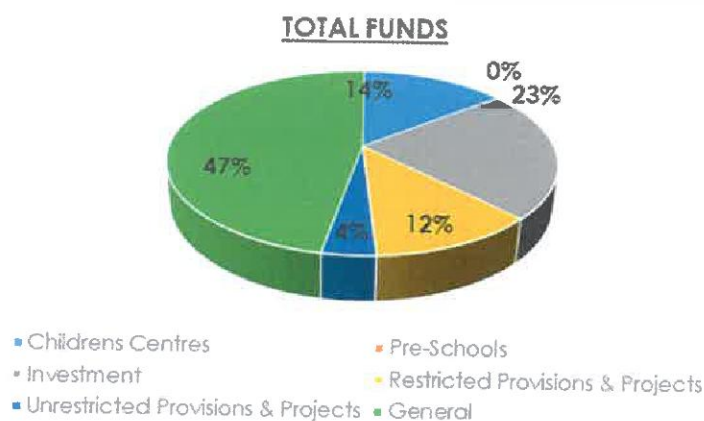
The Statement of Financial Activities shows that The RISE Trust made a surplus of £73,376 (2020-21 £91,084). Our surplus has decreased with the increased costs of goods and services.

At the end of the financial year the balance of both the unrestricted and restricted funds totalled £703,273 (2020-21 £629,897).

**Summary of Restricted and Unrestricted Funds**

<b>Un-Restricted Funds</b>	<b>£</b>
General Fund	332,833
RISE Pre-School @ Spring	0
RISE Pre-School @ Little Saints	0
RISE Pre-School @ The Oaks	0
Investment Fund – for Pre-School, Contact and Mentor Me Project development	161,993
Schools Fund – PSA support in primary schools	12,429
Wraparound Care – Holiday Club (primary)	4,500
Youth Work – in school mentoring (secondary)	9,603
<b>Total of Unrestricted (including Designated) Funds</b>	<b>521,358</b>

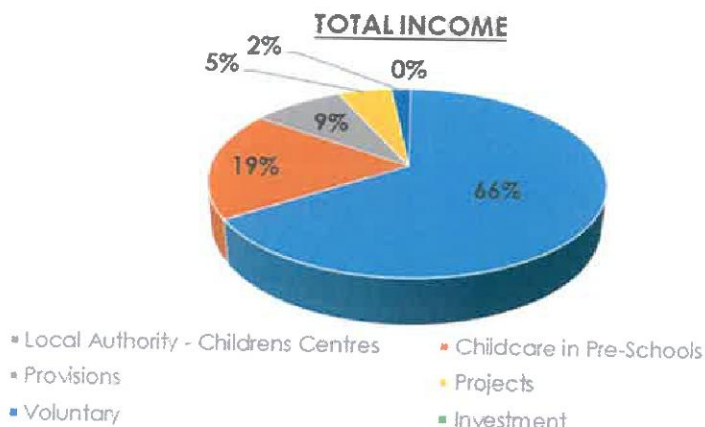
<b>Restricted Funds</b>	<b>£</b>
The RISE Children's Centre's	99,235
Child Contact Centre	2,810
Project – miscellaneous restricted projects	44,127
Wraparound Care – Holiday Club (primary) restricted donation	404
Youth Work – Youth Clubs (restricted income)	35,339
<b>Total of Restricted Funds</b>	<b>181,915</b>



**FOR THE YEAR ENDED 31 MARCH 2022**

### PRINCIPAL FUNDING SOURCES/ INCOME

The principal funding source for The RISE Trust was the contract for the provision of the Children's Centre services with Wiltshire Council (North Wiltshire); this represents 65.6% (2020-21 70.8%) of the total income. This restricted income can only be spent on services to the under-fives through the Children's Centre Contract. Other funding was generated from grants, donations from agencies and individuals, and session fees.



### Reserves

The General Fund, representing approximately £332,832 (2020-21 £307,748) of the balance of funds has no legal restrictions on its use which is available for the charitable purposes of The RISE Trust.

The RISE Trust total funds are £703,273, of which £181,915 are restricted. Our designated funds (less the General fund) total £188,525.

Designated funds include an investment fund of £161,993 which is held specifically for the development of all our RISE Pre-Schools, the potential expansion of our Parent Support service, along with our Child Contact Centre Service, Youth Mentoring, Mentor-Me Project, Family Visiting Service and staff development through further education. We are also exploring using this for match funding bids to support the above.

Following guidance from the Charities Commission in our last report we explained we aimed to have three months of total expenditure costs based on the period April – June to ensure that all costs can still be paid should a grant payment be delayed or discontinued. Our General Fund managed to achieve this but we were mindful, that with the pandemic, costs have been considerably lower. Following on from Slough council going bankrupt in 2021, stories of delayed payments and the number of charities which have folded due to financial difficulty (communicated via the Civil Society newsletter) we are now increasing this. Our initial target is to take our biggest expenditure of salaries and aim for six months of costs which we estimate would be around £450,000 as initial calculations show our costs will exceed £900,000 this year.

The Trustees have taken into account the level of free reserves necessary to cover the following potential risks:

- a) Delay in payment from the Local Authority for the Children's Centre contract;
- b) Bankruptcy of Wiltshire Council;
- b) Failure to achieve necessary fundraising targets;
- c) Future significant project deficits;
- d) Cashflow requirement necessary to fund the ongoing, planned operating deficits;
- e) An event having a major negative reputational effect on The RISE Trust.

**FOR THE YEAR ENDED 31 MARCH 2022**

Without a sufficient level of free reserves to cover the financial impact of the factors listed above (many out of the control of The RISE Trust), the ability to safeguard our charitable works would be rapidly weakened and could lead to the cessation and withdrawal of RISE Trust services. As a Christian Charity our long-term mission is to support our communities, young people and children. Therefore, we require an appropriate level of freely available reserves in order to maintain financial stability. We do not intend to accrue funds unnecessarily; however, we will use our unrestricted reserves and our carefully considered financial projections in an effective and measured manner to improve the futures of disadvantaged families in our communities.

### **Principal risks and uncertainties**

The trustees have assessed the major risks to which The RISE Trust is exposed and are satisfied that systems are in place to mitigate exposure to the major risks. The Trust has an up-to-date operational risk register in place written in conjunction with senior managers, the finance officer and trustees which continues to include Covid-19 risks as well as a focus on our early years' settings.

The key challenges for 2022-2023 will be:

- Managing and developing The RISE Trust services as we work differently after Covid-19 restrictions to continue to provide high quality services to children and families.
- Proactively responding to the changing level of funding from Wiltshire Council and identifying other funding sources/ income.
- Continuing to maintain the highest professional standards to ensure the security and safety for all who come in contact with The RISE Trust.
- Managing the impact of the increased minimum wage and the impact it has had on our pay scales.
- Budgeting to take into account the impact of the rise in the cost of living and fuel charges/ utility costs.

The Trustees and senior management are confident that The RISE Trust is able to address and mitigate these challenges through:

- Diligent budgeting and efficient use of resources/ sites/ venues across all RISE services.
- Effective management of staff and recruitment, including reviewing roles and responsibilities and natural wastage.
- Review new sources of income generation.
- Maintain a Trustee Board that ensures a wide range of skills/ experience.
- Working with Wiltshire Council.

Further risk assessments will be carried out as and when necessary, as the company expands its activities and areas of potential risk. The RISE Trust's Risk Register is reviewed annually.

### **Investment Policy**

Whilst retaining a small amount for day-to-day transactions in the bank's current account, any surplus funds are currently held in a reserve account which attracts a small amount of interest. The present levels of Trusts funds do not warrant any long-term investment planning; however, this will be kept under review to ensure best investment practice is achieved.

### **Donations from Trustees**

In 2021/22 we received we received a total of £740 (2020-21 - £1,200) in donations from trustees.

FOR THE YEAR ENDED 31 MARCH 2022

### Plans for the future

The RISE Trust plans to continue the activities outlined in this report as well as developing new and exciting community services through partnership with local service providers in North Wiltshire and via community consultation, subject to satisfactory funding arrangements. We are developing 'Working together' agreements with several of our partners including Health Visiting, Family and Community Learning and HomeStart North Wiltshire.

We will continue to seek to:

- Expand our services to provide support for the 5-19 year age range including investigating the Family Hub model
- Develop and build on relationships with local agencies, service partners and in the areas where we will be delivering Children's Centre services
- Have plans to embed our expanded youth services
- Support children, young people and families impacted by Covid-19 and the rise in the cost of living

### STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of The RISE Trust for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

### AUDITORS

The auditors, Monahans, may be proposed for re-appointment at the forthcoming Annual General Meeting.

Approved by order of the board of trustees on 28.09.2022 and signed on its behalf by:

  
J Harle – Chair of Trustees

FOR THE YEAR ENDED 31 MARCH 2022

### **Opinion**

We have audited the financial statements of The Rise Trust (the 'charitable company') for the year ended 31 March 2022 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2022 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### **Other information**

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

FOR THE YEAR ENDED 31 MARCH 2022

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

**Responsibilities of trustees**

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

**Our responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

FOR THE YEAR ENDED 31 MARCH 2022

Based on our understanding of the charity and the provision of children services, we identified that the principal risks of non-compliance with laws and regulations related to Ofsted, safeguarding, health and safety, employment law, Companies Act 2006 and Charity Law, and we considered the extent to which non-compliance might have a material effect on the financial statements of the charity. We also considered those laws and regulations that have a direct impact on the preparation of the financial statements such as the Companies Act 2006 and the Charities Statement of Recommended Practice.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to revenue recognition, management override, and potential lack of segregation of duties. Audit procedures performed by the audit engagement team included:


- discussions with management, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud;
- understanding and review of management's internal controls designed to prevent and detect irregularities, and fraud;
- review of the minutes of the Trustees meetings;
- designing audit procedures to incorporate unpredictability;
- performing analytical procedures to identify any unusual or unexpected relationships that might indicate risks of material misstatement due to fraud;
- review of the financial statements disclosures and testing to supporting documentation to assess compliance with relevant laws and regulations discussed above;
- enquiring of management about actual and potential litigation and claims;
- testing transactions entered into outside of the normal course of the charity's business; and
- identifying and testing journal entries, in particular any journal entries with fraud characteristics such as journals with round numbers.

There are inherent limitations in the audit procedures described above and the further removed non-compliance with laws and regulations is from the events and the transactions reflected in the financial statements, the less likely we would become aware of it. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

#### **Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

  
James Gare (Senior Statutory Auditor)  
for and on behalf of Monahans  
Statutory Auditors

Hermes House, Fire Fly Avenue  
Swindon, Wiltshire, SN2 2GA

Date: 7.10.22

**THE RISE TRUST**  
**(A COMPANY LIMITED BY GUARANTEE)**

STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 31 MARCH 2022



	Notes	Unrestricted funds £	Restricted funds £	2022 Total funds £	2021 Total funds £
<b>INCOME AND ENDOWMENTS FROM</b>					
Donations and legacies	3	24,259	64,331	88,590	70,312
<b>Charitable activities</b>					
Children Centres and other activities	5	243,537	864,517	1,108,054	1,062,974
Investment income	4	81	-	81	281
<b>Total</b>		<u>267,877</u>	<u>928,848</u>	<u>1,196,725</u>	<u>1,133,567</u>
<b>EXPENDITURE ON</b>					
<b>Charitable activities</b>					
Children Centres and other activities	6	205,316	918,033	1,123,349	1,042,483
<b>Total</b>		<u>205,316</u>	<u>918,033</u>	<u>1,123,349</u>	<u>1,042,483</u>
<b>NET INCOME</b>					
		62,561	10,815	73,376	91,084
Transfers between funds	18	-	-	-	-
Net movement in funds		62,561	10,815	73,376	91,084
<b>RECONCILIATION OF FUNDS</b>					
Total funds brought forward		458,797	171,100	629,897	538,813
<b>TOTAL FUNDS CARRIED FORWARD</b>		<u>521,358</u>	<u>181,915</u>	<u>703,273</u>	<u>629,897</u>

**THE RISE TRUST**  
**(A COMPANY LIMITED BY GUARANTEE)**

BALANCE SHEET

REGISTERED COMPANY NUMBER: 05662408 (England and Wales)  
 AT 31 MARCH 2022



	Notes	2022 £	2021 £
<b>FIXED ASSETS</b>			
Tangible assets	13	-	-
<b>CURRENT ASSETS</b>			
Debtors	14	8,761	12,323
Cash at bank and in hand		<u>745,608</u>	<u>676,675</u>
<b>CREDITORS</b>			
Amounts falling due within one year	15	(754,369)	(688,998)
		<u>(51,096)</u>	<u>(59,101)</u>
<b>NET CURRENT ASSETS</b>		<u>703,273</u>	<u>629,897</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>703,273</u>	<u>629,897</u>
<b>NET ASSETS</b>		<u>703,273</u>	<u>629,897</u>
<b>FUNDS</b>	18		
Unrestricted funds		521,358	458,797
Restricted funds		<u>181,915</u>	<u>171,100</u>
<b>TOTAL FUNDS</b>		<u>703,273</u>	<u>629,897</u>

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees on 28.09.2022 and were signed on its behalf by:

*Julia Harle*  
 Harle - Chair of Trustees

**THE RISE TRUST**  
**(A COMPANY LIMITED BY GUARANTEE)**  
**CASH FLOW STATEMENT**



**FOR THE YEAR ENDED 31 MARCH 2022**

Notes	2022 £	2021 £
<b>Cash flows from operating activities</b>		
Cash generated from operations 21	<u>68,852</u>	<u>139,393</u>
Net cash provided by/(used in) operating activities	<u>68,852</u>	<u>139,393</u>
<b>Cash flows from investing activities</b>		
Purchase of tangible fixed assets		
Interest received	<u>81</u>	<u>281</u>
Net cash provided by/(used in) investing activities	<u>81</u>	<u>281</u>
<b>Change in cash and cash equivalents in the reporting period</b>		
Cash and cash equivalents at the beginning of the reporting period	<u>676,675</u>	<u>537,001</u>
Cash and cash equivalents at the end of the reporting period	<u>745,608</u>	<u>676,675</u>

The notes form part of these financial statements

## 1. STATUTORY INFORMATION

The RISE Trust is a company limited by guarantee, without share capital, registered in England and Wales. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £10 per member of the charity. The charity's registration number and registered office address can be found in the trustees' report.

## 2. ACCOUNTING POLICIES

### **Basis of preparing the financial statements**

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity and rounded to the nearest pound.

There are no significant areas of judgements or key sources of estimation uncertainty.

### **Going concern**

The trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern.

### **Income**

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Income from government and other grants, whether 'capital' grants or 'revenue' grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

FOR THE YEAR ENDED 31 MARCH 2022

**2. ACCOUNTING POLICIES - continued**

**Donated goods and services**

Where material, donated goods and services are recognised as income when the charity has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use by the charity of the item is probable and that economic benefit can be measured reliably.

In accordance with the Charities SORP (FRS 102), the general volunteer time is not recognised and refer to the trustees' annual report for more information about their contribution.

On receipt, where material, donated goods and services are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

The charity also receives requests for goods from parents. The charity obtains these freely from other organisations and distributes them freely to the beneficiaries. These items are not recognised as income or expenditure in the charity's financial statements.

**Expenditure**

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Irrecoverable VAT is charged against the expenditure heading for which it was incurred.

**Redundancy/termination payments**

Termination benefits are measured at the best estimate of the expenditure required to settle the obligation at the reporting date. If the expected settlement date of the termination payments is 12 months or more after making the provision and the effect would be material, the present value of the obligation is calculated using an appropriate discount rate.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures, fittings & equipment	- Straight line over 3 years
Computer & phone equipment	- Straight line over 3 years

Assets costing below £1,000 are not capitalised by the charity.

## 2. ACCOUNTING POLICIES - continued

### **Debtors**

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

### **Cash at bank and in hand**

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

### **Creditors and provisions**

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

### **Financial instruments**

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

### **Taxation**

The charity is exempt from corporation tax on its charitable activities.

### **Fund accounting**

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

### **Pension costs and other post-retirement benefits**

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

### **Financial risk management**

The charity has minimal exposure to customer credit risk, liquidity risk and market risk. Please refer to the trustees annual report for information on how risks are managed.

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**3. DONATIONS AND LEGACIES**

	2022	2021
	£	£
Grants and donations by agencies	80,140	59,537
Gift aid	1,433	1,485
Donations by individuals	<u>7,017</u>	<u>9,290</u>
	<u>88,590</u>	<u>70,312</u>

The charity benefits greatly from the time and expertise of its many volunteers, details of which are given in the trustees' report. In accordance with FRS102 and the Charities SORP (FRS102), the economic contribution of volunteers is not recognised in the accounts.

**4. INVESTMENT INCOME**

	2022	2021
	£	£
Deposit account interest	<u>81</u>	<u>281</u>

**5. INCOME FROM CHARITABLE ACTIVITIES**

	<b>Activity</b>	2022	2021
		£	£
Wiltshire Council and other service contracts	Children Centres and other activities	898,746	880,554
Activity session fees	Children Centres and other activities	209,130	173,448
Tuck sales and outreach activities	Children Centres and other activities	178	7
Grants	Children Centres and other activities	<u>-</u>	<u>8,965</u>
		<u>1,108,054</u>	<u>1,062,974</u>

Government Grant Income:

	2022	2021
	£	£
Wiltshire County Council	827,698	857,309
HM Revenue & Customs - Coronavirus Job Retention Scheme	-	8,965

There were no unfulfilled conditions or other contingencies attached to these grants. The charity has not directly benefited from any other forms of government assistance.

**6. CHARITABLE ACTIVITIES COSTS**

	Direct costs	Support costs	Totals
	(See note 7)	(See note 8)	
	£	£	£
Children Centres and other activities	<u>973,689</u>	<u>149,660</u>	<u>1,123,349</u>

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**7. DIRECT COSTS OF CHARITABLE ACTIVITIES**

	2022 £	2021 £
Staff costs	759,932	734,506
Rent, Rates, utilities and phone/internet	104,422	93,878
Staff expenses	11,734	4,192
Volunteers' expenses	1,806	155
Manpower services	-	122
Recruitment and training	14,947	8,891
Goods and services, and room hire	39,079	23,563
Equipment	21,546	14,682
Consumables	20,223	12,482
Depreciation	-	2,377
	<u>973,689</u>	<u>894,848</u>

**8. SUPPORT COSTS**

	Management and Finance £	Governance costs £	Totals £
Children Centres and other activities	<u>140,628</u>	<u>9,032</u>	<u>149,660</u>

Support costs, included in the above, are as follows:

**Management and Finance**

	2022 £	2021 £
Wages	98,972	94,585
Social security	9,998	9,416
Pensions	4,949	3,783
Payroll and accountancy services	2,751	3,056
HR services	3,726	3,680
IT support	13,760	13,760
Bank charges	732	657
Insurance	5,740	9,652
Other fees	-	14
	<u>140,628</u>	<u>138,603</u>

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**8. SUPPORT COSTS - continued**

**Governance costs**

	2022	2021
	£	£
Auditors' remuneration	<u>9,032</u>	<u>9,032</u>

**9. NET INCOME/(EXPENDITURE)**

Net income/(expenditure) is stated after charging/(crediting):

	2022	2021
	£	£
Auditors' remuneration	9,032	9,032
Depreciation - owned assets	-	2,377
Operating lease rentals - land & buildings	<u>32,950</u>	<u>32,950</u>

**10. TRUSTEES' REMUNERATION AND BENEFITS**

There were no trustees' remuneration or other benefits for the year ended 31 March 2022 nor for the year ended 31 March 2021.

**Trustees' expenses**

There were no trustees' expenses paid for the year ended 31 March 2022 nor for the year ended 31 March 2021.

**11. STAFF COSTS**

	2022	2021
	£	£
Wages and salaries	798,414	769,969
Social security costs	45,014	42,531
Other pension costs	<u>30,423</u>	<u>29,790</u>
	<u>873,851</u>	<u>842,290</u>

The average monthly number of employees during the year was as follows:

	2022	2021
Manager	6	7
Teacher	1	1
Finance and administration	9	9
Cleaning and catering	2	3
Outreach	16	17
Playworker	<u>21</u>	<u>21</u>
	<u>55</u>	<u>58</u>

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FOR THE YEAR ENDED 31 MARCH 2022

**11. STAFF COSTS - continued**

No employees received emoluments in excess of £60,000.

The number of full time equivalent staff were 33 (2021 - 33).

The key management personnel of the charity comprise the trustees, the Chief Executive Officer and the finance officer. The total employee benefits of the key management personnel of the charity were £93,733 (2021: £88,317).

**12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES**

	Unrestricted funds £	Restricted funds £	Total funds £
<b>INCOME AND ENDOWMENTS FROM</b>			
Donations and legacies	31,421	38,891	70,312
<b>Charitable activities</b>			
Children Centres and other activities	197,918	865,056	1,062,974
Investment income	<u>281</u>	<u>-</u>	<u>281</u>
<b>Total</b>	229,620	903,947	1,133,567
<b>EXPENDITURE ON</b>			
<b>Charitable activities</b>			
Children Centres and other activities	166,723	875,760	1,042,483
<b>Total</b>	<u>166,723</u>	<u>875,760</u>	<u>1,042,483</u>
<b>NET INCOME</b>	62,897	28,187	91,084
<b>Transfers between funds</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Net movement in funds</b>	62,897	28,187	91,084
<b>RECONCILIATION OF FUNDS</b>			
<b>Total funds brought forward</b>	395,900	142,913	538,813
<b>TOTAL FUNDS CARRIED FORWARD</b>	<u><u>458,797</u></u>	<u><u>171,100</u></u>	<u><u>629,897</u></u>

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**13. TANGIBLE FIXED ASSETS**

	Fixtures, fittings & equipment £	Computer & phone equipment £	Totals £
<b>COST</b>			
At 1 April 2021 and 31 March 2022	<u>31,071</u>	<u>45,199</u>	<u>76,270</u>
<b>DEPRECIATION</b>			
At 1 April 2021 and 31 March 2022	<u>31,071</u>	<u>45,199</u>	<u>76,270</u>
<b>NET BOOK VALUE</b>			
At 31 March 2022	<u>-</u>	<u>-</u>	<u>-</u>
At 31 March 2021	<u>-</u>	<u>-</u>	<u>-</u>
<b>14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>			
		2022	2021
		£	£
Trade debtors		3,100	7,185
Other debtors		1,018	1,485
Prepayments and accrued income		<u>4,643</u>	<u>3,653</u>
		<u>8,761</u>	<u>12,323</u>
<b>15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>			
		2022	2021
		£	£
Trade creditors		20,497	12,539
Social security and other taxes		11,040	10,590
Other creditors		6,683	23,241
Accrued expenses		<u>12,876</u>	<u>12,731</u>
		<u>51,096</u>	<u>59,101</u>

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**16. LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2022	2021
	£	£
Within one year	32,950	32,950
Between one and five years	<u>8,238</u>	<u>41,188</u>
	<u>41,188</u>	<u>74,138</u>

**17. ANALYSIS OF NET ASSETS BETWEEN FUNDS**

	Unrestricted funds	Restricted funds	2022 Total funds	2021 Total funds
	£	£	£	£
Current assets	529,711	224,658	754,369	688,998
Current liabilities	<u>(8,353)</u>	<u>(42,743)</u>	<u>(51,096)</u>	<u>(59,101)</u>
	<u>521,358</u>	<u>181,915</u>	<u>703,273</u>	<u>629,897</u>

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**18. MOVEMENT IN FUNDS**

	At 1.4.21	Net movement in funds	Transfers between funds	At 31.3.22
	£	£	£	£
<b>Unrestricted funds</b>				
General fund	307,748	25,085	-	332,833
RISE Pre-School @ Spring	-	4,517	(4,517)	-
RISE Pre-School @ Little Saints	-	4,021	(4,021)	-
RISE Pre-School @ The Oaks	-	41,139	(41,139)	-
Investment Fund	127,766	(15,450)	49,677	161,993
Schools Fund	9,991	2,438	-	12,429
Wraparound Care	4,500	-	-	4,500
Youth Work Mentoring	8,792	811	-	9,603
	<u>458,797</u>	<u>62,561</u>	-	<u>521,358</u>
<b>Restricted funds</b>				
The RISE Children's Centre's	103,496	(4,261)	-	99,235
Child Contact Centre	2,619	191	-	2,810
Project fund	34,180	9,947	-	44,127
Wraparound Care	404	-	-	404
Youth Work	30,401	4,938	-	35,339
	<u>171,100</u>	<u>10,815</u>	-	<u>181,915</u>
<b>TOTAL FUNDS</b>	<u><u>629,897</u></u>	<u><u>73,376</u></u>	<u><u>-</u></u>	<u><u>703,273</u></u>

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**18. MOVEMENT IN FUNDS - continued**

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
<b>Unrestricted funds</b>			
General fund	21,813	3,272	25,085
RISE Pre-School @ Spring	58,124	(53,607)	4,517
RISE Pre-School @ Little Saints	45,668	(41,647)	4,021
RISE Pre-School @ The Oaks	119,280	(78,141)	41,139
Investment Fund	-	(15,450)	(15,450)
Schools Fund	13,524	(11,086)	2,438
Youth Work Mentoring	9,468	(8,657)	811
	<u>267,877</u>	<u>(205,316)</u>	<u>62,561</u>
<b>Restricted funds</b>			
The RISE Children's Centre's	785,102	(789,363)	(4,261)
Child Contact Centre	3,855	(3,664)	191
Project fund	61,512	(51,565)	9,947
Youth Work	78,379	(73,441)	4,938
	<u>928,848</u>	<u>(918,033)</u>	<u>10,815</u>
<b>TOTAL FUNDS</b>	<u><u>1,196,725</u></u>	<u><u>(1,123,349)</u></u>	<u><u>73,376</u></u>

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**18. MOVEMENT IN FUNDS - continued**

**Comparatives for movement in funds**

	At 1.4.20	Net movement in funds	Transfers between funds	At 31.3.21
	£	£	£	£
<b>Unrestricted funds</b>				
General fund	238,874	23,639	45,235	307,748
RISE Pre-School @ Spring	7,000	2,525	(9,525)	-
RISE Pre-School @ Little Saints	-	663	(663)	-
RISE Pre-School @ The Oaks	7,000	25,670	(32,670)	-
Investment Fund	130,810	(667)	(2,377)	127,766
Schools Fund	7,000	2,991	-	9,991
Wraparound Care	-	4,500	-	4,500
Youth Work Mentoring	5,216	3,576	-	8,792
	395,900	62,897	-	458,797
<b>Restricted funds</b>				
The RISE Children's Centre's	95,370	8,126	-	103,496
Child Contact Centre	2,655	(36)	-	2,619
Project fund	33,767	413	-	34,180
Wraparound Care	100	304	-	404
Youth Work	11,021	19,380	-	30,401
	142,913	28,187	-	171,100
<b>TOTAL FUNDS</b>	<b>538,813</b>	<b>91,084</b>	<b>-</b>	<b>629,897</b>

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**18. MOVEMENT IN FUNDS - continued**

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
<b>Unrestricted funds</b>			
General fund	20,912	2,727	23,639
RISE Pre-School @ Spring	55,314	(52,789)	2,525
RISE Pre-School @ Little Saints	35,837	(35,174)	663
RISE Pre-School @ The Oaks	96,931	(71,261)	25,670
Investment Fund	-	(667)	(667)
Schools Fund	12,496	(9,505)	2,991
Wraparound Care	4,500	-	4,500
Youth Work Mentoring	3,630	(54)	3,576
	<u>229,620</u>	<u>(166,723)</u>	<u>62,897</u>
<b>Restricted funds</b>			
The RISE Children's Centre's	802,395	(794,269)	8,126
Child Contact Centre	3,309	(3,345)	(36)
Project fund	37,338	(36,925)	413
Wraparound Care	304	-	304
Youth Work	60,601	(41,221)	19,380
	<u>903,947</u>	<u>(875,760)</u>	<u>28,187</u>
<b>TOTAL FUNDS</b>	<u><u>1,133,567</u></u>	<u><u>(1,042,483)</u></u>	<u><u>91,084</u></u>

**18. MOVEMENT IN FUNDS - continued**

**Restricted Funds**

The RISE Children's Centre

This fund is for the income and expenditure in respect of our contract with Wiltshire Council to run Children's Centre Services in within Chippenham, Corsham, Malmesbury, Calne, Cricklade and Royal Wootton Bassett. Currently the services are provided within these communities and the Children's Centre buildings at Frogwell, Charter School and The Oaks in Chippenham as well Calne, and Royal Wootton Bassett.

Child Contact Centre

This fund is for the provision of the Chippenham Contact Centre.

Project Fund

This fund represents miscellaneous restricted projects.

Wraparound care

This fund represents a donation received towards the After-School and Holiday Clubs.

Youth Work

This fund represents grants to run Youth Clubs in the evenings and during the holidays, and covers all running costs including the Youth Worker salary.

**Designated Funds**

RISE Pre-School @ Spring

This fund is for the purpose of managing our pre-school provision based at Frogwell.

RISE Pre-School @ Little Saints

This fund is for the purpose of managing our pre-school provision based at Little Saints.

RISE Pre-School @ The Oaks

This fund is for the purpose of managing our pre-school provision based at The Oaks.

Investment Fund

This fund is held specifically for the development of all our RISE Pre-Schools and the potential expansion of our Early Years service, along with our Child Contact Centre Service, Youth Mentoring, Family Visiting Service, Mentor-Me Project and exploring using this for match funding bids that support the above.

Schools Fund

This fund is to provide Parent Support Advisors and Forest Schools Services at local primary schools.

Wraparound care

This fund is for the purpose of managing the running of the After-School and Holiday Clubs.

Youth Work

This fund is for our Youth Work Mentoring and Support Service within local secondary schools.

FOR THE YEAR ENDED 31 MARCH 2022

**18. MOVEMENT IN FUNDS - continued**

**Transfers between funds**

The following transfers took place during the year:

Transfer from	Transfer to	Amount	Reason
RISE Pre-School @ Spring	Investment Fund	£4,517	The surplus on this fund is designated
RISE Pre-School @ Little Saints	Investment Fund	£4,021	The surplus on this fund is designated
RISE Pre-School @ The Oaks	Investment Fund	£41,139	The surplus on this fund is designated

FOR THE YEAR ENDED 31 MARCH 2022

**19. PENSION COMMITMENTS**

The charity operates a defined contribution pension scheme. The costs for the period was £30,423 (2021: £29,790). Contributions totalling £6,896 (2021: nil) were outstanding at the balance sheet date.

**20. RELATED PARTY DISCLOSURES**

Donations from trustees totalled £740 (2021: £1,200).

There were no other related party transactions during the year nor the prior year.

**21. RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES**

	2022	2021
	£	£
<b>Net income/expenditure for the reporting period (as per the statement of financial activities)</b>	73,376	91,084
<b>Adjustments for:</b>		
Depreciation charges	-	2,377
Interest received	(81)	(281)
Decrease in debtors	3,562	15,934
(Decrease)/increase in creditors	<u>(8,005)</u>	<u>30,279</u>
<b>Net cash provided by operating activities</b>	<u>68,852</u>	<u>139,393</u>

**22. ANALYSIS OF CHANGES IN NET FUNDS**

	At 1.4.21	Cash flow	At 31.3.22
	£	£	£
<b>Net cash</b>			
Cash at bank and in hand	<u>676,675</u>	<u>68,933</u>	<u>745,608</u>
	<u>676,675</u>	<u>68,933</u>	<u>745,608</u>
<b>Total</b>	<u>676,675</u>	<u>68,933</u>	<u>745,608</u>