

Charity registration number 1086631

Company registration number 04077355 (England and Wales)

BIRMINGHAM CITY FC FOUNDATION
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024



BIRMINGHAM CITY FC FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Mr S Reed Mrs J M Maher Mr R Pararandi Mr S Athwal Mr P Cadman Mr G Cook Mr J Dale	(Appointed 11 January 2024) (Appointed 22 April 2024) (Appointed 22 April 2024) (Appointed 5 September 2023) (Appointed 11 January 2024)
Charlty number	1086631	
Company number	04077355	
Registered office	c/o BCFC St Andrews Stadium Birmingham West Midlands B9 4RL	
Auditor	Sumer Auditco Limited The Beehive Beehive Ring Road London Gatwick Airport Gatwick United Kingdom RH6 0PA	
Bankers	The Co-operative Bank Olympic House 6 Olympic Court Mountford Street Manchester Salford M5 2QP	
Solicitors	Muckle LLP Time Central 32 Gallowgate Newcastle Upon Tyne NE1 4BF	

BIRMINGHAM CITY FC FOUNDATION

CONTENTS

	Page
Trustees' report	1 - 5
Statement of Trustees' responsibilities	6
Independent auditor's report	7 - 9
Statement of financial activities	10
Balance sheet	11
Statement of cash flows	12
Notes to the financial statements	13 - 27

BIRMINGHAM CITY FC FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 JUNE 2024

The Trustees present their annual report and financial statements for the year ended 30 June 2024.

The accounts have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the company's Memorandum and Article of Association, the Companies Act 2006 and the Statement of Recommended Practice, "Accounting and Reporting by Charities", issued in October 2019.

Objectives and activities

The Charity's objectives are for the benefit of the public generally and are to support those in need and use the power of football to actively engage people in education, training and skills, healthier lifestyles and participation in sport and football. The Foundation aims to be distinguished by the quality of its management and the provisions it delivers. The charity prides itself on the ability to meet the needs and aspirations of the community which we serve.

- The foundation continues to deliver a Further Education programme in partnership with LFE (League Football Education). The partnership has been in place for two years with continued development and improvements across the programme to meet the needs of learners. This academic year saw attendance and success rates rise from academic year 2022-2023.
- With the success of the 16-19 education provision, we have also continued to grow our Higher Education pathways. Success is evidenced by 20% of the foundation's full-time workforce coming through our education pathways – and we continue to recruit for full time positions within the foundation from learners who have completed the foundation degree.
- 2023-2024 saw the launch of BCFC Foundation school academies programme which provides secondary schools with two full time members of foundation staff to provide additional support needs within the school day. Such needs include, but are not limited to, numeracy and literacy intervention, mentoring, youth work and teaching. The programme has already been recognised and identified in an OFSTED report at our first school academy King Edward VI Balaam Wood Academy, where they were graded outstanding. We have now confirmed our second academy school commencing in September 2024.
- Across 2023-2024, and in line with our transformation plan we have invested heavily in expert staff across our football development programmes. The recruitment of high-quality staff has seen a significant growth in participant numbers across football development centres, our grassroots football club as well as holiday activities and camps. We have seen a 53 % participation increase across all camps within 2023-2024.
- Our schools offering continued to grow during 2023-2024 which saw us engage with more primary schools, grow our partnerships as well as grow our offer to our schools. This growth has allowed us to invest in more high-quality staff to deliver across our programmes.
- We have continued to improve partnership work with key organisations, across the city, including Sport Birmingham, Birmingham County FA and United by 2022. These partnerships have opened up opportunities for additional funding. United by 2022 provided funding to allow us to deliver a personal development programme to young people across the city between the ages of 16-24. We focused the project around providing accessibility to employment within sport and we have currently delivered half of our participant numbers on the programme to date and have seen 42 % gain employment opportunities due to the skills and qualifications gained during the programme.
- 2023-2024 saw more growth across our PAN Disability programmes with the creation of a new adult and new junior team to represent BCFC Foundation in the Midland's Ability Counts leagues.
- 2023 saw us execute our largest ever fundraising event (Blue Nose Day). In the build up to Christmas 2023, we set out to raise funds to cover the costs of providing all children known to the Birmingham Children's Trust with a present each at Christmas. We raised funds to the total amount of £76,223 to purchase 11,500 present and distribute them across the city of Birmingham.

Public benefit

The Trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the company should undertake.

BIRMINGHAM CITY FC FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

Activities

Chairs Report

The year has been one of considerable transformation and substantial growth. At the very start of this year, the ownership of our affiliate football club, Birmingham City FC, changed and the new owners immediately embraced the charity in a way that had not been experienced before. In the space of a few short months, the charity had been given a renewed purpose and vigour by the refreshing and reimagining of the affiliation. The Club had an ambitious vision and trajectory, and the Club was keen for the charity sporting its name and logo to have a similarly ambitious vision and trajectory.

The renewed purpose caused a wholesale review of the charity from its strategy to its governance. Jeremy Dale adeptly led a full-scale review of the strategy that culminated in identifying its "core pillars" and an ambitious plan for expansion and growth. A governance review led to the adoption of new Articles of Association for the charity with expanded objects and an expansion and refresh of the Board of Trustees.

Garry Cook, the newly appointed CEO of the Club, was appointed as a trustee in September 2023 and was joined shortly thereafter by Rajeev Paranandi and Jeremy Dale in January 2024. Then in April 2024 Paul Cadman and Sukhveer Athwal were added to the Board.

In addition to the new appointments, there were also resignations. Christopher Elliott resigned as a trustee in order to work in the charity at an operational level. And, after 11 years of service, Michael (Mike) Wiseman stepped down as a trustee in December 2023 having been a welcome constant and fount of wisdom on the history of the charity. On behalf of the Board of Trustees, I would like to thank both Chris and Mike for their contributions to the charity.

Further, having overseen the adoption of the updated Articles and the new strategy, and after 7 years as a trustee including 6 years as Chair, Sue Whitehouse stepped down in February 2024 having steered the charity through various challenges including the unprecedented Covid-19 pandemic and a less enthusiastic relationship with the Club. On behalf of the Board of Trustees, I would like to thank Sue for working tirelessly in promoting the charity and doing everything in her power to ensure its success.

So, the headline for this year is: "positive change". With a renewed direction and sense of purpose, the charity's next phase is achieving sustainable growth to enable it to have a lasting positive impact on the Birmingham community.

Finally, on behalf of the Board of Trustees, I would like to thank all volunteers, staff, partners, funders and sponsors for all of the hard work, support and input over the past year. To use a well coined phrase: We couldn't have done it without you!

Achievements and performance

Significant activities and achievements against objectives

Head of Community Report

2023-2024 has been a year of significant change, and has seen Birmingham City FC Community Trust transform into the Birmingham City FC Foundation. Our ambition is '*to change the lives of the most in need within our city, especially the young, and to be recognised, across the city, for caring, helping and supporting our people*'.

Our role, responsibilities, impact and need has never been greater within the city that we serve, as we continue to see challenges surrounding education, skills & training, deprivation, healthy lifestyles and accessibility to sport (football). As part of our transformation plan, we have focused on creating and growing new funding streams to give us opportunities to design and execute new BCFC Foundation programmes that can make a difference and help us to achieve our objectives.

Our newly created programmes and transformation plan has seen participant engagement increase by 80% and we are now engaging with more than 20,000 participants per year, across the city, as well as actively embedding into our local communities. Specific programmes including Blue Nose Day 2023, as well as the launch of our new School Academies, have allowed us to play an active role in changing the lives of those most in need and the most vulnerable.

BIRMINGHAM CITY FC FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

As we work through our transformation plan and focus on our ambition and key objectives, we have also seen significant diversification of growth in participant age, gender, physical ability / disability and ethnicity - thus providing us with a greater presence across our local communities.

I would like to thank all of our community participants, funders and partners who have worked collaboratively with us across the year. I would also like to thank all of our staff whose dedication to play a part in the Foundation achieving its objectives has allowed us to execute our plans. Finally, I would like to thank our parent club for their support across all of our Foundation projects and programmes in 2023-2024.

Financial review

2022-2023 saw the foundation show a deficit of £62,159 with a total revenue of £1,116,006. The deficit was attributed to the loss of a funded programme (NCS). 2023-2024 has been a positive year for the foundation that has seen an 16% increase in revenue to £1,296,510 - attributable to an increase in fundraising activities through the foundation as well as gaining new funded programmes including Gen22 for the 2023-2024 year. 2023-2024 financial year finished with a surplus of £81,307.

We have seen a 2.4% increase in staff costs (£779,734) compared to 2023-2024 cost (£761,595) this is linked to a restructure across the foundation in preparation for the recruitment of new people. As the foundation continues to grow, trustees and the organisation senior management team expect to see an increase in staff costs in 2025-2026, this will be due to an increase in minimum wage and an increase in employers' national insurance contribution which will rise by 1.2% to 15% plus a change in the threshold to which the employer are required to pay national insurance on earnings. We also plan to see the recruitment of more staff which will increase staff costs, but this cost will be offset by the income generation of new programmes.

The foundation continues to operate inline with its financial reserves policy.

Reserves policy

It is the policy of the charity that unrestricted funds which have not been designated for a specific use should be maintained at a level equivalent to meet running costs for three months in the event of major variation of circumstances. The Trustees considers that reserves at this level will ensure that, in the event of a significant drop in funding, they will be able to continue the company's current activities while consideration is given to ways in which additional funds may be raised.

When setting the reserves policy for unrestricted funds the trustees are mindful of the fact that some restricted activities require the use of unrestricted funds in the short term. Funding for restricted activities is generally received after the activity has been completed and expenditure will initially have been met from unrestricted funds.

Major risks

The Trustees have assessed the major risks to which the company is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

Structure, governance and management

The company is a company limited by guarantee, incorporated 25th September 2000 and registered as a charity on 18th May 2001.

BIRMINGHAM CITY FC FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

The Trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr M Wiseman	(Resigned 15 December 2023)
Ms S Whitehouse	(Resigned 23 February 2024)
Mr S Reed	
Mr I Dutton	(Resigned 9 September 2024)
Mrs J M Maher	
Mr R Paranandi	(Appointed 11 January 2024)
Mr S Athwal	(Appointed 22 April 2024)
Mr P Cadman	(Appointed 22 April 2024)
Mr G Cook	(Appointed 5 September 2023)
Mr J Dale	(Appointed 11 January 2024)

Recruitment and appointment of trustees

None of the Trustees has any beneficial interest in the company. All of the Trustees are members of the company and guarantee to contribute £10 in the event of a winding up.

The Trustees regularly review their skills set to ensure the governing board have the expertise to benefit the Charity and seek to recruit new Trustees when skills gaps appear. Trustees have identified expertise gaps and will be recruiting suitable persons.

New trustees undergo an orientation day to brief them on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee and decision making processes, the business plan and recent financial performance of the charity. During the induction day they meet key employees and other trustees. Trustees are encouraged to attend appropriate external training events where these will facilitate the undertaking of their role.

Organisational structure

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate exposure to the major risks.

External risks to funding have led to the development of a strategic plan which will allow for diversification of funding and activities. Internal risks are minimised by the implementation of procedures for authorisation of all transactions and projects to ensure consistent quality of delivery for all operational aspects of the charitable company. These procedures are periodically reviewed to ensure that they meet the needs of the charity.

The balance sheet sets out an analysis of the assets attributable to the various funds. These assets are sufficient to meet the charity's obligations on a fund by fund basis.

Auditor

In accordance with the company's articles, a resolution proposing that Sumer Auditco Limited be reappointed as auditor of the company will be put at a General Meeting.

Going concern and subsequent events

The trustees have considered the deficit and continue to support the Charity in identifying new funding opportunities, being instrumental in arranging fundraising activities and mitigating risk.

The Trustees are confident that the Charity can continue as a going concern for a period of at least twelve months from the date of approval of these financial statements.

BIRMINGHAM CITY FC FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

Disclosure of information to auditors

Each of the Trustees has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditor is unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditor is aware of such information.

The Trustees' report was approved by the Board of Trustees.



Mr S Reed
Trustee

17 March 2025

BIRMINGHAM CITY FC FOUNDATION

STATEMENT OF TRUSTEES' RESPONSIBILITIES

FOR THE YEAR ENDED 30 JUNE 2024

The Trustees, who are also the directors of Birmingham City FC Foundation for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each of the Trustees has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditor is unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditor is aware of such information.

BIRMINGHAM CITY FC FOUNDATION

INDEPENDENT AUDITOR'S REPORT

TO THE TRUSTEES OF BIRMINGHAM CITY FC FOUNDATION

Opinion

We have audited the financial statements of Birmingham City FC Foundation (the 'company') for the year ended 30 June 2024 which comprise the statement of financial activities, the balance sheet, the statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 June 2024 and of its incoming resources and application of resources, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The Trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

BIRMINGHAM CITY FC FOUNDATION

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE TRUSTEES OF BIRMINGHAM CITY FC FOUNDATION

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees' report and the directors' report.

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the Trustees' report; or
- sufficient accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the statement of Trustees' responsibilities, the Trustees, who are also the directors of the company for the purpose of company law, are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the Trustees are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 145 of the Charities Act 2011 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

As part of our planning process:

- We enquired of management the systems and controls the charity has in place, the areas of the financial statements that are most susceptible to the risk of irregularities and fraud, and whether there was any known, suspected or alleged fraud. The charity did not inform us of any known, suspected or alleged fraud.
- We obtained an understanding of the legal and regulatory frameworks applicable to the charity.
- We considered the incentives and opportunities that exist in the charity, including the extent of management bias, which present a potential for irregularities and fraud to be perpetuated, and tailored our risk assessment accordingly.
- Using our knowledge of the charity, together with the discussions held with the charity at the planning stage, we formed a conclusion on the risk of misstatement due to irregularities including fraud and tailored our procedures according to this risk assessment.

BIRMINGHAM CITY FC FOUNDATION

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE TRUSTEES OF BIRMINGHAM CITY FC FOUNDATION

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation from the events and transactions reflected in the financial statements, as we will be less likely to be aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

The key procedures we undertook to detect irregularities including fraud during the course of the audit included:

- Identifying and testing journal entries and the overall accounting records, in particular those that were significant and unusual.
- Reviewing the financial statement disclosures and determining whether accounting policies have been appropriately applied.
- Assessing the extent of compliance, or lack of, with the relevant laws and regulations.
- Testing key income lines, in particular cut-off, for evidence of management bias.
- Documenting and verifying all significant related party transactions.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charity's trustees, as a body, in accordance with part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.


Mr Richard Horton FCCA (Senior Statutory Auditor)
for and on behalf of Sumer Auditco Limited

20 March 2025,

Chartered Accountants
Statutory Auditor

The Beehive
Beehive Ring Road
London Gatwick Airport
Gatwick
United Kingdom
RH6 0PA

BIRMINGHAM CITY FC FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2024

	Notes	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £	Unrestricted funds 2023 £
Income and endowments from:					
Donations and legacies	2	206,787	-	206,787	67,139
Charitable activities	4	1,012,218	43,941	1,056,159	1,048,782
Investments	3	232	-	232	85
Other income	5	33,332	-	33,332	-
Total income		<u>1,252,569</u>	<u>43,941</u>	<u>1,296,510</u>	<u>1,116,006</u>
Expenditure on:					
Charitable activities	6	1,171,262	43,941	1,215,203	1,178,165
Total expenditure		<u>1,171,262</u>	<u>43,941</u>	<u>1,215,203</u>	<u>1,178,165</u>
Net income/(expenditure) and movement in funds		81,307	-	81,307	(62,159)
Reconciliation of funds:					
Fund balances at 1 July 2023		380,814	-	380,814	442,973
Fund balances at 30 June 2024		<u>462,121</u>	<u>-</u>	<u>462,121</u>	<u>380,814</u>

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

BIRMINGHAM CITY FC FOUNDATION

BALANCE SHEET

AS AT 30 JUNE 2024

		2024		2023	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	11		7,496		10,963
Current assets					
Debtors	12	118,756		168,098	
Cash at bank and In hand		539,826		279,263	
		658,582		447,361	
Creditors: amounts falling due within one year	14	(203,957)		(77,510)	
Net current assets			454,625		369,851
Total assets less current liabilities			462,121		380,814
Net assets excluding pension liability			462,121		380,814
			=====		=====
The funds of the company					
Unrestricted funds			462,121		380,814
			462,121		380,814
			=====		=====

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 June 2024, although an audit has been carried out under section 144 of the Charities Act 2011.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements under the requirements of the Companies Act 2006, for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on 17 March 2025



Mr S Reed
Trustee

Company registration number 04077355 (England and Wales)

BIRMINGHAM CITY FC FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2024

	Notes	2024 £	£	2023 £	£
Cash flows from operating activities					
Cash generated from/(absorbed by) operations	21		293,663		(70,169)
Investing activities					
Purchase of tangible fixed assets		-		(10,213)	
Investment income received		232		85	
Net cash generated from/(used in) investing activities			232		(10,128)
Financing activities					
Repayment of borrowings		(33,332)		(46,668)	
Net cash used in financing activities			(33,332)		(46,668)
Net increase/(decrease) in cash and cash equivalents			260,563		(126,965)
Cash and cash equivalents at beginning of year			279,263		406,228
Cash and cash equivalents at end of year			<u>539,826</u>		<u>279,263</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2024

1 Accounting policies

Charity information

Birmingham City FC Foundation is a private company limited by guarantee incorporated in England and Wales. The registered office is c/o BCFC, St Andrews Stadium, Birmingham, West Midlands, B9 4RL.

1.1 Accounting convention

The accounts have been prepared in accordance with the company's Article of Association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2019). The company is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the Trustees have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the Trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors or grantors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

Endowment funds are subject to specific conditions by donors that the capital must be maintained by the company.

1.4 Income

Income is recognised when the company is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the company has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement, and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges are allocated on the portion of the asset's use.

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

1 Accounting policies

(Continued)

All expenditures are accounted for on the accruals basis. In particular, the costs of charitable activities represents all costs of the charity excluding those appointed to governance costs. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Training equipment	50% on cost
Plant and machinery	50% on cost
Fixtures, fittings & equipment	25% on reducing balance

1.7 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial Instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

1 Accounting policies

(Continued)

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.10 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.11 Retirement benefits

The charitable company operates a defined contributions pension scheme. Contributions are charged in the accounts as they become payable in accordance with the rules of the scheme.

1.12 Donated services

The charity does not include donated services and facilities in the Statement of Financial Activities as the Trust is unable to quantify or measure the value of these services on a reasonable basis.

1.13 Fund structure

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the Trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restriction arise when specified by the donor or when funds are raised for particular restricted purposes.

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

2 Income from donations and legacies

	Unrestricted funds 2024 £	Unrestricted funds 2023 £
Donations and gifts	161,787	34,359
Football League Trust	45,000	32,780
	<u>206,787</u>	<u>67,139</u>
Donations and gifts		
BCFC	25,669	-
Various - Player Awards	16,824	-
Green Ape Media	5,000	-
SNSG	8,000	-
Giving Fund UK	17,562	-
ITSL	10,000	-
Panjabi Blues	10,927	-
Cash donations	10,945	15,000
3 Peaks Challenge	5,000	2,082
Other Donations	51,860	17,297
	<u>161,787</u>	<u>34,359</u>

3 Income from investments

	Unrestricted funds 2024 £	Unrestricted funds 2023 £
Interest receivable	<u>232</u>	<u>85</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

4 Income from charitable activities

	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £	Unrestricted funds 2023 £	Restricted funds 2023 £	Total 2023 £
Education						
Incoming resources from charitable activities	95,950	-	95,950	45,445	-	45,445
Services provided under contract to school academies.	302,671	-	302,671	321,613	-	321,613
Junior Blues						
Incoming resources from charitable activities	71,080	-	71,080	66,690	-	66,690
Kickz						
Incoming resources from charitable activities	54,167	-	54,167	86,287	-	86,287
Primary Stars						
Incoming resources from charitable activities	27,143	-	27,143	41,667	-	41,667
NCS						
Incoming resources from charitable activities	-	-	-	(2,387)	-	(2,387)
Camps & Schools						
Incoming resources from charitable activities	169,169	-	169,169	188,940	-	188,940
Other Projects						
Incoming resources from charitable activities	292,038	100,000	392,038	300,527	-	300,527
Less: deferred income	-	(56,059)	(56,059)	-	-	-
	<u>1,012,218</u>	<u>43,941</u>	<u>1,056,159</u>	<u>1,048,782</u>	<u>-</u>	<u>1,048,782</u>

Charitable trading income

NCS - National Citizen Service is a programme run in partnership with The Football League.

Other Projects - Include Skills, Training & Employability programme, Development Centres, Disability, Health and Wellbeing and other adhoc projects.

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

5 Other income

	Unrestricted funds 2024 £	Unrestricted funds 2023 £
Other income	<u>33,332</u>	<u>-</u>

Material other income relates to the write-off of a loan from related parties. The Foundation has been formally absolved of its obligation to repay this loan from Birmingham City Football Club, which constitutes the entirety of the material other income.

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

6 Expenditure on charitable activities

	Education Junior Blues		Kickz	Primary Stars	NCS	Camps & Schools	Other Projects	Total
	2024	2024	2024	2024	2024	2024	2024	2024
	£	£	£	£	£	£	£	£
Direct costs								
Staff costs	439,138	34,252	35,702	20,451	-	111,835	138,356	779,734
Depreciation and impairment	1,737	577	577	-	-	574	-	3,465
Venue Hire	13,513	28,892	8,472	-	-	10,443	17,260	78,580
Other Project Costs	25,633	-	-	-	-	-	-	25,633
Motor and travel expenses	47,424	-	404	177	-	8,736	94	56,835
Football kit and equipment	15,065	16,137	2,101	698	-	4,214	6,373	44,588
Coaching costs	-	15,292	-	1,710	-	-	-	17,002
Computer costs	15,137	106	-	-	-	594	-	15,837
Training & Development	1,940	-	3,992	2,853	-	-	-	8,785
Printing, Postage & Stationery	282	-	-	-	-	-	-	282
Telecommunications	3,284	469	979	1,016	-	1,386	705	7,839
Other	12,131	9,855	1,016	1,010	-	16,528	55,348	95,888
	<u>575,284</u>	<u>105,580</u>	<u>53,243</u>	<u>27,915</u>	<u>-</u>	<u>154,310</u>	<u>218,136</u>	<u>1,134,468</u>
Share of support and governance costs (see note 7)								
Support	19,896	4,974	4,974	4,974	4,973	4,973	4,973	49,737
Governance	12,398	3,100	3,100	3,100	3,100	3,100	3,100	30,998
	<u>607,578</u>	<u>113,654</u>	<u>61,317</u>	<u>35,989</u>	<u>8,073</u>	<u>162,383</u>	<u>226,209</u>	<u>1,215,203</u>
Analysis by fund								
Unrestricted funds	603,001	113,654	61,317	35,989	8,073	151,910	197,318	1,171,262
Restricted funds	4,577	-	-	-	-	10,473	28,891	43,941
	<u>607,578</u>	<u>113,654</u>	<u>61,317</u>	<u>35,989</u>	<u>8,073</u>	<u>162,383</u>	<u>226,209</u>	<u>1,215,203</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

6 Expenditure on charitable activities		(Continued)						
Previous year:	Education Junior Blues		Kickz	Primary Stars	NCS	Camps & Schools	Other Projects	Total
	2023	2023	2023	2023	2023	2023	2023	2023
	£	£	£	£	£	£	£	£
Direct costs								
Staff costs	281,124	14,895	53,886	40,690	97,447	82,757	190,796	761,595
Depreciation and impairment	1,231	410	410	-	-	410	-	2,461
Venue Hire	19,410	25,155	11,179	280	-	10,374	12,919	79,317
Other Project Costs	14,114	-	-	-	-	-	-	14,114
Motor and travel expenses	40,383	-	137	607	6,234	6,793	12,281	66,435
Football kit and equipment	12,438	18,256	731	511	-	29,060	4,514	65,510
Coaching costs	-	14,053	-	10,482	-	-	-	24,535
Computer costs	12,250	99	-	-	367	1,620	-	14,336
Training & Development	2,863	-	2,281	753	-	-	4,302	10,199
Printing, Postage & Stationery	272	-	-	-	-	-	100	372
Telecommunications	2,010	405	1,173	985	-	718	2,971	8,262
Other	10,493	3,688	420	382	2,938	13,456	13,736	45,113
	<u>396,588</u>	<u>76,961</u>	<u>70,217</u>	<u>54,690</u>	<u>106,986</u>	<u>145,188</u>	<u>241,619</u>	<u>1,092,249</u>
Share of support and governance costs (see note 7)								
Support	23,725	5,931	5,931	5,931	5,931	5,931	5,932	59,312
Governance	10,644	2,660	2,660	2,660	2,660	2,660	2,660	26,604
	<u>430,957</u>	<u>85,552</u>	<u>78,808</u>	<u>63,281</u>	<u>115,577</u>	<u>153,779</u>	<u>250,211</u>	<u>1,178,165</u>
Analysis by fund								
Unrestricted funds	<u>430,957</u>	<u>85,552</u>	<u>78,808</u>	<u>63,281</u>	<u>115,577</u>	<u>153,779</u>	<u>250,211</u>	<u>1,178,165</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

7 Support costs allocated to activities		2024	2023
		£	£
	Basis of allocation		
Legal and professional	CA1 - 40%, CA2-7 - 10%	8,533	7,774
Sundry	CA1 - 40%, CA2-7 - 10%	37,954	49,325
Bank Charges	CA1 - 40%, CA2 -7 -10%	3,252	2,213
Governance costs	CA1 - 40%, CA2-7- 10%	30,996	26,604
		<u>80,735</u>	<u>85,916</u>
Analysed between:			
Education		32,294	34,369
Junior Blues		8,074	8,591
Kickz		8,074	8,591
Primary Stars		8,074	8,591
NCS		8,073	8,591
Camps & Schools		8,073	8,591
Other Projects		8,073	8,592
		<u>80,735</u>	<u>85,916</u>

Charitable activity 1 relates to Education costs amounting to 40% of the total support costs (see note 6).

Charitable activities 2-7 relates to the 6 other key charitable activities performed during the year. It has been estimated that 10% of the total support costs relate to each of these key activities (see note 6).

Governance costs includes payments to the auditors of £10,530 (2023- £9,270) for audit fees.

8 Net movement in funds	2024	2023
	£	£
The net movement in funds is stated after charging/(crediting):		
Fees payable for the audit of the charity's financial statements	10,530	9,270
Depreciation of owned tangible fixed assets	3,465	2,461
	<u>10,530</u>	<u>9,270</u>

9 Employees

The average monthly number of employees during the year was:

	2024	2023
	Number	Number
Community officers	18	18
Casual staff	26	26
	<u>44</u>	<u>44</u>
Total	<u>44</u>	<u>44</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

9 Employees (Continued)

Employment costs	2024 £	2023 £
Wages and salaries	710,664	692,969
Social security costs	51,920	52,018
Other pension costs	17,150	16,608
	<u>779,734</u>	<u>761,595</u>

The number of employees whose annual remuneration was more than £60,000 is as follows:

	2024 Number	2023 Number
Band - £70,001 - £80,000	<u>1</u>	<u>1</u>

10 Taxation

The charity is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects.

11 Tangible fixed assets

	Training equipment £	Plant and machinery £	Fixtures, fittings & equipment £	Total £
Cost				
At 1 July 2023	<u>46,097</u>	<u>90,017</u>	<u>11,115</u>	<u>147,229</u>
At 30 June 2024	<u>46,097</u>	<u>90,017</u>	<u>11,115</u>	<u>147,229</u>
Depreciation and impairment				
At 1 July 2023	<u>36,523</u>	<u>89,052</u>	<u>10,693</u>	<u>136,268</u>
Depreciation charged in the year	<u>2,394</u>	<u>965</u>	<u>106</u>	<u>3,465</u>
At 30 June 2024	<u>38,917</u>	<u>90,017</u>	<u>10,799</u>	<u>139,733</u>
Carrying amount				
At 30 June 2024	<u>7,180</u>	<u>-</u>	<u>316</u>	<u>7,496</u>
At 30 June 2023	<u>9,575</u>	<u>966</u>	<u>422</u>	<u>10,963</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

12 Debtors		2024	2023
Amounts falling due within one year:		£	£
Trade debtors		19,290	90,020
Other debtors		1,700	-
Prepayments and accrued income		97,766	78,078
		<u>118,756</u>	<u>168,098</u>

13 Loans and overdrafts		2024	2023
		£	£
Other loans		-	33,332
		<u>-</u>	<u>33,332</u>
Payable within one year		-	33,332
		<u>-</u>	<u>33,332</u>

14 Creditors: amounts falling due within one year		2024	2023
Notes		£	£
Borrowings		-	33,332
Other taxation and social security		20,572	18,072
Deferred income	15	92,357	4,248
Trade creditors		23,699	5,449
Other creditors		3,500	8,434
Accruals		63,829	7,975
		<u>203,957</u>	<u>77,510</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

15 Deferred Income	2024	2023
	£	£
Arising from Football Kit Deposits & Other Projects	92,357	4,248
	<u>92,357</u>	<u>4,248</u>
Deferred income is included in the financial statements as follows:		
	2024	2023
	£	£
Deferred income is included within:		
Current liabilities	92,357	4,248
	<u>92,357</u>	<u>4,248</u>
Movements in the year:		
Deferred income at 1 July 2023	4,248	56,418
Released from previous periods	(4,248)	(52,170)
Resources deferred in the year	92,357	-
	<u>92,357</u>	<u>-</u>
Deferred income at 30 June 2024	92,357	4,248
	<u>92,357</u>	<u>4,248</u>

16 Retirement benefit schemes	2024	2023
	£	£
Defined contribution schemes		
Charge to profit or loss in respect of defined contribution schemes	17,150	16,608
	<u>17,150</u>	<u>16,608</u>

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

17 Restricted funds

The restricted funds of the charity comprise the unexpended balances of donations and grants held on trust subject to specific conditions by donors as to how they may be used.

	At 1 July 2023	Incoming resources	Resources expended	At 30 June 2024
	£	£	£	£
AMG Funds	-	43,941	(43,941)	-
	<u>-</u>	<u>43,941</u>	<u>(43,941)</u>	<u>-</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

18 Unrestricted funds

The unrestricted funds of the charity comprise the unexpended balances of donations and grants which are not subject to specific conditions by donors and grantors as to how they may be used. These include designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes.

	At 1 July 2023	Incoming resources	Resources expended	At 30 June 2024
	£	£	£	£
General funds	380,814	1,252,569	(1,171,262)	462,121
	<u>380,814</u>	<u>1,252,569</u>	<u>(1,171,262)</u>	<u>462,121</u>
Previous year:	At 1 July 2022	Incoming resources	Resources expended	At 30 June 2023
	£	£	£	£
General funds	442,973	1,116,006	(1,178,165)	380,814
	<u>442,973</u>	<u>1,116,006</u>	<u>(1,178,165)</u>	<u>380,814</u>

19 Operating lease commitments

Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2024	2023
	£	£
Within one year	12,850	33,381
Between two and five years	784	13,634
	<u>13,634</u>	<u>47,015</u>

20 Related party transactions

Transactions with related parties

During the year the company entered into the following transactions with related parties:

	Income		Expenditure	
	2024	2023	2024	2023
	£	£	£	£
Birmingham City FC	33,332	10,370	-	556
	<u>33,332</u>	<u>10,370</u>	<u>-</u>	<u>556</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

20 Related party transactions

(Continued)

The following amounts were outstanding at the reporting end date:

	Amounts owed to related parties	
	2024	2023
	£	£
Trade creditors - Birmingham City FC	3,500	-
Loan - Birmingham City FC	-	33,395
	<u>3,500</u>	<u>33,395</u>

The following amounts were outstanding at the reporting end date:

	Amounts owed by related parties	
	2024	2023
	£	£
Trade debtors - Birmingham City FC	7,160	7,370
	<u>7,160</u>	<u>7,370</u>

21 Cash generated from operations

	2024	2023
	£	£
Surplus/(deficit) for the year	81,307	(62,159)
Adjustments for:		
Investment income recognised in statement of financial activities	(232)	(85)
Depreciation and impairment of tangible fixed assets	3,467	2,460
Movements in working capital:		
Decrease in debtors	49,342	59,035
Increase/(decrease) in creditors	71,670	(17,250)
Increase/(decrease) in deferred income	88,109	(52,170)
Cash generated from/(absorbed by) operations	<u>293,663</u>	<u>(70,169)</u>

BIRMINGHAM CITY FC FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2024

22 Analysis of changes in net funds

	At 1 July 2023	Cash flows	At 30 June 2024
	£	£	£
Cash at bank and in hand	279,263	260,563	539,826
Loans falling due within one year	(33,332)	33,332	-
	<u>245,931</u>	<u>293,895</u>	<u>539,826</u>

23 Auditors' Ethical Standards

In common with many charities of our size and nature we use our auditor to assist with the preparation of the accounts.